# City of Albuquerque Municipal Golf Advisory Board Agenda August 15, 2024 1:00-2:30 pm Ladera Banquet Room

- 1. Meeting is called to order and roll taken (1:00-1:01)
- 2. Introductions (1:02-3:03)
- 3. Review of minute (last meeting July 18, 2024) (1:04-1:05)
- 4. Public Comments (1:06-1:10)
- 5. Golf Management reports and updates (1:11-1:30)
  - a. Personnel updates
  - b. Rounds and Revenue Report
  - c. Current Projects
- 6. Golf Course issues (1:31-2:00)
- 7. Old Business (2:01-2:10)
  - a) Women's City Tournament
  - b) Bylaws
  - c) LD Lighting Project
  - d) Etiquette
- 8. New Business (2:11-2:25)

Next Meeting- Los Altos Banquet Hall, September 19, 2024

# City of Albuquerque Municipal Golf Advisory Board Minutes Meeting Held 6/18/2024

Location: ADO Golf Management Office

# In attendance

in attendance	7	1	T
Denise Foor	ADO Women's	Dave Salas	COA, Golf Management
	ADO Men's	Henry Rodarte	COA, Golf Management
	Los Altos Women's	Gabe Moreno	COA, Golf Management
	Los Altos Men's	Melissa DeHerrera	COA, Golf Management
	Ladera Women's	David Flores	COA, Parks and Rec-zoom
	Ladera Men's		
Theresa Araiza- zoom	PDS Women's	Claudia Melendrez	Public-zoom
David Sanchez	PDS Men's	Francis Forshaw	Public
	Youth Golfers	Matthew Munoz	Public
	Senior Golfers		
Deb Thrall	At Large		
	PDS		
	Concessionaire		
	LA Concessionaire		
	LD Concessionaire		
Tony Hidalgo	ADO Concessionaire		

Meeting was called to order at 3:00pm by Deb Thrall

# Introductions

Deb Thrall opened the Golf Advisory Board (GAB) meeting dialogue. We went around having self-introductions of everyone in attendance which included: Board Members and City Staff.

### Minutes

Changes in the minutes to include: no changes Denise motioned and David second.

## **Public Comments**

# Dave stated the future projects are:

# **Capital Outlay**

- o LD Plan and design of: 525k
  - Cantina, 99.9 % completed. DMD has not sent in report/ punch list to Dave as of yet. He will reach out again to DMD. There was a broken glass and waiting on contractors to come in and fix.
  - Night range lighting al LD, cost estimate, waiting on approval from the EPC approved zone change, HOA appealed, waiting for a new hearing to be set.
- PDS Plan and design of: 100k
  - Outdoor seating improvements 200k. all preliminaries have been done and met with Exer-play and there will be a little shift on design due to expenses, still planning on adding shade and add an artificial tee line like LD has.
- o LA plan and design of: 50k
  - Outdoor seating improvement still no movement

# GO Bond Projects Proposed: Ongoing

- Tee Line ADO Scheduling for Fall 2024.
- Resurface Cafe counter tops at ADO, GSD (General Service Dept) is looking to Remodel to a more modern updated look, this will not come out of Golf budget.
- Fire Suppression System roof replacement at Cart barn building is out of code and is quoted, cost \$40,000 for updated system.
- Replace north windows in banquet room LD Received quote, DMD is scheduling with the contractor to get started in September 2024.
- Replace Netting holes 3 and 14 LA Supplies are scheduled to come in on July 22, 2024. Will work on 3 then finish up 14.
- Update Network to maintenance building LA No movement yet
- Quotes are finished for the replacement of carpeting at the LA Pro Shop, Banquet room and Café.
- Paint is almost done at PDS Proshop and quotes will be done soon for the carpet replacement.
- Soil and water amendments under way, Irrigation distribution improvements over winter months and seeding to continue in spring PDS Continual Procurement of golf course equipment Ongoing/ All pieces in less Gators and Trucks

# Current Projects:

- o Clean up of courses due to heavy rains/winds ADO has big branches that fallen.
- Seeding of PDS continual project
- Gazebo at ADO looking last week of July to move electrical and contractors will start to base fill the basement. Will take 5 to 6 weeks to fill due to setting and curing of material.
- Projects on hold
  - System installed just waiting on phone line for monitoring LA maintenance shop.
     ongoing

# Dave Salas reported:

- Applications for the E16 Golf Manager has been interviewed/selected internally and is in process with HR, these are for LA, ADO and PDS. Once these are filled the LD will be posted for Golf Manager.
- o PDS Utility Repairer was reposted and will close 6/21/2024.
- Equipment Operator at ADO is to be posted and will close 7/26/2024

# Gabe Moreno reported:

# <u>June 2024 information from the July 18<sup>th</sup> Advisory Board Meeting at the Golf Management</u> Office

Comparing FY24 to FY23, we are up 4.81% or 12,398 in total in rounds, up 5.30% or \$215,055 in total in green fee revenue, up 5.27% or \$25,279 in total in pass revenue, resulting in being up overall 5.30% or \$240,334 in total revenue to complete FY24.

For prior month comparisons from May 2024 to June 2024 we were up 1.69% or 525 in total in rounds, up 7.32% or \$35,597 in total in green fee revenue, down -42.92% or (\$23,005) in total in pass revenue, and up 2.24% or \$17,593 in total in total revenue.

For Fiscal Year month comparisons from June 2024 to June 2023 we were up 4.49% or 1,358 in total in rounds, up 3.43% or 17,288 in total in green fee revenue, up 16.72% or \$7,676 in total in pass revenue, and up 4.53% or \$24,965 in total in total revenue.

For the completed FY24 Golf Revenue was 6,373,327.58 minus Expenses of (5,821,020.02) = 552,307.56 net profit through June 2024.

NOTE: Net Profit/Loss Amount is estimated since Journal Entries are needed the following month after month end to correctly adjust COA and Concessionaire amounts based on percentage splits of each inventory or service item.

There was also issue with Puerto Del Sol's Rounds for June with Rectrac adding extra 9-hole replay rounds incorrectly being added each time a 9-hole round was charged. This caused PDS June total rounds to come down from the 5,218 rounds reported in June to the correct number of 3,687. Vermont Systems found it was a COA-DTI rule that was created in Tee Sheet that caused this issue. Vermont Systems removed the 9/18-hole replay option from Tee Sheet at all courses and instructed us have the concessionaires use the buttons for all replay rounds.

# <u>July 2024 information for the upcoming August 15<sup>th</sup> Advisory Board Meeting at the Ladera Banquet Room</u>

Comparing FY25 to FY24, we are up 12.38% or 3,452 in total in rounds, up 5.46% or \$25,449 in total in green fee revenue, up 33.15% or \$10,138 in total in pass revenue, resulting in being up overall 7.17% or \$35,587 in total revenue to complete FY24.

For prior month comparisons from June 2024 to July 2024 we were down -5.67% or -1,776 in total in rounds, down -6.20% or (\$30,457) in total in green fee revenue, down -31.62% or (\$12,876) in total in pass revenue, and down -8.14% or (\$43,333) in total in total revenue.

For Fiscal Year month comparisons from FY25 July 2024 to FY24 June 2023 we were up 12.38% or 3,452 in total in rounds, up 5.46% or 25,449 in total in green fee revenue, up 33.15% or \$10,138 in total in pass revenue, and up 7.17% or \$35,587 in total in total revenue.

For the completed FY24 Golf Revenue was \$ TBD minus Expenses of (\$ TBD) = \$ TBD net profit/loss through June 2024. The Fiscal Manager will calculate this information in late mid-late August so it will be added to September's GAB meeting minutes.

NOTE: Net Profit/Loss Amount is estimated since Journal Entries are needed the following month after month end to correctly adjust COA and Concessionaire amounts based on percentage splits of each inventory or service item.

Gabe will bring FY 2023 revenue vs expenses in the August report

# Arroyo Del Oso issues:

- 1. Gazebo will take 5-6 weeks to fill and cure.
- 2. Hole #3, we received 8 rolls of sod from the Isotopes and we are slowly laying down sod, this will take 2-4 weeks for completion.

# Ladera issues:

- 1. Silver Tee boxes were moved to match the cards. Address the tees that are unlevel, compare to SCAGA
- 2. #3 and #12 the silver tee boxes are sloping, will get with Vince Sena.

# Puerto Del Sol issues:

- 1. Finishing up the striping north end of the parking lot after it is repaved. Follow up with Kenny Ortiz striping as it's not scheduled as of yet. Dave will follow up- no correspondences may have to pay out of budget. There still has been no movement.
- 2. Fencing is an ongoing issue, will reweld the holes in the fencing.
- 3. ADA compliance Signage by register and lower gate for help getting up hill. No signs have been posted as of yet. Will follow up with Mark McFall or Colby Reddoch.
- 4. Air condition unit is waiting on parts need compressor and mother board, there are portables for the time being used.
- 5. Asst. Supervisor has greatly improved the playability of the course; water amendments and the entire crew has done an outstanding job.

## Los Altos issues:

- 1. Bike path restriping, not done yet. Gates are temporarily closed due to construction. They are on phase 2 west of state part and the swimming pool doing something. It used to be the old satellite.
- 2. Hole(s) needs to be fixed #8 netting back of the driving range. Ongoing made patches.
- 4. Prairie Dogs Pals have been coming out and harvesting/relocating, started by AWD and continue to working east bound.
- 5. Netting on #3 the vendor will be coming out on July 22 to be repaired.
- 6. Can netting be raised near driving range? This will help with cars not being hit due to very busy days of Fridays, Saturday and Sundays. Monies will need to be discussed with fiscal.

**Concessionaire Comments** – Tony Hidalgo- what is the issue with the players bringing animals on the course? Dave mentioned that employees need to ask the 2 questions on page 30 of the Golf Manual.

Barbara Lail Senior Representative: Nothing to report

Youth on Course: Nothing to report General Board Member Comments –

- Need to include "no weapons allowed" on property signage for LA, spoke with parks management and they have signs we can pick up and posted.
- Multiple concerns on the POS credit card sales, waiting on pricing from 3 vendors to see if we can change the POS system
- o Dave found some old literature on golf etiquette, may be a good idea to recirculate.
- o David Sanchez will do a beginning of the bylaws for the GAB

# **Old Business:**

- Rates Last month Council approved a \$1.00 increase but we have not been told to impose those of yet, will give 30-day notice once directed to do so.
- Women's City Championship: Women's City Championship Tournaments are set up and rates approved. Will share the pricing in a few weeks and please pass along information to others.

### **New Business:**

 Ladera Lighting Project – removal of the application due to the new lighting requirements in the IDO. Will do a new application in the future will need to review the conditions and regulations in the IDO. Flores would like physical presence of the GAB and a letter of support. This should happen within the next few months.

Meeting adjourned at 4:22pm - Denise Motioned, David second.

Next Meeting will be held at LA Banquet Hall, September 19, 2024

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Approved by:

Deb Thrall/ Denise Foor

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Fiscal Year 24	Rounds	Revenue	Revenue	Rounds	Revenue	Revenue	Rounds	Revenue	Revenue	Rounds	Revenue	Revenue	Revenue	Total Rounds	Revenue	Revenue	Revenue
July	9,472	\$ 179,279	\$ .	7,949	\$ 124,231	\$ -	6,837	\$ 112,102		3,631	\$ 50,378	45	\$ 30,581	27,889	\$ 465,990	\$ 30.581	\$ 496,571
August	9,971	\$ 172,786	\$ -	8,293	\$ 122,820	\$ .	6,283	\$ 114,266	5	3,786	\$ 50,883	\$	\$ 32,267	28,333	\$ 460,754	\$ 32.267	\$ 493.021
September	8,480	\$ 151,853	\$ .	7.194	\$ 107,545	\$ -	5,608	\$ 88,739	S .	3,209	\$ 45,252	5	\$ 32,109	24.491	\$ 393,389	\$ 32.109	\$ 425,499
October	7,760	\$ 141,442	\$ -	6,813	\$ 103,111	\$	6,104	\$ 96,431	\$	2.944	\$ 40,705	\$ -	\$ 22,952	23.621	\$ 381,589	\$ 22.952	\$ 404.642
Vovember	5,763	\$ 101,141	\$ .	5,103	\$ 69,540	\$	3.754	\$ 57,022	5	1,756	\$ 25,579	40	\$ 21,357	16.376	\$ 253,282	\$ 21.357	\$ 274,639
December (Closed 25th)	4,360	\$ 88,106	\$	4,098	\$ 58,676	\$ -	3.025	\$ 46,511	\$ .	1,315	\$ 15,416	-	\$ 35,186	12.798	\$ 208,710	\$ 35,186	\$ 243,896
January (Closed Approx. 2-10 Days)	3,699	\$ 64,626	\$ .	3,966	\$ 52,254		2.325	\$ 31,496	\$ .	1.468	\$ 15,722	\$ -	\$ 41,471	11.458	\$ 164,099	\$ 41,471	\$ 205,570
February (Closed Feb. 10th & 11th)	5,209	\$ 90,802		4,962	\$ 65,032	\$ -	3,728	\$ 52,264	49	1,674	\$ 21,963	5	\$ 52,386	15,573	\$ 230,061	\$ 52,386	\$ 282,447
March	7.681	\$ 133,888		6,605	\$ 88,777		4.984	\$ 71,334	69	2,353	\$ 31,125	- \$	\$ 45,981	21,623	\$ 325,124	\$ 45,981	\$ 371,105
April	8,923	\$ 153,930	49	7,592	\$ 99,448	5	5,078	\$ 86,438	\$	2.927	\$ 39,932	\$ -	\$ 60,505	25,520	\$ 379,748	\$ 60,505	\$ 440,253
May	10,553	\$ 190,092	40	9,019	\$ 125,122		7,790	\$ 120,935	69	3,699	\$ 50,148	\$ -	\$ 76,600	31,061	\$ 486,299	\$ 76,600	\$ 562,899
June	10.629	\$ 208,314	69	9,689	\$ 135,414	\$	7,581	\$ 122,535	60	5,218	\$ 55,634	69	\$ 53,595	33,117	\$ 521,896	\$ 53,595	\$ 575,491
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Total FY24	92,500	\$ 1,676,259	*	81,283	\$ 1,151,970 \$	5	64,097	\$ 1,000,073	*	33,980 \$	\$ 442,738	*	\$ 504,990	271,860	\$ 4,271,040	\$ 504,990	\$ 4,776,030

Comparing FY24 to FY23, we are up 5.40% or 13,929 in total in rounds, up 5.30% or \$215,055 in total in green fee revenue, up 5.27% or \$25,275 in total in pass revenue, resulting in us being up overall 5.30% or \$240,334 in total revenue to complete FY24.

For prior month comparisons from May 2024 to June 2024 we were up 6.62% or 2,056 in total in rounds, up 7.32% or \$35,597 in total in green fee revenue, down 42.92% or (\$23,005) in total in pass revenue, and up 2.24% or \$12,593 in total in total revenue.

For Fiscal Year month comparisons from June 2024 to June 2023 we were up 9.56% or 2,889 in total in rounds, up 3.43% or \$17,288 in total in green fee revenue, up 16.72% or \$7,676 in total in pass revenue, and up 4.53% or \$24,965 in total in total revenue.

FY24 Golf Revenue was \$ TBD minus \$ TBD = \$ TBD net profit/net loss through June 2024.

NOTE: Net Profit Amount is estimated since Journal Entries are needed the following month after month end to correctly adjust COA and Concessionaire percentage splits.

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June to FY23 June)	MTD Comparison to Prior FY Month (FY24	(May 2024 to June 2024)	MTD FY 24 Comparison from Prior Month		YTD Comparison FY24 to FY23		INCORRECT		
e)	Month (FY24	2024)	Prior Month		to FY23	FY23	FY24		
2,889	9.56%	2,056	6.62%	13,929	5.40%	257,931	271,860	Rounds	
\$ 17,288	3.43%	\$ 35,597	7.32%	\$ 215,055	5.30%	4,055,985	4,271,040	Green Fee Revenue	P7174
\$ 7,676	16.72%	\$ (23,005)	-42.92%	\$ 25,279	5.27%	\$ 479,711	\$ 504,990	Total Golf Pass	F7Z4 V8. F7Z3
\$ 24,965	4.53%	\$ 12,593	2.24%	\$ 240,334	5.30%	\$ 4,535,696	\$ 4,776,030	Total Revenue	

		Arroyo del Oso	0		Ladera			Los Altos			Puerto del Sal		GMD				
																	Total Golf Pass
		Green Fee	Golf Pass		Green Fee	Golf Pass		Green Fee	Golf Pass		Green Fee	Golf Pass	Golf Pass		Total Green Fee	otal Green Fee Total Golf Pass	& Green Fee
Fiscal Year 23	Rounds	Revenue	Revenue	Rounds	Revenue	Revenue	Rounds	Revenue	Revenue	Rounds	Revenue	Revenue	Revenue	Total Rounds	Revenue	Revenue	_
July	10,328	\$ 185,964		7,893	\$ 124,281	\$ .	7,820	\$ 117,028	49	4.010	\$ 55,042	49	\$ 50,057	30,051	\$ 482,315	\$ 50,057	\$ 532,373
August	10,197	\$ 173,237	S -	8,200	\$ 119,925	\$ -	6.793	\$ 101,848	\$	3,767	\$ 49,399	49	\$ 40,162	28,957	\$ 444,409	44	\$
September	8,787	\$ 153,483	\$ .	7,197	\$ 104,778	\$	6,244	\$ 93,703	\$	3.294	\$ 44,221	49	\$ 32,681	25,522	\$ 396,185	4	5
October	7,521	\$ 134,176	5	5,961	\$ 88,257	69	5,094	\$ 80,246	\$ -	2,664	\$ 36,337	\$	\$ 20,281	21,240	\$ 339,016	\$ 20,281	\$ 359,297
November	5,310	\$ 94,172	\$ .	4,299	\$ 58,224	-	4,041	\$ 57,718	\$	1,693	\$ 22,062	69	\$ 10,448	15,343	\$ 232,175	\$ 10,448	S
December (Closed 25th)	4,047	\$ 83,551	\$	3,375	\$ 50,360	\$ -	3.196	\$ 46,049	\$ -	1 447	\$ 20,888	44	\$ 28,819	12,065	\$ 200,848	\$ 28,819	\$
January	3,680	\$ 61,383		3,357	\$ 47,308	\$	2,894	\$ 35,457	\$ .	1.355	\$ 17,949	\$	\$ 44,181	11,286	\$ 162,098	\$ 44,181	\$
February	4,359	\$ 75,952	5	3,893	\$ 59,641	45	3.172	\$ 42,873	\$ -	1,521	\$ 20,416	\$ -	\$ 27,362	12,945	\$ 198,883	\$ 27,362	5
March (Closed 17th)	5,820	\$ 93,942	69	5,198	\$ 72,642 \$	\$ .	4,623	\$ 63,142	\$ .	2.169	\$ 28,430	69	\$ 46,643	17.810	\$ 258,156	\$ 46,643	\$ 304,799
April	8,231	\$ 142,312	5	7,146	\$ 106,774	\$	6,397	\$ 99,616	\$ -	3.112	\$ 43,142	\$ -	\$ 43,840	24,886	\$ 391,844	\$ 43,840	\$ 435,684
May	9,163	\$ 167,472	\$	7,475	\$ 113,345	\$ .	7,638	\$ 119,853	\$ -	3.322	\$ 44,779	\$	\$ 89,319	27,598	\$ 445,449	\$ 89,319	S
June	10,264	\$ 191,620	5	8,660	\$ 140,044	\$ -	7.284	\$ 116,954	\$ .	4.020	\$ 55,990	\$	\$ 45,919	30,228	\$ 504,608	\$ 45,919	\$ 550,527
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Total FY23	87,707	\$ 1,557,263	5	72,654	\$ 1,085,579		65,196	\$ 974,486	\$ .	32,374	\$ 438,656	\$ -	\$ 479,711	257,931	\$ 4,055,985 \$	\$ 479,711 \$	\$ 4,535,696
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FY24	92,500	\$ 1,676,259	5	81,283	\$ 1,151,970	\$ .	64.097	\$ 1,000,073	5	33,980	\$ 442,738	5	\$ 504,990	271,860	\$ 4,271,040	\$ 504,990	\$ 4,776,030
FY23	87,707	\$ 1,557,263	\$	72,654	\$ 1,085,579	69	65,196	\$ 974,486	\$	32,374	\$ 438,656	\$	\$ 479,711	267,931	\$ 4,055,985	8	\$
Delta(s)	4,793	\$ 118,996	5	8,629	\$ 66,391	- 8	(4.099)	\$ 25,587	45	1.606	\$ 4.082	5	\$ 25,279	13,929	\$ 215,055 \$	\$ 25,279 \$	

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Fiscal Year 24	Rounds	Revenue				Golf Pass		Green Fee	Golf Pass		Green Fee	Golf Passa	Colf Page		1	
July	1000000	+	Vakalina K	Kounds Re	Revenue Rev	Revenue	Rounds	Revenue	Ravenille	Donada	D		Sen Line		TOTAL GIBER Fee	Total Green Fee Total Golf Pass
	3,912	\$ 179,279 \$	- 7	7949 5	124 221 5		2003			MONTHON	PALITANA	Kevenue	Кеуелие	Total Rounds	Revenue	Revenue
August	9.971	\$ 177 796 €	0		4		0,00,0	201,211	-	3,631	\$ 50,378		\$ 30.581	27 889		200
September	0 400	112,100	- 0	0.233	122,820 \$	-	6.283	114.266		3 796	50000		00,001	21,000	9 400,550	30,581
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December (Closed 25th)		101,171	- 0000	2,103	69,540 \$	-	3,754	57.022	2	1 756	053 30	9	2002	40,04	800'10C	3 22,952
Contract Court	4,300	\$ 88,106 \$	- 4	4.098 \$	58.676 \$		3 025	16.644		1.000	A/C'C7 +		\$ 21,357	16.376	\$ 253,282	\$ 21,357
January (Closed Approx. 2-10 Days)	3,699	\$ 64,626 \$	- 3	2	S NAC CA		9 9	10,011		1,313	\$ 15,416	5	\$ 35,186	12.798	\$ 208.710	\$ 35 196
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May	10,553	\$ 190,092 \$	0	^	105 100 6		0.00	00,430		2.927	\$ 39,932		\$ 60,505	25.520	\$ 379 749	SO SOS
June	10.629	a VIE BUC		1	160,162	-	\$ 06/7/	120,935		3 699	\$ 50,148		\$ 76.600	130.16	100,000	4 00,000
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NOTE: Net Profit Amount is estimated since Journal Entries are needed the following month after month end to correctly adjust COA and Concessionaire percentage splits.

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suite to F1 63 Julie)	MTD Comparison to Prior FY Month (FY24		MTD FY 24 Comparison from Prior Month (May 2024 to June 2024)		YTD Comparison FY24 to FY23				
5	Month (FY24	1	Prior Month		to FY23	FY23	FY24		
						257,931		Rounds	
\$ 17,288	3,43%	\$ 35,597	7.32%	\$ 215,055	5.30%	4,055,985	4,271,040	Green Fee Revenue	FY24
\$ 7,676	16.72%	\$ (23,005)	42.92%	\$ 25,279	5.27%	\$ 479,711 \$	\$ 504,990 \$	Total Golf Pass Revenue	FY24 vs. FY23
\$ 24,965	4.53%	\$ 12,593	2.24%	\$ 240,334	5.30%	\$ 4,535,696	\$ 4,776,030	Total Revenue	

		Arroyo del Uso	90		Ladera			Los Altos			Direct dal C						
								POST NAME OF THE PARTY OF THE P			Puerto del Sol		GMD				
Fiscal Year 23	Rounds	Green Fee Revenue	Golf Pass	Rounds	Green Fee	Golf Pass		Green Fee	Golf Pass		Green Fee	Golf Pass	Golf Pass		Total Green Fee	Total Golf Pass	Total Golf Pass
uly	10.328	\$ 185,964	49	7.893	\$ 124 281	2	70000	BABINAN	Kevenue	Rounds	Revenue	Revenue	Revenue	Total Rounds		Revenue	Revenue
August	10,197	\$ 173.237	100	8 200	\$ 110.036	1	1,020	8 820/11	-	4.010	\$ 55,042	49	\$ 50,057	30.051	\$ 482315	2	4
September	8 797	C 163 493	9	0,100	672,211		0.793	\$ 101,848 \$	,	3,767	\$ 49,399	,	\$ 40 162	29 057	244.00	10,007	
clohor	0,707	9 130,400		1.191	\$ 104,778		6.244	\$ 93703 \$		3 704	200	9	201,00	100.00	ROP'trb	40,162	\$ 484,571
CCIODA	7,521	\$ 134,176	49	5,961	\$ 88.257	5	5094	8 37.06 S		3.234	3 44,221		32,681	25,522	\$ 396,185	\$ 32,681 \$	
VOVERDOR	5.310	\$ 94,172	\$	4,299	\$ 58 224	69	404	\$ 57719	,	6,00%			\$ 20,281	21.240	\$ 339,016	\$ 20,281 \$	
Decelline (Closed Zoth)	4.047	\$ 83,551	69	3,375	\$ 50.360	,	3 196	A DIA P		1.030	\$ 22,062		\$ 10,448	15,343	\$ 232,175 \$	\$ 10,448 \$	
January	3,680	\$ 61,383	\$	3.357	\$ 47.308	2	2 904	131.3C		1.447	20,888		\$ 28,819	12,065	\$ 200,848	\$ 28,819 \$	
-ebruary	4,359	\$ 75,952		3.893	\$ 59.641	2	2470	3 30,43/		1.000	\$ 17,949	-	\$ 44,181	11,286		\$ 44.181 \$	
March (Closed 17th)	5.820	\$ 93,942	\$	5198	\$ 77642		0,112	42,070		1,521	\$ 20,416		\$ 27,362	12,945		\$ 27.362	
April	8,231	\$ 142,312	\$	7 146	\$ 106 774	2	5 207	9 03,142		2,169	\$ 28,430		\$ 46,643	17,810	\$ 258,156	\$ 46.643 \$	
May	9,163	\$ 167,472		7.475	217,001		7 500	3 99,516		3.112	\$ 43,142	65	\$ 43,840	24.886		\$ 43,840 \$	
June	10,264	\$ 191,620	69	9.660	140,044	4	7,030	9 119,853		3,322	\$ 44,779	5	\$ 89,319	27,598	$\rightarrow$		
						1	1,207	9 110,304 9		4.020	\$ 55,990		\$ 45,919	30,228	\$ 504,608		
IOURI FY Z3	87,707	\$ 1,557,263		72,654	\$ 1.085.579	**	A5 106	C 074 496									
		Rose and Section						4 074,400		34,314	¥ 438,656		\$ 479,711	257,931	\$ 4,055,985 \$	\$ 479,711	\$ 4,535,696
FY24	92,500	\$ 1,676,259	\$	81.283	\$ 1151970	2	84/007	20000			Manual Control of the				を 一般の		
FY23	87,707	\$ 1,557,263		77 654	\$ 1085 570		CE 406	4 1,000,013		32,449	\$ 442,738	5	\$ 504,990	270,329	\$ 4.271.040	\$ 504 990	\$ 4776.030
Delta(s)	4.793	\$ 118 998	5	063 8	£ 10,000,1		02,790	3 9/4,486 \$	-	32,374	\$ 438,656		\$ 479,711	257 931	\$ 4055.085	470 741 6	
				20,454	100,001		(A40) [1]	\$ 25,587 \$	-	75	\$ 4080	1	25 270	42 200	2000	4	4 4,000,000

\$ 4,776,030	\$ 504,990 \$	\$ 4,271,040 \$	271,860	\$ 504,990		\$ 442,738	33,980		\$ 1,000,073	04,097	-	9 1,101,010 4	01,200	1			
								1	4 000 075	-	*	\$ 4454 070	81 281		\$ 1.676.259	92.500	Total FY24
\$ 575,491	\$ 53,595	\$ 521,896	33,117	\$ 53,595		30,034	2,210		\$ 122,000	1.001	ľ	4 17001	1				
\$ 562,899	\$ 76,600	3 486,299	31,001	0,000	4	OF 1,00	5000	9	303 000	7 501	^	8 135 414	9 689	5	\$ 208.314	10,629	June
\$ 440,253		1		200,000		871 05	3 600		\$ 120 935	7.790		\$ 125,122	9,019	٠	\$ 190,092	10,553	May
	0,00			\$ 60.505	50	\$ 39 932	2.927	φą. ,	\$ 86,438	6,078	69	\$ 99,448	7,592	65	\$ 153,930	6,923	- Constitution of the cons
\$ 371 105		\$ 325,124	21,623	\$ 45,981		\$ 31,125	2,353		\$ /1,334	4,984		\$ 00,///	0,000	6		1,000	Ancil
\$ 282,447	\$ 52,386	\$ 230,061	15,573	\$ 52,386		21,963	1.0/4				9	200,00	303.3	9	888 EE1 3.	7 681	March
\$ 205,570	\$ 41,471	\$ 164,099	17,408	3 41,4/1	,	9 10,122	1,700		1	1	2	\$ 65,030	4 962	S	\$ 90,802	5,209	February (Closed Feb. 10th & 11th)
240,030			1	1	2	16 700	1 169	2	31 406	2 325		\$ 52.254	3,966	•	\$ 64,626	3,099	voludely (Chased Applica, 2-10 pays)
		\$ 208 710	12.798	\$ 35.186		\$ 15,416	1,315	69	\$ 46,511	3,025	45	\$ 58,676	4,098		9 00,100	7,300	
\$ 274.639	\$ 21,357	\$ 253,282	16,376	\$ 21,357		\$ 25,579	7,700		270'1€ €	L		4 00,040	0,100		00 400	4 360	December (Closed 25th)
\$ 404,642	\$ 22,952 \$	381,689	23.021	3 22,332		40,700	1,000	9		1	0	\$ 80 540	5 103	2	\$ 101.141	5,763	November
\$ 425,455	\$ E01,7C \$					307.06	2044	A	\$ 96.431	6 104	· ·	\$ 103,111	6,813	<del>69</del>	\$ 141,442	7,760	Uclober
	23 400	000 000	24 491	DUI CE 5		\$ 45.252	3.209		\$ 88,739	5,608	4	\$ 107,545	1,194		4 101,000	0,700	
\$ 493.021	\$ 32.267	\$ 460,754	28,333	\$ 32,267		\$ 50,883	3,786		\$ 114,200	0,200	1	020,521	7,00		4 154 053	8 480	September
\$ 496,571	\$ 30,581	\$ 465,990	699'17	30,581		9 30,370	0,007	4	201,211	6,000	2	UCB CC1 3	8 202	2	\$ 172 786	9.971	August
BAUBABN	Paritakav	1,00	+	2		075 03	1030	^	\$ 110 100	6 837	69	\$ 124.231	7.949	**	\$ 179,279	9,472	vink
Or other land	D	D	Total Bounds	Pevenie	Revenue	Revenue	Rounds	Revenue	Revenue	Rounds	Revenue	Revenue	Rounds	Kevenue	Kevenue	Kounds	1 10001 1000 CT
Total Golf Pass	Total Golf Page	Total Green Feel Total Golf Pees		Golf Pass	Golf Pass	Green Fee		Golf Pass	Green Fee		Golf Pass	Green Fee		Golf Pass	Green Fee		Elecal Van 24
				GMD		Puerto del Sol			Los Altos			Tanata		-			

Comparing FY24 to FY23, we are up 5.40% or 13,929 in total in rounds, up 5.30% or \$215,055 in total in green fee revenue, up 5.27% or \$25,279 in total in pass revenue, resulting in us being up overall 5.30% or \$240,334 in total revenue to complete FY24.

For prior month comparisons from May 2024 to June 2024 we were up 6.62% or 2,056 in total in rounds, up 7.32% or \$35,597 in total in green fee revenue, down 42.92% or (\$23,005) in total in pass revenue, and up 2.24% or \$12,593 in total in total revenue.

For Fiscal Year month comparisons from June 2024 to June 2023 we were up 9.56% or 2,889 in total in rounds, up 3.43% or \$17,288 in total in green fee revenue, up 16.72% or \$7,676 in total in pass revenue, and up 4.53% or \$24,965 in total in total revenue.

FY24 Golf Revenue was \$ TBD minus \$ TBD = \$ TBD net profit/net loss through June 2024.

NOTE: Net Profit Amount is estimated since Journal Entries are needed the following month after month end to correctly adjust COA and Concessionaire percentage splits.

									_	9	
June to FY23 June)	MTD Comparison to Prior FY Month (FY24	(May 2024 to June 2024)	MTD FY 24 Comparison from Prior Month		YTD Comparison FY24 to FY23		INCORRECT				
ě)	Month (FY24	2024)	n Prior Month		to FY23	FY23	FY24				
2,889	9.56%	2,056	6.62%	13,929	5.40%	257,931	271,860	Rounds			
\$ 17,288	3.43%	\$ 35,597	7.32%	\$ 215,055	5.30%	4,055,985	4,271,040	Revenue	Green Fac		FY24
\$ 7,676	16.72%	\$ (23,005)	42.92%	\$ 25,279	5.27%	\$ 479,711	\$ 504,990 \$	Revenue	Total Colf Dans		FY24 vs. FY23
\$ 24,965	4.53%	\$ 12,593	2.24%	\$ 240,334	5.30%	\$ 4,535,696	\$ 4,776,030	Total Revenue			

		Arroyo del Oso	1030	-	Lac	Ladera			Los Altos			Puerto del Sol	01	GMD			
						-	+	-						I		-	
		Green Fee	e Golf Pass	-	Green Fee	Fee Golf Pass	388		Green Fee	Golf Page		Green Fee	Contract of the contract of th	Call Dans		1	,
Fiscal Year 23	Rounds	Revenue		Rounds		_	_	Pounde	Revenue	Devenue	Donald	Diani Lee	OUI PASS	COILLARS		Total Green Fee Total Golf Pass	9-1 11-6
July	10,328	\$ 185.964	24	+	9	3	+	A	447 000	S STORES	A DATOS	BUSSABA	Buusasy	Kevenue	rotal Kounds	KBV	lie.
August	10 197	\$ 172.7	27 6	0000	9 6	,105,	1,0	4 070'	117,028	4	4,010	\$ 55,042	44	\$ 50,057	30,051	\$ 482	482,315
Coolombo	0 707	103,001	01 9	0,200	4	19,925	6,7	6,793 \$	101,848	4.9	3,767	\$ 49,399	49	\$ 40,162	28,957	\$ 444	444,409
September	8,787	\$ 153,483	83 \$	- 7,197	\$ 100	04,778 \$	- 6,2	6,244 \$	93,703	\$	3,294	\$ 44.221	64	\$ 32.681	25 522		0
October	7,521	\$ 134,176	76 \$	- 5,961	\$ 88	88,257 \$	5.094	294	80 246		2 664	\$ 36 227		00,001	24 240		19
November	5.310	\$ 94 177	\$ 64	4 200		ER 201		1	27,740		2,007	10,00	6	\$ 20,201	21,240	910,855 4	1=
December (Closed 25th)	4 047	\$ 83.551	51 6	3775	9	200 6	1.0	1,047	37,710		1,083	\$ 22,002	*	\$ 10,448	15,343	\$ 232,175	00
January	3 680	6 61 2	9 4	2267	9 6	17,000	3,1	3,190	40,049		1,44/	\$ 20,888	49	\$ 28,819	12,065	\$ 200,848	250
Eshripry	0300	4 01,000	4	3,33/		4/,308 \$	2,8	2,894	35,457	64	1,355	\$ 17,949	49	\$ 44,181	11,286	\$ 162,098	
Mark (Classical Arth)	4,309	3C6'C7 &	22 3	- 3,893	69	59,641 \$	- 3,1	3,172 \$	42,873	**	1,521	\$ 20,416	\$	\$ 27.362	12.945		
Maich (Closed 1/1n)	5,820	\$ 93,942	42 \$	- 5,198	8	72,642 \$	- 4,6	4,623 \$	63,142		2.169	\$ 28,430	5	\$ 46.643	17.810		15 1 -
April	8,231	\$ 142,312	12 \$	7.146	9	106.774 \$	6 397	797 4	200 616	^	3 443		9 4	10,010	2,000		12
May	9 163	\$ 167 470	70 \$	7 475	2	245	0,0	1	23,010		3,112		*	\$ 43,840	24,886	\$ 391,844	12
June	10.064	6 101 7	9 6	1,410		13,343	1,0	\$ 900	119,853	-	3,322	\$ 44,779	49	\$ 89,319	27,598	\$ 445,449	in
-	10,207	4 101,020	6	0,000		140,044	- 1,2	1,284 \$	116,954		4,020	\$ 55,990	69	\$ 45,919	30,228	\$ 504,608	8
Total FY23	87 707	8 1 557 3	6	30 04	+		-										
	01,101	9 1,500,200	9	- /2,004	8/0,000,1 6	e A/C'	83,	65,196 \$	974,486		32,374	\$ 438,656		\$ 479,711	257,931	\$ 4,055,985	65
LV2				l	-		L	L									
F 1 2 4	92,500	\$ 1,676,259	\$ 69	- 81,283	\$ 1	151,970 \$	- 64,097	\$ 780	1,000,073	5	33.980	\$ 442 738	2	000 005 \$	271 860	\$ 4 274 A	
FY23	87,707	\$ 1,557,263	63 \$	- 72.654	69	085.579 \$	. 65	\$ 396 \$	974 486	^	175 CF	429 SSS	9 1	6 470 744	277,000	1.	
Delta(s)	4.793	\$ 118 996	\$ 36	8 629	2	301 4	1	900	203 30		10,00	1	6	111,874 \$	156,702	\$ 4,055,985	170
	11.00	4 110,0	00 0	- 0,023	4 00	00,391	- 17.1	\$	790,007		1,606	4.082	69	\$ 25 279	13.929	\$ 215.055	뚨

	100011104	Total EV24		June	May	April	maici	Most	February (Closed Est 10th 8 11th	Source Change And a second	December (Closed 25th)	November	Uctober	September	Dogost	Accept	HILV	Figral Vear 24		
	92,500			10,629	10,553	8,923	7,681	5,209	3,699	4,300	0000	5 763	7,760	8,480	9,971	3,4/2	Kounds	)		1
	\$ 1,676,259			\$ 208.314	\$ 190,092	\$ 153,930	\$ 133,888	\$ 90,802	\$ 64,626	901,88	6 101,141	C 101 444	\$ 141,442	\$ 151,853	\$ 172,786	\$ 179,279	Revenue	Green Fee		
	*		1	2	49	69	69	50	49	5		1	S	\$ .	49	60	Revenue	Golf Pass		
	81,283		0,000	9890	9,019	7,592	6,605	4,962	3,966	4,098	3,763	5,0,0	6.813	7,194	8,293	7,949	Rounds			
	\$ 1,151,970		41 6'CC! A	\$ 135 /4	\$ 125,122	\$ 99,448	\$ 88,777	\$ 65,032	\$ 52,254	\$ 58,676	\$ 69,540	9 100,111	\$ 103 111	\$ 107.545	\$ 122,820	\$ 124,231	Revenue	Green Fee		Lagera
	*				5	S	2		\$	69	69	6		5	\$		Revenue	Golf Pass		
	64,097		7.587	750	7 790	6.078	4 984	3 728	2,325	3.025	3.754	0,704	0,000	5 608	6 283	6.837	Rounds			
	1,000,073		122,535	120,000	120 025	86. V 36	71 724	52 264	31.496	46.511	57,022	96,431	00,738	2007,710	114 266	112 102	Revenue	Green Fee		Los Altos
	**		-		0		2	2						A 4	2	9	Revenue	Golf Page		
	32 449		3.687	3,039	126,3	2,000	2362	1 674	1 468	315 1	1.756	2,944	3,203	3,700	3 705	2536	Rounds			
2001/200	442 738		\$ 55.634	3 50,148	30,932	31,123	0 21,303	271,01	16.722	45.440	\$ 25.579	\$ 40,705	\$ 45,252	585,00	50,3/0	966.03	Ravania	Green Eco		Puerto del Sol
-								9 6		•						o minatori	Devenie	Carp		
9 304,390	200 000	4 00,000	505 53 505	\$ 76,600	\$ 60,505	\$ 45,981	\$ 52,386	41,4/1	30,186	21,007	27 767	\$ 22.952	\$ 32,109	\$ 32,267	\$ 30,581	ADVITABLE	GOIT Pass		Omo.	GMD
210,023	270 220	ALI ANA	34 595	31,061	25,520	21,623	15,5/3	11,458	12,798	10,010	18 376	23 621	24,491	28,333	27,889	Spunov retor	Table			
\$ 4,2/1,040 \$		0,000	e 574 000	\$ 486,299	\$ 379,748	\$ 325,124	\$ 230,061	\$ 164,099	\$ 208,710	707,007	4 000,000	294 600	\$ 393,389	\$ 460,754	\$ 465,990	Kevenue	ō	!		
504,990 \$		0,000		9 \$ 76,600	8 \$ 60,505	4 \$ 45,981	1 \$ 52,386	9 \$ 41,471	0 \$ 35,186	21,35/	6	9	59	4 \$ 32,267	0 \$ 30,581	Revenue	7			
\$ 4,776,030		5/5,491	1	0	5 \$ 440,253	69	5 \$ 282,447	1 \$ 205,570	5 \$ 243,896	7 \$ 274,639	404,642	,	~	65	1 \$ 496,571	Revenue	& Green Fee	Total Golf Pass		

Comparing FY24 to FY23, we are up 4.81% or 12,398 in total in rounds, up 5.30% or \$215,055 in total in green fee revenue, up 5.27% or \$25,279 in total in pass revenue, resulting in us being up overall 5.30% or \$240,334 in total revenue to complete FY24.

For prior month comparisons from May 2024 to June 2024 we were up 1.69% or 525 in total in rounds, up 7.32% or \$35,597 in total in green fee revenue, down -42.92% or (\$23,005) in total in pass revenue, and up 2.24% or \$12,593 in total in total revenue.

For Fiscal Year month comparisons from June 2024 to June 2023 we were up 4.49% or 1,358 in total in rounds, up 3.43% or \$17,288 in total in green fee revenue, up 16.72% or \$7,676 in total in pass revenue, and up 4.53% or \$24,965 in total in total revenue.

FY24 Golf Revenue was \$ 6,373,327.58 minus \$ 5,821,020.02 = \$ 552,307.56 net profit through June 2024.

NOTE. Net Profit Amount is estimated since Journal Entries are needed the following month after month end to correctly adjust COA and Concessionaire percentage splits.

_	-				-	-			9
aune co rita June)	MTD Comparison to Prior FY Month (FY24	(6707 aunt 03 6207 (6704)	MTD FY 24 Comparison from Prior Month		YTD Comparison FY24 to FY23		CORRECT		
9	Month (FY24	(024)	Prior Month		to FY23	FY23	FY24		
1,358	4.49%	525	1.69%	12,398	4.81%	257,931	270,329	Rounds	
\$ 17,288 \$	3.43%	\$ 35,597	7.32%	\$ 215,055	5.30%	4,055,985	4,271,040	Green Fee Revenue	FY24
\$ 7,676 \$	16.72%	\$ (23,005)	42.92%	\$ 25,279	5.27%	\$ 479,711	\$ 504,990	Total Golf Pass Revenue	FY24 vs. FY23
\$ 24,965	4.53%	\$ 12,593	2.24%	\$ 240,334	5.30%	\$ 4,535,696	\$ 4,776,030	Total Revenue	

	Delta(s)	FY23	FYZ4			Total FY23		June	May	April	maidi (ciosed (/til)	March (Closed 17th)	February	January	December (Closed 25th)	November	Novombo	October	September	August	July	Total Land Wo	Fieral Year 22		
7,100	4 702	87,707	92,500		101,10	27 707		10.264	9,163	8,231	5,820	4,000	036	3,680	4,047	5,310	1,321	0,107	9 797	10,197	10,328	Kounds	)		
\$ 10,550		\$ 1.557.263	\$ 1,676,259		607,100,1 0	200 533 6 9	1	\$ 191.620	\$ 167,472	\$ 142,312 \$	\$ 93,942	708,01	63036	\$ 61.383	\$ 83,551	\$ 94,172	\$ 134,176		COV C31 3	\$ 173 237	\$ 185,964	Kevenue	Green Fee		Arroyo der Uso
,		\$	- \$		,		ľ			- \$				2	\$							Revenue	Golf Pass		ľ
8,629	15,007	72 SSA 07	81,283		72,654		0,000	888	7.475	7,146	5,198	3,893	5,50	2 257	3,375	4,299	5,961	1,191	0,200	8 200	7,893	Rounds			
66,391	6/0/00/1	1 095 570	1.151.970		\$ 1,085,579		thin, Ohi	140,044	113.745	106,774	72,642	59,641	000,76	47 200	50.360	\$ 58,224	\$ 88,257	\$ 104,778	676,611	300.036	\$ 124.281	Revenue	Green Fee		Ladera
\$		0	2					9	^								\$			-		Revenue	Golf Pass		
(1.099)	03,190	200,000	84 007		65,196		1,284	1	1	1		3,172	2,894	1		1	5,094	6,244	0,793	0.20	7.820	Rounds			
\$ 25.587	\$ 9/4,486	1,000,010	\$ 1000.073		\$ 974,486		\$ 116,954				\$ 63.142	\$ 42,873	\$ 35,457			\$ 57718	\$ 80.246	\$ 93,703	\$ 101,848	020,111	\$ 117 028	Revenue	Green Fee		Los Altos
			1		**		69		1		2	-				2			65			Revenue	Golf Pass		
75	32,374	32,943	3		32,374		4,020	3,322	2117	2445	2160	1.521	1,355	1,44/	1,000	1 602	2 664	3.294	3,767	4,010	0000	Bounda			
\$ 4.082	\$ 438,656	3 442,738			\$ 438,656		\$ 55,990	\$ 44,779	\$ 43,142	4 20,430	28 430	\$ 20.416	\$ 17,949	\$ 20,688	700,22	20,000	36 337	\$ 44 221	\$ 49,399	30,042	BRIDARM	Daniel	Green Fee		Puerto del Sol
65	<i>د</i> م	3			*		-	49		9 6	2	8	<i>چ</i>	\$		1		54	+9	4	POLITABAL	0011 100	Colf Page		
\$ 25.279	\$ 479.711	\$ 504,990			\$ 479 711		\$ 45,919	\$ 89,319	\$ 43,840	40,043	200,12	\$ 27.363	\$ 44.181	\$ 28,819	\$ 10,448	\$ 20,201	20,000	188 08	\$ 40.162	\$ 50,057	Shuevay	DON FASS	Car B	Omb	Gun
12 398	257 931	270,329			257.931		30,228	27,598	24,886	17,810	12,940	45046	11 286	12,065	15,343	27,240	220,02	26 622	28 957	30,051	SDUNON IETO!				
\$ 215,055 \$	\$ 4055 005	\$ 4,271,040		0 0,000,000	\$ 4 055 00		\$ 504.608	\$ 445,449	\$ 391,844	\$ 258,156			\$ 160.00	\$ 200,848	\$ 232,175					\$ 482,315	Kevenue	10tal Green Fee	1		
50 6		0 \$ 504.990 S		4 111/419 4	1	ľ	2	00	4 \$ 43,840	5	*		2	8 \$ 28.819	5 \$ 10,448	8	*	. 6		50.057	Revenue	e lotal Golf Pass	1		
25 270 \$ 24,030,030		0 \$ 4,776,030		1 3 4,535,696		0 4 000,021	^	2	0 \$ 435,684	46,643 \$ 304,799	2 \$ 226,245		9	2	49	20,281 \$ 359,297	1 \$ 428,866		9 4	50	Revenue	& Green Fee			

# JULY - JUNE 2024 REVENUE FOR FY24

ACCOUNTING_PERIOD	(All)												
ORGANIZATION	PR-Parks and Recreation Dept												
ACCOUNT_TYPE	70												
COMPLETE_PROGRAM	4500018 - PR-Golf Program	Land											
The same of the sa													
Sum of POSTED_TOTAL_AMT		LEDGER	FISCAL_YEAR	ACCOUNTING MONTH	HTN					Control and Company of the Company o		The same of the sa	
		ACTUALS					while you can come of a property of the control of	The second secon		MARK MARKS - D. C.			THE TANK
		20:	4	And the second s			THE RESERVE OF THE PERSON NAMED IN COLUMN TWO IS NOT THE OWNER.	and the state of t	With the second control of the second control of		and the second s	,	ACTUALS TOTAL
COMPLETE_DEPARTMENT	COMPLETE_ACCOUNT	JANUARY	FEBRUARY MARCH	MARCH	APRIL	MAY	JUNE	JULY	AUGUST SE	PTEMBER C	SEPTEMBER OCTOBER NOVEMBER	OVEMBER	
4511001 - PR-Golf-Strategic Support	port	\$ (42,915.0	\$ (42,915.00) \$ (53,388.00) \$		\$ (64.391.00)	\$ (81.866.00)	\$ (55 290 50)	(00 089 EE)	\$ (00 SCS SE)	127 120 101	100 000	(49,109.64) \$ (64,391.00) \$ (81,866.00) \$ (55,290.50) \$ (33,680.00) \$ (36,625.00) \$ (37,130.10) \$ (70,061.00) \$ (70,061.00) \$	100000000000000000000000000000000000000
4512006 - PR-Arroyo Del Oso-GF	-11	\$ (93,803.5	(93,803.53) \$ (109,895.21) \$		1 \$ (189.072.01)	\$ (243 967 75)	\$ (281 315 10)	1310 135 040	(100 554 00)	(100,000,00)	(40.TOO'CT)	(00.624,22)	9 (242,960.16
4512007 - PR-Ladera-GF		\$ (58,905.9	(58,905.96) \$ (79,636.46)		) \$ (122.461.22)	\$ (164 313 83)	\$ (187 395 63)	(157 286 66) \$	1161 020 301 6	(120,000,001)	(OC. T.C. OOT)	(119.847.90) \$ (122.461.2) \$ (164.313.83) \$ (187.395.63) \$ (152.386.65) \$ (164.373.0) \$ (170.374.0) \$ (170.374.0) \$ (170.374.0) \$	78.8/0,160,2)
4512008 - PR-Los Altos-GF	And the second s	\$ (37,332.66) \$	6) \$ (68,895.31)	\$ (102,601.48	\$ (109,678.04)	\$ (155,881.20)	\$ (169.918.02)	(143,972,94) \$	(144 836 87) \$	(119 784 98)	(171 107 04)	(102,601.48) \$ (109,678.04) \$ (155,881.20) \$ (169,918.02) \$ (143,972.94) \$ (144,818.81) \$ (119,286.81) \$ (119,286.81) \$ (17,001.24) \$ (17,001.24)	5 (1,4//, DOI 92,
4512009 - PR-Puerto Del Sol-GF	And the second of the second o	\$ (34,039.5	(34,039.54) \$ (48,969.20)	⟨∧-	) \$ (85,674.82)	\$ (111,141.39)	\$ (71.305.47)	(117,764.28) \$	(128 833 54) \$	(99 014 49)	(80 687 19)	(67,513.97) \$ (85,674.82) \$ (111,141.39) \$ (71,305.47) \$ (117,64.28) \$ (128,833.54) \$ (99,074.04) \$ (86,871.04) \$ (80,074.04) \$	CO. 101, 021, 021, 021
Grand lotal	And the second s	\$ (266,996.6	\$ (266,996.69) \$ (360,784.18) \$		(519,392.53) \$ (571,277.09) \$ (757,170.17) \$ (765,224.72) \$ (657,839.72) \$ (670,273.71) \$ (591,949.48) \$ (517,177.84) \$ (363,346.44) \$ (363,34	\$ (757, 170, 17)	¢ 1766 770 771	(657 020 77) 6	(670 773 71) ¢	(501 049 48)	(V8 CE1 213)	(200 200 020)	מסיבים כבר כבים אי

# JULY - JUNE 2024 EXPENSES FOR FY24

ACCOUNTING PERIOD	(AII)													
ORGANIZATION	PR-Parks and Recreation Dept													
ACCOUNT_TYPE	E													
COMPLETE_PROGRAM	4500018 - PR-Golf Program													
Sum of POSTED TOTAL AMT		60068	TICON VIAN									profession (see ) as		
		FEDGEN	FISCAL_TEAK	ACCOUNTING MONTH	HINOM SN									
		ACTUALS												TI IAIS TOTAL
A STATE OF THE STA		2024			B 00 1 100 100 100 100 100 100 100 100 1									ACTOALS TOTAL
COMPLETE_DEPARTMENT	COMPLETE_ACCOUNT	JANUARY	FEBRUARY MARCH	MARCH	APRIL	RIL	MAY	HINE	HHY	ALIGHET	CEDTENADED			
4511001 - PR-Golf-Strategic Support	1	C 1010 000 07	77 00 170		1		TAIN.	COME	יטנו		SEPTEMBER OCTOBER	CLOREK	NOVEMBER	
VET JOUR DE VIEW DE LOS CONTRACTOR	1	74.700,014/	> (410,002.4/) > /3,894.58	\$ /9	065.86 \$	100,420.70	79,065.86 \$ 100,420.70 \$ 106,192.93	\$ 117,932.04 \$ 128,695.	\$ 128,695.	14	\$ 134,557.74	\$ 112,567.21	\$ 120,580.27 \$ 134,557.74 \$ 112,567.21 \$ 62,667.56 \$ 1,179,428.50	\$ 1,179,428.5
4512000 - PN-Arroyo Del USO-GF		\$ 50,448.66	\$ 73,067.51	S	202,154.42 \$	136,084.41	\$ 136,084.41 \$ 151,434.57	\$ 187,084.56	\$ 63,745.	17 \$ 182,909.84	\$ 157.542.79 \$ 127.243.09 \$	\$ 127 243 09	\$ 134 144 93 \$ 1 556 164 08	\$ 1 556 164 C
4512007 - PR-Ladera-GF	THE RESERVE THE PROPERTY OF TH	\$ 71,755.72	\$ 73,829.45	\$ 68	,657.92 \$	68,657.92 \$ 76,389.58	\$ 65,902.68	\$ 89,771.43	\$ 59,607,96		\$ 60 369 00	\$ 135 214 73	\$ 75.871.18 \$ 60.369.00 \$ 135.214.73 \$ 63.37.66 \$ 008.230.23	000 000
4512008 - PR-Los Altos-GF	THE RESERVE OF THE RESERVE OF THE PROPERTY OF	\$ 65,386.67	\$ 66,735.58	\$ 118	118,685.08 \$	73,050.50	\$ 73,050.50 \$ 74,951.75	\$ 105,876,52	\$ 71.870	53	\$ 94 520 74	\$ 130 505 40	\$ 77 904 05	1 000,200
4512009 - PR-Puerto Del Sol-GF	The second secon	\$ 51,215.30	\$ 53,289.66	\$ 98	,587.37 \$	98,587.37 \$ 80,481.42 \$	91,293.80	\$ 100,493.56 \$	98,989	46 \$ 116,577.08	\$ 119,750.61	\$ 148,277,87 \$		82 290 37 \$ 1 121 273 91
CIANO IOTAL		\$ (178,056.12	\$ (178,056.12) \$ 340,816.78	\$ 567	,150.65 \$	466,426.61	\$ 489,775.73	567,150.65 \$ 466,426.61 \$ 489,775.73 \$ 601,158.11 \$ 422,908.	\$ 422,908.	26 \$ 597,560.52 \$ 566,740.88 \$ 655,828.32 \$ 420,345.48 \$ 5,821,020.02	\$ 566,740.88	\$ 655,828.32	\$ 420,345.48	\$ 5,821,020.0
		FY 24 Revenue T	FY 24 Revenue Through June 2024 \$		6,373,327.58									
			NET REVENUE \$	\$ 6,373,327.58	,327.58									
		FY 24 Expenses Ti	FY 24 Expenses Through June 2024 \$ (5,821,020.02	\$ (5,821	,020.02)									
			MEI EXPENSES 5 (5,821,020.04	5 (5,821	(20.02)									

NOTE: Net Profit Amount is estimated since Journal Entries are needed the following month after month end to Not all Expenses have been received and entered so that number is still changing.

NET PROFIT Through June 2024 \$ 552,307.56

Control   Cont	November November December January February April May Juna Total FY24	September	July	Fiscal Year 25	
Coren Fee   Golf Pass   Green Fee   Golf Pass   Revenue   Revenu	10,6		10,61	Roun	
Colf Pass   Content   Colf Pass   Colf P	•	da de la constante de la const	49	3/4/34	9.
Companie   Continue					
Total Green Fee   Golf Pass	9,813		10		ではは、
Columbia	133,686		133,686 \$	Green Fee G	Fanera
Cos Alfas   Companies   Comp	. 7,		130 42	olf Pass	
Colf Pass   Green Fee   Colf Pass   Revenue   S			14 10	Green F	Los
Puerio dei Sori	99		_	-	Altos
Partic del Sol   Pars   GMD	3,652	711	Rounds 3.652		
GMD  GMD  GMD  GOH Pass  Revenue  S 40719  31,341  0  S 491,439  49,1439  A 40,719  Revenue  S 40,719  S 43,431  S 43,439  S 43,439  S 43,439  S 43,439  S 5 5  S 5		- 1	S3.210	?	Puerto del Sol
GMD  OH Pass  Vocal Rounds  OO S  OO	•	6	0	-	
Total Green Fee Total Goff Pass & & Grav Revenue Revenue \$ 40,719 \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	进口 建多值 经自己的 经经济	FI 1'04	devenue To		GMD
Total Gof Pass	31,241	31,341	7		
Total G & Grey Reve	491,439	491,439	otal Green Fee Revenue		
Total G & Grey Reve	0 0 0 0 0 0 0 0 0 0	\$ 40,719	Total Golf Pass Revenue		
		\$ 532,158	_	Total Golf Page	

Comparing FY25 to FY24, we are up 12.38% or 3,452 in total in rounds, up 5.46% or \$25,449 in total in green fee revenue, up 33.15% or \$10,138 in total in pass revenue, resulting in us being up overall 7.17% or \$35,587 in total revenue.

For prior month comparisons from June 2024 to July 2024 we were down -5.67% or (1,776) in total in rounds, down -6.20% or (\$30,457) in total in green fee revenue, down -31.62% or (\$12,876) in total in pass revenue, and down -8.14% or (\$43,333) in total in total revenue.

For Fiscal Year month comparisons from FY25 July 2024 to FY24 July 2023 we were up 12.38% or 3.452 in total in rounds, up 5.46% or \$25,449 in total in green fee revenue, up 33.15% or \$10,138 in total in pass revenue, and up 7.17% or \$35,587 in total in total revenue.

FY24 Golf Revenue was \$ TBD minus \$ TBD = \$ TBD net profit/net loss through July 2024.

NOTE: Net Profit Amount is estimated since Journal Entries are needed the following month after month end to correctly adjust COA and Concessionaire percentage splits.

	(Ains to the fine	MTD Comparison to Prior FY Month (FY25		MTD FY 24/25 Camparison from Prior Month (June 2024 to July 2024)		YTD Comparison FY25 to FY24			
		Nonth (FY25		from Prior v 2024)		o FY24	FY24	FY25	
	3,452	12.38%	(1,776)	-5.87%	3,452	12.38%	27,889	31,341	Rounds
2011/02	\$ 25,449	5.46%	\$ (30,457) \$	-6.20%	\$ 25,449	5.48%	465,990	491,439	Green Fee Revenue
¢ ocr'nr	\$ 10 138	33.15%	\$ (12,876) \$	-31 62%	\$ 10,138	33.15%	\$ 30,581	\$ 40,719	Total Golf Pass Revenue
35,587		7.17%	\$ (43,333)	-8.14%	\$ 35,587	7.17%	\$ 496,571	\$ 532,158	Total Revenue

FY23 Delia(s)	EV2A	Total FY23	June	May	April	March	February (Closed Feb. 10th & 11th)	January (Closed Approx. 2-10 Days)	December (Closed 25th)	November	October	September	August	Fiscal Year 24 July		
10,616 9,472 1,144	The Rote of the Party of the Pa	9 472	デザンでは		一方は またまたの	0		S				i i i i i i i i i i i i i i i i i i i	たながれば	Rounds 9.472		
\$ 191,379 \$ 179,279 \$ 12,100	817,811	970 070												Revenue	Control	Arroyo del Oso
		l internal	140	7.0	30 40					7-67		0.00		Revenue		so
9,813 \$ 7,949 \$ 1,864 \$	7,949 \$				11 141457			2000年		The state of the s		日本の日本の	1,949 \$	Rounds		
133,686 \$ 124,231 \$ 9,454 \$	124,231 \$												124,231 \$	Green Fee C		Ladera
	6,				S. Per	教館	1000	The state of the s				The state of the s	- 6	Golf Pass Revenue Ro	塔	-
7.260 \$ 6.837 \$ 423 \$	6,837 \$		5 / 5 / 5 / 5 / 5 / 5 / 5 / 5 / 5 / 5 /			の発展							69	Rounds Ru		
113,164 \$ 112,102 \$ 1,063 \$	112,102 \$	-											-	Green Fee G Revenue R	1	los Altos
ر ا	,	17.55						7.00				4000	47	Golf Pass Revenue R	177	$\left  \right $
3,652 \$ 3,631 \$ 21 \$	3,637 \$			がにな		The second					Marie Control		9	Rounds Gr	Pue	,
53,210 \$ 50,378 \$ 2,832 \$	50,378 \$					1	1		1	1		00,010	g l	Green Fee G	Fuerto del Sol	
50 60 60	*			+	1	+	+	+	-		+		Washing We		-	
40,719 30,581 10,138	30,581		JE G	200	1 22 2	1987		2000			1,00	1BC/DC	_		GMD	
31.341 \$ 27.889 \$ 3.452 \$	27,889 \$	0 8	0 0	0 8	0 8	0 8	0 8	0 8	0 9	0	0	27,889 \$	Foral Hounds	-		
491,439 465,990 25,449	465 990	,									1	465,990	Revenue	otal Green Fee		0 000,000
\$ 40,719 \$ 30,581 \$ 10,138	\$ 30.681	49 4		5	5	49	40	69	69	69	49	\$ 30,581	Revenue	Total Green Fee Total Golf Pass		\$ 201,01
\$ 532,158 \$ 496,571 \$ 35,587		en e	49	\$	S	\$	· ·	69		· .	es	69	Revenue	Total Golf Pass & Green Fee		35,587

		Arroyo del Oso	ō		Ladera			Los Altos			Puerto del Sol		GMD				
																	Total Golf Pass
		Green Fee	Golf Pass		Green Fee	Golf Pass		Green Fee	Golf Pass		Green Fee	Golf Pass	Golf Pass		Total Green Fee	Total Green Fee Total Golf Pass & Green Fee	& Green Fee
Fiscal Year 25	Rounds	Revenue	Revenue	Rounds	Revenue	Revenue	Rounds	Revenue Revenue	Revenue	Rounds	Revenue Ravenue	Revenue		Total Rounds	Revenue	Revenue	Revenue
July	10,616	\$ 191,379 \$	<b>€</b>		\$ 133,686 \$		7,260	\$ 113,164 \$	ss.	3,652	44	\$	\$ 40,719	31,341	\$ 491,439	\$ 40,719 \$	\$ 532,158
August														0	64	69	69
Seplember														0	\$	\$	€
October														0	\$		<del>69</del>
November														0	<del>€</del>	<del>69</del>	<del>6</del> 9
December														0	<b>€</b>	€9	•
January														0	\$	•	€^
February														0	\$	69	<b>⇔</b>
March														0	69	69	\$
April														0	69	49	5
May														0	60	69	40
June														0	50	50	\$
Total FY24	10,616	10,616 \$ 191,379 \$	97	9,813	9,813 \$ 133,686 \$ -	\$		7,260 \$ 113,164 \$	*	3,652	3,652 \$ 53,210 \$	**	\$ 40,719	31,341	\$ 491,439 \$	\$ 40,719	\$ 532,158

Comparing FY25 to FY24, we are up 12.38% or 3,452 in total in rounds, up 5.46% or \$25,449 in total in green fee revenue, up 33.15% or \$10,138 in total in pass revenue, resulting in us being up overall 7.17% or \$35,587 in total revenue.

For prior month comparisons from June 2024 to July 2024 we were down -5.67% or (1,776) In total in rounds, down -6.20% or (\$30,457) in total in green fee revenue, down -3.1.62% or (\$12,876) in total in pass revenue, and down -8.14% or (\$43,333) in total in total revenue.

For Fiscal Year month comparisons from FY25 July 2024 to FY24 July 2023 we were up 12.38% or 3,452 in total in rounds, up 5.46% or \$25,449 in total in green fee revenue, up 33.15% or \$10,138 in total in pass revenue, and up 7.17% or \$35,587 in total in total revenue.

FY24 Golf Revenue was \$ TBD minus \$ TBD = \$ TBD net profit/net loss through July 2024.

NOTE: Net Profit Amount is estimated since Journal Entries are needed the following month after month end to correctly adjust COA and Concessionaire percentage splits.

NOTE: Starting April 1, 2022, all Annual Pass Sales/Renewals are only done at the Golf Management Office causing Golf Pass Revenue to show up only in GMD.

								19 in
July to FY24 July)	MTD Comparison to Prior FY Month (FY25	Month (June 2024 to July 2024)	MTD FY 24/25 Comparison from Prior	THE COMPANIENCE OF THE	VTD Companion EV35			
2	Month (FY25	ıly 2024)	from Prior	0.154	ACA3	FY24	FY25	
3,452	12.38%	(1,776)	-5.67%	3,452	12.38%	27,889	31,341	
\$ 25,449 \$	5.46%	\$ (30,457) \$	-6 20%	\$ 25,449	5.46%	465,990	491,439	
\$ 10,138 \$	33.15%	5 (12,876)	-31.62%	\$ 10,138 \$	33.15%	\$ 30,581 \$	\$ 40,719 \$	
\$ 35,587	7.17%	\$ (43,333)	-8.14%	\$ 35,587	7.17%	\$ 496,571	\$ 532,158	

Total Golf Pass Revenue

Della(s)	FY23	FY24		Total FY23	June	May	April	March	February (Closed Feb. 10th & 11th)	January (Closed Approx. 2-10 Days)	December (Closed 25th)	November	October	Seplember	August	July	Fiscal Year 24			
									0th & 11th)	2-10 Days)										_
1.144	9,472	10,616		9,472												9,472	Rounds			
\$ 12.10	\$ 179,279	\$ 191,379		\$ 179,279												\$ 179,279 \$	Revenue	Green Fee		Arroyo del Oso
12,100 \$	\$ 8	\$		\$												\$	Revenue	Golf Pass		300
1,864	7,949	9,813	_	- 7,949												7,949	Rounds			
\$ 9.45	\$ 124,231 \$	\$ 133,686		\$ 124,231 \$												\$ 124,231 \$	Revenue	Green Fee		Ladera
9.454 \$ -	5	5 \$		- 8												49	Revenue	Golf Pass		
423	6,837	7,260		6,837												6,837	Rounds			
SA	S 1	\$ 1		\$ 1												\$ 11	Revenue	Green Fee		Lo.
1.063 \$	112,102 \$	113,164 \$		112,102 \$										_		112,102 S	-	-	_	Los Altos
																	Revenue	Golf Pass		
21	3,631	3,652		3,631												3,631	Rounds			
69	69	1/1		97												50	Re	Gre		Puer
2.832	50,378 \$	53,210 \$		50,378 \$												50,378 \$	Revenue	Green Fee		Puerto del Sol
5		S		\$													Revenue	Golf Pass		
\$ 10,138	\$ 30,581	\$ 40,719		\$ 30,581					-							\$ 30,581	Revenue	Golf Pass		GMD
3,452	27 889	31,341		27,889	0	0	0	0	0	0	0	0	0	0	0	27,889	Total Rounds			
69	49	60	H	*	69	69	69	471	69	40	60	69	ca	60	69	69	1	Total		
25,449	465,990			465,990												465,990	Revenue	Green Fee		
\$ 10.138	\$ 30,581	\$ 40,719		\$ 30,581	50	60	59	69	69	69	5	\$	5	60	69	\$ 30,581	Revenue	Total Green Fee Total Golf Pass		
5 35,58/	60	60		\$ 496,571	69	v.	S	S	GA	60	49	50	49	60	69	\$ 496,571	Reve	& Green Fee	Total Golf Pass	