

**City of Albuquerque
Municipal Golf Advisory Board**

Agenda

15 June 2023, 3:00-4:30 pm

Los Altos Banquet Room

1. Meeting is called to order and roll taken (3:00-3:01)
2. Introductions (3:02-3:03)
3. Review of minute (last meeting October 20, 2022) (3:04-3:05)
4. Public Comments (3:06-3:10)
5. Golf Management reports and updates (3:11-3:30)
 - a. Personnel updates
 - b. Rounds and Revenue Report
 - c. Current Projects
6. Golf Course issues (3:31-4:00)
7. Old Business (4:01-4:10)
 - a. Rates
 - b. Women's City Tournament
8. New Business (4:11-4:25)
 - a. Golf Etiquette – Education
 - b. Irrigation system PDS
9. Next Meeting- Arroyo Del Oso Golf Management, July 20, 2023

City of Albuquerque
Municipal Golf Advisory Board Minutes
Meeting Held 5/18/2023
Location: Arroyo Del Oso Golf Management

In attendance			
Denise Foor	ADO Women's	David Salas	COA, Golf Management
	ADO Men's	Henry Rodarte	COA, Golf Management
Dan Turnham	Los Altos Men's	Gabe Moreno	COA, Golf Management
	Los Altos Women's	Melissa DeHerrera	COA, Golf Management
Vacant	Ladera Women's	David Flores	COA, Deputy Director P&R
Vacant	Ladera Men's		
	PDS Women's	Claudia Melendrez	Public
Mark Holman	PDS Men's		
	Youth Golfers		
Barbara Lail	Senior Golfers		
Deb Thrall	At Large		
	PDS Concessionaire		
Colby Reddoch - ZOOM	Los Altos Concessionaire		
	Ladera Concessionaire		
Tony Hidalgo - ZOOM	Arroyo Del Oso Concessionaire		

Meeting was called to order at 3:04pm by Deb Thrall

Introductions

Deb Thrall opened the Golf Advisory Board (GAB) meeting dialogue. We went around having self-introductions of everyone in attendance which included: Board Members and City Staff.

Minutes

Changes in the minutes to include: change minuities to minutes, ADO #5 golf course issues the card says lateral and it should be OB. Denise Motioned Mark Second Motion.

Public Comments

No public comments to report

Golf Management Reports and Updates

Personnel Updates

Dave Salas reported:

- M14 Supervisor Los Altos/ADO are posted on City website-looking to get position upgraded.
- B20 Golf Maintenance worker interviewed and paperwork downtown for approval
- B32 General Maintenance worker offered to alternate applicant internal
- B26 Utility Worker closed paperwork downtown for approval.

Dave stated the future projects are:

Capital Outlay –

- LD Plan and design of: 525k
 - Final design for the Cantina, work to be started soon.
 - 525k will cover cantina
 - Cost estimates for the night range lighting
 - Additional 200k appropriated in the bond cycle for this course
- PDS Plan and design of: 100k
 - Building improvements
 - Outdoor seating plans have begun waiting on architect
 - Movement in planning on outdoor and indoor seating
- Los Altos plan and design of: 50k
 - Outdoor seating improvements
 - Still in Planning - no movement

GO Bond 1M

- ADO project completed, bollards are set just waiting on time line for the fixtures to be completed.
- Parking lot lights LA in planning/ Setting bollards still waiting on materials.
- Current Projects:
 - Golf App Status – active – still unable to use due to technical difficulties.
 - Validation of City Passes on hold due to IT bug –Noted that 2/3 of yearly passes were not in database so many were playing on expired passes. Expired passes are no longer valid, so golfers are buying them again.
 - RFP is out and closed February 10, 2023. CDK is awarded PDS. No recommendation yet to ADO. June 5, 2023 is the end of public comments.
 - PDS Outdoor seating project

○ Projects on hold

- New exit door at LD Proshop – still in planning stage
- Electrical at LD to gazebo – still in planning stage
- Intrusion Alarms ADO, LA and PDS. ADO and LA and PDS wired, waiting on phone lines for PDS and LA. ADO and PDS complete, system installed just waiting on phone line for monitoring. DTI is working on getting phone number message to work correctly.
- Cart Paths on hold at ADO due to budget constraints

Rounds and Revenue

Gabe Moreno reported:

April 2023 Info for the upcoming May 18th Golf Advisory Board Meeting at Ladera Golf Course

For monthly comparisons from March 2023 to April 2023 we were up **28.43% or 7,076** rounds, up **34.12% or \$133,688** in green fee revenue, down **-6.39% or -\$2,803** in pass revenue, and up **30.04% or \$130,885** in total revenue.

Comparing FY23 to FY22, we are still down **-4.87% or -9,738** rounds, down **-2.88% or -\$89,440** in green fee revenue, down **-14.66% or -\$50,483** in pass revenue, resulting in us being down overall **-4.06% or -\$139,923** in total revenue.

For FY23 Golf Revenue as of April 30th was **\$ 4,165,854.98** minus Expenses of **\$ 4,127,860.57 = \$ 37,994.41** net profit.

May 2023 Info for the upcoming June 15th Golf Advisory Board Meeting at Los Altos Golf Course

For monthly comparisons from April 2023 to May 2023 we were up **9.83% or 2,712** rounds, up **12.03% or \$53,605** in green fee revenue, up **50.92% or \$45,479** in pass revenue, and up **18.53% or \$99,084** in total revenue.

Comparing FY23 to FY22, we are still down **-4.02% or -9,155** rounds, down **-1.71% or -\$60,625** in green fee revenue, up **0.98% or \$4,236** in pass revenue, resulting in us being down overall **-1.41% or -\$56,390** in total revenue.

For FY23 Golf Revenue as of May 31st was **\$ TBD** minus Expenses of **\$ TBD = \$ TBD** net profit/loss.

NOTE: Net Profit/Loss Amount is estimated since Journal Entries are needed the following month after month end to correctly adjust COA and Concessionaire percentage splits.

Golf Course

Arroyo Del Oso issues:

- 1.. Denise is going to talk to The Woman's league a week prior to the GAB meeting to get input and hole #3. Woman league still wants it to be recalculated to be a par 5. Score card doesn't match the Ghin.
- 2.. The right side of #17 & #18 is a lateral penalty area. Tony said the score cards are incorrect. Will ask Tony to put something up about the local rules.
3. Aprons around the greens have been bad.
Concessionaire Report - Tony Hidalgo
4. Carpet is done in Pro Shop and Café.
5. Top Dressing is done and greens are looking good due to pump/irrigation repairs
6. The pump and electrical are fixed.

Ladera issues:

1. Sanitation Project is starting May 24, 2023 and run until November 2023. They will start on the fairway on #9. Map attached
2. #13 still needs the fairway recontoured on the west rough.
3. Claudia Melendrez has volunteered to be the Rep for Ladera women's leagues
4. Brass button is currently dormant and will spot spray.
5. #9 was designed as a split fairway. Can the staff keep the east side clean?

Puerto Del Sol issues:

1. Lightning detector needs to be fixed due to outdated/obsolete
2. Parking lot needs striping and possibly wider. Waiting on PO
3. Parking lot needs resurfacing due to ponding after rain.
4. Higher fence behind driving range/ possible signage.
5. Chick weed spraying need to be consistent
6. The special grass seed the organization bought, was it spread? Dave will follow up with John.
7. Irrigation/system issues on #4 and #9 are still ongoing and have been for years.
8. Golf Carts in parking lot. ADA compliant?
9. There are many cuts in the fences at PDS.
10. Top dressing came out nice. Greens look better
11. Need non-obsolete sprinkler heads

Los Altos issues:

1. Extend fence on #17 protect. Cost around 50K, no funding available.
2. Fountain at the #13 tee is broken.
3. #3 par 5 lake hole, can the pampas grass be moved over to the right?
4. Push/add boulders closer that restrict cart traffic behind #18 green going to the club house.
5. Post emergent on #10 and brass button needs to be treated on all the greens. Concessionaire Report – Colby Reddoch
6. Only gives out gift certificates that are on the City media card.

Barbara Lail Senior Representative – written report via email

Barbara has suggestion from the Senior ladies. The lady members riding carts have been complaining about this since I joined the board, and subsequently I have brought it up to the board, is there any way we can list this?

Cart pass at green on Hole #6 as well as the one at Tee box #3, as a project with a completion date, say 2 months?

The rest of the course is recovering nicely and I had comments about appreciation for the staff.

Youth on Course- Cal Lanouette had nothing to report.

General Board Member Comments –

1. Track changes are in process for the Policy and Procedure Manual and have been incorporated. The manual is at the Director's office waiting for signature. Once that is signed off on, then the signage for the course can be hung.
2. Look into a GPS tracing technology to keep track of carts

Old Business

Rates – GAB decided that the rates structure will not change for the seniors on the weekend. Dan, Mark and Dave will bring final rate structure sheet to next meeting for official approval by the Board.

Women's City Championship – Women's City Tournament will be held October 3rd (LA), 4th (ADO), and 5th (Ladera). Save the date advertisement has been sent.

New Business

Golf Etiquette- is posted in the operation manual, but would like to speak more on this issue.

Irrigation system for PDS – would need major funding for this

Meeting adjourned at 4:30 pm – Barbara Motioned, Mark second

Next Meeting will be held at ADO Golf Management, July 20, 2023

Approved by: _____

Deb Thrall/ Denise Foor

2023 Golf Management - Rounds and Revenue																
	Arroyo del Oso				Ladera				Los Altos			Puerto del Sol		GMD		Total Golf Pass & Green Fee Revenue
	Rounds	Green Fee Revenue	Golf Pass Revenue		Rounds	Green Fee Revenue	Golf Pass Revenue		Rounds	Green Fee Revenue	Golf Pass Revenue		Total Rounds	Total Green Fee Revenue	Total Golf Pass Revenue	
Fiscal Year 23																
July	10,328	\$ 185,964	\$ -	7,893	7,820	\$ 117,028	\$ -	4,010	\$ 55,042	\$ -	\$ 50,057	\$ 30,051	\$ 482,315	\$ 50,057	\$ 532,373	
August	10,197	\$ 173,237	\$ -	8,200	\$ 119,925	\$ -	6,793	\$ 101,848	\$ -	\$ 49,399	\$ -	\$ 40,162	\$ 28,957	\$ 444,009	\$ 484,571	
September	8,787	\$ 153,483	\$ -	7,197	\$ 104,778	\$ -	6,244	\$ 93,703	\$ -	\$ 32,94	\$ 44,241	\$ 25,572	\$ 395,05	\$ 32,681	\$ 428,866	
October	7,521	\$ 134,176	\$ -	5,961	\$ 88,257	\$ -	5,094	\$ 80,246	\$ -	\$ 2,664	\$ 36,337	\$ 20,281	\$ 339,016	\$ 20,281	\$ 359,297	
November	5,310	\$ 94,172	\$ -	4,289	\$ 59,224	\$ -	4,041	\$ 57,718	\$ -	\$ 1,693	\$ 22,062	\$ 15,343	\$ 232,175	\$ 20,281	\$ 242,623	
December	4,047	\$ 83,351	\$ -	3,375	\$ 50,360	\$ -	3,196	\$ 46,049	\$ -	\$ 1,447	\$ 20,688	\$ 12,065	\$ 200,848	\$ 28,819	\$ 229,667	
January	3,680	\$ 61,383	\$ -	3,357	\$ 47,308	\$ -	2,884	\$ 35,457	\$ -	\$ 1,355	\$ 17,949	\$ 11,266	\$ 162,038	\$ 44,181	\$ 206,279	
February	4,359	\$ 75,952	\$ -	3,893	\$ 59,641	\$ -	3,172	\$ 42,873	\$ -	\$ 1,521	\$ 20,415	\$ 12,945	\$ 198,893	\$ 27,362	\$ 226,245	
March	5,820	\$ 93,942	\$ -	5,198	\$ 72,642	\$ -	4,632	\$ 63,142	\$ -	\$ 2,169	\$ 28,430	\$ 17,010	\$ 298,156	\$ 46,543	\$ 304,799	
April	8,231	\$ 142,312	\$ -	7,146	\$ 106,774	\$ -	6,387	\$ 99,616	\$ -	\$ 3,112	\$ 43,142	\$ 24,986	\$ 391,844	\$ 43,840	\$ 435,684	
May	9,163	\$ 167,472	\$ -	7,475	\$ 113,345	\$ -	7,638	\$ 119,853	\$ -	\$ 3,322	\$ 44,779	\$ 39,319	\$ 445,449	\$ 89,319	\$ 534,768	
June		\$ -	\$ -		\$ -	\$ -		\$ -	\$ -		\$ -	\$ -	\$ -	\$ -	\$ -	
Total FY23	77,443	\$ 1,365,643	\$ -	63,994	\$ 945,536	\$ -	57,912	\$ 857,532	\$ -	\$ 28,354	\$ 382,667	\$ 227,703	\$ 3,551,377	\$ 433,792	\$ 3,985,170	

Comparing FY23 to FY22, we are down **-4.02%** or **-9,155** in total in rounds down **-1.71%** or **-\$60,625** in total in green fee revenue, up **0.98%** or **\$4,236** in total in pass revenue, resulting in us being down **-1.41%** or **-\$56,390** in total in total revenue.

NOTE: Net Profit Amount is estimated since Journal Entries are needed the following month after month end to correctly adjust COA and Concessionaire percentage splits.

Component	2022	2021	2020	2019	2018
Operating income	2,712	\$ 53,605	\$ 45,479	\$ 99,084	\$ 18,533
Operating expenses					
Depreciation and amortization					
Provision for doubtful accounts					
Provision for income taxes					
Other operating expenses					
Operating income	2,712	\$ 53,605	\$ 45,479	\$ 99,084	\$ 18,533

[illegible]

FY 2023 Golf Management Division - Rounds and Revenue

Fiscal Year 23	Arroyo del Oso				Ladera				Los Altos				Puerto del Sol				GMD				Total Rounds	Total Green Fee Revenue	Total Golf Pass Revenue	Total Golf Pass & Green Fee Revenue
	Rounds	Green Fee Revenue	Golf Pass Revenue	Total	Rounds	Green Fee Revenue	Golf Pass Revenue	Total	Rounds	Green Fee Revenue	Golf Pass Revenue	Total	Rounds	Green Fee Revenue	Golf Pass Revenue	Total	Rounds	Green Fee Revenue	Golf Pass Revenue	Total				
July	10,328	\$ 185,964	\$ -	\$ 185,964	7,893	\$ 124,281	\$ -	\$ 124,281	7,820	\$ 117,028	\$ -	\$ 117,028	4,010	\$ 55,042	\$ -	\$ 55,042	30,051	\$ 482,315	\$ -	\$ 482,315	30,051	\$ 50,057	\$ -	\$ 50,057
August	10,197	\$ 173,237	\$ -	\$ 173,237	8,200	\$ 119,925	\$ -	\$ 119,925	6,793	\$ 101,848	\$ -	\$ 101,848	3,767	\$ 49,398	\$ -	\$ 49,398	28,957	\$ 444,409	\$ -	\$ 444,409	28,957	\$ 40,162	\$ -	\$ 40,162
September	8,787	\$ 153,483	\$ -	\$ 153,483	7,197	\$ 104,778	\$ -	\$ 104,778	6,244	\$ 93,703	\$ -	\$ 93,703	3,284	\$ 44,221	\$ -	\$ 44,221	25,522	\$ 396,185	\$ -	\$ 396,185	25,522	\$ 32,681	\$ -	\$ 32,681
October	7,521	\$ 134,176	\$ -	\$ 134,176	5,967	\$ 88,257	\$ -	\$ 88,257	5,094	\$ 80,246	\$ -	\$ 80,246	2,654	\$ 36,337	\$ -	\$ 36,337	21,240	\$ 338,016	\$ -	\$ 338,016	21,240	\$ 20,281	\$ -	\$ 20,281
November	5,310	\$ 94,172	\$ -	\$ 94,172	4,299	\$ 58,224	\$ -	\$ 58,224	4,041	\$ 57,718	\$ -	\$ 57,718	1,693	\$ 22,062	\$ -	\$ 22,062	15,343	\$ 202,175	\$ -	\$ 202,175	15,343	\$ 10,448	\$ -	\$ 10,448
December (Closed 25th)	4,047	\$ 83,551	\$ -	\$ 83,551	3,375	\$ 50,360	\$ -	\$ 50,360	3,796	\$ 46,049	\$ -	\$ 46,049	1,447	\$ 20,888	\$ -	\$ 20,888	12,065	\$ 185,552	\$ -	\$ 185,552	12,065	\$ 242,623	\$ -	\$ 242,623
January	3,680	\$ 61,383	\$ -	\$ 61,383	3,357	\$ 47,308	\$ -	\$ 47,308	2,894	\$ 35,457	\$ -	\$ 35,457	1,355	\$ 17,949	\$ -	\$ 17,949	11,286	\$ 162,098	\$ -	\$ 162,098	11,286	\$ 28,819	\$ -	\$ 28,819
February	4,359	\$ 75,952	\$ -	\$ 75,952	3,893	\$ 59,641	\$ -	\$ 59,641	3,172	\$ 42,873	\$ -	\$ 42,873	1,521	\$ 20,416	\$ -	\$ 20,416	12,945	\$ 198,883	\$ -	\$ 198,883	12,945	\$ 27,362	\$ -	\$ 27,362
March (Closed 17th)	5,820	\$ 93,942	\$ -	\$ 93,942	5,198	\$ 72,642	\$ -	\$ 72,642	4,623	\$ 63,142	\$ -	\$ 63,142	2,169	\$ 28,430	\$ -	\$ 28,430	17,810	\$ 258,156	\$ -	\$ 258,156	17,810	\$ 46,643	\$ -	\$ 46,643
April	8,231	\$ 142,312	\$ -	\$ 142,312	7,146	\$ 106,774	\$ -	\$ 106,774	6,397	\$ 99,616	\$ -	\$ 99,616	3,112	\$ 43,142	\$ -	\$ 43,142	24,886	\$ 391,844	\$ -	\$ 391,844	24,886	\$ 89,319	\$ -	\$ 89,319
May	9,163	\$ 167,472	\$ -	\$ 167,472	7,475	\$ 113,345	\$ -	\$ 113,345	7,638	\$ 119,653	\$ -	\$ 119,653	3,322	\$ 44,779	\$ -	\$ 44,779	27,998	\$ 445,449	\$ -	\$ 445,449	27,998	\$ -	\$ -	\$ -
June																								
Total FY23	77,443	\$ 1,355,643	\$ -	\$ 1,355,643	63,994	\$ 945,536	\$ -	\$ 945,536	57,912	\$ 857,532	\$ -	\$ 857,532	28,354	\$ 382,667	\$ -	\$ 382,667	227,703	\$ 3,551,377	\$ -	\$ 3,551,377	227,703	\$ 433,792	\$ -	\$ 433,792

For monthly comparisons from April 2023 to May 2023 we were up 9.83% or 2,712 in total in rounds, up 12.03% or \$53,605 in total in green fee revenue, up 50.97% or \$45,479 in total in pass revenue, and up 18.53% or \$99,084 in total in total revenue.

Comparing FY23 to FY22, we are down -4.02% or -9,155 in total in rounds, down -1.71% or -\$60,625 in total in green fee revenue, up 0.98% or \$4,236 in total in pass revenue, resulting in us being down -1.41% or -\$56,390 in total in total revenue.

FY23 Golf Revenue was \$ TBD minus \$ TBD = \$ TBD net profit/loss through May 2023

NOTE: Net Profit Amount is estimated since Journal Entries are needed the following month after month end to correctly adjust COA and Concessionaire percentage splits.

NOTE: Starting April 1, 2022, all Annual Pass Sales/Renewals are only done at the Golf Management Office causing Golf Pass Revenue to show up only at GMD.

FY23 vs. FY22			
Rounds	Green Fee Revenue	Total Golf Pass Revenue	Total Revenue
227,703	3,551,377	\$ 433,792	\$ 3,985,170
236,858	3,612,003	\$ 429,557	\$ 4,041,560
-4.82%	-1.71%	0.98%	-1.41%
(9,155)	(\$60,625)	\$ 4,236	(\$56,390)
9.83%	12.03%	50.97%	18.53%
2,712	\$ 53,605	\$ 45,479	\$ 99,084

Fiscal Year 22	Arroyo del Oso				Ladera				Los Altos				Puerto del Sol				GMD				Total Rounds	Total Green Fee Revenue	Total Golf Pass Revenue	Total Golf Pass & Green Fee Revenue
	Rounds	Green Fee Revenue	Golf Pass Revenue	Total	Rounds	Green Fee Revenue	Golf Pass Revenue	Total	Rounds	Green Fee Revenue	Golf Pass Revenue	Total	Rounds	Green Fee Revenue	Golf Pass Revenue	Total	Rounds	Green Fee Revenue	Golf Pass Revenue	Total				
July	10,021	\$ 181,745	\$ 8,624	\$ 190,369	7,609	\$ 117,262	\$ 15,538	\$ 132,800	7,308	\$ 111,775	\$ 18,190	\$ 129,965	4,334	\$ 56,934	\$ 1,505	\$ 58,439	29,772	\$ 467,716	\$ 56,138	\$ 523,854	29,772	\$ 467,716	\$ 56,138	\$ 523,854
August	9,540	\$ 168,566	\$ 8,343	\$ 176,909	7,632	\$ 113,784	\$ 11,567	\$ 125,351	7,207	\$ 109,207	\$ 16,871	\$ 126,078	4,121	\$ 54,774	\$ 3,600	\$ 58,374	28,500	\$ 446,331	\$ 44,048	\$ 490,379	28,500	\$ 446,331	\$ 44,048	\$ 490,379
September	8,365	\$ 147,448	\$ 8,033	\$ 155,481	6,541	\$ 96,424	\$ 8,271	\$ 104,695	6,491	\$ 100,011	\$ 3,010	\$ 103,021	3,379	\$ 45,407	\$ 2,085	\$ 47,492	24,776	\$ 389,291	\$ 29,067	\$ 418,357	24,776	\$ 389,291	\$ 29,067	\$ 418,357
October	7,880	\$ 142,803	\$ 2,714	\$ 145,517	6,046	\$ 91,940	\$ 11,062	\$ 102,982	6,190	\$ 94,409	\$ 6,314	\$ 100,723	3,314	\$ 45,251	\$ 1,814	\$ 47,065	23,430	\$ 374,404	\$ 25,457	\$ 399,861	23,430	\$ 374,404	\$ 25,457	\$ 399,861
November	7,006	\$ 120,999	\$ 4,714	\$ 125,713	5,360	\$ 76,496	\$ 7,148	\$ 83,644	5,064	\$ 69,385	\$ 6,286	\$ 75,671	2,473	\$ 32,383	\$ 3,314	\$ 35,697	19,903	\$ 298,242	\$ 26,471	\$ 324,713	19,903	\$ 298,242	\$ 26,471	\$ 324,713
December (Closed 25th)	4,750	\$ 77,127	\$ 15,995	\$ 93,122	3,520	\$ 45,279	\$ 3,319	\$ 48,598	3,384	\$ 42,705	\$ 4,819	\$ 47,524	1,684	\$ 20,441	\$ -	\$ 20,441	13,338	\$ 185,552	\$ 31,524	\$ 217,076	13,338	\$ 185,552	\$ 31,524	\$ 217,076
January	5,484	\$ 87,578	\$ 10,824	\$ 98,402	4,219	\$ 55,877	\$ 11,133	\$ 67,010	3,891	\$ 50,678	\$ 17,843	\$ 68,521	1,973	\$ 24,843	\$ 3,667	\$ 28,510	15,367	\$ 218,977	\$ 50,600	\$ 269,577	15,367	\$ 218,977	\$ 50,600	\$ 269,577
February (Closed 2.6.17.24 Snow)	4,202	\$ 89,326	\$ 10,705	\$ 100,031	3,512	\$ 47,468	\$ 8,448	\$ 55,916	3,067	\$ 42,470	\$ 10,086	\$ 52,556	1,494	\$ 19,297	\$ -	\$ 19,297	12,715	\$ 178,760	\$ 34,038	\$ 212,798	12,715	\$ 178,760	\$ 34,038	\$ 212,798
March (Closed 22-23 Snow)	6,630	\$ 108,481	\$ 13,057	\$ 121,538	5,371	\$ 74,683	\$ 12,024	\$ 86,707	4,727	\$ 64,574	\$ 15,676	\$ 80,250	2,556	\$ 32,560	\$ -	\$ 32,560	19,284	\$ 280,397	\$ 49,986	\$ 330,383	19,284	\$ 280,397	\$ 49,986	\$ 330,383
April	8,103	\$ 137,080	\$ -	\$ 137,080	6,120	\$ 87,088	\$ -	\$ 87,088	6,170	\$ 88,328	\$ -	\$ 88,328	3,105	\$ 41,202	\$ -	\$ 41,202	23,498	\$ 354,698	\$ 47,629	\$ 402,326	23,498	\$ 354,698	\$ 47,629	\$ 402,326
May	9,699	\$ 168,139	\$ -	\$ 168,139	7,393	\$ 106,345	\$ -	\$ 106,345	6,447	\$ 95,126	\$ -	\$ 95,126	3,476	\$ 47,024	\$ -	\$ 47,024	27,015	\$ 416,635	\$ 34,600	\$ 451,235	27,015	\$ 416,635	\$ 34,600	\$ 451,235
June																								
Total FY22	81,680	\$ 1,409,491	\$ 83,009	\$ 1,492,500	63,323	\$ 912,646	\$ 88,569	\$ 1,001,215	59,946	\$ 889,748	\$ 101,095	\$ 990,843	31,909	\$ 420,117	\$ 15,995	\$ 436,112	236,858	\$ 3,612,003	\$ 429,557	\$ 4,041,560	236,858	\$ 3,612,003	\$ 429,557	\$ 4,041,560
FY23	77,443	\$ 1,355,643	\$ -	\$ 1,355,643	63,994	\$ 945,536	\$ -	\$ 945,536	57,912	\$ 857,532	\$ -	\$ 857,532	28,354	\$ 382,667	\$ -	\$ 382,667	227,703	\$ 3,551,377	\$ -	\$ 3,551,377	227,703	\$ 3,551,377	\$ -	\$ 3,551,377
FY22	81,680	\$ 1,409,491	\$ 83,009	\$ 1,492,500	63,323	\$ 912,646	\$ 88,569	\$ 1,001,215	59,946	\$ 889,748	\$ 101,095	\$ 990,843	31,909	\$ 420,117	\$ 15,995	\$ 436,112	236,858	\$ 3,612,003	\$ 429,557	\$ 4,041,560	236,858	\$ 3,612,003	\$ 429,557	\$ 4,041,560
Deltas	(4,237)	\$ (53,848)	\$ (83,009)	\$ (136,857)	(9,329)	\$ (47,110)	\$ (88,569)	\$ (135,679)	(3,942)	\$ (32,206)	\$ (101,095)	\$ (990,843)	(1,973)	\$ (24,843)	\$ 3,667	\$ 28,510	(19,154)	\$ (16,626)	\$ (15,995)	\$ (31,631)	(19,154)	\$ (16,626)	\$ (15,995)	\$ (31,631)