# City of Albuquerque Department of Health, Housing and Homelessness Division of Homeless Programs and Initiatives Request for Proposals from Non-Profit or Governmental Agencies for Social Services for Fiscal Year 2027

RFP Number: RFP-2025-723-HHH-IB

#### REQUEST FOR PROPOSALS

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#### 1.0 Background

The City of Albuquerque has established priorities for funding and they include the following goals:

**Goal 1**: Increased Public Safety: Through engaging in prevention and intervention programs, participants gain skills, knowledge and support in order to reduce the incidence of violence and adult and/or juvenile criminal justice system involvement.

**Goal 2**: Increased Behavioral Health Stability: People who have otherwise experienced substance use and/or mental health disorders are actively engaged in services that address their identified needs and have reduced or eliminated the utilization of crisis services, are able to maintain employment and have increased daily functioning in the community and at home.

The Department of Health, Housing and Homelessness mission is to provide quality health and social services, housing, recreation and education to improve the quality of life for the entire Albuquerque Community.

In addition, the Department of Health, Housing and Homelessness has established a priority to fund projects that address the Social Determinants of Health to achieve greater well-being and equity for all. Substantial evidence confirms the link between social, economic and physical conditions and health outcome disparities. Social Determinants of Health include access to healthcare services, availability of

services to support housing and behavioral health stability, lifelong education options, public safety and social services<sup>1</sup>.

The City of Albuquerque Department of Health, Housing and Homelessness adopted a process to solicit and review project proposals through the promulgated rule update November 24, 2021, as specified in the *FCS Social Services Contracts Procurement Rule* available on the Department's website at <a href="https://www.cabq.gov/health-housing-homelessness/partner-resources/administrative-requirements">https://www.cabq.gov/health-housing-homelessness/partner-resources/administrative-requirements</a>.

Funds for projects in this RFP are subject to final approval of the City Council and availability of City General Funds and where applicable, receipt of state and/or federal grant funds.

#### 1.1 City Acknowledgement of Federal Funding

A contract awarded pursuant to this RFP will include federal funds as follows: (1) 0% (\$0.00) of the total program or project costs financed with federal funds, and (2) 0% (\$0.00) of the total costs financed by non-governmental sources. If the percentage of federal funds that makes up the total program or project costs is greater than 0%, please prepare and attach APPENDIX #13.

#### 2.0 Purpose, Deadline and Submission Method

The purpose of this Request for Proposals (RFP) is to solicit effective proposals from qualified non-profit organizations interested in providing services for populations in need of specific social services for persons experiencing homelessness.

The City's Department of Health, Housing and Homelessness completes City-wide Community Needs Assessments on an ongoing basis.

Proposals will be accepted until **6:00 pm on Friday, October 31, 2025,** and must be submitted online through the City's Bonfire portal at:

https://cabq.bonfirehub.com/portal/?tab=openOpportunities

In order to submit, responders must be registered in the Bonfire system. Registration takes some time to complete. It is recommended responders register in advance of the deadline as late proposals will not be accepted. For information on how to access and interact with Bonfire, please visit <a href="https://cabq.bonfirehub.com/portal/support">https://cabq.bonfirehub.com/portal/support</a> or contact <a href="mailto:support@gobonfire.com">support@gobonfire.com</a>

#### 3.0 Administrative Requirements and Guiding Regulations

Potential responders to this RFP are strongly advised to become familiar with the content of the most current version of the publication entitled "Administrative Requirements for Social Service Contracts Awarded under the City of Albuquerque" (hereinafter referred to as the "Administrative Requirements"). The publication contains uniform administrative rules for contracts awarded pursuant to the Department's Social Services Program. Contractors are expected to understand and comply with all applicable rules contained within the publication, including but not limited to, appropriate accounting

<sup>&</sup>lt;sup>1</sup> U.S. Department of Health and Human Services. Healthy People 2020 "Social Determinants of Health." 2015.

software systems producing a general ledger; adequate documentation retention of payables and receivables; and a payroll reporting system that demonstrates approval of timesheets and labor distribution reports.

The *Administrative Requirements* are available on the Department's website at www.cabq.gov/health-housing-homelessness/partner-resources/administrative-requirements .

Certain priority areas detailed below may also be required to comply with applicable sections of the most recent version of the <u>Albuquerque Minimum Standards for Substance Abuse Treatment and Prevention Services</u> (hereinafter referred to as the "Minimum Standards"), depending on the proposal. Contractors are expected to understand and comply with all applicable rules contained within the publication. The Minimum Standards are available on the Department's website at <a href="https://www.cabq.gov/health-housing-homelessness/partner-resources">www.cabq.gov/health-housing-homelessness/partner-resources</a>

#### 4.0 Outcome Measures and Scope of Services

#### 4.1 Outcome Measures and Social Determinants of Health

The City of Albuquerque is focused on improving the well-being of all people and has identified racial equity as a priority goal to address longstanding, racially disparate economic and social outcomes. In addition, the Department prioritizes investment in services that can demonstrate improved outcomes related to the customer's needs.

The City of Albuquerque is committed to providing cost effective services that will improve the well-being of participants and Albuquerque as a whole. Respondents will be required to participate in evaluation activities that will be designed to protect individual privacy and aligned with the service delivery.

The Department has established a priority to fund projects that lead to improved outcomes to 1) Increase Behavioral Health Stability, 2) Increase Housing Stability, 3) Increase Public Safety, 4) Increase Individual and Family Resilience, and 5) Seniors are Able to Age with Dignity. This involves a focus on addressing the Social Determinants/Drivers of Health to achieve greater well-being and equity for all. Substantial evidence confirms the link between social, economic and physical conditions and health outcome disparities. Social Determinants of Health include access to healthcare services, availability of services to support housing and behavioral health stability, lifelong education options, public safety and social services<sup>2</sup>. Entities contracting with the Department may be expected to collect Social Determinants of Health data in a uniform manner to inform the City and public on unmet needs that need attention and aggregate progress of city-funded services.

#### **Explanation of Outcomes**

Offeror should select at least one primary indicator of progress that will be reported by race/ethnicity or other relevant demographics.

1) Increased Behavioral Health Stability: People who have otherwise experienced substance use and/or mental health disorders are actively engaged in services that address their identified needs and

<sup>&</sup>lt;sup>2</sup> U.S. Department of Health and Human Services. Healthy People 2020 "Social Determinants of Health." 2015

have reduced or eliminated the utilization of crisis services, are able to maintain employment and have increased daily functioning in the community and at home.

Indicators of progress during the service period may include:

- Progress on individual treatment plans
- Progress and completion of education and/or training
- Increase of stable employment and income
- Obtainment of supportive housing with case management
- Reduction of crisis events and utilization of crisis services (metrics include 911 calls, emergency and inpatient hospital use, detox services, or interactions with the criminal justice system).
- 2) Increased Housing Stability: People who have otherwise been precariously housed or experienced homelessness maintain residence in a safe and affordable dwelling.

Indicators of progress during the service period may include:

- Successful placement in housing
- Retention of housing for 6, 12 and 18 months after placement
- Retention in a housing program and/or exit to permanent housing
- Obtainment of affordable housing (e.g., 30% or less of total household income)
- Reduction of homeless events as measured by data collection systems and use of emergency shelters.
- 3) Increased Public Safety: Through engaging in prevention and intervention programs, participants gain skills, knowledge and support in order to reduce the incidence of violence and adult and/or juvenile criminal justice system involvement.

Indicators of progress during the service period may include:

- Reduced involvement with the criminal justice system for participants otherwise arrested, incarcerated or court involved
- Increase in compliance with juvenile time waivers, adult probation and/or parole
- Reduced perpetration of violence
- Increase in skills for constructive conflict resolution practices in lieu of violence
- Increase skills and knowledge around gun safety
- Reduction in the number of suspensions/expulsions from school
- Reduction in the number of youth dropping out of school
- Increase in employment and educational attainment
- **4) Increasing Individual and Family Resilience:** Individuals and families are actively engaged in activities and services that enhance their health, education and skills; and when necessary, to gain strength and resourcefulness to better withstand and rebound from disruptive life challenges.

Indicators of progress during the service period may include:

- Increase in family employment and income
- Increase in food security
- Increase in pay equity
- Reduction of domestic/family violence or maltreatment

- Increase of community services such as out-of-school-time enrichment activities
- Young parents engage with programs that increase parenting skills
- Continued or increased enrollment in health insurance including Medicaid
- Increased linkages to and engagement with health services
- Individuals gain employment and training experience
- Individuals complete high school or equivalence
- Youth are linked to programming and complete services adapted to their learning needs
- Families and individuals increase engagement with out-of-school-time enrichment activities and other community services
- Adults, youth and children increase skills and knowledge around gun safety
- 5) Seniors are Able to Age with Dignity: Vulnerable seniors access and utilize the appropriate care and support resources of their choice so they are can age in place and maintain health, safety, independence and dignity. Seniors maintain connection to their community and access services that support their health and well-being.

Indicators of progress during the service period may include:

- Increase/maintain access to home-based services and supports to age in place
- Reduce/maintain nutritional risk score
- Engage with community services, social events and educational opportunities

#### **Community Building**

In addition to the above outcomes, the City is dedicated to helping all our residents and neighborhoods to be their best selves. Contractors are expected to engage with the community and build productive relationships with their neighbors as they provide services to improve outcomes for all of Albuquerque. Examples include, but are not limited to, joining the local Neighborhood Association, updating neighbors on services and progress, maintaining their surroundings as clean and litter free, reminding participants to maintain respect of the neighborhood and promptly responding to any 311 inquiries.

#### **4.2** Scopes of Services

This request for proposal seeks to strengthen supports for children, youth, adults, and families by ensuring the safety of children and youth in crisis, improving household stability through access to essential furniture and housewares, and fostering partnerships with landlords to expand housing opportunities.

In order to effectively address these service needs, Offerors must demonstrate a connection between the proposed activities and outputs to the identified outcomes, and define metrics and measurement tools to reliably assess progress toward achieving the identified outcomes.

The proposed project may be required to work collaboratively with other entities as identified and requested by the City.

#### 4.2.1 Crisis Shelter Services to Abused, Neglected and Abandoned Children/Youth

The Department will allocate up to \$50,000.00 for crisis services to abused, neglected and abandoned children and/or youth. Services in this program must include, but not be limited to:

- (1) Provide 24-hour shelter care on an emergency or long-term basis for abused or neglected children and/or youth;
- (2) Provide support and advocacy services to children and/or youth and their families in cases of suspected sexual abuse or severe emotional and/or physical abuse;
- (3) Assist families experiencing abuse and neglect to develop new parenting and life skills in order to create healthy and safe home environments for children and/or youth; and
- (4) Accept programmatically appropriate referrals that meet program criteria from the City and its partners as program capacity allows.

The proposal should describe how the Offeror will work with the community to be a good neighbor as services are provided.

Shelter facilities must be properly zoned and licensed as applicable.

Outcomes associated with this program include but are not limited to:

- Increased safety and stability for children and youth through 24-hour shelter services.
- Timely advocacy and support in cases of abuse or neglect.
- Strengthened parenting and life skills for families to reduce the risk of re-abuse or neglect.
- Successful acceptance and placement of referrals from the City and its partners as capacity allows.
- Improved child and family well-being as measured by satisfaction or progress indicators.

The proposal should demonstrate the evidence and/or logic of how the proposed activities will lead to improved outcomes and describe the use of practices (for instance, trauma-informed care, harm reduction, a person-centered approach, and community collaboration). Proposals should include a description of how services impact outcomes and suggest at least one measurable progress indicator per outcome.

#### 4.2.2 Furniture Services for Households Experiencing Homelessness

The Department will allocate up to \$50,000.00 for the implementation of providing gently used furniture and housewares for residents of Albuquerque participating in supportive housing programs. Services must include, but not limited to:

- (1) Provide gently used furniture and housewares to a designated list of eligible supportive housing programs that can receive these items through designated agencies;
- (2) Develop an efficient referral process for these programs and for conducting outreach and marketing to the identified supportive housing programs.

The proposed project may be required to work collaboratively with other entities as identified and requested by the City.

Outcomes associated with this program include but are not limited to:

- Increased housing stability and comfort for households through access to furniture and housewares.
- Efficient and timely referral and delivery process to supportive housing programs.
- Improved coordination with supportive housing providers and designated agencies.

• Enhanced satisfaction of households and providers with the quality and availability of furniture services.

The proposal should demonstrate the evidence and/or logic of how the proposed activities will lead to improved outcomes and describe the use of practices (for instance, trauma-informed care, harm reduction, a person-centered approach, and community collaboration). Proposals should include a description of how services impact outcomes and suggest at least one measurable progress indicator per outcome.

#### 4.2.3 Landlord Engagement Project

The Department will allocate up to \$231,665.00 for the implementation of a Landlord Engagement Project, which provides dedicated landlord liaison services to strengthen partnerships between property owners and supportive housing programs located in the city of Albuquerque. Services might include, but are not limited to:

- (1) Provide direct support to landlords through regular check-ins, issue resolution, and assistance navigating the housing voucher system;
- (2) Facilitate financial claim processing with landlords for damages, upgrades, or housing stability needs in coordination with a fiduciary partner;
- (3) Conduct outreach to recruit new landlords and provide education about program benefits.
- (4) Provide monthly check-ins with landlord utilizing program.

The proposed project may also be required to: (a) coordinate weekly meeting with City representatives and fiduciary partners to support program development and decision-making; (b) collaborate with supportive housing providers and other community agencies to prevent evictions, address tenancy issues early, and increase landlord satisfaction; (c) participate in program reporting, evaluation, and networking activities as requested by the City.

Outcomes associated with this program include but are not limited to:

- Timely approval and processing of claims.
- Tenant eviction prevention through mediation.
- Number of landlords recruited to rent to a supportive housing voucher holder.
- Landlord, provider, and tenant satisfaction.

The proposal should demonstrate the evidence and/or logic of how the proposed activities will lead to improved outcomes and describe the use of practices (for instance, trauma-informed care, harm reduction, a person-centered approach, and community collaboration). Proposals should include a description of how services impact outcomes and suggest at least one measurable progress indicator per outcome.

#### 4.3 Service Period

Services funded by this RFP are to commence July 1, 2026 and continue through June 30, 2027, with the possibility of two one-year extensions depending on availability of funds and performance of agency.

#### 5.0 Eligible Responders

#### 5.1 General Eligibility

An agency which is a unit of state or local government and/or an agency currently incorporated as a nonprofit corporation, duly registered and in good standing with the State of New Mexico Secretary of State, which has not-for-profit status under 501(c)(3) of the U.S. Internal Revenue Service Code and which has demonstrated capability in providing the services for which it is applying is an eligible responder for award of a contract pursuant to this RFP. Basic eligibility requirements are identified in the <u>Administrative Requirements for Social Service Contracts Awarded Under the City of Albuquerque</u> (Administrative Requirements), § 10 (A)(1).

Ineligible entities as defined in Section 7 (C) of the <u>Social Services Contracts Procurement Rules</u> of the Department are restricted from submitting a proposal.

Entities that have had an Agreement terminated by the City for cause for a period of two (2) years beyond the date of Agreement termination, are not eligible to submit a proposal, unless such entities request and receive written authorization of eligibility from the Director of the Department, based upon adequate, written justification for allowing an exception. Such written justification will include an explanation of how the previous cause for termination will not impact the project for which funding is being requested due to specific remedial actions taken by the entity. The written request and Director determination shall be maintained on file with the relevant RFPs, RFQs and/or contracts within the two-year timeline. Ineligible entities as defined in Section 7 (C) of the <u>Social Services Contracts</u> <u>Procurement Rules</u> of the Department are restricted from submitting a proposal.

The Administrative Requirements and Social Services Contracts Procurement Rules are available on the Department's website at

www.cabq.gov/health-housing-homelessness/partner-resources

#### 5.2 Limitations on Assistance to Primarily Religious Organizations

Contractors are required to assure that no funds awarded through the program will be used for sectarian religious purposes. Independent, not-for-profit entities established by primarily religious organizations, however, may be assisted as long as: a) there is no religious test for admission for services; b) there is no requirement for attendance at religious services; c) there is no inquiry as to a client's religious preference or affiliation; d) there is no proselytizing; and e) services provided are secular and non-sectarian. See *Administrative Requirements*, § 10 (C) (4) (c). This provision does not prohibit a primarily religious organization from carrying out the eligible activities as long as such activities are carried out in a manner free from religious influences pursuant to conditions prescribed in the Representations and Certifications form (Appendix #8) attached to this RFP and required as an attachment to the responder's proposal.

#### 5.3 Minority and Women's Business Enterprises § 5-6-1 et seq. ROA 1994

It is the policy of the City to take affirmative action to assure that a fair share of City purchases of goods and services is made from enterprises owned and controlled by minorities and women.

As part of this policy, the City undertakes to assure there are no undue or unnecessary requirements imposed by the City that inhibit or prevent purchases of goods and services from businesses that are otherwise qualified to provide such goods and services. It is further City policy to impose similar affirmative action upon prime contractors providing goods and services to the City with regard to subcontractors involved in such work to assure a fair share of business for minority and women's business enterprises.

As part of the above-described policy, the City shall directly solicit bids and offers of goods and services from minority and women's business enterprises to the extent necessary to ensure that they are aware of the opportunities in this RFP. § 5-6-6 ROA 1994. The City uses the following website to identify minority and women's business enterprises, and solicits bids from the enterprises identified: <a href="https://web.sba.gov/pro-net/search/dsp\_dsbs.cfm">https://web.sba.gov/pro-net/search/dsp\_dsbs.cfm</a>.

In addition to the requirements of § 5-6-1 *et seq.* ROA 1994, the City will implement and fulfill any Federal requirements applicable to the City with regard to minority and women's business enterprises. § 5-6-10 ROA 1994.

5.4 Preferences for City Local, Small and/or Veteran-Owned Businesses and Pay Equity
According to City Ordinance § 5-5-17 and § 5-5-31 ROA 1994, Public Purchases, and § 13-1-22 NMSA 1978 for resident business and Veteran business, scoring preferences may be available for this procurement. Please refer to the form found online at <a href="www.cabq.gov/dfa/documents/vendor-documents/vendor-documents/vendor-preference-affidavit-of-eligibility-final-1.pdf/view">www.cabq.gov/dfa/documents/vendor-documents/vendor-documents/vendor-documents/vendor-preference-affidavit-of-eligibility-final-1.pdf/view</a>
and attached as APPENDIX #14 of this RFP for additional information on how to certify for a maximum of 10% preference in Scoring Criteria in Section 10 of this RFP. <a href=Please Note: preference points are NOT available for any solicitation for which all or a part of the funds used are from federal grant sources.</a>

If eligible, an Offeror may apply for a 5% Small Business Preference, a 5% Local Business Preference, a 5% Pay Equity Preference, a 5% State Resident Business Preference, and/or a 10% State Resident Veteran Business Preference (the latter two collectively referred to as "State Preference"), up to a maximum of 10%. To qualify for a maximum of 10% preference points, an Offeror MUST complete and attach the Vendor Preference Affidavit of Eligibility WITH ITS OFFER. A valid Pay Equity Reporting Form MUST be attached, regardless of whether an Offeror is requesting this preference. For State Preference the New Mexico State certification of eligibility MUST be attached. If a Proposal is received without this Preference Certification Form and any required certifications attached, completed, signed and certified, or if this Preference Certification Form is received without the required information, the preference shall not be applied. NO FORM SHALL BE ACCEPTED AFTER THE DEADLINE FOR RECEIPT OF BIDS OR PROPOSALS, except the pay equity form shall be accepted if submitted within 24 hours of the response deadline per § 5-5-31 ROA 1994.

To qualify for the small business or local business preference, a business must have its principal office and place of business in the Greater Albuquerque Metropolitan Area. The business location identified on the Preference Certification Form must be a physical location, street address, and may not use a post office box or other postal address.

**Pay Equity Documentation.** All bids and proposals shall include a Pay Equity Reporting Form which can be accessed at https://www.cabq.gov/gender-pay-equity-initiative.

Offerors who believe they are exempt because they are an out-of-state contractor that has no facilities and no employees working in New Mexico are not required to report data, but must still submit a Pay Equity Reporting Form with the box verifying their exempt status checked. **Any Proposal that does not include a Pay Equity Reporting Form shall be deemed nonresponsive**, as stated in the Public Purchases Ordinance, 5-5-31 (A). A Pay Equity Reporting Form will be automatically issued within two (2) business days of completing your information at the link above. To ensure you have your form before the deadline for solicitation close, please access the link at least three (3) business days prior to

the solicitation deadline. Please submit any questions regarding the Pay Equity Reporting Form through the bonfire portal for this solicitation.

#### 5.5 ADA Compliance

Contractors must agree to meet all the requirements of the Americans with Disabilities Act of 1990 (ADA), and all applicable rules and regulations which are imposed directly on the Contractor or which would be imposed on the City as a public entity. The Contractor must agree to be responsible for knowing all applicable requirements of the ADA.

#### **5.6** Additional Requirements

#### a. Personnel Policies:

Organizations applying for a contract under this solicitation must have a written set of personnel policies and procedures that have been formally adopted by its governing board. This document must specify policies governing terms and conditions for employment; compensation and fringe benefits; holidays, vacation and sick leave; conflict of interest; travel reimbursement; and employee grievance procedures.

#### b. Conflict of Interest Policies:

Organizations submitting proposals under this solicitation must have in force a written conflict of interest policy that at a minimum:

- i. Applies to the procurement and disposition of all real property, equipment, supplies, and services by the agency and to the agency's provision of assistance to individuals, businesses, and other private entities.
- ii. Provides that no employee, board member, or other person who exercises any decision making function with respect to agency activities may obtain a personal or financial benefit from such activities for themselves or those with whom they have family or business ties during their tenure with the agency or for one year thereafter.

#### c. Accounting Policies:

Responder organizations must have in place a set of financial, accounting, and procurement policies and procedures that meet the standards established by the City in the *Administrative Requirements*, §13, Accounting for Social Services Contract Funds.

#### d. Active Board:

Nonprofit responders must be able to document that its governing board is constituted in compliance with approved bylaws and that it actively fulfills its responsibilities for policy direction, including regularly scheduled meetings for which minutes are kept. The organization must verify board compliance with the City Open Meeting ordinance ROA, 1994, §2-5-1, et. seq.

#### e. Nepotism:

The organization shall not employ "immediate family" or any "close relative" of any board member, officer or managing employee and shall not employ any two people who are immediate family or close relatives of each other. See definitions contained in the *Administrative Requirements*, § 10 (A)(3)(c).

#### f. Background Checks:

If the Social Services provided require the contractor selected through this RFP to work with or be in proximity to children, or other vulnerable populations, the contractor will not employ any person or volunteer who is registered as a sex offender in any United States jurisdiction, or who has a criminal background unacceptable to the City. The contractor shall ensure that all its employees, interns and volunteers directly involved in performing services have been screened for a criminal background and reference checks, finger-printing, and interviews. See *Administrative Requirements*, § 10 (A)(2)(a).

#### g. Reporting Requirements

The final contract between the successful responder(s) and the City will contain specific reporting requirements that include, but may not be limited to, quarterly program data and data regarding outcomes for program participants. A critical component of initiatives funded through the City of Albuquerque will be a rigorous evaluation to determine program success and cost-effectiveness. Selected Offerors must comply with participant data reporting requirements conducted by the City or evaluation and research partners as part of ongoing evaluation activities.

#### 6.0 Eligible Beneficiaries

Programs supported, in whole or in part, with funding awarded as a result of this RFP must be targeted to residents of Albuquerque.

#### a. Income:

Programs should target those whose annual family incomes are at or below 80% of the median family income for the Albuquerque Metropolitan Statistical Area (MSA) as established by the U.S. Department of Housing and Urban Development, unless otherwise specified.

#### b. Programs Serving Lower Income Populations:

Support may be made to available programs, services, and activities that do not require all participants to meet an income test, if it can be demonstrated that support of such activities offers the most efficient and expeditious means of serving the eligible population, and if at least 70% of those served meet the income test.

#### c. Critical Emergency Needs:

Services designed to meet critical emergency needs such as rape crisis assistance, assistance to victims of domestic violence, assistance to abused and neglected children, the homeless, and the like, need not meet an income test.

#### d. Other Characteristics:

Specific characteristics, such as persons with disabilities, senior citizens or other individual requirements applicable to specific funding sources.

#### e. Community Development Strategy Areas:

Certain public facilities improvement activities which contribute to the development of local communities must be targeted primarily to benefit designated Community Development Strategy Areas.

#### 7.0 Technical Assistance

It is the responsibility of the Offeror to stay up to date with any clarifications to this RFP that will be issued through the bonfire portal.

Technical assistance will be provided at the written request of responder agencies by the City of Albuquerque Department of Health, Housing and Homelessness, Gavino Archuleta, Homeless Programs and Initiatives Division Manager. Requests for technical assistance must be submitted through the bonfire portal up until seven calendar days prior to submission deadline. Responses to questions in writing will be posted on the Bonfire Portal.

An **optional** pre-proposal meeting is scheduled for Wednesday, October 15, 2025, from 9:30 to 10:30 a.m. at the following location.

Department of Health, Housing and Homelessness HHH Conference Room, 5<sup>th</sup> Floor 400 Marquette Ave. NW Albuquerque, NM 87102

#### 8.0 Instructions for Completing Proposal

#### 8.1 Proposal Format

Proposals must address all required areas listed in this section, in the order requested. See Section 12 for further clarification. Appendices or non-required attachments including letters of endorsement, agency brochures, or news clips may be included if uploaded. Please paginate and limit proposal to ten (10) pages.

#### 8.2 Cover Sheet

Responders must use the attached Proposal Summary and Certification Form (APPENDIX #1) as a cover sheet for their proposals. An authorized official of the governmental agency or of the policy board of a non-profit agency to whom agency staff are responsible must sign the form.

#### **8.3** Project Narrative

The project narrative, not including attachments, shall not exceed 10 typed, double-spaced, 8 1/2" x 11" pages, with 12-point font. Neither the section 8.3.c.vi résumés and job descriptions nor 8.5 APPENDIX #7 Applicant Work Plan Summary will be counted in the 10-page limit. Project Narrative must be organized according to sections numbered as indicated in this section (e.g., 8.3.a Comprehensive Explanation of Project Purpose, Target Population(s), Service Delivery, and Outcomes, 8.3.b. Measuring Progress, etc.).

## a. Comprehensive Explanation of Project Purpose, Target Population(s), Service Delivery, and Outcomes:

Provide a comprehensive explanation of the project design.

i. Describes proposed services/activities that would be provided to each target population, including:

- A. Rationale (evidence/logic basis) for the effectiveness of the proposed service model and practices to facilitate meaningful impacts and lead to improved outcomes for the specific target population(s);
- B. Proposed practices (for instance, trauma-informed care, harm reduction, a person-centered approach, community collaboration, etc.) and how they facilitate client progress to stated outcomes;
- C. How proposed services address unmet needs/service and potential disparities/inequities/gaps in the community, justified with local/applicable data, including addressing current demographic disparities (e.g., race/ethnicity, age, disability, sexual/gender orientation, socioeconomic, etc.) and how proposed services can be modified or delivered under public health orders related to communicable illnesses;
- D. Methods to conduct client outreach that extends into the target community to recruit and retain populations that have been historically underserved and deprived of access to services populations to increase equity and access to opportunity.
- ii. Provide a comprehensive explanation of how project services will reach output and outcome goals, including, as applicable:
  - A. Identify at least two of the outcomes described in Section 4.0 that the Offer will impact with proposed services/activities, and describe how they will meet the needs of the community;
  - B. Illustrate the services that will be provided as a result of the proposed City funding by describing the activities, timeframe, number of participants/units of service (outputs), linkage to improved outcomes, and indicators that verify progress toward outcomes, and the measurement tool to track progress to outcomes that has been proven effective with the target population(s);
  - C. Describe at least one primary indicator of progress that will be reported by race/ethnicity or other relevant demographics;
  - D. If applicable Recommended frequency and duration of client engagement to support client progress/achievement of outcomes;
  - E. If applicable Typical tiers of service (e.g., intensity and duration that may vary during contract year for case management).

#### **b.** Measuring Progress:

- i. Describe the process to accurately collect, analyze and report the data of activities, outputs, indicators of progress and outcomes as outlined in the APPENDIX #7 Work Plan and Narrative Section a.
- ii. Describe the process and schedule for monitoring the quality of project activities, methods and how continuous quality improvement will be incorporated.
- iii. Describe process to identify primary indicators by race/ethnicity in aggregate form, as applicable.

#### c. Organizational Capacity: Service Delivery Capabilities

Describe the agency's resources, not limited to dollars requested in this proposal, dedicated to the project to ensure successful implementation of proposed project, and reach output and outcome goals including alignment with current program operation and proposed budget. Description of agency resources must also indicate appropriate level of financial capacity to meet the Department's *Administrative Requirements* and reporting requirements.

- i. Describe the agency's capacity to administer programs that must comply with applicable regulations.
- ii. Describe agency's flexibility in modifying services to reach the intended population as public health orders continue to require modified service delivery tactics.
- iii. Identify specific source, type and amount of leveraged funding for the project, and if those funds are committed or anticipated, pending approval.
- iv. Describe collaborative partnerships and/or strategies for collective impact to support participant success, and provide associated MOUs, and/or CWAs.
- v. Identify the job title and role of agency staff/contractors that will conduct key activities, including key fiscal staff.
- vi. Attach job descriptions, and provide résumés for staff/contractors identified in 8.6.d.v. (Will not be counted in the Project Narrative page limit. Attach after Project Budget Forms. See Section 12.)
- vii. As applicable, describe how the program will engage clients in major systems such as Medicaid, the Coordinated Entry System (CES), etc.

#### d. Organizational Capacity: Past Performance

- i. If the agency has had a contract with the City providing similar services in the past three years, describe how the agency met output and outcomes goals, and how agency performed during annual monitoring.
- ii. If the agency did not have a contract with the City providing similar services in the past three years, describe how the agency delivered services and activities similar to those contained the Offer.

#### 8.4 Project Budget Forms

The responder must submit a complete budget APPENDIX #2-APPENDIX #6 using the forms provided in *Excel* online at <a href="https://www.cabq.gov/health-housing-homelessness/partner-resources/administrative-requirements">https://www.cabq.gov/health-housing-homelessness/partner-resources/administrative-requirements</a>

#### 8.5 Proposed Work Plan

Responders must use the attached Applicant Work Plan Summary (APPENDIX #7) to provide a succinct Work Plan that details the narrative described in Section 8.3.a. APPENDIX #7 will not be counted in the Project Narrative page limit.

#### 8.6 Preference Points (up to 10% of total for non-federally funded contract Offers)

Responders must use the Vendor Preference Form (APPENDIX #14) to apply for preference points. APPENDIX #14 will not be counted in the Narrative page limit. Preference points are described in Section 5.4 and in links shown in APPENDIX #14. **Please note: no preferences shall be applied if federal funds support the Offer.** 

#### 8.7 Insurance Requirements

All contractors selected pursuant to this RFP will be required to procure and maintain, through the life of each of their contracts, a commercial general liability and an automobile liability insurance policy with limits detailed below. If any part of the contract is sublet, the contractor must include the subcontractor in its coverage or require the subcontractor to obtain all necessary coverage. Policies must be written by companies authorized to write such insurance in the State of New Mexico.

A. Commercial General Liability Insurance ("CGL"): A CGL insurance policy with combined limits of liability for bodily injury or property damage as follows:

\$ 2,000,000	Per Occurrence (or \$1,000,000 CGL plus \$1,000,000 Umbrella coverage)

- \$ 2,000,000 Policy Aggregate
- \$ 1,000,000 Products Liability/Completed Operations
- \$ 1,000,000 Personal and Advertising Injury
- \$ 5,000 Medical Payments

The CGL insurance policy must include coverage for all operations performed for the City by the Contractor, and the contractual liability coverage shall specifically insure the hold harmless provisions of the City's contract with the Contractor. The City shall also be listed as an "additional insured" by endorsement onto the CGL policy. Proof of this additional insured relationship shall be evidenced on the Certificate of Insurance (COI) and on the insurance endorsement.

**B.** Commercial Automobile Liability Insurance ("CAL"): A CAL policy with not less than a \$1,000,000 combined single limit of liability for bodily injury, including death, and property damage in any one occurrence. The CAL policy must include coverage for the use of all owned, non-owned, and hired automobiles, vehicles and other equipment both on and off work. This CAL policy cannot be a personal automobile liability insurance policy as most personal automobile liability policies exclude coverage for work related losses.

<u>C. Workers' Compensation Insurance</u>: Workers' Compensation Insurance for the Contractor's employees when required by, and in accordance with, the provisions of the Workers' Compensation Act of the State of New Mexico ("Act"). The Contractor must have three (3) or more employees to trigger the Act's workers' compensation insurance requirement. Per the Act, this number includes the owner of the business.

#### ADDITIONAL INSURANCE COVERAGES

The following coverages should be considered based on the course and scope of the individual contract:

**<u>D. Professional Liability (Errors and Omissions) Insurance</u>:** Professional liability (errors and omissions) insurance in an amount not less than \$1,000,000 combined single limit of liability per occurrence with a general aggregate of \$1,000,000.

Professional liability insurance cannot be waived for medical directors, psychologists, psychiatrists, mental health counselors, laboratories.

**E. Sexual Abuse Molestation Coverage:** Sexual abuse molestation insurance in an amount not less than \$1,000,000 combined single limit of liability per occurrence with a general aggregate of \$1,000,000. This coverage should be required, unless specific circumstances that eliminate potential risks indicate otherwise, if the vendor/contractor will be working with, or in physical or virtual contact

with, children under the age of 18 or a compromised client base (deaf and hard of hearing, blind, senior and older adults, persons with mental disabilities, intellectual disabilities and/or have a developmental disability).

**F. Cyber Liability Coverage:** Cyber liability insurance in an amount not less than \$2,000,000 combined single limit of liability per occurrence with a general aggregate of \$2,000,000. This coverage should be required, unless specific circumstances that eliminate potential risks indicate otherwise, if the vendor/contractor may have cybernetic access to the City's confidential information, taxpayer data, information technology, personnel, healthcare, accounting, or finance systems.

Policies must include coverage for all operations performed for the City by the contractor, coverage for the use of all owned and all non-owned hired automobiles, vehicles, and other equipment both on and off work, and contractual liability coverage shall specifically insure the hold harmless provision of the contract. Before commencing the Services, the Contractor shall furnish to the City a certificate or certificates in form satisfactory to the city showing that it has complied with this Section, **and lists the City has the Certificate Holder**. All certificates of insurance shall provide that thirty (30) days written notice be given to Director, Risk Management Department, City of Albuquerque, PO Box 1293, Albuquerque, New Mexico 87103, before a policy is canceled, materially changed, or not renewed. Various types of required insurance may be written in one or more policies. The City shall be named as an additional insured under the Commercial General Liability (CGL) policy.

The contractor shall ensure that all staff for whom professional liability is required by their licensing agent, including but not limited to, professionals providing health and behavioral health services, maintain professional liability insurance, errors and omissions coverage, or other additional coverages the city deems necessary, in amounts not less than required by the New Mexico Tort Claims Act as it is amended from time to time, for single limit of liability per occurrence and for the general aggregate.

The contractor must also comply with the provisions of the Worker's Compensation Act, the Subsequent Injury Act, and the New Mexico Occupational Disease Disablement Law.

During construction, if any, a contractor must maintain Builders Risk Insurance in an amount equal to the full construction cost to cover the construction work for fire, theft, extended coverage, vandalism and malicious mischief.

If, during the life of the contract, the Legislature of the State of New Mexico increases the maximum limits of liability under the Tort Claims Act (Section 41-4-1 through 41-4-27 NMSA 1978), the City may require the contractor to increase the maximum limits of any insurance required.

Proof of insurance is not a requirement for submission of a proposal, but responders should be aware that no work may begin under a contract funded through this program until the required insurance has been obtained and proper certificates (or policies) are filed with the City. Before submitting a proposal, the agency should contact its insurance agent to determine if it can obtain the required coverage.

#### 8.8 Other Assurances

a. Compliance with Civil Rights Laws and Executive Orders

Contractors are required to comply and act in accordance with all federal laws and Executive Orders related to the enforcement of civil rights. In addition, recipients will be required to comply with all New Mexico State Statutes and City of Albuquerque Ordinances regarding enforcement of civil rights (APPENDIX #8).

#### b. Assurance of Drug Free Facilities

Applicants for funding must submit an assurance that they will administer a policy designed to ensure that the assisted program is free from the illegal use, possession or distribution of drugs or alcohol by its staff and beneficiaries (APPENDIX #10).

#### c. Certification of Receipt of Administrative Requirements

Applicants for funding must submit a certification signed by an authorized board official and the organization director of receipt and adherence to the <u>Department Administrative Requirement for Social Services Contracts</u> (APPENDIX #12).

#### d. Audit Requirements

Contractors who expend \$750,000 or more of federal funds during the year must have an audit conducted in accordance with the Federal Government's 2 CFR Pat 200 subpart F. The audit shall be made by an independent auditor in accordance with generally accepted government auditing standards. Contractors who receive \$25,000 or more in funding from the City, and who do not fall under A-133, must have a financial statement audit conducted by an independent auditor in accordance with generally accepted auditing standards. If the contractor is not subject to this requirement because it has not previously had a contract with the City, the Contractor must provide Form 990. Additional audit requirements are set out in the *Administrative Requirements*.

#### e. Goods Produced Under Decent Working Conditions

It is the policy of the City not to purchase, lease, or rent goods for use or for resale at City owned enterprises that were produced under sweatshop conditions. The responder certifies, by submittal of its proposal in response to this solicitation, that the goods offered to the City were produced under decent working conditions. The City defines "under decent working conditions" as production in a factory in which child labor and forced labor are not employed; in which adequate wages and benefits are paid to workers; in which workers are not required to work more than 48 hours per week (or less if a shorter workweek applies); in which employees can speak freely about working conditions and can participate in and form unions.

f. Pay Equity Documentation. All bids and proposals shall include a Pay Equity Reporting Form which can be accessed at <a href="https://www.cabq.gov/gender-pay-equity-initiative">https://www.cabq.gov/gender-pay-equity-initiative</a>. Offerors who believe they are exempt because they are an out-of-state contractor that has no facilities and no employees working in New Mexico are not required to report data, but must still submit a Pay Equity Reporting Form with the box verifying their exempt status checked. Any Proposal that does not include a Pay Equity Reporting Form shall be deemed nonresponsive, as stated in the Public Purchases Ordinance, 5-5-31 (A). A Pay Equity Reporting Form will be automatically issued within two (2) business days of completing your information at the link above. To ensure you have your form before the deadline for solicitation close, please access the link at least three (3) business days prior to the solicitation deadline. Please submit any questions regarding the Pay Equity Reporting Form through the bonfire portal for this solicitation.

#### 8.9 Required Attachments

The Offeror, including all parties to a joint venture or consortium, an individual or a non-profit agency, as applicable, must attach to its Offer, the items listed as Mandatory in Section 12.0. Offerors are encouraged to attach the Requested Upon Recommendation for Award and Subsequent Contracting items listed in Section 12.0.

#### 9.0 Compliance with Social Services Contracts Procurement Rules and Regulations

Applicants must comply with all applicable procurement rules and regulations, including, but not limited to, the City of Albuquerque Procurement Rules and Regulations for the Departments, found at: https://www.cabq.gov/health-housing-homelessness/partner-resources/administrative-requirements

Applicants should also be guided by the Albuquerque Code of Ordinances, Article 5, which may be found at: <a href="https://codelibrary.amlegal.com/codes/albuquerque/latest/overview">https://codelibrary.amlegal.com/codes/albuquerque/latest/overview</a>

#### 10.0 Review Criteria and Scoring Process

Proposals will be reviewed and scored based on the criteria in Section 10.1.

**Please note:** It is acceptable to bid one or on multiple Scopes of Services in Section 4.2, but a separate proposal packet must be submitted for each Scope of Services.

#### 10.1 Scoring

## a. Comprehensive Explanation of Project Purpose, Target Population(s) Service Delivery, and Outcomes: 25 pts.

Provided a clear and measurable project design and addresses every section detailed in section 8.3.a, including outputs and associated outcomes. Project described is reasonable and attainable with the resources described.

#### b. Measuring Progress: 5 pts.

Describes the process used by the agency to analyze and report on data collected, provide quality improvement as detailed in each item listed in section 8.3.b.

#### c. Organizational Capacity: Service Delivery Capabilities: 25 pts.

Response to each item in 8.3.c clearly describes how the agency/organization has the capacity to provide the services described contained within their proposal

#### d. Organizational Capacity: Past Performance: 10 pts.

- i. If the agency has had a contract with the City providing similar services in the past three years, performance will be scored based on program delivery meeting output and outcome goals; and the presence/absence of monitoring findings/critical concerns over the previous three years. If the Offeror has had a contract with the City in the past three years, the past fiscal performance has met City requirements.
- ii. If the agency did not have a contract with the City providing similar services in the past three years, prospective ability to deliver on the proposed services will be justified by demonstration of agency and staff operation/delivery of services and activities similar to those contained the Offer.

#### e. Demonstrates ability to expend City funds in a fiscally responsible manner: 15 pts.

- i. Budget forms (APPENDICES 2-6) are complete and provide adequate detail to convey the planned expenditure of City funds to support proposed services.
- ii. Clearly represents the complementary/leveraged funds that may provide services to a larger population beyond the number that can be served with the requested City funds.
- iii. Requested City funds are aligned with the work plan.
- iv. Proposed budget allocations for services and staff are reasonable.
- v. Proposed budget for administrative/overhead costs is reasonable and proportional to all funding sources contributing to the project or agency as applicable.
- vi. Overall cost per output(s) is reasonable.
- vii. Demonstrates appropriate level of financial capacity to meet the Department's *Administrative Requirements* and reporting requirements.
- viii. Audit results/financial documentation provide evidence of financial responsibility.
- ix. Current with audit requirements if applicable

#### f. Proposed Applicant Work Plan Summary (APPENDIX #7): 20 pts

Work plan proposal scores will be based on the clarity, effectiveness, viability and alignment with all narrative sections and budget.

Work plans will be evaluated and scored based on how:

- i. Work Plan directly informs the potential scopes of services if Offer is selected
- ii. Work Plan chart explain major project services to be performed using the requested City budget
- iii. Activities/sub-activities/units of services to be provided
- iv. Time frame to offer each activity/service
- v. Specific number of participants (outputs) for each major activity/service aligned with requested City funds
- vi. Connection of activities/services to improved outcomes (e.g., client impacts)
- vii. Outcome progress indicator (selected from list or other suggested indicator)
- viii. Measurement tool(s)
- ix. Work Plan is clearly connected with proposed budget
- x. Evidence that City funds will be invested in personnel and activities that can demonstrate produce stated outcomes
- xi. The cost per service unit is a cost-effective investment of City funds

#### g. Preference Points (up to 10% of total): 10 pts.

Please note: no preferences shall be applied if federal funds support the Offer.

Form instructions and Vendor Preference Form are found online at:

 $\underline{https://www.cabq.gov/dfa/documents/vendor-documents/vendor-preference-affidavit-of-eligibility-final-1.pdf/view}$ 

#### 10.2 Review Process/Deadlines

#### a. Preliminary Staff Review

Proposals will be initially reviewed by Department staff to determine if the proposal is complete and conforms to this RFP. Completeness means that all required forms and attachments are included and

comply with the *Procurement Rule* and *Administrative Requirements*. Conformity means that the proposal has been prepared according to guidelines regarding length, organization, and format as specified in section 8.0 above. Incomplete (as defined in 11.0), nonconforming or late proposals may be deemed unresponsive.

#### b. Review Panel

The Department Director will, in writing, approve the composition of an ad hoc committee (minimum of 3 persons) from the Department and may include a representative(s) from affected neighborhoods, constituents, service users and/or citizens that will review all proposals. The proposals will be rated according to the review criteria specified in section 9.1 above. Based on these ratings, the committee will recommend contract awards and amounts to the Director of the Department. A recommendation for award does not constitute an award of contract. The award occurs after a contract is negotiated and Approved by the City.

If, during the review process, additional information is needed regarding a proposal, the Department staff will request such information from the responder. In addition, responders may be interviewed directly as part of the review process. Agencies will be advised of the time and date of such interviews.

During evaluation, proposals submitted shall be kept confidential. The Department will use its best efforts to restrict distribution to those individuals involved in the review and analysis of the proposals, but in any event, the City shall not be liable for disclosure of any information contained in the proposals during the review process. The proposals shall be open to public inspection after award of contract.

#### **10.3** Competitive Considerations

Proposals will be rated according to the review criteria in section 10.1 above. The Department may require responders being considered for an award to participate in interviews or other discussions to explain or verify any aspect of the proposal submitted. The Department reserves the right to reject any or all proposals. The Department may negotiate the terms of any proposal after making a recommendation of award, in order to development a contract in the best interest of the City or the target population. The Department may award more than one contract per Priority Activity.

#### 10.4 RFP Appeals Process

Responders whose proposals are not selected may submit a written appeal. Letters of Appeal must be submitted and arrive in the office of the Department Director not later than ten (10) working days after receipt of the notice of non-selection. Letters must be specific as to the matter being appealed. Appeals not submitted in writing, not specific in nature, or which arrive late may not be considered. The Department Director's decision concerning the Appeal is final and will be provided within 30 days of receipt of the Appeal letter. Letters must be addressed as follows:

Gilbert Ramirez, Director Department of Health, Housing and Homelessness City of Albuquerque P.O. Box 1293 Albuquerque, NM 87103

The envelope must clearly indicate:

#### APPEAL, DHHH – Social Services – RFP-2025-723-HHH-IB

All Appeals will be responded to by the Department Director in writing.

#### 11.0 Submission Process

#### 11.1 Submission Requirements

Submit your complete proposal including all sections listed in Section 8 using the eProcurement System at <a href="https://cabq.bonfirehub.com/portal/?tab=openOpportunities">https://cabq.bonfirehub.com/portal/?tab=openOpportunities</a>. Please allow a minimum of 24 hours to submit your proposal. If you do not have a username and password, please register as this is the only method to submit electronically on the Bonfire portal. Please note the City has a new eProcurement System as of September 16, 2019; please make sure to register on the new system in order to receive notices and submit a response to a bid or proposal. For assistance, please contact <a href="mailto:support@gobonfire.com">support@gobonfire.com</a>.

#### **RFP Advisory to Offerors:**

Proposals must be received prior to **6:00 p.m. local time, Friday, October 31, 2025** via the City's eProcurement system, Bonfire. Proposals will not be accepted by the eProcurement system later than 6:00 p.m. local time, on **Friday, October 31, 2025** and will not be considered for award.

Entities that have had an Agreement terminated by the City for cause for a period of two (2) years beyond the date of Agreement termination, are not eligible to submit a proposal, unless such entities request and receive written authorization of eligibility from the Director of the Department, based upon adequate, written justification for allowing an exception. Such written justification will include an explanation of how the previous cause for termination will not impact the project for which funding is being requested due to specific remedial actions taken by the entity. The written request and Director determination shall be maintained on file with the relevant RFPs, RFQs and/or contracts within the two-year timeline.

#### 11.2 Clarification

Any explanation desired by a responder regarding the meaning or interpretation of this RFP must be requested in writing not less than five (5) working days prior to the hour and date specified for the receipt of proposals to allow sufficient time for a reply to each responder before the submission of their proposals. All inquiries must be directed Gavino Archuleta, Homeless Programs and Initiatives Division Manager, through the Bonfire portal. Oral explanations or instructions given before the deadline for receipt of proposals will not be binding. Any information given in writing concerning this RFP will be furnished through the Bonfire portal if such information is necessary to responders in submitting proposals on this RFP or if the lack of such information would be prejudicial to uninformed responders.

#### 11.3 Acknowledgment of Amendments to the Request for Proposal

Receipt of an amendment to the RFP by a responder must be acknowledged (a) by signing and returning the amendment or (b) by letter. Such acknowledgment must be received prior to the hour and date specified for receipt of proposals and can be submitted as attachment to the Offer. It is the responsibility of the Offeror to stay up to date with any clarifications or amendments to this RFP that may be posted on the Bonfire portal including addenda and information materials.

#### 11.4 Modification

Proposals may be modified or withdrawn through the Bonfire portal provided such notice is received prior to the hour and date specified for receipt of proposals.

#### 11.5 Budget Forms

Budget forms must be submitted in *Excel* format. The *Excel* forms can be downloaded at <a href="https://www.cabq.gov/health-housing-homelessness/partner-resources/administrative-requirements">www.cabq.gov/health-housing-homelessness/partner-resources/administrative-requirements</a>. They are also available in bonfire to download.

In "Financial Forms" section, click on "Fiscal Forms – Excel version" to download.

#### 12.0 PROPOSAL CHECKLIST

Proposals must address all required areas listed in Section 8. Prior to submitting the proposal, Offerors are recommended to use the following checklist to ensure that the proposal contains all elements required for a complete submittal. Appendix numbers refer to the Department of Health, Housing and Homelessness forms included as attachments to this RFP.

Items in this checklist are part of the technical review of the Application, and failure to submit mandatory items may result in the Offer being deemed as non-responsive.

Additional items will be requested should your agency be recommended for award. Those items are detailed under the heading "Requested Upon Recommendation for Award and Subsequent Contracting."

#### **Mandatory**

- **□** Acknowledgment of Amendments to the RFP, if applicable.
- □ 8.2 APPENDIX #1: Proposal Summary and Certification Form completed and signed by an authorized official.
  - □ APPENDIX #1a: Authorized Official Designation (if applicable)
- □ 8.3 Project Narrative
  - 8.3.a Comprehensive Explanation of Project Purpose, Target Population(s), Service Delivery, and Outcomes
  - □ 8.3.b Measuring Progress
  - □ 8.3.c Organizational Capacity: Service Delivery Capabilities
  - 8.3.d Organizational Capacity: Past Performance
- □ 8.4 Project Budget Forms Excel is the only format accepted

Excel versions of Budget Forms (Appendices 2-6) are available at: <a href="https://www.cabq.gov/health-housing-homelessness/partner-resources">https://www.cabq.gov/health-housing-homelessness/partner-resources</a>.

In "Financial Forms" section, click on "Fiscal Forms – Excel version" to download.

- □ APPENDIX #2: Expense Summary Form
  As applicable, attach explanation of basis for each indirect cost or an approved cost rate letter from cognizant Federal agency.
- □ APPENDIX #3: Revenue Summary Form
- □ APPENDIX #4: Project Budget Detail Form Personnel
- □ APPENDIX #5: Project Budget Detail Form Operating Costs As applicable, attach cost allocation plan
- □ APPENDIX #6: Budget Detail Form: Projected Drawdown Schedule
- □ 8.5 APPENDIX #7: Applicant Work Program Summary
- **8.3.d.vi** Résumés and job descriptions of key personnel for filled and unfilled positions applicable to the proposed project

- **□** 8.7 Insurance Requirements
  - □ Current Certificate of Insurance
  - ☐ Insurance Waiver Request (If Applicable)
- □ 8.8.d Copy of the organization's most recent audit or applicable financial statement.
- □ APPENDIX #8: Representations and Certifications
- □ IRS Certificate of Non-Profit Incorporation
- Offeror's Articles of Incorporation filed with the State of New Mexico
- Copy of current By-Laws.
- □ Copy of the organization's written accounting policies and procedures, which include procurement procedures.
- □ Copy of the organization's personnel policies and procedures.
- Copy of the organization's conflict of interest policy.
- □ APPENDIX #9: Attachments on File for previously funded agencies;
- □ APPENDIX #11: Unique Entity Identification/SAM Registration Acknowledgement and Debarment, Suspension, Ineligibility and Exclusion Certification
- □ APPENDIX #13: Certification of Compliance with Federal Funding Requirements, Refer to Section 1.1 for further information
- □ APPENDIX #14: City of Albuquerque Forms
  - □ City of Albuquerque Substitute W-9
  - □ Disclosure of Lobbying Activities
  - □ Pay Equity Reporting Form:
    - All bids and proposals shall include a Pay Equity Reporting Form or Certificate which can be accessed at https://www.cabq.gov/gender-pay-equity-initiative. Offerors who believe they are exempt because they are an out-of-state contractor that has no facilities and no employees working in New Mexico are not required to report data, but must still submit a Pay Equity Reporting Form with the box verifying their exempt status checked. Any Proposal that does not include a Pay Equity Reporting Form shall be deemed nonresponsive, as stated in the Public Purchases Ordinance, 5-5-31 (A). A Pay Equity Reporting Form will be automatically issued within two (2) business days of completing your information at the link above. To ensure you have your form before the deadline for solicitation close, please access the link at least three (3) business days prior to the solicitation deadline. Please submit any questions regarding the Pay Equity Reporting Form through the bonfire portal for this solicitation.
  - Vendor Preference Vendor Preference Form
     No Preferences Shall Be Applied If Federal Funds Are Used

- □ Written Authorization of Eligibility from the Director of the Department for entities that have had an Agreement terminated by the City for cause within last two (2) years, *if applicable*.
- **□ APPENDIX #15: Medicaid Provider Status**

#### Requested Upon Recommendation for Award and Subsequent Contracting

- □ Relevant licenses to operate as a business and conduct proposed activities.
- ☐ Listing of current board members.
- Current organizational chart.
- □ Copy of the organization's travel reimbursement policies if travel funds are requested.
- □ Certificate of Current Good Standing issued by the State of New Mexico.
- □ APPENDIX #10: Drug Free Work Place Requirement Certification Form;
- □ APPENDIX #12: Certification of Receipt of Administrative Requirements

#### **INSTRUCTIONS - APPENDIX #1: Proposal Summary and Certification Form**

- Section 1. Enter the name of the organization submitting the Application.
- Section 2. Enter the mailing address of the organization.
- Section 3. Enter the name and telephone number of a contact person from whom information about the proposal can be obtained.
- Section 4. Enter the number assigned to the RFP from the Request for Proposals.
- Section 5. Enter the Scope of Service from Section 4.2 of the Request for Proposals assigned to the area in which the Applicant is seeking funds.
- Section 6. Enter the date the proposal is due to be received by the City of Albuquerque from the Request for Proposals.
- Section 7. Enter the title of the project for which the Applicant is seeking funds and a brief narrative description of that project. The length of the narrative must be limited to the space available.
- Section 8. Enter the total amount of City funding requested in the proposal.
- Section 9. Enter the amount of matching funds to be provided by the Applicant, if matching funds are requested in the Request for Proposal.
- Section 10. Enter the Date Submitted
- Section 11 Review Certification Language.

Signature of Authorized Official/ Date Signed.

NOTE: Certification must be signed by Authorized Board Official.

#### City of Albuquerque Department of Health, Housing and Homelessness

#### **APPENDIX #1: Proposal Summary and Certification Form**

Note: Include this form as the <u>first page to this Application with all appropriate signatures</u>. Applications without this form will not be accepted.

1.	Organization Name:					
	Click or tap here to enter text.					
2.	Mailing Address (Include City,	State, & Zip Code)	3. Organ	ization Contact & Telephone		
	Click or tap here to enter text.		Numb	er		
			Click	or tap here to enter text.		
4.	RFP Number:	5. Scope of Service:		6. Due Date:		
RF	FP-2025-723-HHH-IB			October 31, 2025		
7.	Title of Applicant's Program/P	roject and Brief Descrip	tion:			
	Click or tap here to enter text.					
	_					
		T				
8.	Amount of City Funding	9. Matching Funds A	mount (if	10. Date Submitted:		
	requested:	requested):				
				: 1) Any funds awarded as a result		
(	of this request are to be expended for the purposes set forth herein and in accordance with all					
	Applicable Federal, state, and ci	ty regulations and restric	ctions; and	2) the undersigned hereby gives		
;	assurances that this proposal has	been prepared accordin	g to the pol	icies and procedures of the above		
1	named organization, obtained all	l necessary Approvals by	y its govern	ing body prior to submission, the		
1	material presented is factual and	accurate to the best of h	ner/his knov	wledge, and that she/he has been		
(	duly authorized by action of the	governing body to bind	the Corpor	ation.		
	•		•			
a.	Signature of Authorized Officia	al of the Organization*:		b. Date Signed:		
	Click or tap here to enter text.	J		Click or tap to enter a date.		
In t	n the event that the Authorized Official is not a member of an organization's Coverning Roard					

<sup>\*</sup>In the event that the Authorized Official is not a member of an organization's Governing Board, Appendix #1a must be completed.

#### **INSTRUCTIONS - APPENDIX #1a: Authorized Official Designation (if applicable)**

This must be completed in the event that the Organization's Governing Board has designated an Authorized Official who is not a member of the Governing Board who has been authorized by action of that board to bind the organization.

- Section 1. Enter the name of the organization submitting the Application.
- Section 2. Enter the Title of Applicant's Project.
- Section 3. Complete the Official Designatee Authorized to include the name, title, and email of the designee in the section in which the Designee is authorized to take action on behalf of the Organization's Governing Board.
- Section 4. Submitting organization must obtain the Signature of Authorized Board Official.

PLEASE NOTE: Board Minutes reflecting Board approval of the designation will be required in the event of Recommendation for Award and Subsequent Contracting.

#### **APPENDIX #1a: Authorized Official Designation (if applicable)**

This form must be completed in the event that the Organization's Governing Board has designated an Authorized Official who is not a member of the Governing Board who has been authorized by action of that board to bind the organization.

PLEASE NOTE: Board Minutes documenting Board approval of the designation will be required in the event of Recommendation for Award and Subsequent Contracting.

1. Name of Applicant Organization:					
2. Title of Applicant's Project:					
3. Authorized Official Designee(s)					
Approval of Contract Social Services Contracts shall be signed by an Authorized Official. If the Authorized Official is not a member of the Board of Directors, documentation reflecting the authority of the Authorized Official approved by the Board of Directors, and reflected in Board minutes shall be provided. Regardless of signer, City contracts must be reviewed and approved by the Board. Copies of the minutes of the board meeting at which the contract was reviewed and approved by the Board shall be maintained on file at the organization.					
Typed Name of Designee	Title	Email			
Approval of Project Progress Reports Submitted Project Progress Reports shall be reviewed and approved by the organization Board of Directors and signed by an Authorized Official. If the Board of Directors has authorized a Director-level employee to sign on their behalf, documentation reflecting the authority of the signer approved by the Board of Directors, and reflected in Board minutes shall be provided.					
Typed Name of Designee	Title	Email			
Fiscal Reports and Monitoring Requirements  Following the conclusion of a monitoring visit, a written report of Findings and recommendations for corrective actions, if any, will be provided by the Department to the Organization Director and Governing Board of the organization. A nonprofit organization's written response, when required, to a Department monitoring report shall be signed by an Authorized Official and approved by the Governing Board of the organization. If the Authorized Official is not a member of the Board of Directors, documentation reflecting the authority of the Authorized Official approved by the Board of Directors, and reflected in Board minutes shall be provided. Copies of the minutes of the board meeting at which the Report was reviewed and approved by the Board shall be maintained on file at the organization.					
Typed Name of Designee	Title	Email			
4 C:	CC: -: -1	D . G. 1			
4. Signature of Authorized Board O	meial	Date Signed			

## **INSTRUCTIONS - APPENDIX #2: Expense Summary Form Submit this form in** *Excel* **in Separate Attachment**

Excel version available at:

<u>https://www.cabq.gov/health-housing-homelessness/partner-resources.</u>
In Financial Forms section, click on "Fiscal Forms – Excel version" to download.

Expenditures charged to Social Services category must conform to the *Administrative Requirements*, be reasonable, be allowable and be allocable.

#### **Personnel Costs**

<u>Salaries and Wages</u>: A formula is embedded in the *Excel* worksheet to automatically enter the amounts from Appendix #4. Manual Calculation: Enter the amounts budgeted to pay salaries and wages for regular staff of the organization employed to carry out project-related activities.

<u>Payroll and Benefits</u>: A formula is embedded in the *Excel* worksheet to automatically enter the amounts from Appendix #4. Enter the amounts budgeted to pay payroll taxes, and employee benefits. Payroll taxes should include legally mandated payroll taxes for regular employees of the organization, including FICA and unemployment insurance tax. The amounts charged to the City must constitute an allocable percentage of salaries and wages.

<u>Total Personnel Costs</u>: A formula is embedded in the *Excel* worksheet to automatically enter the sums of salaries, wages, payroll taxes, and employee benefits. Manual Calculation: provide a subtotal for Personnel costs in this section.

#### **Operating Costs**

<u>Contractual Services</u>: Enter the amount budgeted to pay the costs of services provided to the project through contractual agreements with organizations and individuals who are not regular employees, with the exception of the costs for conducting annual or special audits.

<u>Audit Costs</u>: Enter the amount budgeted to pay the costs of conducting annual or special audits of the organization. The amount budgeted to the City shall not exceed the proportion that the City contract revenue is of the total agency revenue budget.

<u>Consumable Supplies</u>: Enter the amount budgeted to pay the costs of supplies and equipment utilized by the project which have a price which does not exceed \$5,000 per unit.

<u>Telephone</u>: Enter the amount budgeted to pay for the costs of project telephone services, including installation, local service, and long-distance tolls.

<u>Postage and Shipping</u>: Enter the amount budgeted for project postage and shipping.

#### **Occupancy**

Rent: Enter the amount budgeted for space lease/rental costs allocable to the project.

<u>Utilities</u>: Enter the amount budgeted for the cost of project allocable electrical services, heating and cooling, sewer, water, and other utilities charged not otherwise included in rental or other charges for space.

Other: Enter the amount budgeted for other project allocable occupancy costs including the costs of security, janitorial services, elevator services, upkeep of grounds, leasehold improvements not exceeding \$5,000, and related occupancy costs not otherwise included in rental or other charges for space.

<u>Equipment Lease</u>: Enter the amounts budgeted for the purchase or lease of equipment allocable to the project

<u>Equipment Maintenance</u>: Enter the amount budgeted to maintain or repair existing agency equipment utilized in a funded project that is allocable to the project.

<u>Printing and Publications</u>: Enter the amount budgeted for the purchase and/or reproduction of project- printed materials, including the cost of photo-reproduction that is allocable to the project.

#### **Travel Costs**

<u>Local Travel</u>: Enter the amount budgeted for the costs of project travel within Bernalillo County, including costs for mileage reimbursement and/or allocable operating and maintenance costs of agency owned or hired vehicles use to provide transportation to staff or clients within Bernalillo County that is allocable to the project.

<u>Out-of-Town Travel</u>: Enter the amount budgeted for the costs of project travel outside of Bernalillo County, including costs for transportation, lodging, subsistence, and related expenses incurred by employees, board members, or clients who are in travel status on official business allocable to the project.

<u>Conferences, Meetings, etc.</u>: Enter the amount budgeted for the costs of registration and materials for staff, board, or clients' attendance at meetings and conferences allocable to the project or for the costs of meetings conducted by the agency in connection with that contract.

<u>Direct Assistance to Beneficiaries</u>: Enter the costs budgeted for the payment of participant wages and benefits, stipends, food, clothing, and other goods and services purchased directly on behalf of clients funded in this project.

<u>Membership Dues</u>: Enter the amount budgeted to pay the costs of dues paid by the agency on behalf of staff, board members, or the agency itself to professional organization related to the purposes of the project.

<u>Equipment, Land, Buildings</u>: Enter the amount budgeted for the purchase of equipment, land, and for the acquisition or construction of buildings allocable to the project, the cost of which exceeds \$5,000. Costs charged to Equipment, Land, Buildings, or renovation capital costs must conform to *Administrative Requirements*.

<u>Insurance</u>: Enter the amount budgeted to pay the costs of insurance, including bonding, allocable to the project.

<u>Fuel and Vehicle Maintenance</u>: Enter the amount budgeted to pay for fuel and maintenance not covered under local travel, i.e. fuel for a bus.

<u>Total Operating Costs</u>: A formula is embedded in the *Excel* worksheet to sum the total. Manual calculation: Enter the sum of all line items under operating costs.

<u>Total Direct Costs</u>: A formula is embedded in the *Excel* worksheet to sum the Total Personnel Costs and Total Operating Costs. Manual calculation: Enter the sum of Total Personnel Costs and Total Operating Costs.

<u>Indirect Costs</u>: Enter the amounts budgeted to pay indirect costs for the project. Costs charged to Indirect must conform to *Administrative Requirements*. As applicable, attach explanation of basis for each indirect cost or an approved cost rate letter from cognizant Federal agency.

<u>Total Program Expenses</u>: A formula is embedded in the *Excel* worksheet to sum the total of Direct and Indirect Costs. Manual calculation: sum the Direct and Indirect Costs.

<u>Percent Requested</u>: A formula is embedded in the *Excel* worksheet to calculate the Percent Requested. Manual Calculation: Divide City Funding Request in Column C by Project Total in Column B for each individual row. Display as a percentage with one decimal point (e.g. 33.3%).

## City of Albuquerque Department of Health, Housing and Homelessness APPENDIX #2: Expense Summary Form in Word - - Sample Only - Must use Excel of Submission

1. A <sub>1</sub>	pplicant Agency:
2 Pr	roject Title:
2. 11	

Expenditure Category	Program Total	City Funding Requested	Percent Requested
Personnel Costs			
Salaries & Wages			
Payroll Taxes and Employee Benefits			
<b>Total Personnel Costs</b>			
<b>Operating Costs - Direct</b>			
Contractual Services			
Audit Costs			
Consumable Supplies			
Telephone			
Postage and Shipping			
Occupancy			
a. Rent			
b. Utilities			
c. Other			
Equipment Lease			
Equipment Maintenance			
Printing & Publications			
Travel			
a. Local Travel			
b. Out of Town Travel			
Conferences, Meetings, Etc.			
Direct Assistance to Beneficiaries			
Membership Dues			
Equipment, Land, Buildings			
Insurance			
Fuel and Vehicle Maintenance			
<b>Total Operating Costs</b>			
<b>Total Direct Costs</b>			
(Personnel & Operating)			
Indirect Costs			
(%; attach Rate Letter)			
TOTAL PROGRAM EXPENSES			

## INSTRUCTIONS - APPENDIX #3: Revenue Summary Form Submit this form in *Excel* in Separate Attachment

List each agency of government providing funding in the column "Revenue Source." Enter the anticipated revenues for the total agency budget and total program budget from each of the listed funding sources in the appropriate column. Insert lines as needed. When inserting line items, check to ensure data from new lines were included in totals and percentages.

A formula is embedded in the *Excel* worksheet to calculate the "Percent of Agency Budget" and "Percent of Program Budget" subtotals and totals. Manual Calculation: Divide the Subtotals in the Agency Total Column by the Total in Total Revenue From All Sources. Divide the Subtotals in the Program Total Column by the Total in Total Revenue From All Sources. Display as a percentage with one decimal point (e.g., 33.3%).

#### **Definitions:**

<u>Fees from Federal Government Agencies</u> are fees paid to the Agency by a unit of Federal government for goods or services provided as a contractor other than Medicaid.

<u>Grants from Federal Government Agencies</u> are funds paid to the agency as a recipient or sub-recipient by a unit of Federal government other than Medicaid.

[2 CFR Section 200.300 Subrecipient and contractor determinations sets forth the considerations in determining whether payments constitute a Federal award or a payment for goods or services provided as a contractor.]

<u>Medicaid Reimbursements</u> are funds paid to the agency as a result of billing Medicaid for reimbursable expenses for services to eligible clients.

<u>Fees from State Government Agencies</u> are fees paid to the Agency by a unit of State government for goods or services provided as a contractor.

<u>Grants from State Government Agencies</u> are funds paid to the agency as a recipient or sub-recipient by a unit of State government.

Revenues from County Government are funds paid to the agency from a County.

Revenues from City of Albuquerque are funds paid to the agency from the City of Albuquerque. List each funded project on a separate line. Include the request in this proposal (or contract).

<u>Total Revenues from Government Sources</u>: Manual calculation is a subtotal of all federal, state and local funds.

Contributions means money income donated to the agency by any non-government sources.

United Way Revenue means all funding provided by the United Way of Central New Mexico.

Other Revenue means income to the agency from sources not falling into another category.

<u>Total Revenue From all Sources</u> means the total of money revenue from all sources including public, private and foundation sources.

### APPENDIX #3: Revenue Summary Form in Word

1.	Applicant Agency:
2.	Project Title:

Revenue Sources	Agency Total	% of Agency Budget	Program Total	% of Program Budget
Government Revenues				
Revenues from Federal Government (On separate lines, list each Federal Agency providing fees/funding and the amount of funding)				
Grants from Federal Government Agencies:				
Medicaid Reimbursements:				
Other Federal Revenues:				
Subtotal Federal Agencies				
Revenues from State Government  (On separate lines, list each State Agency providing fees/funding and the amount of funding)				
Grants from State Government Agencies:				
Other State Government Revenues:				
Subtotal State Agencies				
Revenues from County Government:				

Revenues from the City of Albuquerque (including this proposal or contract):  (On separate lines, list each City-funded project and the amount of funding)		
Other Municipal Government Revenues:		
Subtotal Local Government		
TOTAL GOVERNMENT REVENUES FROM ALL SOURCES		
Other Revenue:		
Contributions		
Other Revenue		
Subtotal Other Revenues		
TOTAL REVENUE FROM ALL SOURCES:		

### INSTRUCTIONS - APPENDIX #4: Project Budget Detail Form – Personnel Expenses Submit this form in *Excel* in Separate Attachment

- Section 1. Enter the name of the agency submitting the proposal.
- Section 2. Enter the project title as shown on the Proposal Summary and Certification form.
- Section 3. Detail each staff member included in Personnel Costs in the Expense Summary Form in APPENDIX #2. Use one line per staff member working on the project. Add rows and use additional sheets as necessary. The following illustration is provided for clarification purposes only.

Sample Illustration

FTE on Project	Position Title	Salary for the Project	Amount Requested From the City	Percent Requested (Amount Requested / Salary to the Project)
1.0	Case	\$40,000	\$20,000	50%
	Manager			

This individual is dedicated full-time to this project, however their salary is covered 50% by the City and 50% by other funding sources.

ı					
	.50	Case	\$20,000	\$15,000	75%
		Manager			

This individual works full time but splits time 50/50 between this project and unrelated projects. Their salary is covered 75% by City funds and 25% by another funding source.

.50	Case	\$20,000	\$20,000	100%
	Manager			

This individual works half time. They dedicate all their time to this project, and the agency seeks 100% coverage by City funds – no other funding sources.

- □ In the column labeled "FTE on Project" list each individual staff working on the project, regardless of funding source (e.g., if an FTE will spend half time on this City-funded project, insert .50).
- □ In the column labeled "Position Title" give the title of each position working on this project.

- □ In the column labeled "Salary Dedicated to this Project" enter the salary amount dedicated to the project for each individual by multiplying the %FTE by total annual salary (a change from previous years' forms that may have included multiple FTEs).
- ☐ In the column labeled "Amount Requested" enter the amount of funding requested from the City for each individual position.
- ☐ In the column "Percent Requested" calculate as: Amount Requested / Salary on Project. Note: The Annual Salary dedicated to the project / % FTE should = Annual Salary for this position.
- Section 4. Provide a sum of the columns for "Salary for the Project" and "Amount Requested" and calculate "Percent Requested" by dividing the sum of "Amount Requested" by the sum of "Annual Salary Dedicated to Project"
- Section 5. Enter the total amount of payroll taxes and employee benefits for project salaries in the column labeled "Salary for the Project," the "Amount Requested" from the City, and the percent of the total to the charged to the City.
- Section 6. Enter the sum of the lines 4 and 5 in the column's labeled "Salary for the Project," and "Amount Requested." Enter the percentage of the total amount requested from the City.
- Section 7. Enter the percentage of salaries and wages charged to FICA, Unemployment Compensation, health insurance, retirement, and other employee benefits in Section 5.

# City of Albuquerque Department of Health, Housing and Homelessness APPENDIX #4: Project Budget Detail Form – Personnel in Word – Sample Only – Must use Excel of Submission

Page 1 of \_\_\_\_\_

	costs: Use this form to identifiense Summary Form. One inc			
FTE on Project	Position Title	Salary for the Project	Amount Requested from the City	Percent Requested (Amount Requested / Salary for the Project)
4. Salaries & `	Wages			
	tes & Employee Benefits*			
5. Total Perso	nnel Costs			

### **INSTRUCTIONS - APPENDIX #5: Program Budget Detail Form – Operating Expenses Submit this form in** *Excel* **in Separate Attachment**

- Section 1. Enter the name of the agency submitting the proposal.
- Section 2. Enter the project title as shown on the Proposal Summary and Certification form.
- Section 3. Detail each Operating Cost line item on the Expense Summary Form in APPENDIX #2. **Use one line per expense included in project. Add rows and use additional sheets as necessary.** The following illustration is provided for clarification purposes only.

Sample Illustration

<u>Sample mastration</u>	Project Total	Amount Requested	Amount Other	Percent Requested
			Sources	
Contractual Services				
Contractor #1: 50% of Contractor 1	\$900	\$450	\$450	50%
costs at \$150 per month for 12 months				
Contractor #2: 50% of Contractor 2	\$900	\$450	\$450	50%
costs at \$150 per month for 12 months				
Consumable Supplies				
Paper	\$100	\$50	\$50	50%
Pencils	\$100	\$25	\$75	25%
Travel				
Local Travel: 150 of miles/month *	\$1,044	\$1,044	\$0	100%
\$0.58/per mile * 12 months				
Direct Assistance to Beneficiaries				
Rental assistance for 50 clients at \$700 per month for 12 months	\$420,000	\$315,000	\$105,000	75%

- □ Describe all elements included in the line item costs and indicate the basis used for determining the costs in the first column.
- ☐ In the column headed "Project Total" enter the agency total program costs of the line item.
- ☐ In the column headed "Amount Requested" enter the amount requested from the City.
- ☐ In the column headed "Amount Other Sources" enter the amount to be paid from other sources.

- ☐ In the column headed "Percent Requested" enter the percent of the total program expenditures requested from the City.
- □ Include detail for each separate item as shown in the above illustration (e.g., each contractor, each type of direct assistance to beneficiaries).
- □ If cost is allocated, provide the allocation plan.

# City of Albuquerque Department of Health, Housing and Homelessness APPENDIX #5: Program Budget Detail Form – Operating Expenses in Word – Sample Only – Must use Excel of Submission

1.	Applicant Agency:		

### 2. Project Title:

Line Item and Basis (Non-Personnel)	Project Total	Amount Requested	Amount Other Sources	Percent Requested
Contractual Services				
List all costs and assumptions in this area				
(e.g., 50% of Contractor #1 costs @ \$150				
per month for 12 months)				
Audit Costs				
Consumable Complies				
Consumable Supplies				
Telephone				
Telephone				
Postage and Shipping				
Occupancy				
a. Rent				
b. Utilities				
c. Other				
Equipment Lease/Purchase				
Equipment Maintanance				
<b>Equipment Maintenance</b>				
Printing & Publications				
Timing & Tubications				
Travel				
Conferences, Meetings, Etc.				
Direct Assistance to Beneficiaries				

List all costs and assumptions in this area		
e.g., Rental assistance for 50 clients at		
\$700 per month)		
Membership Dues		
<b>Equipment, Land, Buildings</b>		
Insurance		
Fuel and Vehicle Maintenance		
<b>Total Operating Costs</b>		

□ As applicable, attach cost allocation plan

### INSTRUCTIONS - APPENDIX #6: Budget Detail Form: Projected Drawdown Schedule Submit this form in *Excel* in Separate Attachment

The applicant must estimate the amount and percent of City funding it anticipates expending during each quarter of the fiscal year and the unit rate (if applicable).

- Section 1. Enter the appropriate Quarter Ending dates (e.g., September 30, December 31, March 31, June 30).
- Section 2. For each of the quarterly periods indicated, enter the amount of City funding the agency projects expending in the column headed "Amount to be Requested."
- Section 3. In the column headed "Percent of Total," enter the percentage of all City funds projected to be expended during the quarter.

If the applicant anticipates expending more than 25% of the total requested from the City in any one quarter, provide a brief explanation of these expenditures in the space provided.

Section 4. As applicable, if reimbursement will be based on a unit rate, identify the per unit reimbursement rate for services to be provided, the unit basis (unduplicated client, hour, etc.) and the proposed number of annual units. Rate shall include any applicable taxes and shall constitute full and complete compensation for the successful applicant's services under this proposal.

If separate rates are required for services based on factors such as service location, service type or other factors, please provide a list of specific rates, one individual rate at a time, and explain in the Rate Justification section (5).

Section 5. As applicable, if a reimbursement will be based on a unit rate, provide a rate justification. The intent of the justification is to tie together the budget with program activities and outcomes. To accomplish this, applicants should identify the basis used in establishing the reimbursement rate in context of the proposed services. Include the rationale used in developing cost components noted on the required budget forms. Additionally, indicate how the proposed reimbursement rate is necessary and reasonable to accomplish the program proposed in the narrative.

# City of Albuquerque Department of Health, Housing and Homelessness APPENDIX #6: Budget Detail Form: Projected Drawdown Schedule in Word – Sample Only – Must use Excel of Submission

•	Applicant Agency:		
•	Proposal Title:		
	Amount and percent of	total requested funds on a quarterly b	pasis:
	Quarter Ending	Amount to be Requested	Percent of Total
	TOTAL		
Ex	xplanation if any projected	drawdowns exceed 25% of the total	requested funds:
•	As applicable: Reimbur	rsement Rate – only applicable to uni	t of service contracts:
	Rate: \$	per	(hour, client, etc.)
	Annual units:		
ő.	As applicable: Rate Jus	tification – only applicable to <i>unit of</i>	service contracts:

#### **INSTRUCTIONS - APPENDIX #7: Applicant Work Plan Summary**

The Work Plan requires activities to be aligned with outcomes and outputs must be specific and related to achieving the outcomes.

- Section 1. Enter the name of the agency.
- Section 2. Enter the project title, from the Proposal Summary and Certification form.
- Section 3. If the work summary is submitted as part of an initial Application (e.g.,RFP Offer), check the box marked "new"; if it is submitted as a contract renewal application, check the box "renewal"; if it is submitted as part of a request for work program revision, check the box marked "revision."
- Section 4. Project Description: Please enter a brief description of the proposed services Section 5. Measurable Results:
- A. Under the column headed "Major Project Services/Activities": enter the major activities/sub-activities to be undertaken through the project.
- B. Under "Timeframe": enter the quarters in the fiscal year that these activities will be performed / services will be provided
- C. Under column headed "Outputs from Requested City Funds": For each listed activity, enter the measurable outputs, such as the number of people served/service units, that match the requested City funding level and proposed budget allocation in Appendix #5. The expectation is that funding of service outputs are directly associated with the budget allocation and must not reflect funding from multiple sources per output. Please separate different outputs associated with an activity in different rows.
- D. Under "Measurable Outcomes": insert the applicable measurable outcomes from Section 4.0. An outcome is the specific benefit to well-being for the participant that results from the activity or services provided by your organization. Multiple outcomes associated with an activity may be listed in one row.
- E. Under "Outcome Progress Indicator": insert a measurable indicator from Section 4.0 or other applicable, measurable indicators of progress to achieve outcomes. An indicator is a measurable marker of progress that represents improvement as a result of the activity or services provided by your organization (for instance, % of customers who obtain and maintain permanent housing upon completion of the program as a measurable indicator of Increased Housing Stability).
- F. Under "Measurement Tool", enter the method /name of measurement tool you will use to collect data to report on outputs and progress to outcomes.

Applicants should not try to include every project activity, but should restrict entries to major activities for which measurable outputs and outcomes can be provided and for which they will be accountable if a contract is awarded.

Multiple outcomes associated with an activity may be listed in one row.

Applications that do not align activities and outputs and outcomes will be returned to applicants for re-submittal thereby increasing the risk that contracts will not be executed by the start of the fiscal year.

Applicants may add additional pages as needed.

# City of Albuquerque Department of Health, Housing and Homelessness APPENDIX #7: Applicant Work Program Summary

1. Agency Name:					
2. Project Title			3. Applicant Type  □ New □ Rene	ewal   Revised	
4. Project Description:					
5. Measurable Results: List the outcome indicators of progr			puts for each that will be a	associated with City fu	nds only, outcomes,
Major Project Services/ Activities	Timeframe	Outputs from Requested City Funds	Outcomes	Outcome Indicator of Progress	Measurement Tool(s)

Format in landscape and add rows and pages as necessary

## City of Albuquerque Department of Health, Housing and Homelessness APPENDIX #8: Representations and Certifications

As specified in the *Administrative Requirements for Social Services Contracts Awarded Under the City of Albuquerque*, §10(C)(4) the undersigned HEREBY GIVES ASSURANCE THAT:

- a) The Applicant Organization named below will comply and act in accordance with all federal laws and Executive Orders relating to the enforcement of civil rights, including but not limited to, Federal Code, Title 5, USCA 7142, Sub-Chapter 11, Anti-discrimination in Employment, and Executive Order number 11246, Equal Opportunity in Employment; and
- b) That the Applicant Organization named below will comply with all New Mexico State Statutes and City Ordinances regarding enforcement of civil rights; and
- c) The Applicant Organization named below will comply and act in accordance all the requirements of the Americans with Disabilities Act of 1990 (ADA), and all applicable rules and regulations which are imposed directly on the Organization or which would be imposed on the City as a public entity; and
- d) That no funds awarded as a result of this request will be used for sectarian religious purposes, as specified in the *Administrative Requirements for Social Services Contracts Awarded Under the City of Albuquerque*, §10(C)(4), that: Contractors are required to assure that no funds awarded through the program will be used for sectarian religious purposes, specifically that: a) there will be no religious test for admission for services; b) there will be no requirement for attendance at religious services; c) there will be no inquiry as to a client's religious preference or affiliation; d) there will be no proselytizing; and e) services provided will be secular and non-sectarian. However, eligible activities, as determined by the fund source, and inherently religious activities may occur in the same structure so long as the religious activity is voluntarily and separated in time and/or location.

Organization Name		
Typed Name of Authorized Board Official:		
Title:		
Signature:	Date:	

## City of Albuquerque Department of Health, Housing and Homelessness APPENDIX #9: Attachments on File

*Instructions*: If the applicant has received a social services contract from the Department of Health, Housing and Homelessness within the past 12 months and submitted the required attachments, it is not necessary to resubmit the attachments if there has been no change in the information requested.

If the documents currently on file with the City remain current, check the box marked current. If there has been any change in status of documents currently on file (e.g., changes in board members, organizational structure, etc.) check the box marked "Revised Attached" and **submit the revised document with the program/project proposal.** 

Organization Name:		
Document	Current	Revised Attached
Certificate of Non-Profit Incorporation		
Articles of Incorporation		
Current By-Laws		
Applicable Licenses		
Listing of Current Board Members		
Current Organization Chart		
Travel Reimbursement Policies (if Applicable)		
Accounting Policies and Procedures		
Personnel Policies and Procedures		
Conflict of Interest Statement		
New Mexico Certificate of Good Standing		
Job Descriptions / Résumés of Key Personnel		
Agency's Most Recent Audit		

### City of Albuquerque Department of Health, Housing and Homelessness

### **APPENDIX #10: Drug Free Workplace Requirement Certification Form**

The Organization certifies that it will provide a drug-free workplace by:

- 1. Publishing a statement notifying employees that the unlawful manufacture, distribution, dispensing, possession or use of a controlled substance is prohibited in the Organization's workplace, and specifying the actions that will be taken against employees for violation of such prohibition;
- 2. Establishing a drug-free awareness program to inform employees of:
  - a. The dangers of drug use in the workplace;
  - b. The Organization's policy of maintaining a drug-free workplace;
  - c. Any available drug counseling, rehabilitation, and employee assistance programs; and
  - d. The penalties that may be imposed upon employees for drug abuse violations occurring in the workplace.
- 3. Making it a requirement that each employee to be engaged in the performance of an agreement with the City be given a copy of the Organization's drug-free workplace statement.
- 4. Notifying each employer that as a condition of employment under the City's agreement, that employee will:
  - a. Abide by the terms of the Organization's drug-free workplace statement, and
  - b. Notify the employer of any criminal drug statute conviction for a violation occurring in the workplace, no later than five (5) days after such conviction.
- 5. Notifying the City of Albuquerque, Department of Health, Housing and Homelessness within ten (10) days after receiving an employee notice or otherwise receiving actual notice of an employee drug statute conviction for a violation occurring in the workplace.
- 6. Taking one of the following actions within thirty (30) days of receiving notice of an employee's drug statute conviction for a violation occurring in the workplace:
  - a. Taking appropriate personnel action against such an employee, up to and including termination;
  - b. or requiring such employee to participate satisfactorily at a drug abuse assistance or rehabilitation program approved for such purposes by a federal, state or local health, law enforcement, or other appropriate Organization; and
- 7. Making a good faith effort to continue to maintain a drug-free workplace through the implementation of the above requirements.
- 8. The Organization also certifies that the Organization's drug-free workplace requirements will apply to all locations where services are offered under the agreement with the City of Albuquerque.

Organization Name	
Typed Name of Authorized Board Official:	
Title:	
Signature:	Date:

# City of Albuquerque Department of Health, Housing and Homelessness APPENDIX #11: Unique Entity Identification/SAM Registration Acknowledgement and Debarment, Suspension, Ineligibility and Exclusion Certification

I,	, as representative of		, hereby
	, as representative of obtained the above Unique E w-indicated organization, and		
System for Award Manage	ement (SAM).		
	tion has not been debarred, susp nization of the executive branch	-	-
•	ld any notice of debarment, su tion, the City of Albuquerque fied immediately.		
Organization Name:			
Organization Unique Entit	y ID (UEI):		
Typed Name of Authorized	d Board Official:		
Sionature		Date	

## City of Albuquerque Department of Health, Housing and Homelessness APPENDIX #12: Certification of Receipt of Administrative Requirements

#### The undersigned HEREBY CERTIFY THAT:

- 1. The agency/organization has received and reviewed a copy of the *Administrative Requirements for Social Service Contracts Awarded Under the City of Albuquerque*, as revised and effective July 1, 2023; and
- 2. The agency/organization named below will adhere to these *Administrative Requirements* in its operation of City-funded programs; and
- 3. The *Administrative Requirements* are shared and accessible to all relevant staff.

Agency/Organization Name:	
Typed Name of Authorized Board Official	Typed Name of Executive Director
Signature	Signature
Date:	Date:

# City of Albuquerque Department of Health, Housing and Homelessness APPENDIX #13: Certification of Compliance with Federal Funding Requirements

#### The undersigned HEREBY GIVE ASSURANCE THAT:

If the percentage of federal funds that makes up the total program or project costs is greater than 0%, the Applicant agency named below will specifically comply and act in accordance with all applicable federal law governing programs receiving federal funds, including but not necessarily limited to:

- 1. Age Discrimination Act of 1975, prohibiting discrimination on the basis of age. 45 CFR Part 91
- 2. Civil Rights Act of 1964 (Title VI), providing that no person in the United States will, on the grounds of race, color, or national origin, be excluded from participation in, be denied the benefits of, or be subjected to discrimination. 45 CFR Part 80.
- 3. Education Amendments of 1972 (Title IX of the Education Amendments of 1972, 20 U.S.C. 1681, 1682, 1683, 1685, and 1686), providing that no person in the United States will, on the basis of sex, be excluded from participation in, be denied the benefits of, or be subjected to discrimination under any educational program or activity. 45 CFR Part 86.
- 4. Rehabilitation Act of 1973 (Section 504 of the Rehabilitation Act of 1973, 29 U.S.C. 794, as amended, providing that no otherwise qualified handicapped individual in the United States will, solely by reason of the handicap, be excluded from participation in, be denied the benefits of, or be subjected to discrimination.
- 5. USA Patriot Act (amending 18 U.S.C. 175-175c), prescribing criminal penalties for possession of any biological agent, toxin, or delivery system of a type or in a quantity that is not reasonably justified by a prophylactic, protective, bona fide research, or other peaceful purpose. The act also establishes restrictions on access to specified materials. "Restricted persons," as defined by the act, may not possess, ship, transport, or receive any biological agent or toxin that is listed as a select agent.
- 6. Public Health Security and Bioterrorism Preparedness and Response Act, provides protection against misuse of select agents and toxins, whether inadvertent or the result of terrorist acts against the US homeland, or other criminal act. 42 U.S.C. 262a; 42 CFR Part 73.
- 7. Controlled Substances Act provides that grantees are prohibited from knowingly using appropriated funds to support activities that promote the legalization of any drug or other substance included in Schedule I of the schedule of controlled substances established by Section 202 of the Controlled Substances Act, 21 U.S.C. 812. This limitation does not apply if the recipient notifies the GMO that there is significant medical evidence of a therapeutic advantage to the use of such drug or other substance or that federally sponsored clinical trials are being conducted to determine therapeutic advantage.
- 8. Limited English Proficiency. Recipients of federal financial assistance must take reasonable steps to ensure that people with limited English proficiency have meaningful access to health and social services and that there is effective communication between the service provider and individuals with limited English proficiency. Title VI of the Civil Rights Act of 1964.
- 9. Construction-Related Requirements
  - a. Architectural Barriers Act of 1968 (as amended 42 U.S.C. 4151 et seq.) sets forth requirements to make facilities accessible to, and usable by, the physically handicapped

- and include minimum design standards. All new facilities designed or constructed with HHS grant support must comply with these requirements. 41 CFR 102-76; 36 CFR 1191.
- b. Clean Air and Clean Water Act provides for the protection and enhancement of the quality of the nation's air resources to promote public health and welfare and for restoring and maintaining the chemical, physical, and biological integrity of the nation's waters. 42 U.S.C. 7606 and EO 11738.
- c. Safe Drinking Water Act provides for the protection of underground sources of drinking water that have an aquifer, which is the sole source of drinking water. No grant may be entered into for any project that the EPA Administrator determines may contaminate such aquifer.
- 10. Health, Safety, and Related Requirements
  - a. HHS funds may not be spent for an abortion.
  - b. Funds appropriated for HHS may not be used to carry out any program of distributing sterile needles or syringes for the hypodermic injection of any illegal drug.
  - c. Standards for Privacy of Individually Identifiable Health Information (the Privacy Rule) implements the Health Insurance Portability and Accountability Act (HIPAA) of 1996, 42 U.S.C. 1320d et seq., which governs the protection of individually identifiable health information. The Privacy Rule is administered and enforced by HHS's OCR and is codified at 45 CFR Parts 160 and 164. The Privacy Rule applies only to covered entities.
  - d. Confidentiality of Patient/Client Records. Section 543 of the PHS Act, 42 U.S.C. 290dd-2, requires that records of substance abuse patients be kept confidential except under specified circumstances and purposes. The covered records are those that include the identity, diagnosis, prognosis, or treatment of any patient maintained in connection with any program or activity relating to substance abuse education, prevention, training, treatment, rehabilitation, or research that is conducted, regulated or directly or indirectly assisted by any department or agency of the United States. 42 CFR Part 2.
  - e. Drug Free Workplace Act of 1988, requires that all organizations receiving grants from any federal agency agree to maintain a drug free workplace. The recipient must notify the awarding office if any employee of the recipient is convicted of violating a criminal drug statute. 42 U.S.C. 701 et seq.; 45 CFR Part 82.
  - f. Pro-Children Act imposes restrictions on smoking in facilities where federally funded children's services are provided. The Act specifies that smoking is prohibited in any indoor facility (owned, leased, or contracted for) used for the routine or regular provision of kindergarten, elementary, or secondary education or library services to children under the age of 18. In addition, smoking is prohibited in any indoor facility or portion of a facility (owned, leased or contracted for) used for the routine or regular provision of federally funded health car, day care, or early childhood development. 20 U.S.C. 7183.

Organization Name		
Typed Name of Authorized Board Official:		
Title:		
Signature:	Date:	

## City of Albuquerque Department of Health, Housing and Homelessness APPENDIX #14: City of Albuquerque Forms

Please utilize the links below to access and complete the below indicated required City of Albuquerque Forms. (Agencies can copy and paste the links into a browser to access the forms)

#### 1. City of Albuquerque Substitute W-9

City of Albuquerque Substitute W-9 and instructions are online at: https://www.cabq.gov/dfa/onlineservices/modified-w9-supplier-form

Please be sure to include an email address to receive invoicing communications such as purchase orders.

### 2. <u>Disclosure of Lobbying Activities</u>

Disclosure of Lobbying Activities form and instructions are online at: Instructions:

https://apply07.grants.gov/apply/forms/instructions/SFLLL 1 2-V1.2-Instructions.pdf

Form:

https://apply07.grants.gov/apply/forms/sample/SFLLL\_1\_2\_P-V1.2.pdf

#### 3. Albuquerque Pay Equity Initiative Form

All businesses submitting bids or proposals (to the City, County, or Water Authority) must include a valid Pay Equity Reporting Form with their bid or proposal. The required form and additional details about the initiative can be found at:

https://www.cabq.gov/gender-pay-equity-initiative

#### 4. Vendor Preference Form

#### NO PREFERENCES SHALL BE APPLIED IF FEDERAL FUNDS ARE USED

Vendor Preference Form and instructions are online at:

 $\underline{https://www.cabq.gov/dfa/documents/vendor-documents/vendor-preference-affidavit-of-eligibility-final-1.pdf/view}$ 

# City of Albuquerque Department of Health, Housing and Homelessness APPENDIX #15: Medicaid Provider Status

Fill in the name of the Organization and the Authorized Official filling out this form. Check the appropriate box regarding Medicaid Provider Status of the Organization as it relates to the proposed program/project.

Org	ganization:
Туј	ped/Printed Name of Authorized Official of the Organization:
Tit	le of Program/Project:
	The Organization is currently an approved New Mexico Medicaid provider and will submit claims for reimbursement for covered services to eligible recipients of this program. Reimbursement of services will be reported as Program Income and accounted for in accordance with 13.B. of the <i>Administrative Requirements for Contracts Awarded Under the City of Albuquerque, as may be revised from time to time.</i>
	The Organization/organization is currently an approved New Mexico Medicaid provider. However, the participants in the program and/or the program services are not eligible for Medicaid reimbursement.
	The Organization/organization is NOT currently an approved New Mexico Medicaid provider, but is in the process of applying for approval and expects to be approved by (date).
	The Organization/organization is NOT currently an approved New Mexico Medicaid provider and does not plan to apply for approval due to the following:
-	
Sig	enature: Date: