

RESHORING & FOREIGN DIRECT INVESTMENT


Increasing costs, supply chain disruptions and higher risks associated with dependence on offshore manufacturing has been driving a movement for reshoring. Albuquerque's location and unique assets make it the city of choice for the manufacturing industry renaissance.

LOCATION. LOCATION.

Between trade wars, natural disasters, and the pandemic, more companies are recognizing the benefits of U.S. based operations outweigh any to remain abroad. Albuquerque boasts a range of critical assets sought by the escalating number of companies considering either reshoring or foreign investment.

Top positive domestic assets influencing reshoring include government incentives, proximity to customers/market, and workforce availability. Top negative offshore influencers include quality control, freight cost, rising foreign wages, and supply chain interruptions.


Albuquerque offers several of the primary factors influencing such a move.



Users of Foreign Trade Zone's (FTZ's) avoid or defer paying import duties on raw materials, parts, and components, among many other benefits. Albuquerque Foreign Trade Zone #110 encompasses over 60 acres of land at the Albuquerque International Sunport. Albuquerque's FTZ, under Alternative Site Framework, which identified a geographical service area encompassing much of central New Mexico, allows companies to utilize the FTZ without having a physical location at the Sunport.


ASSETS

ESTABLISHED TRANSPORTATION INFRASTRUCTURE




I-25 and I-40 connect Albuquerque to both coasts as well as Mexico and Canada. Albuquerque sits on the Burlington Northern Santa Fe Transcontinental Line that connects the Port of Los Angeles with the Inland Port of Chicago. Albuquerque BNSF line also connects Albuquerque to the ports of Los Angeles and Houston. A second BNSF line originating in Albuquerque gives direct access to Central Mexico.

PROXIMITY TO MEXICO




Albuquerque is a four-hour drive to New Mexico's Santa Teresa Port of Entry with Chihuahua, one of Mexico's manufacturing centers. Companies that might benefit from twin plant (U.S./Mexico) operations have the ability to have their New Mexico-based plant in close proximity to their Mexico operations and/or supply chain.

ACCESS TO LARGE MARKETS




Albuquerque shares a border with Mexico and is centrally located in the Southwest, surrounded by Texas, Colorado, Arizona, and California.

FOREIGN TRADE ZONE



With a Foreign Trade Zone, Albuquerque provides significant benefits to U.S.-based business. Merchandise can be moved into an FTZ for storage, assembly, manufacturing, and processing without payment of import duties until the products are placed into the U.S. market. Final products for re-export out of the United States may avoid the duties altogether.

LOW COST OPERATIONS



When combined with other incentives, New Mexico offers the lowest effective tax rate in the Western United States for manufacturing operations.

ALBUQUERQUE

The City of Albuquerque recognizes that COVID-19 is transforming the way people and companies do business. As we all work to balance health, safety, and stability with productivity and efficiency, place of operations has become more critical than ever. Locations that are resilient, low-risk, and healthy are essential for businesses to be successful in this uncertain and ever-changing environment. The City of Albuquerque is committed to providing existing and new businesses with the information and support necessary to thrive.

WHY ALBUQUERQUE

Albuquerque is New Mexico's urban center and offers the complete economic development package amid one of the most diverse and creative populations in the country. Albuquerque is a modern, mid-sized city that can provide a blend of contemporary urban amenities and rugged outdoor activities in a climate that's enjoyable year-round making it easy to live a balanced life.

Companies seeking to expand or move to an affordable, resilient, and business-friendly location will find a natural fit in Albuquerque. A city with 310 days of sun per year, access to the outdoors, minimal traffic, housing that is affordable, and a collaborative business community, Albuquerque offers a high return on investment and an environment that supports work-life balance.

An average 23 minute one-way commute, less traffic means people get to work on time and spend more hours with family than on the road. Offering quality, sizeable, and affordable housing, the median home price is \$230,000, and the monthly cost of living averages \$1,500 per month. The Albuquerque International Sunport is a 20-minute drive from anywhere in the city and offers direct flights to 20 major metros. No hurricanes, tornadoes, earthquakes, or other natural disasters to disrupt life or business, and low humidity allows for optimal climate control for any products.

With a minority-majority metro area population of 915,000 and a density of 3,000 people per square mile, Albuquerque's open space and creative culture facilitates innovation and inclusion.

We challenge you to find a more competitive, livable city than Albuquerque.

ASSETS



AN EXCELLENT QUALITY OF LIFE

Nestled in the high desert at the base of the Sandia Mountains along the Rio Grande Valley with the Petroglyph National Monument to the west, lies Albuquerque. Albuquerque provides residents a refreshing blend of scenic beauty and small-town charm with all the amenities of a big city.



A MULTI-CULTURAL METROPOLIS

Albuquerque is a place built on its unique multi-cultural heritage. From dozens of boldly painted downtown murals, to museums, and hidden art galleries, the local creative scene visibly saturates the city. Major cultural events like the International Balloon Fiesta have made Albuquerque a destination.



INVESTED IN BUSINESS

Albuquerque offers a supportive business environment that encourages and facilitates partnerships, innovation, and growth, as well as a natural environment that provides certainty of operations year-round. The combination makes our city a premier location for expansions and relocations.



AN INTELLECTUAL POWERHOUSE

Albuquerque offers a flagship research university, just minutes from downtown, with nationally recognized law, engineering, and medical schools. Albuquerque also offers a community college that often partners with local business and industries to develop programs and curriculum specific to the needs of employers.



A WORKFORCE WITH A GOOD WORK ETHIC

Albuquerque offers a young, diverse, affordable, and educated workforce, that is loyal, hard-working, and has a sense of pride. Albuquerque ranks among the top metros in the nation for the percentage of workers with a college degree.

