City of Albuquerque Municipal Golf Advisory Board Agenda October 19, 2023, 3:00-4:30 pm Arroyo Del Oso Golf Management Offices

- 1. Meeting is called to order and roll taken (3:00-3:01)
- 2. Introductions (3:02-3:03)
- 3. Review of minute (last meeting September 21, 2023) (3:04-3:05)
- 4. Public Comments (3:06-3:10)
- 5. Golf Management reports and updates (3:11-3:30)
 - a. Personnel updates
 - b. Rounds and Revenue Report
 - c. Current Projects
- 6. Golf Course issues (3:31-4:00)
- 7. Old Business (4:01-4:10)
 - a. Women's City Tournament
- 8. New Business (4:11-4:25)
- 9. Next Meeting- Ladera Banquet Room, November 16, 2023

City of Albuquerque Municipal Golf Advisory Board Minutes Meeting Held 09/21/2023

Location: Los Altos Banquet Room

In attendance

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Denise Foor	ADO Women's	Henry Rodarte	COA, Golf Management
	ADO Men's	Dave Salas	COA, Golf Management
	Los Altos Women's	Gabe Moreno	COA, Golf Management
	Los Altos Men's		
	Ladera Women's		
Vacant	Ladera Men's		
Regine Dubay	PDS Women's		
	PDS Men's		
	Youth Golfers		
Colby Reddoch	Senior Golfers		
Deb Thrall	At Large		
	PDS		
Colby Reddoch	Concessionaire LA Concessionaire		
	LD Concessionaire		
Tony Hidalgo	ADO		
	Concessionaire		

Meeting was called to order at 3:00pm by Deb Thrall

Introductions

Deb Thrall opened the Golf Advisory Board (GAB) meeting dialogue. We went around having self-introductions of everyone in attendance which included: Board Members and City Staff.

Minutes

Changes in the minutes to include: no changes in the minutes from September 2023.

Public Comments

- 1. Greens Aeration notification when booking a tee time.
- 2. Different marketing tactics for different generations.

Golf Management Reports and Updates

Personnel Updates

Dave stated the future projects are: Capital Outlay -

- o LD Plan and design of: 525k
 - Final design completed for the Cantina, work to be started soon. Waiting on permits.
 - Night range lighting GMD has cost estimates preliminary process has begun. There is not a starting date as of yet. LD received 225K for this project. Under EPC Review/Plan
- o PDS Plan and design of: 100k
 - Building improvements are on hold
 - Outdoor seating plans are being drawn up
- LA plan and design of: 50k
 - Outdoor seating improvements on the East side Contract has been made on 8/21/2023 with Municipal Development.
 - Still in Planning no movement

GO Bond IM

- Current Projects:
 - Ladera top dressing this week
 - PDS top dressing following week
 - ADO Canopy is in renovation due to structural compromise
 - o Golf App Status active waiting for the release of the Tee sheet. Has been beta testing since September at PDS. Tentative plan to go live 11/1.
 - o RFP's PDS contract is complete and routed to council approval December 2023 possible. Contract for ADO is awarded to NM Golf.
- Projects on hold
 - Intrusion Alarms waiting on phone lines for PDS and LA. System installed just waiting on phone line for monitoring.

Dave Salas reported:

- M14 LA and ADO still vacant, working with HR to see if we can change the scope and compensation.
- B28 Mechanic scheduled interviews for the first week of October
- B28 Irrigator scheduled interview for 09/27/2023

Gabe Moreno reported:

<u>August 2023 information from the September 21st Golf Advisory Board Meeting at the Los Altos Golf Course</u>

For monthly comparisons from July 2023 to August 2023 we were up 1.57% or 444 in total in rounds, down -1.14% or -\$5,235 in total in green fee revenue, up 5.22% or \$1,686 in total in pass revenue, and down -0.72% or -\$3,550 in total in total revenue.

Comparing FY24 to FY23, we are down -4.96% or -2,786 in total in rounds, up 0.002% or \$20 in total in green fee revenue, down -43.55% or -\$27,371 in total in pass revenue, resulting in us being down -2.76% or -\$27,351 in total in total revenue for FY24.

For FY24 Golf Revenue as of August 31^{st} was \$ **TBD** minus Expenses of (\$ **TBD**) = \$ **TBD** net profit/loss. Fiscal is preparing a new report to get this amount.

<u>September 2023 information for the upcoming October 19th Golf Advisory Board Meeting</u> at the Golf Management Office

For monthly comparisons from August 2023 to September 2023 we were down -15.69% or -3,842 in total in rounds, down -17.12% or -\$67,365 in total in green fee revenue, down -0.49% or \$157 in total in pass revenue, and down -15.87% or -\$67,522 in total in total revenue.

Comparing FY24 to FY23, we are down -4.73% or -3,817 in total in rounds, down -0.21% or -\$2,776 in total in green fee revenue, down -29.43% or -\$27,943 in total in pass revenue, resulting in us being down -2.17% or -\$30,719 in total in total revenue for FY24.

For FY24 Golf Revenue as of August 31st was \$ **TBD** minus Expenses of (\$ **TBD**) = \$ **TBD** net **profit/loss**. Fiscal is preparing a new report to get this amount.

NOTE: Net Profit/Loss Amount is estimated since Journal Entries are needed the following month after month end to correctly adjust COA and Concessionaire percentage splits.

Arroyo Del Oso issues:

- 1. Weeds in the front of the Café that needs to be pulled.
- 2. No trash bins from #13 to #18.
- 3. Irrigation there is some pooling on the fairways
- 4. Still working on the service roads from this past storm/ erosion and the #7 Dam nine.
- 5. Women's City coming up annual event.
- 6. Complaints about slow play 5-8 people

7. Café promptness of service/ early closing

<u>Concessionaire report – Tony Hidalgo</u>

Couse is recovering from top dressing nicely.

Water bucket at #10 has already been stolen.

APS HS and MS golf teams are using course from 3-4 M-Th under a cooperative agreement. They purchase range balls.

Ladera issues:

- Possible board member for LD
- 2 Training for summer temps/ ongoing for cup cutting
- 3 #13 left side recontoured as much as it could be shaved down. Will be looked at again.

Puerto Del Sol issues:

- 1. All cart paths fixed.
- 2. Tree removal in December 2023, 15 old dead trees will be removed in house.
- 3. Park management has gifted 20 trees for planting. Will be planted Dec-Jan.
- 4. Hole #2 half way from sand trap, left had side branches are hanging.
- 5. Finishing up the striping south end of the parking lot/ follow up with Kenny.
- 6. Sign needs to be put up at range "No Drivers" when practice tees are moved up
- 7. September 26, 2023 night range will be closed
- 8. ABQ Journal had an article about the 50th anniversary. The PDS WGA held a luncheon at Los Altos with Past Club Champions and Past Presidents.

Los Altos issues:

- 1. Fences need to be an ongoing fix.
- 2. Need re-sodding near greens to treat nicks due to topdressing
- 3. Bike path restriping not done yet
- 4. Executive greens need to be reseeded
- 5. Thanks for the new rakes.

Colby Reddoch – Concessionaire

The Men's City Championship Tournament went smooth. Had successful pace of play. Sometimes the temps cut the cut too close to the fringe and put tee markers in weird places. Will educate them about this,

HS and MS Golf has started. It runs M-Th with no limit on the number of players from each school.

Barbara Lail Senior Representative: Nothing to report

Youth on Course - SCJT

- -We were up in tournament registrations for each of the many courses outside of ADO.
- -The SCJGT Championship held at Ladera was successful. We moved to a new invitational format this year and set a max field, so that is why it shows a significant drop in participation. We made it more exclusive.
- -Puerto Del Sol was part of our initiative to try a couple tournaments on a weekend to help the parents not have to take a day off to get their child to a tournament. It was very successful and saw a significant jump in participation

Youth on Course

- -Membership is up by 200 with still a few months to go. We're hoping to hit 1,500 members by the end of '23
- -Members are really getting out in force playing rounds this year, we've already surpassed last year's total of 3,020
- -ABQ many courses have all surpassed their '22 year-end total except for Puerto. However, they should be surpassing their '22 year-end total within the next couple months.
- -ABQ many courses will blow their '22 year-end total for rounds out of the water by '23-year end.

PGA Jr League

- -Very successful this year overall, up in almost every category
- -Sun Country is first among all 41 PGA Sections in growth for player registrations, up 31% YoY)
- -Los Altos is the only many courses running PGA Jr League programs

General Board Member Comments -

Need new Banquet Hall at ADO by the putting green

Need new signage at the courses as the Policy and Procedure Manual has changed.

Old Business

Rates: Voted on last GAB meeting

Women's City Championship: 54 registrants for Women's City Tournament. Extended dead line to 9/25/2023 to get more sign ups. Considering on moving organization back to Pro shops and/or the leadership of the WGA's.

New Business

Meeting adjourned at 4:18 pm – Regine Motioned, Denise second.

Next Meeting will be held at ADO Golf Management Office, October 19, 2023

Approved by:

Deb Thrall/ Denise Foor