City Of Albuquerque Municipal Golf Advisory Board Agenda 17, June 2021, 3:00 pm

- 1. Meeting is called to order and roll taken
- 2. Introductions
- 3. Review of minutes (last meeting May 2021)
- **4.** Public Comments No public comments
- **5.** Golf Management reports and updates
 - a. Personnel Updates
 - b. Rounds and Revenue Report
 - c. FY20 FY21 Comparison Rounds and Revenues
 - d. Other
- **6.** Concessionaires Comments
- 7. Advisory Board Comments
- 8. Old Business
 - a. Board Member Status
- 9. New Business
- 10. Next Meeting-July 15, 2021 via Zoom

Note – All items that need to be voted on can be brought to attention during your report and will be placed on the next meeting's agenda. Under the New Mexico Open Meeting Act (NMOMA) there can be no discussion or vote on items not on agenda.



City of Albuquerque

Municipal Golf Advisory Board May 2021 Minutes

Meeting Held: 5/20/2021

Location: Zoom Meeting

David Salas, COA Golf Management

Gabriel Moreno, COA Golf Management

Anntoinette Apodaca, COA Golf Mgmt.

In attendance:

Denise Foor

ADO Women's

ADO Men's

Dan Turnham

Los Altos Men's

Los Altos Women's

Ladera Women's

Thomas Borst

Ladera Men's

Regine Dubay Mark Holman PDS Women's

PDS Men's

Youth Golfers

Margarett Terpening

Senior Golfers

At Large

PDS Concessionaire Los Altos Concessionaire

LD Concessionaire
ADO Concessionaire

Meeting was called to order at 3:00 pm by Denise Foor.

Introductions

Denise Foor: Opened the Golf Advisory Board (GAB) meeting dialogue. We went around having self-introductions of everyone in attendance which included: Board Members, City Staff and Concessionaires.

Approval of minutes deferred to June Meeting

Public Comments

There was no public comment

Golf Management Reports and Updates

Personnel Updates

David Salas Reported:

John Allen moved to Puerto Del Sol, Vince Sena moved to Ladera. Several Promotions and retirement of Loisel Sotelo at Los Altos.

- (1) B-28 Mechanic for Los Altos
- (2) B-23 Equipment operators Ladera and Ado, still trying to open that pool and get rid of the CDL requirement.
- (1) M-13 Assistant Supervisor opening at Ladera
- (2) Irrigator positions open due to promotion at Arroyo Del Oso and Los Altos
- (1) Golf Course Maintenance Worker open for Los Altos

Rounds and Revenue

Gabriel Moreno:

For April everything is up, last April was closed entire month for Covid. Monthly all four categories up for the month compared to last March. Yearly Rounds went up 17% to 50% for the year. Greens Fee revenue went up 17% for the year and now at 52%. Total Golf Pass revenue up 20% to 37% for the year. Lastly, Total Revenue went up 18% and now 51% for the year.

Concessionaire Comments

No Concessionaires Present

Golf Advisory Board (GAB) Member Comments

Margarett Terpening:

- Ladera 12th hole new silver tee box is a mess
- Do something about the bathrooms on the course they are bad
- Ladera looks to be in good shape
- Puerto Del Sol there are some holes in really bad shape especially #8 and #9.
- Los Altos seems to be fine but a little bit dry.
- Los Altos says the red and silver are finally correct.

Tommy Borst:

- Ladera seems good but the practice green has some big bare spots, per Dave says the green is too big for the irrigation system that's there. May have to put sprinklers on the green to fix this, Vince is aware of getting this fixed.
- The yardage pedestals were off the stands at Ladera
- Asked about funds and how they will be used for the golf courses.
- Wants to have more than sand in divots, bottles should have seed.

Mark Holman:

- Greens at Puerto really nice, putting is good. Guys are keeping them in nice shape
- Water hasn't been turned on at Puerto yet but per Dave it will be the last thing and the ball washers should have water.
- Same issues at #2, #4 and #9 and is getting worse. Noticed they are spot watering in certain places. Says some of the sprinklers may be clogged, not getting coverage they should.
- The association bought new pins/tournament checker flags and some were missing out
 of the shed at Puerto. Doesn't want to point a finger but says maybe someone moved
 them to another course.
- Will get a meeting together with the new Supervisor John Allen to come up with a plan to get golf course in better condition.

Denise Foor:

- Some of the ladies says the holes may not be level on the green, putts seem to go off to the side. Make sure when new holes are put in they are level.
- One of the ladies is very animal sensitive and very upset because there was a dead duck. Wants staff to address these issues right away. Dave will make sure all courses address these issues.
- Los Altos has a big pothole on the long driveway that needs to be fixed.

Regine Dubay:

• Greens are looking really good at Puerto

Dan Turnham:

- Wants to see about getting funds for the net by #14 by the apartments. Dave will check on funding due to it being the end of year.
- The creek on #8 leaking where it dumps from one lake to the next and if anyone was able to look at this. Maybe the creek can be filled in, Dave will look into this.
- Noticed rakes are out in the bunkers, wants golfers retrained to rake on all courses.
- There is pea gravel over by the net on #13 but is for #14 tee, says should be scraped up pretty easily. Dave says we can get this cleaned up
- Few bare spots on the green #15 on Par 3.
- The tree branch on #11 blue tee box needs to be cut at Arroyo. Dave will make sure Henry gets this removed thought it was taken care of.

Old Business:

New Business:

• Daniel Turnham says left side of #14 is an abandoned area wants to get together and have a meeting on what to do with this area.

Meeting adjourned 3:58pm

Next meeting will be held via: 6/17/2021

Meeting Adjourned: 3:58 pm- Denise motioned, Margarett and Thomas second.

Approved by:	
	Denise Foor/Karla DeGroft

FY 2021 Golf Management Division - Rounds and Green Fee Revenue

Fiscal Year 21								,				081101011001100110		200					
Coreal Feb Golf Pass Green Feb Golf Pass <			Arroyo del C	So		Ladera			Los Altos			Puerto del Sol		GMD					
Coreal Feet Golf Pass								Special and the second										7-1-1	
Particle Revenue <			Green Fee				Golf Pass		Green Fee				Golf Dage	Colf Dag		Total	Total One	lotal Golf	100
10.217 \$ 175,245 \$ 13900 8.066 \$ 115,284 \$ 10,376 7.084 \$ 10,238 \$ 130,23 4.746 \$ 10,013 \$ 10,048 \$ 10,	Fiscal Year 21	Rounds	Revenue	Revenue	Rounds		Revenue	Rounds	Revenue		Rounds		Bevenue	Povenue	Total Dounde		lotal Golf		reen
Closed 16-30 S 18377 S 18368 S 203 S 171754 S 10374 S 10569 S 10567 S 5691 S 61013 S 61013 S 61013 S 61014 S	July		\$ 175.245	64			1		400 000	6	0,10	20000	O COLOR	DAD!	Total Mountas		rass Kevenue	ree Kevenue	enne
1,1320 \$ 183,071 \$ 12,1354 \$ 12,1754 \$ 14,357 7,089 \$ 10,6871 \$ 6,919 3,689 \$ 6,1013 \$ 6	4	300			1	110,204	-		102,328	0	4,/40	806,19	3,600		30,112	\$ 454,765	\$ 42.547	\$ 49	497.312
8.535 \$ 150,340 \$ 8,300 7,171 \$ 102,053 \$ 10,371 \$ 6,917 \$ 92,211 \$ 6,919 3,688 \$ 49,714 \$ 1,529 \$ 5,945 Closed 16.30) 3,361 \$ 139,313 \$ 8800 6,238 \$ 89,572 \$ 10,324 6,077 \$ 87,048 \$ 5,867 3,367 \$ 44,125 \$ - 5 \$ 1,529 25,945 Closed 18.25) \$ 5,819 \$ 3,873 \$ 8,737 \$ 10,324 \$ 3,104 1,373 \$ 14,125 \$ - 5 \$ 1,571 \$ 9,967 Closed 26-28 Snow) 4,670 \$ 7,886 3,487 \$ 46,131 \$ 1,048 2,967 \$ 7,371 1,655 \$ 2,008 \$ 2,066 \$ 1,571 1,4052 Sloced 26-28 Snow) 4,670 \$ 7,539 \$ 4,037 \$ 4,067 \$ 1,379 \$ 2,666 \$ 3,000 1,1616 \$ 3,000 1,1616 Sloced 14-18 Snow) 4,680 \$ 7,485 \$ 5,414 \$ 3,74 \$ 4,656 \$ 1,490 \$ 6,794 \$ 1,450 \$ 2,647 \$ 1,450 \$ 1,450 \$ 1,450 \$ 1,4	August	10,320		69		121,754			105,837		4,569	61,013	•		30 181	S 471 676	\$ 24 171		ENE ONO
Closed 16-30 3.364 \$ 56,096 \$ 5,410 2.763 \$ 89,572 \$ 10,324 6,077 \$ 87,048 \$ 5,867 3,357 \$ 44,125 \$ 6 - 6 - 7 \$ 7,358 \$ 7,371 1,635 \$ 7,371 1,635 \$ 7,315 \$	September	8,535		S		102,053					3.698	49.714			25 945				0,040
Closed 16-30 3361 \$ 56,096 \$ 5,410 2.763 \$ 38,793 \$ 8,271 2,470 \$ 33,284 \$ 3010 1,373 \$ 18,148 \$ - 5 9 5 7 9 997	October	7,913		S		89,572			97		3.357	44 125			23 585				422,037
Closed 1 & 25 3.537	November (Closed 16-30)	3,361		€9	2,763						1.373	18 148	1		0.067				389,892
Osed 26-28 Snow) 4,670 \$ 79,869 \$ 8438 4,021 \$ 54,951 \$ 5,405 \$ 1,209 \$ 1,209 \$ 1,209 \$ 2,406 \$ 1,209 \$ 2,406 \$ 1,209 \$ 2,406 \$ 1,209 \$ 2,406 \$ 1,209 \$ 2,406 \$ 1,209	December (Closed 1 & 25)	3,537		69	3.487		1				1626	00000	7000		3,500				210,601
1058ed 14-18 Snow	January (Closed 26-28 Snow)	4 670			4004		1			1	000,1	20,000	707'7		11,010	\$ 157,203	\$ 22,171	\$ 179	179,374
sed 24 Snow) 6.6949 \$ 715.901 \$ 13.990 3882 \$ 51.464 \$ 2.552 3.224 \$ 40.677 \$ 10.666 \$ 25.118 \$ - \$ 3010 73.762 sed 24 Snow) 6.949 \$ 113.991 \$ 21,800 5.602 \$ 74,819 \$ 60.794 \$ 14,505 2.824 \$ 34,887 \$ 10,48 667 20.245 sed 24 Snow) 8.062 \$ 10,814 4.900 \$ 60.794 \$ 14,505 2.824 \$ 34,887 \$ 10,485 667 20.245 10,163 \$ 176,207 \$ 7,819 6.780 \$ 96,286 5,814 \$ 12,576 3.947 \$ 5,5549 \$ 6,676 \$ 13,019 29,418 10,163 \$ 176,207 \$ 7,819 6.780 \$ 96,20 \$ 10,543 8,628 \$ 120,281 \$ 12,576 3.947 \$ 5,5349 \$ 6,676 \$ 13,019 9,418 10,104 \$ 134,1909 \$ 130,895 \$ 10,543 8,628 \$ 120,281 \$ 12,576 3.947 \$ 5,549 \$ 6,676 \$ 13,119 29,418		0.00		1	4,031	04,90	-1				1,977	24,966		_	14,052	\$ 202.945	\$ 27.752	\$ 23	230 697
Sed 24 Snow) 6.919 \$ 113.991 \$ 21,800 6,602 \$ 10,814 4,900 \$ 60,794 \$ 14,505 2.824 \$ 34.887 \$ 1,048 \$ 667 20,245 10,163 \$ 176,207 \$ 7,819 6,780 \$ 96,520 \$ 10,543 8,628 \$ 12,576 3,944 \$ 39,930 \$ 4,067 \$ 7,371 23,667 10,163 \$ 176,207 \$ 7,819 6,780 \$ 96,520 \$ 10,543 8,528 \$ 120,281 \$ 12,576 3,947 \$ 53,549 \$ 6,676 \$ 13,019 29,418 10,163 \$ 176,207 \$ 7,819 6,780 \$ 96,520 \$ 10,543 8,528 \$ 120,281 \$ 12,576 3,947 \$ 53,549 \$ 6,676 \$ 13,019 29,418 10,163 \$ 13,191 \$ 130,895 \$ 22,687 \$ 91,557 \$ 804,563 \$ 99,690 33,346 \$ 413,439 \$ 17,648 \$ 37,705 232,550	February (Closed 14-18 Snow)	4.680			3,882	51,464			40,677		1.976	25.118			13.762				2000
8.062 \$ 131,414 \$ 22,257 6.547 \$ 90,190 \$ 6,286 5814 \$ 12,576 3,344 \$ 39,39 \$ 4,067 \$ 7,371 23,667 10,163 \$ 176,207 \$ 7,819 6,780 \$ 96,520 \$ 10,543 8,528 \$ 120,281 \$ 12,576 3,347 \$ 53,539 \$ 7,371 23,667 10,163 \$ 176,207 \$ 7,319 6,780 \$ 96,520 \$ 10,543 8,527 \$ 5,578 \$ 12,576 3,347 \$ 53,549 \$ 6,676 \$ 13,019 29,418 10,131,909 \$ 130,895 62,769 \$ 883,572 \$ 91,557 \$ 804,563 \$ 99,690 33,346 \$ 17,648 \$ 37,705 222,550	March (Closed 24 Snow)	6,919			5,602	74.859			60 794		2824	24 887	4 0.49		20,705		1		723,001
10,163 \$ 176,207 \$ 7,819 6,780 \$ 96,520 \$ 10,543 \$ 12,0281 \$ 12,576 3,347 \$ 53,549 \$ 6,676 \$ 13,019 \$ 29,418 78,377 \$ 1,341,909 \$ 130,895 6 883,572 \$ 88,0572 \$ 8,058 \$ 804,563 \$ 99,690 33,346 \$ 433,439 \$ 17,648 \$ 37,705 222,550	April	8,062			6.547	90 190	1		RE A12	1	2 244	000,00	1,040		20,243				333,365
78,377 \$ 1,341,909 \$ 130,895 62,769 \$ 883,572 \$ 91,557 804,363 \$ 99,690 33,346 \$ 433,439 \$ 17,648 \$ 37,705 222,550	Max	10 163			6 700	001.00	1		7117	1	0,444	02,50	4,007		73,007	\$ 346,946	\$ 47,505	\$ 394	394,450
78,377 \$ 1,341,909 \$ 130,895 62,769 \$ 883,572 \$ 91,557 \$ 80,4363 \$ 99,690 33,346 \$ 433,439 \$ 17,648 \$ 37,705 232,550	1	10,100			0,780	98,520	- 1		120,281	- 1	3,947	53,549	9/9'9		29,418	\$ 448.557	\$ 50.633	\$ 490	499 190
78,377 \$ 1,341,909 \$ 130,895 62,769 \$ 883,572 \$ 91,557 \$ 804,363 \$ 99,690 33,346 \$ 433,439 \$ 17,648 \$ 37,705 222,550	June														0		4		
78,377 \$ 1,341,909 \$ 130,895 62,769 \$ 883,572 \$ 91,557 58,058 \$ 804,363 \$ 99,690 33,346 \$ 433,439 \$ 17,648 \$ 37,705 232,550																	•	•	1
33,346 \$ 433,439 \$ 17,648 \$ 37,705 232,550	Total FY21	78 377	\$ 1341909	430805				-	000 100				1						
			20011-011	200000				_	604,363		33,346	433,439				\$ 3,463,284 \$	\$ 377,494 \$		3,840,778

	Pass Revenue lotal Revenue	\$ 3,840,778	\$ 2,768,148	39%	\$ 1,072,630	-12%	\$ (50,466)	Total Cals	Page Con	Fas & Green	ree kevenue				1	400,007		9 112,422		\$ 241,226
Total Golf	Pass Kevenue	\$ 377,494	\$ 275,609	37%	\$ 101,886	%0	\$ 13,062		Total Calé	Page Poyoning	9000					9,132			40,400	\$ 40,143
Green Fee	Kevenue	3,463,284	2,492,539	39%	\$ 970,745	-13%	\$ (63,528)		Total Green	Fee Revenue	e SAE OSA					0				\$ 201,100
9	Springs	232,550	166,640	40%	65,910	-10%	(2,104)			Total Rounds	23.076	27,016	20.026	16,020	11 205	7.507	0 104	11.067	14 005	060,41
		FY21	FY20	1 to FY20		1 to FY20		GMD	Golf Pace	Revenue	4		990	-		69	65	\$ 24		-
				YTD Comparison FY21 to FY20		MTD Comparison FY21 to FY20		100	Golf Pass		\$ 3143			\$ 1048	69	\$ 1.505	\$ 3314	\$ 4.581	\$ 6,005	ı
				YTD Co		MTD Co		Puerto del Sol	Green Fee	Revenue	\$ 47 145				\$ 18.870	\$ 12.568	\$ 15.683	\$ 19.875	\$ 23.091	н
										Rounds		3.559	2.745	2.507	1.624	1,184	1.368	1,644	1.995	
									Golf Pass	Revenue	\$ 9.929	\$ 1.667	\$ 6.610	\$ 1,357	\$ 6,610	\$ 6,919	\$ 14,886	\$ 10,381	\$ 9,686	
								Los Altos	Green Fee	Revenue	\$ 77,726	\$ 78.074	\$ 69,955	\$ 57,055	\$ 39,751	\$ 22,130	\$ 27,804	\$ 37,190	\$ 49,052	
										Rounds	5,583	5,433	4.970	4,143	2,922	1,914	2,352	2,650	3,572	,
									Golf Pass	Revenue	\$ 12,305	\$ 9,710	\$ 3,976	\$ 4,286	\$ 1,048	\$ 310	\$ 7,200	\$ 9,471	\$ 10,105	6
								Ladera	Green Fee	Revenue	\$ 76,897	\$ 76,141	\$ 79,672	\$ 55,115	\$ 41,812	\$ 25,122	\$ 32,641 \$	\$ 44,922 \$	\$ 52,567	6
										Sounds	5,288	5,304	5,310	3,969	2,992	1,968	2,418	2,932	3,641	-

FY21 vs. FY20

	ACCUSION MANAGEMENT	Arroyo del Uso			Ladera			Los Altos		4	Puerto del Sol		GMD				Total Calf
i		Green Fee	Golf Pass		Green Fee	Golf Pass		Green Fee	Golf Pass		Green Fee	Golf Pass	Golf Pace		Total Green	Total Cale	Page & Curr
Fiscal Year 20	Rounds	Revenue	Revenue	Rounds	Revenue	Revenue	Rounds	Revenue	Revenue	Rounds		Revenue	Revenue	Total Rounds		-	
July	8,426	\$ 144,155	\$ 10,343	5,288	\$ 76,897	\$ 12,305	5.583				A7 14E 6	2 1 1/2			en Neverine	ass reveille	200
August	8.050	\$ 140 R72 &	7 081	K 2014	E 75 444			0000	L		Ct-1'11	0, 140	,	23,076	\$ 345,924	\$ 35,719	\$ 381,643
Contractor	7007		L			1		4 /8,0/4	/99'L	3,559	42,936 \$	1,048	- 8	22,346	\$ 338,022	\$ 19,505	\$ 357.527
oepitelinei	1,00,1	\$ 118,250 \$	\$ 5,629	5,310	\$ 79,672	\$ 3,976	4,970	\$ 69,955	\$ 6,610	2,745 \$	33,347	•	996 \$	20 026	\$ 301 224	47 180	210 404
October	5,983	\$ 96,086	\$ 9,867	3,969	\$ 55,115	\$ 4,286	4,143	\$ 57,055	\$ 1,357	2.507 \$	29.597	1 048	1 048		737 053		
November	3,667	\$ 61,231	\$ 2,095	2,992	\$ 41,812	\$ 1,048	2,922	\$ 39.751	\$ 6.610		18 870				404 664		
December	2,441	\$ 38,120	\$ 2,714	1,968	\$ 25,122	\$ 310		-			12 568	1 505			101,004		
January	3,056	\$ 50,013	\$ 20,881	2,418	\$ 32,641	\$ 7,200	2,352		1		15,683	3 314			04,040		
February	3,841	\$ 67,263	\$ 15,948	2,932	\$ 44,922	\$ 9,471		-			10 875	A 594			126,141		
March (25th-31st Covid Closure)	4.887	\$ 82,372	\$ 14.348	3.641	\$ 52 557	4 10 10E		ADORO	Т		0.000	100'4			169,251	\$ 40,405	\$ 209,656
Anril (1st.30th Covid Closure)	0		6			-		43,052	3,000	2,995	23,097	6,005	-	14,095	\$ 207,083	\$ 40,143	\$ 247,226
Most	0000		9 (0			0	9	69	0	-			0	69	69	69
iviay	10,807	\$ 198,352	\$ 2,267	8,467	\$ 131,382	\$ 11,443	7,731	\$ 119,076	\$ 18,729	4,417 \$	58,628	5,133	5	31.522	\$ 507 438	\$ 37.574	\$ 5AE 000
June																5	600,040
																	-
Total FY20	58,259	\$ 996.713	\$ 91.171	42.289	\$ 616.271	\$ 69.852	41 270	¢ 577 944	€ 86 774		244	1					
					1000			10,110	111100	24,022	301,741	0///07	\$ 2,038	166,640	\$ 2,492,539	\$ 275,609	\$ 2,768,148
EV34	20.07	0001101	Ŀ	1													
111	18,311	\$ 1,341,909	\$ 130,895	65,769	\$ 883,572	\$ 91,557	58,058	\$ 804,363	\$ 99,690	33,346 \$	433,439 \$	17.648	\$ 37,705	232 550	8 3463 284	\$ 277 AGA	\$ 2040 770
FY20	58,259	\$ 996,713 \$	\$ 91,171	42,289	\$ 616,271	\$ 69,852	41,270	\$ 577,814	\$ 86.771	24.822 \$			2 038		2 402 500		-
Delta(s)	20,118	\$ 345,196	\$ 39,724	20,480	\$ 267,301	\$ 21.705	16.788	\$ 226.549	\$ 12910	8 524 C	131 600		200,2		2,492,039		
								01000	201013		050,101		100,00	02,910	\$ 970,745	\$ 101,886	\$ 1,072,630