

**City of Albuquerque Transit Department  
Disadvantaged Business Enterprise Goal  
FY2020 through FY2022**

The City of Albuquerque - Transit Department (ABQ RIDE) has prepared the following Disadvantaged Business Enterprise (DBE) program goal for contracting opportunities in Federal Fiscal Years 2020 through 2022. The goal and methods for determining it are presented here in accordance with Title 49 of the Code of Federal Regulations, Part 26. ABQ RIDE has established a goal of 6.4% for the Federal Fiscal Years 2020 through 2022 beginning October 1, 2019 and ending on September 30, 2022.

**Market Area**

After examining relevant available data, ABQ RIDE identified its contracting market area based upon the following factors:

- the area where the substantial majority of the contractors and subcontractors with which ABQ RIDE does business are located and
- the area in which ABQ RIDE spends its contracting dollars.

Based on these criteria, ABQ RIDE's market area is considered to be:

- Bernalillo County
- Sandoval County
- Tarrant County
- Valencia County
- Santa Fe County
- Dona Ana County

**Method for Determining Base DBE Availability Figure**

ABQ RIDE has used the New Mexico Department of Transportation's DBE directory and Census Bureau data method for calculating the FY2020-2022 goal. The New Mexico Department of Transportation's Unified Certification Program (UCP) maintains the official directory of firms certified as DBE's in New Mexico. The UCP provides the information necessary to determine the number of ready, willing, and able DBE firms that could potentially participate in upcoming contract opportunities. The U.S. Department of Commerce, Bureau of the Census, 2016 County Business Patterns (released April 19, 2018) provides data necessary to determine the total number of all firms (DBE's and non-DBE's) ready, willing and able to bid on contracts.

**A. Establishment of FY2020-2022 DBE Goal Methodology**

**1. Projected Contracting Opportunities, DBE Directory, and Census Bureau Data**

ABQ RIDE has forecasted the projects with funding from the Federal Transit Administration (FTA) that are anticipated to have contracting opportunities over the next three fiscal years. For each project, ABQ RIDE estimated the amount of FTA funding to

be used and the primary work type involved. This forecast provided the basis for the weight of each project in the overall goal and the type of work involved in the project as classified by the North American Industry Classification System (NAICS). ABQ RIDE used existing available grant funding, funding planned in the regional Transportation Improvement Program, and the contracts awarded over the last three years to forecast the projects that are likely to have contracting opportunities in the FY2020-2022 goal period.

To determine the number of DBE firms, ABQ RIDE reviewed the New Mexico UCP directory for currently certified DBE firms by NAICS code expertise. The number of firms was narrowed to include firms that are located within the market area in the relevant NAICS codes to determine the Step 1 Base Figure for DBE availability.

To determine the number of all firms (DBE's and non-DBE's) in the market area that are ready, willing and able to bid on projects, ABQ RIDE reviewed the Census Bureau's 2016 County Business Patterns. These data sets, for the relevant market area and NAICS codes, were used because they closely match the location of the firms that have previously conducted business for ABQ RIDE.

## 2. Base Figure

The table on the pages 5 through 7 shows the calculation of the 6.4% goal for the three-year period. The method used to calculate the relative availability of DBEs for the Base Figure is in accordance with 49 CFR 26.45(c)(1). For each project, the table shows the NAICS work type and the number of DBE firms and all firms available for that work type in ABQ RIDE's market area. The table then shows the relative availability of DBE firms to all firms as a percentage. If the distribution of work was based solely on the relative number of firms, this percentage is the percent of contracting dollars for that work type that would be expected to go to DBE firms. The table then shows the anticipated FTA funding to be used on each project and the percent of all FTA funded projects represented by each individual project; this number is the weight of that project out of all projects. In the final column, the table shows the projected DBE participation in that project resulting from multiplying the relative DBE availability percent by the project cost. At the bottom, the table sums the total projected FTA-funded costs and the total projected DBE participation amount and calculates the percent of DBE participation overall by dividing the DBE total by the total Federally funded costs.

## 3. Base Figure Adjustments

Step 2 of the goal determination is to examine all evidence in the market area to determine what adjustment, if any, is needed to the base figure to reflect actual DBE availability (Section 26.45 (d)).

ABQ RIDE has determined that the Census data and the UCP DBE directory represent a realistic number of contractors that could potentially bid on these projects. The department considered other factors that could impact DBE's ability to perform work in the DOT-assisted program. ABQ RIDE has also considered the available evidence from related fields that affect opportunities for DBE firms to form, grow, and compete. In our

research we have found no available information that would require an adjustment to the base figure, and the department's goal is not the goal of another recipient and therefore did not require an adjustment to the local market.

ABQ RIDE also reviewed past DBE participation in its contracts to determine if an adjustment was necessary based on that prior experience. The department forecasts that it will meet its FY2017-2019 goal so does not anticipate a need to make an adjustment to the FY2020-2022 goal based on that prior experience.

## **Race-Neutral Projections**

### **A. Summary of Race-Neutral Methods of Achieving DBE Participation**

The regulations require that the maximum feasible portion of the DBE overall availability be achieved by using race-neutral means (i.e. not using contract goals per Section 26.51) and that ABQ RIDE include a projection of the overall participation of DBE's to be achieved through race-neutral means. Race-neutral methods include ensuring that bidding and contracting requirements facilitate participation by DBE's and other small businesses, unbundling large contracts to make them more accessible to small businesses, encouraging prime contractors to subcontract portions of the work they might otherwise perform themselves, and providing technical assistance, communications programs and other support services to facilitate consideration of DBE's and other small businesses. The regulations require that an FTA funding recipient use contract-specific ("race-conscious") goals only after it determines that it cannot meet its overall annual DBE goal otherwise.

### **B. Methods of Overall Annual Goal Achievement**

ABQ RIDE found it necessary to use race-conscious methods during the FY2017-2019 so the department anticipates the need to use race-conscious methods (i.e. contract-specific goals) to achieve the FY2020-2022 goal as well. During the FY2017-2019 goal period to date, the department has achieved about 65% of its goal through race-neutral means, so the department anticipates a similar distribution of race-neutral and race-conscious means for the FY2020-2022 period. (This calculation does not include one very large and unusual project which is not representative of expected contracting opportunities in the next goal period). Therefore, the department estimates that it will achieve 4.2% overall DBE participation through race-neutral participation and the remaining 2.2% through race-conscious means. ABQ RIDE will focus race-conscious efforts on the projects with ample sub-contracting opportunities and with work types that have more than minimal rates of DBE participation. These projects will likely include construction projects with paving and related work. ABQ RIDE will track and report race-neutral and race-conscious participation separately and will adjust the estimated breakout of race-neutral and race-conscious participation as needed to minimize the use of race-conscious methods.

## **Public Participation**

### **A. Consultation**

ABQ RIDE will solicit input on the goal-setting methods and resulting goal from minority, women's and small business groups that could have information concerning the availability of disadvantaged and non-disadvantaged businesses, the effects of discrimination on opportunities for DBEs, and efforts to establish a level playing field for the participation of DBEs.

### **B. Public Notice**

The proposed goal will be posted on ABQ RIDE's website and advertised as available for inspection in the *Albuquerque Journal*. The notice will specify that ABQ RIDE will accept public comments on the proposed goal for 30 days and will make adjustments to the goal as necessary after considering those comments.

Interested persons may submit written comments to Andrew de Garmo, Principal Planner, ABQ RIDE, City of Albuquerque, Alvarado Transportation Center, 100 1st St. SW, Albuquerque, NM 87102.

## ABQ RIDE FY2020-2022 DBE Base Figure Goal Calculation

Project List	NAICS Work Code Description	Step 1: Project Weights		Step 2: DBE Availability			Step 3:
		Project FTA*	% Total Funds (weight)	Total DBE's	Total All Firms	DBE Relative Availability	Weighted DBE Base Figure**
Coors Corridor Park & Ride Construction (Structures)	2362 - Nonresidential Building Construction	\$ 200,000	1.36%	11	250	4.40%	0.06%
Central/Tramway Park & Ride Construction (Structures)	2362 - Nonresidential Building Construction	\$ 600,000	4.08%	11	250	4.40%	0.18%
Uptown Transit-Oriented Development	2362 - Nonresidential Building Construction	\$ 400,000	2.72%	11	250	4.40%	0.12%
Rehabilitation of Facilities - Buildings	23622 - Construction, Commercial & Institutional Buildings	\$ 400,000	2.72%	10	238	4.20%	0.11%
Bike Lockers & Racks	236220 - Commercial & Institutional Building Construction	\$ 160,000	1.09%	10	238	4.20%	0.05%
Bus Stop Improvements - ADA etc.	23731 Highway, Street, & Bridge Construction	\$ 400,000	2.72%	32	42	76.19%	2.07%
Facility Roofing Rehab	23816 Roofing contractors	\$ 600,000	4.08%	2	119	1.68%	0.07%
ART Expansion - TVM's & Signal Equipment	23821 - Electrical Contractors & Other Wiring Installation Contractors	\$ 800,000	5.45%	6	309	1.94%	0.11%
Replace Bus Shelter Batteries	23821 - Electrical Contractors & Other Wiring Installation Contractors	\$ 72,000	0.49%	6	309	1.94%	0.01%
Installation of Security Cameras & Equipment at Facilities	23821 - Electrical Contractors & Other Wiring Installation Contractors	\$ 400,000	2.72%	6	309	1.94%	0.05%
HVAC Repair & Replacement	238220 - Plumbing, Heating, and Air-Conditioning Contractors	\$ 200,000	1.36%	2	407	0.49%	0.01%
Bus Washes	23829 - Other Building Equipment Contractors	\$ 640,000	4.36%	0	19	0.00%	0.00%
Facility equipment (e.g. power washers, methane detection, generators, shelving)	23829 - Other Building Equipment Contractors	\$ 400,000	2.72%	0	19	0.00%	0.00%

\* FTA is the Federal Transit Administration.

\*\* Weighted DBE Base Figure is the % Total Funds (weight) multiplied by the DBE Relative Availability for each project.

Continued		Step 1: Project Weights		Step 2: DBE Availability			Step 3:
Project List	NAICS Work Code Description	Project FTA* Funds	% Total Funds (weight)	Total DBE's	Total All Firms	DBE Relative Availability	Weighted DBE Base Figure**
Other Maintenance Equipment	23829 - Other Building Equipment Contractors	\$ 80,000	0.54%	0	19	0.00%	0.00%
Coors Corridor Park & Ride Construction (Paving & Related)	2389 Other Specialty Trade Contractors (includes paving commercial driveways & parking lots)	\$ 1,400,000	9.53%	25	237	10.55%	1.01%
Facility Improvements - ADA etc.	2389 Other Specialty Trade Contractors (includes paving commercial driveways & parking lots)	\$ 400,000	2.72%	25	237	10.55%	0.29%
Central/Tramway Park & Ride Construction (Paving & Related)	2389 Other Specialty Trade Contractors (includes paving commercial driveways & parking lots)	\$ 1,600,000	10.89%	25	237	10.55%	1.15%
Rehabilitation of Facilities - Paving	2389 Other Specialty Trade Contractors (includes paving commercial driveways & parking lots)	\$ 400,000	2.72%	25	237	10.55%	0.29%
Bus Stop Improvements - Signs & Pucks	339950 - Sign Manufacturing	\$ 200,000	1.36%	5	16	31.25%	0.43%
Park & Ride Wayfinding	339950 - Sign Manufacturing	\$ 100,000	0.68%	5	16	31.25%	0.21%
Vehicle Major Maintenance - Parts Other Than Hybrid Batteries	423120 Motor Vehicle Supplies & New Parts Merchant Wholesalers	\$ 160,000	1.09%	0	41	0.00%	0.00%
Vehicle Major Maintenance - Hybrid Batteries	423120 Motor Vehicle Supplies & New Parts Merchant Wholesalers	\$ 1,520,000	10.35%	0	41	0.00%	0.00%
New Non-Revenue Vehicles	4412 Other Motor Vehicle Dealers	\$ 320,000	2.18%	0	48	0.00%	0.00%
Office furniture / cubicles	442110 - Furniture Stores	\$ 80,000	0.54%	0	68	0.00%	0.00%
Replace IT equipment & software	443142 - Electronics Stores	\$ 600,000	4.08%	0	120	0.00%	0.00%

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Continued		Step 1: Project Weights		Step 2: DBE Availability			Step 3:
Project List	NAICS Work Code Description	Project FTA* Funds	% Total Funds (weight)	Total DBE's	Total All Firms	DBE Relative Availability	Weighted DBE Base Figure**
Station monitors & info system	443142 - Electronics Stores	\$ 80,000	0.54%	0	120	0.00%	0.00%
Supplies (Transportation Dem& Management)	4532 - Office Supplies, Stationery, & Gift Stores	\$ 60,000	0.41%	1	121	0.83%	0.00%
Transit Scheduling Software - Maintenance & Upgrades	51121 - Software Publishers	\$ 960,000	6.53%	0	21	0.00%	0.00%
Revenue Vehicle - Buy America Audits	541211 - Offices of Certified Public Accountants	\$ 60,000	0.41%	1	256	0.39%	0.00%
Coors Corridor Park & Ride Design	5413 - Architectural, Engineering, & Related Services	\$ 280,000	1.91%	15	550	2.73%	0.05%
Central/Tramway Park & Ride Design	5413 - Architectural, Engineering, & Related Services	\$ 280,000	1.91%	15	550	2.73%	0.05%
Miscellaneous Architecture / Engineering Services	5413 - Architectural, Engineering, & Related Services	\$ 120,000	0.82%	15	550	2.73%	0.02%
Rehabilitation of Facilities - Design	5413 - Architectural, Engineering, & Related Services	\$ 120,000	0.82%	15	550	2.73%	0.02%
Service Evaluation - Consulting	541614 - Process, Physical Distribution, & Logistics Consulting Services	\$ 80,000	0.54%	1	25	4.00%	0.02%
Advertising (Transportation Dem& Management)	5418 - Advertising, Public Relations, & Related Services	\$ 280,000	1.91%	2	125	1.60%	0.03%
Service Evaluation - Market Research	541910 - Marketing Research & Public Opinion Polling	\$ 80,000	0.54%	0	10	0.00%	0.00%
Temporary Staffing Services	561320 - Temporary Help Services	\$ 100,000	0.68%	0	80	0.00%	0.00%
Revenue Vehicle - Production Inspections	811198 - All Other Automotive Repair & Maintenance	\$ 60,000	0.41%	0	17	0.00%	0.00%
Totals		\$ 14,692,000	100.00%	282	7,051	4.00%	6.41%
<b>Rounded, Weighted Base Goal</b>							<b>6.4%</b>

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