# GAB meeting, November 18, 2021

Location: Ladera banquet room and Zoom

In Attendance:

Karla DeGroft, in person

Los Altos Women's

Regine Dubay, in person

Puerto del Sol Women's

Thomas Borst, in person

Ladera Men's

Chris Grover, via Zoom

Ladera Women's

Deb Thrall, via Zoom

At Large

Tony Hidalgo, via Zoom

Arroyo del Oso Concessionaire

Todd Kersting, via Zoom

Puerto del Sol concessionaire

Henry Rodarte, in person

COA Golf Management

Gabriel Moreno, in person

**COA Golf Management** 

Meeting was called to order at 3:35 p.m. Henry Rodarte had difficulty launching the Zoom meeting but Deb Thrall was able to launch the meeting from her location on her personal Zoom account.

#### Introductions

Karla DeGroft asked for self-introductions which also served as calling roll. Five attendees were in the Ladera banquet room and four attended via Zoom.

#### Minutes

Minutes were reviewed from the October meeting. Regine Dubay commented that her questions regarding paving at PDS were not mentioned in the minutes and would like the following added to her comment section. "David Salas reported that there is money in the budget for the repaving of the Puerto Del Sol parking lot and it should be completed by year end." Karla wanted a clarification under "Old Business" regarding the tee markers at Ladera. (Gold & silver markers, which hole?)

Approval of minutes was tabled until the January meeting.

Public Comments:

None

# **Golf Management Reports:**

Henry Rodarte:

ADO – Supervisor – Vacant – will be filled on 1/29/22

Irrigation Specialist - Vacant - Waiting for Apps

Ladera – Irrigation Specialist – Will be filled on 1/18/22

Golf course maintenance worker - Vacant - will be put out for bid

Equipment Operator - Vacant - will be put out for bid

Los Altos - Supervisor - Vacant - will be filled on 1/18/22

Mechanic - Vacant - Closed waiting for apps

PDS – Irrigation specialist – will be filled on 1/18/22

Admin – Admin Asst. – Vacant – will be filled on 1/18/22

### Rounds and Revenue

### Gabe Moreno:

For monthly comparisons from September to October were as follows: we were down 4.72% in rounds, down 3.34% in green fee revenue, down 8.19% in pass revenue, and down 3.77% in total revenue.

Comparing FY22 to FY21 to date, we are down 3.5% in rounds (3,845), down 0.2% in green fee revenue (\$3,077), up 15.2% in pass revenue \$20.438, resulting in us up overall 1.0% in total revenue \$17,361.

For FY22 through October 2021 all golf Revenue was \$2,124,437.10 minus Expenses \$1,118,015.66 = \$1,006,421.44 net profit.

# **Concessionaire Comments**

Tony Hidalgo: Reported hosting a successful Women's College tournament at ADO, with many compliments regarding playing conditions. Tony also mentioned fairways at Puerto del Sol with dead spurge would need to be re-seeded in the spring. Time for fall seeding was missed. Did say he thought the greens were in good shape, as were the tee boxes.

Todd Kersting: In attendance via Zoom, but unable to make comments.

# **Golf Advisory Board Comments**

Regine Dubay: Asked again about the dead trees at PDS which were supposed to be marked with red ribbon while leaves were still on the trees, according to David Salas. None of the trees have been marked and the leaves have fallen. It will not be possible to identify the dead trees until spring. Regine asked about paving at PDS, which David Sales reported last month would

begin before the end of the year. She wanted an update on whether a date has been established to begin the repaving.

Thomas Borst: Has played Ladera 18 hole course and reports it is in good condition.

Karla DeGroft: Tee box location problem at Los Altos seems to have been addressed, at least on 11/16 they were in the proper locations. Seeding and new grass growth is doing well at Los Altos, because ropes were placed in those areas to keep golfers and carts away from new growth. Pot holes in drive near #7 green and between driving range and middle of hole #10 were filled with dirt but need to be repaired with paving.

Deb Thrall: Addressed the items mentioned in her email to the GAB.

#### ADO

- Patio area gate for golfers who walk 2 methods of egress for the patio is a recommended safety concern.
- Parking lot lighting is needed

#### Ladera

- Banquet room windows are leaking and build up chemical deposits daily. This is an inhalation/safety concern.
- Drainage at cart barn needs regularly scheduled maintenance perhaps quarterly

## Los Altos

- No lights in Parking Lot are a hazard for night events
- Gate to bike path is broken and is not secure this recurring problem allows the homeless to easily access the course
- There is no signage on the fences prohibiting walkers/joggers/dogs etc. on North or South entrance to the course
- Unsafe parking situation for maintenance workers by animal control building need defined parking to free up space for moving large machinery
- Drainage at cart barn needs regularly scheduled maintenance and sewer backs up in building often which is a health/safety hazard

### Puerto Del Sol

- Proshop cabinet doors in kitchen area are ragged on the bottom and need replaced. Shouldn't cost much and will greatly improve the look of the shop.
- Lights in Parking Lot are needed for night golf

Deb commented that she was glad to see that the expense report was added to the management reports provided. She would also like to see a current Management Organization chart so that we would have a better idea of where staff is needed.

Chris Grover: Nothing to report.

### Old Business:

Board member status – no report, but Karla DeGroft questioned status of Barbara Lail who submitted her application and resume several months ago to be considered for the Senior Golfers representative. Barbara plays at ADO, Ladera and Los Altos, regularly, and is a

member of all three women's golf associations. Karla hoped that the consideration and appointment wouldn't take as long as Karla's approval (year and a half).

### New business:

Meeting time -- This agenda item will be placed on the January agenda, again. There was not a quorum for this meeting and change of time would need to be voted upon. Karla suggested the agenda item be explained further: "Discussion of possible change in GAB meeting time/date".

Meeting adjourned at 4:33 – Motion made by Regine Dubay and seconded by Thomas Borst.

Next meeting will be held January 20,2022 - Los Altos/Zoom

Approved By

Karla DeGroft/Denise Foor

FY 2022 Golf Management Division - Rounds and Bossess

	Total Golf Pass & Green Fee Revenue \$ 523 854 \$ 490,378 \$ 399,861 \$ 325,714 \$ \$ 325,714 \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	\$ 2.158.165
	Total Golf \$ 56,138 \$ 56,138 \$ 56,138 \$ 56,138 \$ 5,28,087 \$ 5,28,471 \$ 5,28,4	5 181,181
	Total Green   Total Golf	725,887 \$ 1,976,984 \$
	00mds 772 500 500 500 603	125,887
63		30,167
cevenu	Golf Pass G Revenue R 1,505 \$ 3,600 \$ 2,095 \$ 1,814 \$ 3,314 \$ 3,314	12,329 \$
a Los Altos Printro del Sel	Grean Fee Golf Pass Golf Pass Revenue 8 56,934 \$ 1,505 \$ 12,281 \$ 54,774 \$ 3,600 \$ 3,667 \$ 45,261 \$ 1,814 \$ 3,552 \$ 3,2,383 \$ 3,314 \$ 3,010	17,621 \$ 234,749 \$ 12,329 \$
	Rounds 4,334 4,121 3,379 3,314 2,473	17,621
SS	Green Fee Golf Pass Revenue Revenue 8 18190 1 1775 8 18190 1 18 3,010 1 18 3,	\$ 52,671
Los Altos	Green Fee Golf Pass Revenue Revenue 8 119775 \$ 18,190 207 \$ 16,877 5 \$ 94,409 \$ 6,314 \$ \$ 69,365 \$ 8,286	32,260 \$ 484,767 \$
	Rounds 7,308 7,207 6,491 6,190 5,064	
	Golf Pass Revenue \$ 15,536 \$ 11,567 \$ 8,271 \$ 7,146	\$ 53,586
Ladera	Green Fee 7,609 \$ 117,262 7,609 \$ 113,784 6,541 \$ 96,424 6,546 \$ 91,940 5,360 \$ 76,496	33,788 \$ 495,906
	Rounds 7,609 7,632 6,541 6,046 5,360	
20	Golf Pass Revenue \$ 8,624 \$ 8,343 \$ 2,714 \$ 4,714	\$ 32,429
Arroyo del Oso	Green Fee Go Revenue Rev \$ 181,745 \$ \$ 168,566 \$ \$ 147,448 \$ \$ 142,803 \$ \$ 120,999 \$	42,812 \$ 761,561 \$ 32,429
	Gr. Rounds Re 10,021 \$. 9,540 \$. 8,365 \$. 7,880 \$. 7,006 \$.	42,812 \$
	Fiscal Year 22 July August August September October November January Febuuary March April May June	lotal FY22

		FY22 v	FY22 vs. FY21	
		Green Fee	Total Golf	
and the second s	Rounds	Revenue	Pass Revenue	Total Danas
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F 1.22	125,881	1,976,984	\$ 181 181	2 2 450 405
FY21	110 700			601,001,100
	113,730	1,829,140	\$ 150.961	\$ 1 980 101
VTD Comments	K 009/	0 0000		101,000,1
TI COMPANSON FYZZ to FYZ1 FINAL	2.00%	8.08%	20.02%	8 00m
	6001			-
2 224	Trade	5 147,844	\$ 30,219	5 178 063
MID Comparison from Prior Month	17 720/	700 4000	-	
(OCTORED 2021 to MONTHER BELLEVILLE	0/71:11	-42.12%	3.83%	.22 76°L
TOTAL TOTAL TO MOVE MINER 2021)	12 5771	Jan Acti		0/0
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-77.16%	(74,147)		A Green Fee Revenue	•	1 080 101	2,158,165 1,980,101 178,063
0,000	1,014		Total Golf  Fass Revenue  \$ 42,547 \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	64	\$ 150.961 \$	181,181 150,961 30,219
175 1611	(12,404)		Total Green Fee Revenue 454,765 471,676 394,318 360,059	\$	\$ 1,829,140	\$ 1,976,984 \$ \$ 1,829,140 \$ \$ 147,844 \$
(3,527)			Total 30 30 22 22 22 29 9	0	119,790	125,881 119,790 6,091
IBER 2021)		GWD	Golf Pass Revenue \$ 1,048 \$ 1,048 \$ 1,529 \$ 4,843 \$ 5		8,467	30,167 8,467 21,700
1 to NOVEN			Solf Pass 3,600		3,600	12,329 \$ 3,600 \$ 8,729 \$
(UCTOBER 2021 to NOVEMBER 2021)		Puerto del Sol	Green Fee (Revenue 5 61,908 \$ 5 61,013 \$ 5 49,714 \$ \$ 5 18,148 \$ \$ 5 1		\$ 234,909	\$ 234,749 \$ \$ 234,909 \$ \$ (160) \$
			Rounds 4,546 4,569 3,699 3,357 1,373	27.2.4	11,143	17,621
		5	Golf Pass Revenue \$ 13,023 \$ 13,023 \$ 5,871 \$ 5,807 \$ 3,010	34 690		34,690 17,981
	Loc Alto	LUS AIROS	Green Fee Golf Pass Revenue Revenue \$ 10,232 \$ 13,023 \$ 105,837 \$ 5,871 \$ 92,211 \$ 6,919 \$ 87,048 \$ 5,867 \$ 33,284 \$ 3,010	\$ 420 709		\$ 484,767 <b>\$</b> \$ 420,709 <b>\$</b> \$ 64,059 <b>\$</b>
		20 E 66 E 10 E 10 E	Rounds 7,084 7,089 6,541 6,077 2,470	29,261		32,260 29,261 2,999
			Golf Pass Revenue \$ 10,376 \$ 10,374 \$ 10,324 \$ 10,324 \$ 8,271	\$ 54,900		\$ 53,586 \$ 54,900 \$ (1.314)
	Ladera		Green Fee Revenue \$ 115,284 \$ 121,754 \$ 102,053 \$ 89,572 \$ 38,793	\$ 467,456		\$ 495,906 \$ 467,456 \$ 28,450
			Rounds 8,065 8,203 7,117 6,238 2,763	32,440	22 400	32,108
	0		Golf Pass Revenue 13,900 12,895 8,300 5,410 5,410	49,305	32 490	
	Arroyo del Oso		Green Fee Revenue F 175.245 \$ 175.245 \$ 150,340 \$ 5 139,313 \$ 5 58,096 \$ 5	\$ 290,907	\$ 761.561	
			Rounds 10,217 10,220 8,535 7,913 3,361	40,346	42,812	1000 ENGIN
			Fiscal Year 21 July August September October November (Closed 16-30) December January February March April	I otal FY21	FY22	FY21 Delta(s)

FY 2022 Golf Management Division - Rounds and Revenue

	Accord to the sear of the search of the sear of the se	\$ 2375.244
	Total Golf  Secretaria  Sec. 138  Se	\$ 212.705 \$
	Total Green Fee Revenue P \$ 466,331 \$ \$ \$ 446,331 \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	138,219 \$ 2,162,536 \$
	29,272 29,272 29,272 28,500 24,776 23,430 19,903 13,338 0 0 0 0 0 0 0	139,219
GMD	Pass Golf Pass Golf Pass Revenue 1,505 \$ 12,281 3,600 \$ 3,667 2,095 \$ 7,557 1,814 \$ 3,010 - \$ 7,390 - \$ 7,390	\$ 37,557
	Mf Pass Nvenue 1,505 3,600 2,095 1,814 3,314	12,329 \$
Los Altos Puerto del Sol	Green Fee Green Fee 55,934 \$ 5,934 \$ 5,934 \$ 5,4,774 \$ 5,4,547 \$ 5,4,547 \$ 5,20,441 \$ 5,20,441 \$ 5,20,441 \$ 5,4,547	19,305 \$ 255,190 \$
	Rounds 4,334 4,121 3,379 3,374 2,473 1,684	19,305
S	Golf Pass Revenue \$ 18,190 \$ 16,871 \$ 3,010 \$ 6,314 \$ 8,286 \$ 4,819	\$ 57,490
Los Altos	Green Fee Golf Pass Revenue Revenue \$ 11,775 \$ 16,190 \$ 109,207 \$ 16,871 \$ 94,409 \$ 6,314 \$ 94,409 \$ 6,314 \$ 69,365 \$ 8,286 \$ 42,705 \$ 4,819	35,644 \$ 527,472 \$
	Rounds 7,308 7,207 6,491 6,190 5,064 3,384	35,644
	Golf Pass Revenue \$ 15,538 \$ 11,667 \$ 1,062 \$ 7,148 \$ 3,319	\$ 56,905
Ladera	Green Fee Revenue \$ 117,262 \$ 113,784 \$ 96,424 \$ 91,940 \$ 76,496 \$ 76,496 \$ 45,279	
	Rounds 7,632 6,541 6,541 5,360 3,320 3,320	36,708 \$ 541,185
	Golf Pass Revenue 8,624 8,343 8,343 8,033 2,714 4,714 15,995	48,424
- Company	Green Fee Go Revenue Ra \$ 181,745 \$ \$ 168,566 \$ \$ 147,448 \$ \$ 142,803 \$ \$ 120,999 \$ \$ 77,127 \$	47,562 \$ 838,688 \$
	Rounds 10,021 9,540 8,365 7,880 7,006 4,750	47,562
	Fiscal Year 22 July August September October November December (Closed 25th) January February March May June	Total FY22

		FY22 v	FY22 vs. FY21	
		Green Fee	Total Golf	
	Rounds	Revenue	Pass Revenue	Total Revenue
FY22	139,219	2 162 536	\$ 242 70E	9
EV94	201 101	00010	•	4 2,3/5,247
1714	131,406	1,986,343	\$ 173,133	\$ 2.159.476
YTD Comparison FY22 to FY21 FINAL	5.95%	8.87%	22 RE94	/9000
				-
	1,613	\$ 176,193	\$ 39,571	\$ 215,765
MTD Comparison from Prior Month	-49.22%	-61.27%	16.03%	-50.05%
(NOVEMBER 2021 to DECEMBER 2021)				0/22:20
	(6,565)	(113,690)	5.052	(100,000)
		The same of the sa		1306-0300

(108 530)	(400,030)	A Green Fee Revenue S 497,312 S 505,848 S 179,374 S 179,374 S 179,374 S 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5	4	\$ 2,159,476 \$ 2,375,241 \$ 2,159,476 \$ 2,15,765
5.052		Total Golf    Pass Revenue    \$ 42,547    \$ 27,719    \$ 29,833    \$ 22,871    \$ 22,171    \$ 5		\$ 173,133 \$ \$ 272,705 \$ \$ 173,133 \$ \$ 39,571
(113,690)		Total Green Fee Revenue 474,765 471,676 394,318 360,059 148,321 157,203		\$ 2,162,536 \$ 2,162,536 \$ 1,986,343 \$ 176,193
(6,565)		Total Rounds 30.112 30.112 30.181 25.945 23.585 9.967 11,616 0 0 0 0 0	90	
1707	9	Golf Pass Revenue \$ 1,048 \$ 1,048 \$ 1,529 \$ 4,843 \$ 3,600	12.067	
		3,600	5,867	12,329 \$ 5,867 \$ 6,462 \$
	Puerto del Col	Green Fee Golf Pass Revenue Revenue \$ 61,908 \$ 3,600 \$ 54,714 \$ \$ 44,125 \$ \$ 18,148 \$ \$ 20,080 \$ 2,267	\$ 254,989 \$	\$ 255,190 \$ \$ 254,989 \$ \$ 201 \$
		Rounds 4,746 4,569 3,694 3,357 1,373 1,635	19,378	19,305 19,378 (73)
	S	Golf Pass Revenue \$ 13,023 \$ 5,871 \$ 6,919 \$ 3,010 \$ 7,371	\$ 42,061	\$ 57,490 \$ 42,061 \$ 15,429
	Los Altos	Green Fee Golf Pass Revenue Revenue \$ 102,338 \$ 13,023 \$ 105,837 \$ 5,871 \$ 92,11 \$ 6,919 \$ 87,048 \$ 5,867 \$ 33,284 \$ 3,010 \$ 32,832 \$ 7,371	\$ 453,541	\$ 527,472 \$ 453,541 \$ 73,931
		Rounds 7,084 7,089 6,541 6,077 2,470 2,957	32,218	35,644 32,218 3,426
		Golf Pass Ravenue \$ 10,375 \$ 10,371 \$ 10,324 \$ 8,271 \$ 1,048	\$ 55,948	\$ 56,905 \$ 55,948 \$ 957
	Ladera	Green Fee Revenue \$ 121,284 \$ 121,524 \$ 102,033 \$ 89,572 \$ 38,793 \$ 46,131	\$ 513,588	\$ 541,185 \$ 513,588 \$ 27.598
		Rounds 8,065 8,203 7,171 6,238 2,763 3,487	35,927	36,708 35,927 781
	0	Golf Pass Revenue \$ 13,900 \$ 12,895 \$ 8,300 \$ 5,410 \$ 7,886	57,190	48,424 57,190 (8.767)
	Arroyo del Oso	Green Fee GG Revenue Revenue S 175.245 \$ 183.071 \$ 150.340 \$ 5 150.340 \$ \$ 5 58.159 \$ \$ 5 58.159 \$ \$ 5 58.159 \$ \$ \$ 5 58.159 \$ \$ \$ 5 58.159 \$ \$ \$ 5 58.159 \$ \$ \$ 5 58.159 \$ \$ \$ 5 58.159 \$ \$ \$ \$ 5 58.159 \$ \$ \$ \$ 5 58.159 \$ \$ \$ \$ 5 58.159 \$ \$ \$ \$ 5 58.159 \$ \$ \$ \$ 5 58.159 \$ \$ \$ \$ 5 58.159 \$ \$ \$ \$ 5 58.159 \$ \$ \$ \$ 5 58.159 \$ \$ \$ \$ 5 58.159 \$ \$ \$ \$ 5 58.159 \$ \$ \$ \$ \$ 5 58.159 \$ \$ \$ \$ \$ \$ 5 58.159 \$ \$ \$ \$ \$ \$ 5 58.159 \$ \$ \$ \$ \$ \$ \$ 5 58.159 \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	\$ 764,224 \$	\$ 838,688 \$ \$ 764,224 \$ \$ 74,464 \$
		Rounds 10,217 10,320 8,535 7,913 3,361 3,361	43,683	43,883 3,679
		Fiscal Year 21 July August September October November (Closed 16:30) December (Closed 1 8.25) January February March April	l otal FY21	FY22 FY21 Delta(s)

FISCAL\_YEAR

COMPLETE\_FUND

COMPLETE\_PROGRAM

4500018 - PR-Golf Program

ACCOUNT\_TYPE

R

COMPLETE\_ACCOUNT

(All)

Sum of MONETARY_AMOUNT Row Labels	Column Labels 202107		202108	202100	202440					
4511001 - PR-Golf-Strategic Support	5	(16 165 00)	¢ (7012 A	14) ¢ (10 orr.)	011707	202111	202112	202201	202202	Grand Total
4512006 - PR-Arroyo Del Oso-GF 4512007 - PR-Ladera-GF 4512008 - PR-Los Altos-GF 4512009 - PR-Puerto Del Sol-GF Grand Total	· <b>^ ^ ^ ^  ^ ^</b>	(229,497.70) (164,852.01) (161,487.62) (67,574.41)	\$ (2,915.464.5 \$ (153,528.6 \$ (167,956.7 \$ (69,642.0 \$ (604,505.2	34) \$ (10,035, 34) \$ (197,191, 50) \$ (129,146, 79) \$ (137,617, 77) \$ (55,282, 77) \$ ( <b>529,293,</b>	(129,497.70) \$ (210,464.34) \$ (10,055.00) \$ (5,780.00) \$ (4,580.00) \$ (8,410.00) \$ (229,497.70) \$ (210,464.34) \$ (197,191.71) \$ (189,754.75) \$ (146,011.09) \$ (123,971.96) \$ (164,852.01) \$ (153,528.60) \$ (129,146.93) \$ (140,337.20) \$ (101,254.32) \$ (63,750.08) \$ (161,487.62) \$ (167,956.79) \$ (137,617.77) \$ (131,369.33) \$ (94,897.65) \$ (63,911.23) \$ (69,642.07) \$ (55,282.21) \$ (55,208.13) \$ (38,585.64) \$ (23,426.84) \$ (604,505.24) \$ (529,293.62) \$ (522,449.41) \$ (38,585.64) \$ (23,426.84)	0) \$ (4,580.00 5) \$ (146,011.09) 0) \$ (101,254.32) 3) \$ (94,897.65) 3) \$ (38,585.64) 1) \$ (385,328.70)	(8,410.00) \$ (8,410.00) \$ (123,971.96) \$ (63,750.08) \$ (63,911.23) \$ (23,426.84) \$ (283,470.11)	\$ (1,717.01)	\$ (1,717.01)	\$ (10,464.34) \$ (10,055.00) \$ (5,780.00) \$ (4,580.00) \$ (8,410.00) \$ (47,903.44) \$ (17,903.44) \$ (10,464.34) \$ (197,191.71) \$ (189,754.75) \$ (146,011.09) \$ (123,971.96) \$ (123,971.96) \$ (129,146.93) \$ (140,337.20) \$ (101,254.32) \$ (63,550.08) \$ (1752,869.14) \$ (1777,01) \$ (177,956.79) \$ (137,617.77) \$ (131,369.33) \$ (94,897.65) \$ (63,911.23) \$ (1,717.01) \$ (1,717.01) \$ (1,717.01) \$ (106,642.07) \$ (155,282.21) \$ (55,208.13) \$ (38,585.64) \$ (233,426.84) \$ (399,719.30) \$ (309,719.30) \$ \$ (604,505.24) \$ (522,449.41) \$ (385,328.70) \$ (223,470.11) \$ (1,717.01) \$ (

2,968,057.84 - 1,717.01 Jan,22 - 1,717.01 Feb.22

2,964,623.82 Rev. - 1,887,306.82 Exp. # 1,077,317.00 PROFIT

FY22 July 2021 - Dec. 2021

2022	110 - General Fund	4500018 - PR-Golf Program	Э.	(AII)
FISCAL_YEAR	COMPLETE_FUND	COMPLETE_PROGRAM	ACCOUNT_TYPE	COMPLETE_ACCOUNT

Row Labels	Column Labels 202107		202108	202109	202110				
4511001 - PR-Golf-Strategic Support		E2 105 10		505703	202110	202111	202112	Gran	Grand Total
4512005 - PR-Golf Courses-GE	٠ ٠	32,100.19	\$ 58,086.99	\$ 61,924.60	\$ 45,438.74	\$ 39,308.03	32,100.13 \$ 58,086.99 \$ 61,924.60 \$ 45,438.74 \$ 39,308.03 \$ 23,164.08 \$	\$	280 028 63
4512006 BB Azzania Ballon oz	Դ ↑	3,211.59	\$ 129,865.85	\$ 102,686.12	\$ 112,819.73	\$ 82.546.62	3,211.59 \$ 129,865.85 \$ 102,686.12 \$ 112,819.73 \$ 82,546.62 \$		155,020.03
+212000 - FR-AITOYO DEI USO-GF	S	55,505.82	\$ 61.550.59	55,505.82 \$ 61.550.59 \$ 56.783.69 \$ 47.089.39	¢ 47,000,00	20:01:02	7 (27,733.00	^	155,396.91
4512007 - PR-Ladera-GF	₹5	02 010 71	\$ 4F 000 14	50,203,03	41,088.28	> 42,158.93	\$ 262,102.46	S	524,689.77
4512008 - PR-1 os Altos GE	٠ - (	47,049.39	45,900./I	42,932.45 \$ 42,900.71 \$ 50,099.32 \$ 42,932.45	\$ 42,932.45	\$ 46,761.70	\$ 32 044 92	V	04 907 130
יון בסים אונסים בסים בסים בסים בסים בסים בסים בסים ב	<u>ጉ</u>	64,135.73	\$ 70.058.87	\$ 64 280 97	\$ EE 224 4F		١.	٦-	204,788.49
4512009 - PR-Puerto Del Sol-GF	v	71 101 17	10.00000	4 04,200.3/	7	\$ 53,675.30	\$ 59,766.35	S	367,138,37
Grand Total		/#.TOT,1C	\$ 31,163.14	\$ 31,163.14 \$ 64,916.06	\$ 28,462.28	\$ 27,642.12	10	v	205 264 65
	n	253,110.19	\$ 396,626.15	\$ 396,626.15 \$ 400,190.76 \$ 331,962.63	\$ 331,962.63	\$ 292,092.70	\$ 713 374 39 \$ 1 997 205 62	7	207,204.03