

City Of Albuquerque
Municipal Golf Advisory Board
Agenda
17, June 2021, 3:00 pm

1. Meeting is called to order and roll taken
2. Introductions
3. Review of minutes (last meeting May 2021)
4. Public Comments – No public comments
5. Golf Management reports and updates
 - a. Personnel Updates
 - b. Rounds and Revenue Report
 - c. FY20 FY21 Comparison Rounds and Revenues
 - d. Other
6. Concessionaires Comments
7. Advisory Board Comments
8. Old Business
 - a. Board Member Status
9. New Business
10. Next Meeting– July 15, 2021 via Zoom

Note – All items that need to be voted on can be brought to attention during your report and will be placed on the next meeting's agenda. Under the New Mexico Open Meeting Act (NMOMA) there can be no discussion or vote on items not on agenda.



City of Albuquerque

Municipal Golf Advisory Board May 2021 Minutes

Meeting Held: 5/20/2021

Location: Zoom Meeting

In attendance:

Denise Foor	ADO Women's	David Salas, COA Golf Management
	ADO Men's	Gabriel Moreno, COA Golf Management
Dan Turnham	Los Altos Men's	Anntoinette Apodaca, COA Golf Mgmt.
	Los Altos Women's	
	Ladera Women's	
Thomas Borst	Ladera Men's	
Regine Dubay	PDS Women's	
Mark Holman	PDS Men's	
	Youth Golfers	
Margarett Terpening	Senior Golfers	
	At Large	
	PDS Concessionaire	
	Los Altos Concessionaire	
	LD Concessionaire	
	ADO Concessionaire	

Meeting was called to order at 3:00 pm by Denise Foor.

Introductions

Denise Foor: Opened the Golf Advisory Board (GAB) meeting dialogue. We went around having self-introductions of everyone in attendance which included: Board Members, City Staff and Concessionaires.

Minutes

Approval of minutes deferred to June Meeting

Public Comments

There was no public comment

Golf Management Reports and Updates

Personnel Updates

David Salas Reported:

John Allen moved to Puerto Del Sol, Vince Sena moved to Ladera. Several Promotions and retirement of Loisel Sotelo at Los Altos.

(1) B-28 Mechanic for Los Altos

(2) B-23 Equipment operators Ladera and Ado, still trying to open that pool and get rid of the CDL requirement.

(1) M-13 Assistant Supervisor opening at Ladera

(2) Irrigator positions open due to promotion at Arroyo Del Oso and Los Altos

(1) Golf Course Maintenance Worker open for Los Altos

Rounds and Revenue

Gabriel Moreno:

For April everything is up, last April was closed entire month for Covid. Monthly all four categories up for the month compared to last March. Yearly Rounds went up 17% to 50% for the year. Greens Fee revenue went up 17% for the year and now at 52%. Total Golf Pass revenue up 20% to 37% for the year. Lastly, Total Revenue went up 18% and now 51% for the year.

Concessionaire Comments

No Concessionaires Present

Golf Advisory Board (GAB) Member Comments

Margarett Terpening:

- Ladera 12th hole new silver tee box is a mess
- Do something about the bathrooms on the course they are bad
- Ladera looks to be in good shape
- Puerto Del Sol there are some holes in really bad shape especially #8 and #9.
- Los Altos seems to be fine but a little bit dry.
- Los Altos says the red and silver are finally correct.

Tommy Borst:

- Ladera seems good but the practice green has some big bare spots, per Dave says the green is too big for the irrigation system that's there. May have to put sprinklers on the green to fix this, Vince is aware of getting this fixed.
- The yardage pedestals were off the stands at Ladera
- Asked about funds and how they will be used for the golf courses.
- Wants to have more than sand in divots, bottles should have seed.

Mark Holman:

- Greens at Puerto really nice, putting is good. Guys are keeping them in nice shape
- Water hasn't been turned on at Puerto yet but per Dave it will be the last thing and the ball washers should have water.
- Same issues at #2, #4 and #9 and is getting worse. Noticed they are spot watering in certain places. Says some of the sprinklers may be clogged, not getting coverage they should.
- The association bought new pins/tournament checker flags and some were missing out of the shed at Puerto. Doesn't want to point a finger but says maybe someone moved them to another course.
- Will get a meeting together with the new Supervisor John Allen to come up with a plan to get golf course in better condition.

Denise Foor:

- Some of the ladies says the holes may not be level on the green, putts seem to go off to the side. Make sure when new holes are put in they are level.
- One of the ladies is very animal sensitive and very upset because there was a dead duck. Wants staff to address these issues right away. Dave will make sure all courses address these issues.
- Los Altos has a big pothole on the long driveway that needs to be fixed.

Regine Dubay:

- Greens are looking really good at Puerto

Dan Turnham:

- Wants to see about getting funds for the net by #14 by the apartments. Dave will check on funding due to it being the end of year.
- The creek on #8 leaking where it dumps from one lake to the next and if anyone was able to look at this. Maybe the creek can be filled in, Dave will look into this.
- Noticed rakes are out in the bunkers, wants golfers retrained to rake on all courses.
- There is pea gravel over by the net on #13 but is for #14 tee, says should be scraped up pretty easily. Dave says we can get this cleaned up
- Few bare spots on the green #15 on Par 3.
- The tree branch on #11 blue tee box needs to be cut at Arroyo. Dave will make sure Henry gets this removed thought it was taken care of.

Old Business:

New Business:

- Daniel Turnham says left side of #14 is an abandoned area wants to get together and have a meeting on what to do with this area.

Meeting adjourned 3:58pm

Next meeting will be held via: 6/17/2021

Meeting Adjourned: 3:58 pm- Denise motioned, Margaret and Thomas second.

Approved by: _____
Denise Foor/Karla DeGroft

FY 2021 Golf Management Division - Rounds and Green Fee Revenue

Fiscal Year 21	Arroyo del Oso			Ladera			Los Altos			Puerto del Sol			GMD			Total Golf Pass & Green Fee Revenue
	Rounds	Green Fee Revenue	Golf Pass Revenue	Rounds	Green Fee Revenue	Golf Pass Revenue	Rounds	Green Fee Revenue	Golf Pass Revenue	Rounds	Green Fee Revenue	Golf Pass Revenue	Rounds	Green Fee Revenue	Golf Pass Revenue	
July	10,217	\$ 175,245	\$ 13,900	8,065	\$ 115,284	\$ 10,976	7,084	\$ 102,328	\$ 13,023	4,746	\$ 61,908	\$ 3,600	30,112	\$ 454,765	\$ 42,947	\$ 497,312
August	10,320	\$ 183,071	\$ 12,895	8,203	\$ 121,754	\$ 14,357	7,089	\$ 105,837	\$ 5,871	4,569	\$ 61,013	\$ -	30,181	\$ 471,676	\$ 34,171	\$ 505,848
September	8,535	\$ 150,340	\$ 8,300	7,171	\$ 102,053	\$ 10,971	6,541	\$ 92,211	\$ 6,919	3,698	\$ 49,714	\$ -	25,945	\$ 394,318	\$ 27,719	\$ 422,037
October	7,913	\$ 139,313	\$ 8,800	6,238	\$ 89,572	\$ 10,324	6,077	\$ 87,048	\$ 5,867	3,357	\$ 44,125	\$ -	23,585	\$ 360,059	\$ 29,833	\$ 389,892
November (Closed 16-30)	3,361	\$ 58,096	\$ 5,410	2,763	\$ 38,733	\$ 8,271	2,470	\$ 33,264	\$ 3,010	1,373	\$ 18,148	\$ -	9,967	\$ 148,321	\$ 16,690	\$ 165,012
December (Closed 1 & 25)	3,537	\$ 58,159	\$ 7,886	3,487	\$ 46,131	\$ 1,048	2,957	\$ 32,832	\$ 7,371	1,635	\$ 20,080	\$ 2,267	3,600	\$ 157,203	\$ 22,171	\$ 179,374
January (Closed 26-28 Snow)	4,670	\$ 79,369	\$ 8,438	4,031	\$ 54,951	\$ 5,414	3,374	\$ 43,659	\$ 12,329	1,977	\$ 24,966	\$ -	1,571	\$ 202,945	\$ 27,752	\$ 230,697
February (Closed 14-18 Snow)	4,680	\$ 76,704	\$ 13,900	3,882	\$ 51,464	\$ 2,552	3,224	\$ 40,677	\$ 10,686	1,976	\$ 25,118	\$ -	3,010	\$ 193,963	\$ 29,638	\$ 223,601
March (Closed 24 Snow)	6,919	\$ 113,991	\$ 21,800	5,602	\$ 74,859	\$ 10,814	4,900	\$ 60,794	\$ 14,505	2,824	\$ 34,887	\$ 1,048	667	\$ 284,531	\$ 48,833	\$ 333,365
April	8,082	\$ 131,414	\$ 22,257	6,547	\$ 90,190	\$ 6,286	5,814	\$ 85,412	\$ 7,533	3,244	\$ 39,930	\$ 4,057	7,371	\$ 346,946	\$ 47,505	\$ 394,450
May	10,163	\$ 176,207	\$ 7,819	6,780	\$ 98,520	\$ 10,543	8,528	\$ 120,281	\$ 12,576	3,947	\$ 53,549	\$ 6,576	13,019	\$ 448,557	\$ 50,633	\$ 499,190
June													0	\$ -	\$ -	\$ -
Total FY21	78,377	\$ 1,341,909	\$ 130,895	62,769	\$ 883,572	\$ 91,557	58,058	\$ 804,363	\$ 99,690	33,346	\$ 433,439	\$ 17,648	232,550	\$ 3,463,284	\$ 377,494	\$ 3,840,778

FY21 vs. FY20			
Rounds	Green Fee Revenue	Total Golf Pass Revenue	Total Revenue
FY21	3,463,284	\$ 377,494	\$ 3,840,778
FY20	2,492,539	\$ 275,609	\$ 2,768,148
	40%	39%	39%
	65,910	\$ 970,745	\$ 1,072,630
	-10%	-13%	-12%
	(2,104)	\$ (63,528)	\$ (50,466)

Fiscal Year 20	Arroyo del Oso			Ladera			Los Altos			Puerto del Sol			GMD			Total Golf Pass & Green Fee Revenue
	Rounds	Green Fee Revenue	Golf Pass Revenue	Rounds	Green Fee Revenue	Golf Pass Revenue	Rounds	Green Fee Revenue	Golf Pass Revenue	Rounds	Green Fee Revenue	Golf Pass Revenue	Rounds	Green Fee Revenue	Golf Pass Revenue	
July	8,426	\$ 144,155	\$ 10,343	5,288	\$ 76,897	\$ 12,305	5,583	\$ 77,726	\$ 9,929	3,779	\$ 47,145	\$ 3,143	23,076	\$ 345,924	\$ 35,719	\$ 381,643
August	8,050	\$ 140,872	\$ 7,081	5,304	\$ 76,141	\$ 9,710	5,433	\$ 78,074	\$ 1,667	3,559	\$ 42,936	\$ 1,048	22,346	\$ 338,022	\$ 19,505	\$ 357,527
September	7,001	\$ 118,250	\$ 5,629	5,310	\$ 79,672	\$ 3,976	4,970	\$ 69,955	\$ 6,610	2,745	\$ 33,347	\$ -	20,026	\$ 301,224	\$ 17,180	\$ 318,404
October	5,983	\$ 96,086	\$ 9,867	3,969	\$ 55,115	\$ 4,286	4,143	\$ 57,055	\$ 1,357	2,507	\$ 29,597	\$ 1,048	16,602	\$ 237,853	\$ 17,605	\$ 255,458
November	2,441	\$ 61,231	\$ 2,095	2,992	\$ 41,812	\$ 1,048	2,922	\$ 39,751	\$ 6,610	1,624	\$ 18,870	\$ -	11,205	\$ 161,664	\$ 9,752	\$ 171,416
December	3,056	\$ 50,013	\$ 20,881	2,418	\$ 32,641	\$ 7,200	2,352	\$ 27,804	\$ 14,886	1,184	\$ 12,568	\$ 1,505	7,507	\$ 97,940	\$ 11,448	\$ 109,387
January	3,841	\$ 67,263	\$ 15,948	2,932	\$ 44,922	\$ 9,471	2,650	\$ 37,190	\$ 10,381	1,644	\$ 19,875	\$ 4,581	9,194	\$ 126,141	\$ 46,281	\$ 172,422
February	4,887	\$ 82,372	\$ 14,348	3,641	\$ 52,557	\$ 10,105	3,572	\$ 49,052	\$ 9,686	1,995	\$ 23,091	\$ 6,005	14,095	\$ 207,083	\$ 40,143	\$ 247,226
March (25th-31st Covid Closure)	0	\$ -	\$ -	0	\$ -	\$ -	0	\$ -	\$ -	0	\$ -	\$ -	0	\$ -	\$ -	\$ -
April (1st-30th Covid Closure)	10,907	\$ 198,352	\$ 2,267	8,467	\$ 131,382	\$ 11,443	7,731	\$ 119,076	\$ 18,729	4,417	\$ 58,628	\$ 5,133	31,522	\$ 507,438	\$ 37,571	\$ 545,009
May													0	\$ -	\$ -	\$ -
June													0	\$ -	\$ -	\$ -
Total FY20	58,259	\$ 996,713	\$ 91,171	42,289	\$ 616,271	\$ 69,852	41,270	\$ 577,814	\$ 86,771	24,822	\$ 301,741	\$ 25,776	166,640	\$ 2,492,539	\$ 275,609	\$ 2,768,148
FY21	78,377	\$ 1,341,909	\$ 130,895	62,769	\$ 883,572	\$ 91,557	58,058	\$ 804,363	\$ 99,690	33,346	\$ 433,439	\$ 17,648	232,550	\$ 3,463,284	\$ 377,494	\$ 3,840,778
FY20	58,259	\$ 996,713	\$ 91,171	42,289	\$ 616,271	\$ 69,852	41,270	\$ 577,814	\$ 86,771	24,822	\$ 301,741	\$ 25,776	166,640	\$ 2,492,539	\$ 275,609	\$ 2,768,148
Deltas	20,118	\$ 345,196	\$ 39,724	20,480	\$ 267,301	\$ 21,705	16,788	\$ 226,549	\$ 12,919	8,524	\$ 131,698	\$ (8,129)	65,910	\$ 970,745	\$ 101,886	\$ 1,072,630