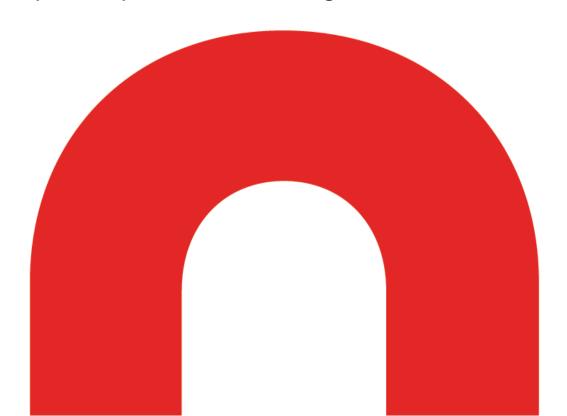
2026 STATE CAPITAL OUTLAY – NONPROFITS

Department of Municipal Development Capital Implementation Program







CONTACTS & INTRODUCTION

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PRESENTATION GOALS

- Explain the Capital Outlay/State Grant process
- Background information
- City's Fiscal Agent process

State's Online entry



THE REALITY

- Obtaining funds from the State is a <u>LONG</u> process.
 - If you need funds between October 2026 and March 2027, your chances are virtually zero
 - April-Sept 2027 would be incredibly fast, and should not be expected
 - October 2027-March 2028 funding available is more reasonable
- These funds have use/implementation requirements imposed by the State that some organizations consider dealbreakers





WHAT IS CAPITAL OUTLAY?

- "Capital Funds" is used unofficially as a catch-all term by public
 - Source and recipient determine applicable laws
- Large sums of funds intended for larger, long term purchases, such as renovations, construction, vehicles, freezers, etc.
 - Not operating funds or consumables
 - State Board of Finance is only approving severable equipment and furnishings for NPOs utilizing State Capital, unless the facility to be renovated/constructed is owned by the City.
- State minimum of \$10,000

THE 30,000' OVERVIEW

- 1. Apply for City to be your Fiscal Agent
- 2. Enter Project online to the state
- 3. Legislator(s) choose to fund part/all of request
- 4. State Bill is passed
- 5. State ensures project meets State Law and Anti-Donation clause before funds certified for release
 - Org & City work with State to get funding certified
- 6. State gives City funds
- 7. City submits Notice of Obligation
- 8. City purchases & provides equipment requested by Org
- 9. Org provides public services in lieu of rent/lease payments

KEY TAKEAWAYS

- No project will receive any funding until the State Department of Finance & Administration (DFA) or State Board of Finance (SBoF) certifies that the project meets State law.
 - Due to the NM Constitution's Anti-Donation clause, meeting State law ALWAYS includes a Use Agreement/Contract with a City Department.
- Per State Law, your Organization cannot receive Capital funds.
 The City receives these funds and spends them on your behalf.
 - This means the City must use its own purchasing processes.
- Per State law, the City must—and will—own any facility for which renovations or construction are funded through State Capital Outlay. The City will also own all items purchased with State Capital Outlay funds.



THINGS TO REMEMBER

- The rules we list are a non-exhaustive set of things that DFA/SBoF will ask you to ensure are met before they will certify funding.
- If DFA/SBoF denies funds to be released, or will not certify funds to be allocated due to concerns regarding potential Anti-donation clause violations or other State Law violations, even though funds are approved in the passage of the bill, the City cannot help you any further with that request.
- Your Organization does not purchase anything. The City is provided funding by the State, and the City makes the purchases.
- Organizations that request funds in the City's name as fiscal agent without official approval from CIP may be denied use of those funds.



FOR EXAMPLE

- Organization "KindFolks" uses the City as their Fiscal Agent to request \$1,500,000 in Capital Funds from the State "to furnish and equip a teen homeless shelter, including information technology, in Albuquerque in Bernalillo County"
- The bill passes, allocating KindFolks \$285,000. DFA/SBoF contacts the City for information to ensure State Law is met.
- KindFolks produces this information to the City, including a use agreement with the City's Dept. of Health, Housing, and Homelessness (HHH) through the Department of Municipal Development (DMD).
 - This Agreement specifies that KindFolks will utilize City owned equipment in the operation of a teen homeless shelter, and will provide services to the City in lieu of rent, as provided in their Contract. DFA/SBoF agrees and certifies the project.
- This money is released to the City through a Grant Agreement. HHH then
 coordinates with KindFolks, purchases equipment, and pays City
 contracted companies for the necessary equipment using those funds.
 KindFolks then begins utilizing the equipment while providing the
 services specified in their Use Agreement.





NOTES

- Because the Department with which you have a use agreement makes all purchases, they must follow their own purchasing rules.
- You have one (1) year <u>from the issuance of the funds</u> to create "a substantial binding obligation to a third party to expend 10%" of the funding. This applies to General Fund Projects. Bond funds require 5% within 6 months.
- 85% of the funds must be spent within six (6) months before the reversion date, or all remaining funds revert back to the State.
- If DFA/SBoF has not released/certified your request by the end of the fiscal year 2 years later, the authorization for that project is automatically voided.
- All of these stipulations regarding timing are in the first 10 or so pages of the bill. The bill language can change year to year so Read Them!



2025-2026 TIMELINE - APPLICATIONS

 Dec 10th 2025 5 p.m. – City's Deadline for Fiscal Agent Applications to josh@cabq.gov

 Dec 12th 2025 3 p.m. – Deadline for Online Capital Outlay Request entry.

2025-2026 TIMELINE -LEGISLATION

- Jan 20th to Feb 19th, 2026 Session Dates
- Mar 11th Deadline for Governor action may Line Item Veto
- Late spring/early summer 2026 –
 Questionnaires and follow-up by DFA/SBoF
- Budget Allocation / Fund issued

 Typically July and December
- Sponsors and Legislators have a different set of Deadlines than we do.



MAIN RULES

- The Non-Profit Organization (NPO) must have an active Use Agreement/Contract with the City of Albuquerque before the project budget is allocated by DFA/SBoF. These can take a year or more to complete!
- Any and all items procured with these funds belong to the City of Albuquerque, even after the expiration of the Use Agreement/Contract.
- All outlay funds/items/projects must be used in furtherance of the service contracted by the City of Albuquerque.
- Capital funds may only be used for the items/project/locations defined in the Legislation as passed.



MAIN RULES CONTINUED

- <u>The State</u> Board of Finance is currently only approving severable Equipment, Furnishings, and/or Vehicles for Non-Profit agencies.
- Equipment must be "severable" from the building and still completely usable to its intended function. Equipment that is designed and/or specified for the building will almost surely be denied by the State.
 - This means HVAC, Heaters, Boilers, Solar, etc. will not fly.
 - If the City cannot take the item and then effectively "plug and play" elsewhere, it will likely be considered a donation, and thus will not pass DFA/SBoF.
 - i.e. Built in/walk-in freezers incredibly unlikely, free standing freezers - likely.
- Again, if DFA/SBoF deny the request, the City will no longer be able to assist you. We will not argue with the State on your behalf. If you wish to change the project to try and meet their concerns, we may continue to assist at our discretion.



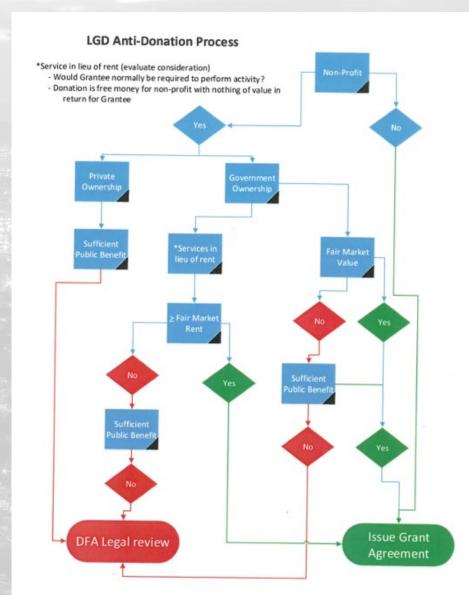


PROCUREMENT & ANTI-DONATION

- The two main hurdles to jump for purposes of the Use Agreement/Contract (on the City-side), are antidonation and procurement.
- Procurement refers to the Rules the City has to follow in order to buy or procure services and goods.
- Anti-donation refers to the prohibition in the NM Constitution that prevents the government (including the City) from giving money or anything of value to any private entity – even a non-profit entity.

STATE ANTI-DONATION FLOWCHART

- This is a flowchart from the State outlining their process for determining Anti-Donation compliance.
 - Notice the lack of a link leading from DFA Legal review to Issue Grant Agreement? That's not an omission: Legal review can be a long and complicated process.





PROJECT FEASIBILITY

- State Grants expire in 2 years for equipment, 4 years for construction
- New commercial construction is currently running about \$1000-1400/sq ft.
- Of the 62 current NPO grants, 29 are \$200K or less
- If your only funding is state capital outlay An NPO pulling in ~\$400K/session can feasibly support a construction project for ~\$1.2M. This is an approximately 1,000 sq. ft. museum, social center, classroom, kitchen, etc.
- If you have other funding than state capital outlay Will your other funding sources approve of the City owning the building?
 - If not, this funding will only be usable for design, equip, or furnish
- What is the end goal? Can it be phased?
 - Are you requesting land or designs for a building you will not be able to afford to later construct?
 - If any phase of the total project is more than ~3x your average allocation, you will be highly unlikely to complete this project



CITY FISCAL AGENT APPLICATION

- Can be found at <u>https://www.cabq.gov/municipaldevelopment/programs/state-capital-outlay-for-non-profits</u>
- Return by email to josh@cabq.gov
- Please use Subject Line:
 2026-1 FA (your Org name)
- City's Deadline to return to Josh is 12/10/2025 5pm
- Applications are sent to the Mayor's Office for approval.



Nonprofit Organization
State Capital Outlay Request Packet
2026 Legislative Session
Required by City of Albuquerque

City of Albuquerque Capital Outlay Initial Request Form

This application packet is required if your organization intends to pursue capital outlay funding from the 2026 New Mexico State Legislature involving the City of Albuquerque (City) as the fiscal agent.

If the City of Albuquerque accepts your application, your organization will need to complete a legislative capital outlay request form that is due at the beginning of the 2026 legislative session. (https://www.nmlegis.gov/Legislation/BillFinder/Capital Outlay Request Forms).

Please note: The New Mexico Constitution "anti-donation" clause (Article IX, Section 14) prohibits governments from donating to private parties. To read this legislation, click here.

Complete this packet and submit it by December 10, 2025 by 5:00pm MST to:

Josh Herbert, Department of Municipal Development, City of Albuquerque P.O. Box 1293, One Civic Plaza NW, Room 7057 Albuquerque, NM 87103 or by email: josh@cabq.gov. Please use Subject Line: 2026-1 FA (your org name)

Basic Information

Organization Name:		
Address:		
City/State/Zip:		
Primary Contact Name & Title:		
Phone Number:	E-mail:	
Mission/Purpose/Service Provided:		
Clientele Served:		



APPLICATION PAGE 3

- Legislative Language
 Request, this is the
 "Scope" of the project, not
 a project description
 - Enter here exactly what you plan to enter on the State's website, please!
- "to furnish, equip, and purchase vehicles for a teen homeless shelter, including information technology, ovens, and freezers"

Project Information Form			
2026 Capital Outlay Request	For information regarding Legislative Language, click here.		
Amount: \$			
Project Description and Purpose (legislativ	ve language request):		
Does capital project have a master plan or	r cost estimate? Yes 🔲 No 🔲		

The State Board of Finance is currently only approving severable equipment, furnishings, and vehicles for non-profits



SCOPE VS. SCOPE OF SERVICES

- The Scope of your project, as defined by the spending bill "legislative language", is NOT the "Scope of Services" in your Use Agreement with the City.
- The Scope of your project defines what the Capital Outlay may legally be used for. This is what is placed in your City FA Application and the Online Capital Outlay Portal. This is also referred to as "allocation language".
 - i.e. to purchase and equip hot food delivery trucks in ABQ in Bernalillo County
 - The City may deny any requests that we deem not legally permissible by your legislative "Scope", even if DFA/SBoF release the funds.
- The Scope of Services in your Use Agreement is the description of the services that you will provide for the City in return for use of the equipment/facilities purchased by said Capital funds.
 - i.e. KindFolks shall shelter, feed, and support homeless teens, up to 5 at a time, at the rate of \$30/person/day for the Department of Health, Housing, and Homelessness of the City of Albuquerque. Feeding shall be 3 hot meals, support shall be access to social services, behavioral health, and tutoring...



GOOD SCOPE VS BAD SCOPE



APPLICATION PAGE 4

Outlay funding requests that have been signed into law by the Governor AND are still in process of being expended or approved.

Capital Outlay Item and Fiscal Year of Appropriation	Capital Outlay Value	Has approval by State of NM been received to start the purchase/project implementation? If yes, fill out the next two columns. If no, explain reason and still complete the last column.	Expiration Date of Appropriation	Amount expended to date
EX: J2752 – FAMILIES WITHOUT HOMES PRESCHOOL EXPAND	240,000	No, nonprofit is required to meet conditions as set by DFA/Attorney General's Office prior to receiving approval for funds to be dispersed to City.	6/30/2029	0

 Do not include projects/funding that have been completed.





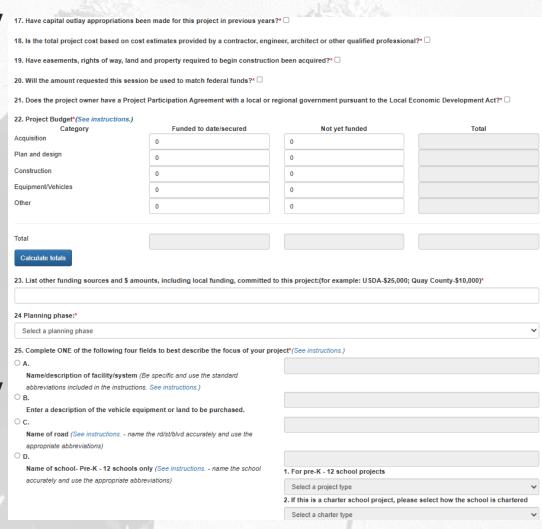
ONLINE APPLICATION

- This is mostly self-explanatory, but here are a few things to know:
 - Line 1 Leave Blank
 - Line 6 Albuquerque
 - Line 7 Albuquerque
 - o Line 8 Albuquerque
 - Line 9 Albuquerque
 - Unless outside City limits, then Bernalillo County
- Line 13 This is the "Legislative language" Scope of your project
 - to acquire, equip, furnish...in
 ABQ in Bernalillo County
- Line 14 Purchase, Equip, or Furnish

	Import ICIP Data
2. Contact Name*	3. Contact Title*
4. Contact Phone*	5. Contact Email*
6. Fiscal Agent* (Entity to receive funding. See instructions.) Only the state or politic	al subdivisions of the state are eligible to receive funding.
Select a fiscal agent	,
7. Entity requesting funding*(If different from fiscal agent, type in the requesting en	tity name. See instructions.)
 Entity that will own the project upon completion*(If different from fiscal agent, t 	tune in the numer's name. See instructions 1
o. Entity that will own the project upon completion (in america norm issent agent, t	ype in the owner's name. Oce instructions.)
9. Location*(City, town, district, school district, chapter, pueblo. See instructions.)	
Select a location	
10. County in which the project will be located* (The county field will autofill from t	the fineal execut field. If the aminet is leasted in a different equaty solest the equaty from the
	the fiscal agent field. If the project is located in a different county, select the county from the
dropdown menu.)	
dropdown menu.) Select a county	
dropdown menu.) Select a county 11. Total amount requested for project this legislative session* (Enter the total at	mount requested from the legislature as a whole; NOT the amount requested from an
dropdown menu.) Select a county	
dropdown menu.) Select a county 11. Total amount requested for project this legislative session* (Enter the total arindividual legislator. See instructions.)	
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ONLINE APPLICATION CONTINUED

- Line 22 You will only utilize the Equipment/Vehicles section
- Line 24 N/A
 Equipment/Vehicle
 purchase
- Line 25 You will only use Line B
 - Use their instructions!



EMAIL THE CITY

- When asked to print the summary shown, please download as PDF and send it to josh@cabq.gov using the same subject line 2026-1 FA (your Org name)
- At a minimum, please email me the LCS Project ID number. This makes it much easier for us to track, as there are typically over 4000 entries in the bill.

Capital Outlay Web Project Summary



LCS PROJECT ID: 1465

ALB AFR ENGINE 3 PRCHS

Total Amount Requested this Legislative Session: \$650,000

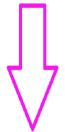
Albuquerque requests \$650,000 for the following project:

to purchase and replace emergency apparatus, emergency response vehicles, service vehicles, and support vehicles, including but not limited to; fire engines, ladder trucks, ambulances, light rescues, HazMat response vehicles, Heavy Technical Rescue squads, wildland pumpers and brush trucks in Albuqu.

Project Location: Albuquerque

County: Bernalillo

Fiscal Agent: Albuquerque





OPERATING/LEASE/USE AGREEMENTS

- Many of the non-profit organizations currently have lease/operating agreements with the City. Verify that all agreements are current.
- If you do not have a current lease/operating agreement with the City of Albuquerque, you will need to work with your client department to create a Use Agreement for equipment, furnishings, or other purchases associated with your grant award.
 - o Items needed for the creation of a new Use Agreement

Certificate of Non-Profit Incorporation Articles of Incorporation Current Bylaws Listing of Current Board Members Personnel Policies and Procedures

Conflict of Interest Statement Current Organizational Chart Certificate(s) of Insurance Exhibit A: Scope of Services Exhibit B: List of Equipment

Sooner executed use agreement = sooner access to funding

DFA/SBOF QUESTIONNAIRES

- DFA will follow up with additional questions in CAPS – The City handles these.
- Prior to project inclusion for budget allocation, DFA will look into each project to assess compliance.

 Projects not meeting requirements will not be included in issuance until all proof is provided.
 - This ALWAYS includes Use Agreements/Contracts with City.

Funding Source (Established and Anticipated)	Amount (enter digits only - no \$ or commas)	Amount Secured? Y/N		d to Date (enter y - no \$ or	Date Received or Will Receive	
		Choose Yes or No V	0			
- Mi	li.					
		Choose Yes or No V	0			
/A.	fi.				//	
		Choose Yes or No V	0			
A.	1			- 4	1	
		Choose Yes or No V	0			
4	//					
dAre the proceeds being requeste other bond proceeds)	d replacing another funding sou	rce? (e.g., operating I	budget,		Choose Yes or No	
IF NO: Skip to Question 2.f.	balan 12					
e IF YES: What is the funding so	irce being replaced?					
f Has the project, or any portion of sales?	it, been included in one or more	e prior State (not loca	l) bond		Choose Yes or No	
IF NO: Skip to Question 2.k.						
	g Questions 2.g through 2.j, and	continue to Question	2.k.			
g What was the year of the bo	nd sale?					
h Were any of the proceeds u	Were any of the proceeds unspent as of October 18, 2021?			Choose Yes or No V		
IF NO: Skip to Question 2.1						
	wing Questions 2.g through 2.j,		Section 2015 Control of the Control			
How much of the proceeds, if any, were unspent as of October 18, 2021? (Answer '\$0' if no unspent proceeds.)			0			
	nonth and year) to spend the rer	maining unspent proc	eeds?			
k CONFIRM that you will continue to r property or equipment financed with					Not Confirmed	
J CONFIRM that you will immediately disposition.					Not Confirmed	
	Project Readiness, Priority, Spe	end-Down of Proceeds	, and Con	tingencies		
Projects must meet certain read cannot be expended in time, it						
a Has the project already begun of	or has the purchase of real proper	erty or equipment alre	ady occu	rred?	Choose Yes or No	
BEFORE YOU ANSWER-If you e Bonds will be sold in December				e should not be		
	onth and year)? Now skip to Que		34.01			
IF YES: Complete the following	ng Questions 3.c and 3.d, then c	ontinue to 3.e.				
	OR when was the equipment p					

THE WAIT ("WHERE'S MY MONEY")

- Even if the bill passes permitting your Organization to receive Capital funding, those funds WILL NOT be released until DFA/SBoF ensures the project meets State Law
 - You will need to be proactive, but patient, regarding the process of obtaining funding, especially with the upcoming session
- Funds are approved for issuance by DFA/SBoF <u>after</u> their requirements are met
- Anti-donation refers to the prohibition in the NM Constitution that prevents the government (including the City) from giving money or anything of value to any private entity – even a nonprofit entity
- Notices of Obligation are required these add to the time, and may further limit what can be done



ART IN PUBLIC PLACES 1%

- 1% for Art in Public Places (AIPP) is automatically deducted by State Law.
- Amounts allocated by and listed in the passage of the bill DO NOT take this amount into account, the 1% is taken from this amount.
 - e.g. If you are sponsored for \$120,000 in the final bill, the total amount available for your project will be \$118,800.
 - 12. one hundred twenty thousand dollars (\$120,000) to plan, design and construct improvements to the buildings and grounds at the county;
- The City has no control over this, it is removed from all our projects as well, including non-State Capital such as the City's General Obligation Bond program.

QUESTIONS?

Thank you for attending!

