

Albuquerque Small Business Resource Directory

Mayor Richard J. Berry

2012

This directory has been created by the City of Albuquerque Economic Development Department to help small to medium-sized businesses by providing a listing of important business resources in the greater Albuquerque area.

City Of Albuquerque Economic Development Department One Civic Plaza, Room 11110 P.O. Box 1293 Albuquerque, NM 87102 (505) 768-3270 www.cabq.gov/econdev This information has been provided to you courtesy of the City of Albuquerque's Economic Development Department. If you think that there is a valuable business resource in Albuquerque that is not included in this directory or notice incorrect information for a resource that is part of this directory, please contact the Economic Development Department at 505-768-3270. Your feedback and questions are much appreciated.

City of Albuquerque Economic Development Department

1 Civic Plaza NW 11th Floor, Room 11110 PO Box 1293 Albuquerque, NM 87103

John A. Garcia, Director 505-768-3270 www.cabq.gov/econdev Veterans Procurement Assistance Center, Inc. 31
Verge Building 18
West Central Merchants Association 12
West Side Chamber of Commerce 12
WESST (Women's Economic Self-Sufficiency Team) 21, 27, 31
Western Music Association 32
Work Force Development 44
Workforce Training Center, CNM 18, 44

Albuquerque Small Business Resource Directory

CONTENTS

4
6
8
13
15
17
22
25
26
27
28
32
33
35
35
38
39
42
44

3

50

Agriculture

Bernalillo County Cooperative Extension Office, NMSU

1510 Menaul NW Albuquerque, NM NM 87107 505-243-1386

bernalil@nmsu.edu

http://bernalilloextension.nmsu.edu

(Provides advice and expertise to county farmers and growers.)

Mid Region Council of Governments (MRCOG)

809 Copper Ave. NW Albuquerque, NM 87102 http://www.mrcog-nm.gov/

-Ann Simon 505-247-1750

asimon@mrcog-nm.gov

(Supports the sustainability and profitability of small and medium-scale agriculture in New Mexico's mid-region.)

New Mexico Beef Council

1209 Mountain Rd. Pl. NE, Ste. C Albuquerque, NM 87110 505-841-9407

http://www.nmbeef.com/

-Dina Chacón Reitzel, Executive Director

(Stimulates demand for beef and beef products in New Mexico through consumer marketing programs.)

New Mexico Cattle Growers' Association

2231 Rio Grande NW Albuquerque, NM 87194 505-247-0584 nmcga@nmagriculture.org www.nmagriculture.org

-Caren Cowan, Executive Director

(Advance and protect the cattle industry of New Mexico, work toward solutions of cattle industry problems, and provide a voice on issues of importance to the cattle producers and feeders.)

Permits and Licenses 33

Professional Aerospace Contractors Association 42

Property 35

Public Service Company of New Mexico 24

Quality New Mexico 12

Renewable Energy Industries Association of New Mexico 24

Research and Statistics 35

Rio Grande Community Development Corporation 14

Sandia National Laboratories, Renewable Energy Technologies Division 24

Rio Grande Valley Farmers Guild 5

SCORE (Service Corp of Retired Executives) 29

Sandia National Laboratories, New Mexico Small Business Assistance Program 38

Sandia National Laboratories, Small Business Utilization Advocates 30

Science and Technology Corporation @ UNM 38

SiCommNet 12

Small Business Development Center 19

South Valley Economic Development Center 16, 17, 19, 26, 30

South Valley Small Business Development Center 19

Southwest Team for Entrepreneurial Success(STEPS) 14

Technology Assistance 38

Technology Groups 39

Technology Ventures Corporation 39

The Collectors Guide Online 6

Tourism and Conventions 42

Tourism Association of New Mexico 44

UNM Anderson School of Management 20

UNM Anderson/ Center for Support of Economic Development 17

UNM Anderson/ Center for Indigenous Economic Development

and Entrepreneurship 17

UNM Anderson/ Small Business Institute 30

UNM Anderson/ Small Business Administration 31

UNM ARTS Lab 26

UNM Bureau of Business and Economic Research 37

UNM Continuing Education 21

U.S. Commercial Service Export Assistance Center 27

U.S. Department of Commerce 27

U.S. Green Building Council, NM Chapter 24

U.S. Small Business Administration 31

United South Broadway Corporation 14

Micro and Nanotechnology Commercialization Education Foundation 40

International Trade 27

Kirtland Air Force Base, Small Business Office 28

Kirtland Partnership Committee 11

Lending and Business Support 28

The Loan Fund 29

Media Industries Strategy Project (MISP) 25

Metro New Mexico Development Alliance 37

Mid Region Council of Governments 37

NM CareerMatch 45

Nano-Network of New Mexico 40

National Association of Latino Independent Producers 25

National Association of Women Business Owners 11

New Mexico Beef Council 4

New Mexico Biotechnology and Biomedical Association 41

New Mexico Business and Community Development Calendar 11

New Mexico Cattle Growers' Association 4

New Mexico Department of Agriculture 5

New Mexico Department of Workforce Solutions 37, 45

New Mexico Department of Veterans' Services, Veterans Business

Resource Center 29

New Mexico Economic Development Department 16

New Mexico Economic Development Department, Office of Interna-

tional Trade 27

New Mexico Economic Development Partnership 16

New Mexico Film Office 25

New Mexico Hispano Entertainers Association 32

New Mexico Humanities Council 7

New Mexico Manufacturing Extension Partnership 18, 38

New Mexico Native American Business Enterprise Center 9

New Mexico Optics Industry Association 41

New Mexico Organic Commodity Commission 5

New Mexico Music Awards Association 32

New Mexico Restaurant Association, Inc. 11

New Mexico Solar Energy Association 24

New Mexico Taxation and Revenue Department 35

New Mexico Tech Council 41

New Mexico Tourism Department 44

Nob Hill Business Association 13

Nob Hill-Highland Renaissance Corporation 14

Old Town Merchants Association 12

New Mexico Department of Agriculture

District Office 2604 Aztec Rd NE Albuquerque, NM 87107 505-841-9425 bcdb@nmda.nmsu.edu

http://nmdaweb.nmsu.edu/

-Alfred Reeb, Dairy Division Director

(State agency with six divisions: Agricultural and Environmental Services, Agricultural Programs and Resources, Dairy, Marketing and Development, Standards and Consumer Services, and Veterinary Diagnostic Services.)

New Mexico Department of Agriculture

Veterinary Diagnostic Services Division 1101 Camino de Salud NE Albuquerque, NM 87102 505-383-9299 ddvds@nmda.nmsu.edu http://nmdaweb.nmsu.edu/

-Dr. Tim Hanosh, Interim Director

New Mexico Organic Commodity Commission

4001 Indian School NE, Ste. 310 Albuquerque, NM 87110 505-841-9067

http://www.nmocc.state.nm.us/

(Provides certification services and marketing assistance for organic producers, processors and retailers and information, education and marketplace protection for consumers; advocates for organic production in New Mexico; ensures truthfulness of organic claims.)

Arts and Artisans

Albuquerque Art Business Association

PO Box 36588

Albuquerque, NM 87176

505-244-0362

http://www.artscrawlabq.org/

(Educates the public about art, promotes Albuquerque as an art destination, and organizes gallery tours and events.)

Creative Albuquerque

1100 San Mateo NE, Ste. 8 Albuquerque, NM 87110

505-268-1920

info@creativeabq.org

http://www.creativeabq.org/

-Regina Chavez, Executive Director

(Provides information, programs, services, advocacy, recognition and celebration for the metro area's five major arts disciplines: Dance, theater, visual, music, and literary arts.)

Albuquerque Theatre Guild

P.O. Box 26395

Albuquerque, NM 87125

info@abqtheatre.org

http://www.abqtheatre.org/

(Umbrella organization of live theatre companies, theater practitioners, and theater lovers dedicated to making the Albuquerque area's rich live -theatre scene better known to residents and visitors.)

Bernalillo County

Public Art Program

111 Union Square SE, 2nd Floor Albuquerque, NM 87102

505-314-0400

Paul Evans, Public Arts Manager

pevans@bernco.gov

http://www.bernco.gov/live/departments.asp?dept=4195

(Program established in 1992 to provide art in public places; provides workshops

Better Business Bureau 10

Business Associations 8

CNM Workforce Training Center 44

City of Albuquerque, Albuquerque Convention Center 43

City of Albuquerque, AlbuquerqueGreen 23

City of Albuquerque, Aviation 43

City of Albuquerque, DFAS 311 Service 43

City of Albuquerque, Economic Development Department 15, 36

City of Albuquerque, Environmental Health Department 22

City of Albuquerque, Environmental Health Department/Air

Quality Division 22

City of Albuquerque, Film Office 25

City of Albuquerque, Music Office 32

City of Albuquerque, One Stop Shop 34

City of Albuquerque, Planning Department 34, 36

City of Albuquerque, Planning Department, Albuquerque Geo-

graphic Information System 36

City of Albuquerque, Planning Department, Metropolitan Rede-

velopment Agency 13

City of Albuquerque, Public Art 7

City of Albuquerque, Solid Waste 24

City of Albuquerque, Transit Department 23

City of Albuquerque, Treasury Department 34

Commercial District Revitalization Organizations 13

Commercial Real Estate Development Association, NM (NAIOP)

10, 35, 36

Creative Albuquerque 6

Directed Energy Professional Society 39

Downtown Action Team 13

Education and Training 15

Economic Development 17

Economic Forum 10

eMercadoNM.com 28

Enchantment Land Certified Development Company 28

Energy and Environment 22

<u>Film</u> 25

Finance New Mexico 28

Goodwill Industries of New Mexico 45

Greater Albuquerque Chamber of Commerce 11

Greater Albuquerque Innkeepers Association 43

Incubators 26

Indian Arts and Crafts Association 7

International Game Developers Association 39

6

New Mexico Tech Jobs

https://www.nmtechjobs.com

- Ingrid Baker , Director, Recruitment Resources 505-843-4255

techjobs@techventures.org

(Links People with technical or leadership skills that are looking for employment/contract work with New Mexico technology companies seeking qualified candidates to helm them be successful.)

New Mexico Workforce Connection

https://www.jobs.state.nm.us/

(State of New Mexico's official online portal to virtual job-matching services and other workforce resources. Services for business include recruitment, labor market information and employer incentive information.)

INDEX

ACCION New Mexico 28

African-American Chamber of Commerce of New Mexico Inc. 8

Agriculture 4

Albuquerque Art Business Association 6

Albuquerque Business Center 18, 30

Albuquerque Bernalillo County Water Utility Authority 22

Albuquerque Convention and Visitors Bureau 42

Albuquerque Economic Development Inc. 15

Albuquerque Geographic Information System (AGIS) 36

Albuquerque Hispano Chamber of Commerce 8

Albuquerque Independent Business Alliance 9

Albuquerque Lesbian and Gay Chamber of Commerce 9

Albuquerque Music Teachers Association 32

Albuquerque Small Business Development Center 19

Albuquerque Theatre Guild 6

American Indian Chamber of Commerce 9

American Institute of Aeronautics and Astronautics 39

Arts and Artisans 6

Association of Commerce & Industry 10

Barelas Community Development Corporation 13

Bernalillo County, Office of Economic Development 15

Bernalillo County, Public Art Program 6

Bernalillo County, Zoning, Building and Planning Department 33

Bernalillo County Cooperative Extension Office, NMSU 4

City of Albuquerque Public Art

One Civic Plaza NW Rm 304

Albuquerque, NM 87102 http://www.cabq.gov/publicart/

-Sherry Brueggemann

505-768-3833

Publicart@cabq.gov

(The Albuquerque Public Art Program is dedicated to inspiring the human spirit throughout our community and provides the public with arts and cultural information and services.)

The Collector's Guide Online

http://www.collectorsguide.com/

(One of the largest online collections of Southwest art resources, featuring more than 400 galleries and artist studios in Albuquerque, Santa Fe, Taos and elsewhere in New Mexico.)

Indian Arts and Crafts Association

4010 Carlisle NE, Ste. C Albuquerque, NM 87107 505-265-9149

info@iaca.com

http://www.iaca.com/

(Established in 1974 in response to the growing problem of misrepresentation of American Indian arts and crafts in the marketplace. International organization representing Native artists, consumers, retailers, wholesalers, museums, government agencies, suppliers and supporting members.)

New Mexico Humanities Council

MSC06 3570

1 University of New Mexico Albuquerque, NM 87131-0001 505-277-3705

info@nmhum.org

www.nmhum.org

-Craig Newbill, Director

(Founded in 1972. Private, non-profit organization; speakers bureau; provides speakers and Chautauqua (historical characters) performers for meetings and events.)

New Mexico Presenters Alliance

Albuquerque, NM

www.NMpresenters.org

(Coalition of performing arts presenters who share information on programming opportunities and resources with the goal of organizing tours.)

Business Organizations

African-American Chamber of Commerce of New Mexico Inc.

P.O. Box 8920 Albuquerque NM 87198 505-243-3949

www.aaccnm.com

-Ronald Hinson, Chairman

(Promote and empower African-American businesses, communities, and organizations by promoting growth, economic development, and expanding entrepreneurship within the state.)

Albuquerque Hispano Chamber of Commerce

1309 Fourth Street NW Albuquerque, NM 87102 505-842-9003

www.ahcnm.org

-Alex Romero, CEO and President

(Provides small-business assistance programs, tourism services; contracts with City on Convention Center bookings; provides scholarships for small business certification in quality and e-commerce.)

-Martin Waller

Business, Management, Information Systems, Customer Service 505-224-5229

-Shirley Gallegos

Health, Environment, Hospitality

505-224-5212

Goodwill Industries of New Mexico

5000 San Mateo Blvd. NE. Albuquerque, NM 87109 505-881-6401

http://www.goodwillnm.org/index.htm

-Valerie McGlasson, vmcglasson@goodwillnm.org

Director of Workforce Development

(Nonprofit serving New Mexicans with barriers to employment. Provides assessment, training, placement and retention services, case management and other vocational services.)

NM CareerMatch

info@nmcareermatch.com

http://www.nmcareermatch.com/

(Web site sponsored by the Workforce Innovation in Regional Economic Development, (WIRED), to help businesses connect with top talent who have graduated from UNM and CNM.)

New Mexico Department of Workforce Solutions

(formerly, Department of Labor)

Main Office

401 Broadway NE

Albuquerque NM 87102

infodws@state.nm.us

www.dol.state.nm.us

- -Unemployment Insurance Initial Claims, 505-841-4000
- -UI Certification and Information, 505-841-2000

Albuquerque Office

501 Mountain Road NE

Albuquerque, NM 87102

505-843-1900

Business Services Division

http://www.dws.state.nm.us/dws-BusServe.html

(Offers a range of tools and resources related to local labor market analysis. The Business Services Division oversees such statewide initiatives as Career Readiness Certificates and WorkKeys assessments.)

New Mexico Route 66 Association

14305 Central Avenue NE Albuquerque, New Mexico 87121 505-852-2995

information@rt66nm.org

-Vickie Ashcraft, President 505-831-6317 vickie@rt66.com

(Promoting business and activity on historic Route 66.)

New Mexico Tourism Department

491 Old Santa Fe Trail Santa Fe, NM 87501 1-800-545-2070

www.newmexico.org

-Monique Jacobson, Secretary (Statewide marketing and promotion of recreation, entertainment, *culture, history to out-of-state visitors.)*

Tourism Association of New Mexico

6121 Indian School Rd NE, #216 Albuquerque, NM 87110 505-345-5553

info@tanm.org

http://www.tanm.org/

-Sharon Schultz, CEO— sschultz@tanm.org (Voice of the tourism industry in New Mexico.)

Workforce Development

CNM Workforce Training Center

5600 Eagle Rock Ave. NE Albuquerque, NM 87113 505-224-5200

workforce@cnm.edu

http://www.cnm.edu/campus/wtc

Customized Training:

-Denise Gardner Trades, Technology, Digital Media 505-224-5227

(Timely, flexible, worker training in regularly scheduled classes plus customized training based on worker assessments at company sites or through distance learning.)

Albuquerque Independent Business Alliance

PO Box 91891 Albuquerque, NM 87199 505-798-2587

-Duane Trythall, President

www.keepitguergue.org

(Alliance founded in 2003 to preserve our city's unique character, build a sustainable economy, encourage diversity, and support independent businesses.)

American Indian Chamber of Commerce of New Mexico

2401 – 12th St. NW Suite 5-S Albuquerque, NM 87104 505-766-9545

www.aiccnm.com

tedpedro@questoffice.net

-Ted Pedro, Executive Director

(Promoting the development of a healthy, self-sufficient American Indian economy, on and off the reservation.)

—- New Mexico Native American Business Enterprise Center

- Ted Pedro, Project Director

Funded by the U.S. Departmen of Commerce

(Providing free business services to Native American owned and minority owned businesses.)

www.nmnabec.org

Albuquerque Lesbian and Gay Chamber of Commerce

PO Box 26836 Albuquerque, NM 87125 505-891-3647 (Voice Mail)

Www.commonbondnm.org

(Promoting and supporting lesbian- and gay-owned businesses and providing networking opportunities.)

Association of Commerce & Industry of New Mexico

2201 Buena Vista SE, Suite 410 Albuquerque, NM 87106 505-842-0644

www.aci-nm.org

BMcClure@aci-nm.org

-Beverlee McClure, President and CEO (Statewide business advocate and NM affiliate of US Chamber of Com-

merce and National Manufacturers Association.)

Better Business Bureau of New Mexico and Southwestern Colorado

2625 Pennsylvania NE Ste. 2050 Albuquerque, NM 87110 505-346-0110

info@bbbsw.org

http://www.newmexicoandsouthwestcolorado.bbb.org/home.aspx (Private, nonprofit organization developed to monitor and report on the business practices of companies.)

Commercial Real Estate Development Association, NM (NAIOP)

504 Camino Español Albuquerque, NM 87109 505-345-6976

www.naiopnm.org

-Lynne Andersen, President

lynne@naiopnm.org

(Membership organization of commercial real estate companies, developers, lenders and affiliated professionals that educates members and the public on real estate issues, is actively involved in civic affairs and encourages quality growth and development in the state.)

Economic Forum

2500 Louisiana NE, #512 Albuquerque, NM 87110 505-883-2505

http://econ-forum.com/

http://abec.unm.edu/Economic_Forum/EFHome.htm

-Bob Murphy, Executive Director

(Business leaders membership group founded in 1982 working across public and private sectors to address community issues.)

City of Albuquerque Aviation Department

2200 Sunport Blvd. SE Albuquerque, NM 87106 www.cabg.gov/airport

505-244-7700

-Daniel Jiron, Public Information Officer 505-244-7700

-Jim Hinde, Acting Director 505-244-7805

City of Albuquerque

Albuquerque Convention Center

401 – 2nd Street NW Albuquerque, NM 87102 505-768-4575

http://www.albuquerquecc.com/

-Lewis Dawley, General Manager 505-768-3868

ldawley@albuquerquecc.com

-Carisa Malanum, Director of Sales 505-768-3870

carisam@albuquerquecc.com

 $(A\ 600,000\text{-}square\text{-}foot\ multi-purpose\ event\ complex\ located\ in\ downtown\ Albuquerque.)$

City of Albuquerque DFAS 311 CCC

311 Citizen Contact Center

http://www.cabq.gov/311

505-768-2000 or 311

-Esther Tenenbaum 505-924-3741

(The 311 Citizen Contact Center is a centralized call center for the City of Albuquerque. 311 CCC answers questions and responds to requests for services.)

Greater Albuquerque Innkeepers Association

PO Box 14757
Albuquerque, NM 87191
-Charlie Gray, Executive Director 505-550-6118
cgraygaia@aol.com

New Mexico Women in Film

P.O. Box 33351

Santa Fe, NM 87594

nmwifinfo@gmail.com

http://www.nmwif.com/index.html

-Eileen Street, President

(Membership organization for women in the film industry.)

Professional Aerospace Contractors Association

www.pacanm.org

-Patricia Knighten, President pkcprescient@comcast.net

-Maran Vedamanikam, Membership Chair

P.O. Box 9178

Albuquerque, NM 87119-9178

505-797-3042

publicrelations@kirtlandfcu.org

(Helps promote and maintain professional relations between the aerospace industry and the national security industry providing services to the government.)

Tourism and Conventions

Albuquerque Convention and Visitors Bureau

20 First Plaza, Suite 601

Albuquerque, NM 87102

-Dale Lockett, President & CEO

505-842-9918

info@itsatrip.org

www.itsatrip.org

(Contracts with City to provide tourism services and Convention Center bookings.)

Albuquerque Hispano Chamber of Commerce

1309 Fourth Street NW

Albuquerque, NM 87102

-Alex Romero, CEO and President

505-842-9003

www.ahcnm.org

(Contracts with City on Convention Center bookings for Hispanic and Native American markets.)

Greater Albuquerque Chamber of Commerce

115 Gold SW, Suite 201

Albuquerque, NM 87102

505-764-3700

www.abqchamber.com

-Terri Cole, President & CEO

(Business network for the metro area; business advocacy, education, small business assistance, residential/business relocation.)

Kirtland Partnership Committee

1451 Innovation Pkwy SE Suite 600

Albuquerque, NM 87123

505-338-2180

kpcabq@aol.com

www.kpc.nm.org

-Stuart Purviance, Executive Director

(Not-for-profit corporation organized to enhance missions at Kirtland Air Force Base and increase community awareness of Kirtland's importance to the economy.)

National Association of Women Business Owners

P.O. Box 30887

Albuquerque, NM 87190

505-243-1430

nawbo-nnm@earthlink.net

 $\underline{www.nawbonm.org}$

-Debbie Maestas-Traynor, President

(Membership organization of female entrepreneurs.)

New Mexico Business and Community Development Calendar

calendar@nmccap.org.

http://www.edcalendar.org/

(Collaborative, Web-based calendar for quick reference to business and community events statewide.)

New Mexico Restaurant Association Inc.

9201 Montgomery NE, Ste. 602

Albuquerque, NM 87111

505-343-9848

www.nmrestaurants.org

-Carol Wright, CEO

(An association of 2,000 member restaurants providing benefits and service to the restaurant industry.)

Old Town Merchants Association

PO Box 7483 Albuquerque, NM 87194 505-319-4087

info@albuquerqueoldtown.com

www.albuquerqueoldtown.com

(An association of merchants serving historic Old Town.)

Quality New Mexico

8205 Spain NE, Ste. 111 Albuquerque, NM 87109 505-944-2001 qnm@quality-newmexico.org

www.qualitynewmexico.org
-Julia Gabaldon, Executive Director

Julia@quality-newmexico.org

(Not-for-profit service organization fostering and promoting performance excellence to all New Mexico businesses and organizations.)

West Central Merchants Association

5231 Central Ave NW Albuquerque, NM 87105 505-836-1544

-Sonny Montoya, President

(Serves historic Route 66 from Atrisco Ave. to North Coors Blvd.)

West Side Chamber of Commerce

www.abqwestsidechamber.com

-Dan Serrano, Chairman

(Nonprofit membership organization promoting business and economic development on Albuquerque's West Side.)

SicommNet

-Archie Garcia 505-341-9201

agarcia@diversityvendors.com

-Suzanne Boehland 505-768-3397

Shoeland@cabq.gov

(This service is for vendor registration assistance. It uses on-line eprocurement systems to automate the buying and selling process for government agencies and for the millions of vendors who supply these agencies)

New Mexico Biotechnology and Biomedical Association (NMBio)

P.O. Box 80233

Albuquerque, NM 87198-0233

505-620-6731

admin@nmbio.org

www.nmbio.org

-Andrew Salazar, President andres.salazar@lmco.com

(Supports and develops the bioscience industry in New Mexico and El Paso, Texas.)

New Mexico Optics Industry Association (NMOptics)

851 University Blvd SE

Albuquerque, NM 87106

info@nmoia.org

www.nmoptics.com

-Ed Spivak, President

ed@nmoptics.com

(Promotes the dynamic growth and development of the optics-photonics industry in New Mexico and the Southwest Region.)

New Mexico Tech Council (formerly New Mexico Information &

Technology Software Association)

P.O. Box 4125

Albuquerque, NM 87196

505-797-3801

www.nmtechcouncil.org

Lisa Adkins, Chair

Lisa@nmtechcouncil.org

-Jeff Lunsford, President

Jeff.Lunsford@nmtechcouncil.org

-Mika Dewa, Member Support

505-797-3801

mika@nmtechcouncil.org

(Membership association of individuals and companies/organizations working together to promote the growth and success of New Mexico's technology sector.)

Micro and Nanotechnology Commercialization Education Foundation

117 Bryn Mawr Dr. SE, #27 Albuquerque, NM 87106 505-255-1826 info@mancef.org http://www.mancef.org/node

-Scott Bryant, Executive Director

(Global membership association focused on the commercialization of small technologies.)

Nano-Network of New Mexico

117 Bryn Mawr Dr. SE, #27, Albuquerque, NM 87106 505-255-1826 info@mancef.org http://mancef.org/

-Scott Bryant, Executive Director

(Supports commercialization of nanotechnologies from New Mexicobased organizations. Associated with the Micro and Nanotechnology Commercialization Education Foundation.)

Commercial District Revitalization Organizations

Barelas Community Development Corporation

700 Fourth Street SW Albuquerque, NM 87102 505-242-7888

-George Sanchez, Chairman

-Al Valdez, Executive Director

(Community development resources and projects within the historic Barelas neighborhood area.)

City of Albuquerque, Planning Department Metropolitan Redevelopment Agency

600 Second St NW, Ste. 550 Albuquerque, NM 87102 505-924-3860

http://www.cabq.gov/planning/amra/

-Cynthia Borrego, Manager

(Providing redevelopment and revitalization services, mixed income housing development, neighborhood economic development.)

Downtown Action Team (DAT)

100 Gold Avenue SW, Ste. 204 Albuquerque, NM 87102 505-243-2230

www.downtownabq.com

bmorris@downtownabq.com

-Brian Morris, Executive Director

(Downtown revitalization, recruitment and retention, marketing in Downtown.)

Nob Hill Mainstreet

122 Tulane SE

Albuquerque, NM 87106

-Chris Smith, President

379-2763

chjasmith@gmail.com

-Therese Berg, Executive Director

Therese.berg@comcast.net 268-1200

(Promotion of the historic Nob Hill business area.)

Rio Grande Community Development Corporation

318 Isleta Blvd SW Albuquerque, NM 87105 505-452-8525

info@rgcdc.org

-Julie Stevens, Interim Director

(Providing small business technical assistance and redevelopment programs.)

Southeast Team for Entrepreneurial Success (STEPS)

P.O. Box 40465 Albuquerque, NM 87196 505-306-3942

-Cynthia Beiser, STEPS Executive Director info@stepsabq.org

(STEPS provides free and confidential business advice and coaching to existing and startup businesses primarily in the city's Southeast Heights.)

United South Broadway Corporation

1500 Walter SE, Suite 202 Albuquerque, NM 87102 505-764-8867

 $\underline{http://www.unitedsouthbroadway.org/}\\ \underline{usbc@unm.edu}$

-Diana Dorn Jones, Executive Director

(Nonprofit Community Development Corporation working within older historic neighborhoods to address affordable housing opportunities, commercial revitalization, crime prevention and youth development.)

Technology Ventures Corp.

1155 University Blvd SE Albuquerque, NM 87106 505-246-2882

http://www.techventures.org/

-John Freisinger, President and CEO

(Not-for-profit, private corporation that helps startup companies that are developing technology from the national laboratories.)

Technology Groups

American Institute of Aeronautics and Astronautics (AIAA)

www.aiaa.org

Albuquerque Section

http://www.aiaa.org/portal/index.cfm?GetComm=149

-Don Nash, Chair 505-292-2328 denash1616@aol.com

(Society for aeronautics professionals, founded in 1963.)

Directed Energy Professional Society

7770 Jefferson Street NE, Suite 440 Albuquerque, New Mexico 87109 505-998-4910

www.deps.org

-Samuel Blankenship, Executive Director sam@deps.org

(Fosters R&D in directed energy, including high-energy laser and high-power microwave technologies.)

International Game Developers Association IDGA Albuquerque

http://www.igda.org/albuquerque/

(Non-profit membership organization serving individuals who create video games. Connects game developers with their peers, promotes professional development and advocates on issues that affect the game developer community.)

Technology Assistance

Lovelace Respiratory Research Institute

2425 Ridgecrest Dr. SE Albuquerque, NM 87108 505-348-9400

www.lrri.org

(Provides contract research for pharmaceutical, biotechnology, and other government and industrial clients.)

New Mexico Manufacturing Extension Partnership

4501 Indian School Road NE, Suite 202

Albuquerque, NM 87110

http://www.newmexicomep.org/

-Michael Randolph, Regional Director michaelr@newmexicomep.org

505-262-0921
(Training and expert)

(Training and expertise in lean manufacturing, ISO-9001/ISO-14000 implementation programs, assistance in strategic planning and business development.)

Sandia National Laboratories

New Mexico Small Business Assistance Program

-Genaro Montoya, Program Director 505-284-0625

gmontoy@sandia.gov

http://www.nmsbaprogram.org/

(Expertise from Sandia National Laboratories to help small businesses resolve specific technical and business problems.)

Science and Technology Corporation @ UNM

801 University Blvd SE, Ste. 101 Albuquerque, NM 87106 505-272-7900

www.stc.unm.edu

-Lisa Kuuttila, President and CEO

(Nonprofit corporation owned by UNM to transfer faculty inventions to the commercial marketplace; works with companies to commercialize UNM technology.)

Economic Development

Albuquerque Economic Development Inc. (AED)

851 University Blvd. SE, Suite 203 Albuquerque, NM 87106

505-246-6200 info@abq.org

www.abq.org

-Gary Tonjes, President

(Private, nonprofit organization that recruits business and industry to Albuquerque and helps existing economic-base companies grow.)

Bernalillo County Office of Economic Development

1 Civic Plaza NW, 10th Floor Albuquerque, NM 87102

www.bernco.gov

-Mayling Armijo, Director of Economic Development marmijo@bernco.gov 505-468-7251

(Supports business expansion, retention, and recruitment within Bernalillo County.)

City Of Albuquerque

Economic Development Department

1 Civic Plaza NW, Room 11110 P.O. Box 1293 Albuquerque, NM 87103 505-768-3270

www.cabq.gov

-John A. Garcia, Director

(Supports business start-ups, recruitment, retention, and expansion of economic base employers; provides information on financial incentives; operates the Albuquerque Film Office and the Albuquerque Music Office.)

Mid Region Council of Governments (MRCOG)

809 Copper Ave. NW Albuquerque, NM 87102

http://www.mrcog-nm.gov/

505-247-1750

-Wendy Vigil

wvigil@mrcog-nm.gov

(Four-county area designated an Economic Development District by the U.S. Department of Commerce, Economic Development Administration; MRCOG prepares a summary of the region's economic conditions and recommended activities for growth and development.)

New Mexico Economic Development Department

1100 St. Francis Dr., Ste. 1060 Santa Fe, NM 87505 P.O. Box 20003 Santa Fe, NM 87504-5003 505-827-0300

http://www.edd.state.nm.us/

-Jon Barela, Secretary

(Business recruitment and technical assistance, statewide research and statistic development, redevelopment and revitalization assistance, international trade and small business resources.)

New Mexico Economic Development Partnership

110 2nd St SW Suite 602 Albuquerque 87102 505-247-8500

www.nmpartnership.com

-Steve Vierck, President and CEO svierck@nmpartnership.com 255-4576

(Public-private, non-profit entity designated by the State of New Mexico to recruit new business to New Mexico.)

South Valley Economic Development Center

318 Isleta Blvd. SW Albuquerque, NM 87105-3822 505-877-0373 admin@svedc.com

http://svedc.org/

Metro New Mexico Development Alliance

P.O. Box 265

809 Copper Ave. NW

Albuquerque, NM 87103-0265

1-800-226-2935

contact@nmsitesearch.com

www.nmsitesearch.com

(Information about Central New Mexico and economic development incentives.)

Mid Region Council of Governments (MRCOG)

809 Copper Ave. NW Albuquerque, NM 87102

-Ann Simon

asimon@mrcog-nm.gov

http://www.mrcog-nm.gov/

(Provides demographic data, transportation plans, maps, and EDA programs.)

New Mexico Department of Workforce Solutions

(formerly Department of Labor)

401 Broadway NE

Albuquerque NM 87102

infodws@state.nm.us

www.dol.state.nm.us

Business Services Division

http://www.dws.state.nm.us/dws-BusServe.html

(Provides publications and current data on New Mexico's labor market.)

UNM Bureau of Business & Economic Research

1919 Las Lomas NE Albuquerque, NM 87106 505-277-2216

http://bber.unm.edu/

(Conducts economic and demographic research and analysis on New Mexico, maintains the Data Bank of census and demographic information, and performs contract research.)

City of Albuquerque

Economic Development Department

1 Civic Plaza NW, Room 11110

P.O. Box 1293

Albuquerque, NM 87103

-John A. Garcia, Director

505-768-3270

http://www.cabq.gov/econdev/

(Provides information about incentives, financing, small business support, film, music and Albuquerque demographics.)

City of Albuquerque Planning Department

Plaza Del Sol

600 2nd St. NW

Albuquerque, NM 87103

-Deborah Stover, Planning Director

505-924-3860

dstover@cabq.gov

http://www.cabq.gov/planning/

(Publishes sector plans and documents and urban growth projections.)

City of Albuquerque, Planning Department Albuquerque Geographic Information System (AGIS)

Plaza del Sol

600 2nd St. NW, Room 420

-Michelle Gricius

505-924-3816

http://www.cabq.gov/planning/agis/

(On-line Geographic information in a computerized format, geographic analysis, custom maps and searches, AGIS publishes the City Zone Atlas and provides standard maps at a reasonable cost.)

Commercial Real Estate Development Association, NM (NAIOP)

504 Camino Español Albuquerque, NM 87109

505-345-6976

www.naiopnm.org

-Lynne Andersen, President— lynne@naiopnm.org

(Publishes the New Mexico Commercial Real Estate Directory, available online or in hard copy on request, which contains up-to-date information about the area economy, communities, demographics, incentives, and infrastructure.)

-Tony Gallegos, Executive Director tonyg@svedc.com

(Collaborative effort between Bernalillo County and the Rio Grande Community Development Corporation to help new and existing small businesses in the South Valley and beyond.)

UNM Anderson School of Management Center for Support of Economic Development

-Sul Kassicieh

 $\underline{sul@unm.edu}$

505-277-8881

(Umbrella organization working with the business school's Creative Enterprise program, Small Business Institute, Management of Technology program to establish ways to apply faculty expertise in problem solving for business.)

UNM Anderson

Center for Indigenous Economic Development and Entrepreneurship

-Raul Gouvea, Director

 $\underline{degouvea@mgt.unm.edu}$

(505) 277-8448

-Jaye Francis, Coordinator

francis@mgt.unm.edu

(505) 277-8889

http://ciede.mgt.unm.edu/

(Facilitates and fosters indigenous business opportunities and solutions. Serves as a conduit for networking, problem-solving, and business opportunities.)

Education and Training

Bernalillo County Public Art Program

111 Union Square SE, 2nd Floor Albuquerque, NM 87102 505-314-0400

art@bernco.gov

http://www.bernco.gov/live/departments.asp?dept=4195

(Provides workshops for artists on the business side of the arts.)

CNM Workforce Training Center

5600 Eagle Rock Ave. NE Albuquerque, NM 87113 505-224-5200

workforce@cnm.edu

http://www.cnm.edu/campus/wtc

Customized Training:

-Denise Gardner

Trades, Technology, Digital Media

505-224-5227

-Martin Waller

Business, Management, Information Systems, Customer Service 505-224-5229

-Shirley Gallegos

Health, Environment, Hospitality

505-224-5212

(Timely, flexible, worker training in regularly scheduled classes plus customized training based on worker assessments at company sites or through distance learning. The center has six computer labs, 18 classrooms and a high bay for large equipment. Room rentals.)

New Mexico Manufacturing Extension Partnership (MEP)

4501 Indian School Road NE, Suite 202

Albuquerque, NM 87110

http://www.newmexicomep.org/

-Michael Randolph, Regional Director

michaelr@newmexicomep.org

505-262-0921

(Training and expertise in lean manufacturing, ISO-9001/ISO-14000 implementation programs, assistance in strategic planning and business development.)

Albuquerque Business Center

1 Civic Plaza NW, Room 1110 Albuquerque, NM 87102

Www.cabq.gov/econdev/ABC.html

(505)768-3222 or (505) 768-3285

Cheryl Rein-Borunda, Manager

Crein-borunda@cabq.gov

(staff will provide referrals and assistance, as well as offer business training programs, seminars and job fairs).

New Mexico Taxation and Revenue Department

5301 Central Ave. NE, 3rd Floor Albuquerque, NM 87108 505-841-6200

http://www.tax.state.nm.us/

(State Business Registration and tax identification Numbers Registration required to do business in New Mexico

Property

Commercial Real Estate Development Association, NM (NAIOP)

504 Camino Español Albuquerque, NM 87109 505-345-6976

www.naiopnm.org

-Lynne Andersen, President

lynne@naiopnm.org

(Publishes the New Mexico Commercial Real Estate Directory, available online or in hard copy on request.)

Metro New Mexico Development Alliance

P.O. Box 265 809 Copper Ave. NW Albuquerque, NM 87102 1-800-226-2935

contact@nmsitesearch.com

www.nmsitesearch.com

(Web site lists industrial, office, retail, and commercial properties 10,000 square feet or more and land parcels over 5 acres in conjunction with National Association of Industrial and Office Properties.)

Research and Statistics

Albuquerque Economic Development Inc. (AED)

851 University Blvd. SE, Suite 203 Albuquerque, NM 87106 505-246-6200

info@abq.org

www.abq.org

-Gary Tonjes, President

(Provides regional profiles, rankings and other information of interest to companies interested in relocating.)

City of Albuquerque Planning Department

Plaza Del Sol 600 2nd St. NW Albuquerque, NM 87103

http://www.cabq.gov/planning/

-Deborah Stover, Director 505-924-3860

dstover@cabq.gov

(Helps facilitate sustainable growth and development through the following divisions: Building and Safety, Development Review Services, Code Enforcement, Office of Administrative Hearings, Current Planning, Office of Neighborhood Coordination, Metropolitan Redevelopment Agency, Long Range Planning, and Albuquerque Geographic Information System.)

-One Stop Shop

Plaza Del Sol 600 2nd St. NW

Albuquerque, NM 87103

http://www.cabq.gov/planning/landcoord/

-<u>Linda Evans</u>, Administrative Assistant

505-924-3979

<u>levans@cabq.gov</u>

(Building and contractor resources in one building – permitting, applications, approvals process, information.)

City of Albuquerque Treasury Department

Room 1080B 1 Civic Plaza NW Albuquerque, NM 87102 P.O. Box 17 Albuquerque, NM 87103 505-768-3309

http://www.cabq.gov/treasury/

-Cilia Aglialoro, Treasurer caglialoro@cabq.gov

(Business Licenses Registration with the City Treasury Department is required to do business within the city limits.)

Small Business Development Centers

Albuquerque Small Business Development Center

2501 Ŷale Blvd. SE, Ste. 302 Albuquerque, NM 87106 505-224-5250 sbdc@cnm.edu

 $\underline{http://www.nmsbdc.org/albuquerque/index.html}$

-Ray Garcia, Director

South Valley Small Business Development Center

1309 4th Street Suite A SW Albuquerque, NM 505-248-0132

svsbdc@abq.com

http://www.nmsbdc.org/southvalley/index.html

-Steven Becerra, Director

(Provides business counseling, training and information to small business people or individuals interested in starting a business.)

South Valley Economic Development Center

318 Isleta Blvd. SW Albuquerque, NM 87105-3822 505-877-0373

admin@svedc.com

http://www.bernco.gov/live/departments.asp?dept=7147

-Tony Gallegos, Executive Director tonyg@syedc.com

(Partners with other organizations to offer training on a variety of topics of interest to small business owners, including how to write a business plan, marketing, money management, taxes, and contracting with the government.)

UNM Anderson School of Management

1924 Las Lomas NE Albuquerque, NM 87131 (505) 277-6471

www.mgt.unm.edu

Doug Brown, Dean

(Business school with four departments providing traditional courses in business: Accounting; Marketing, Information and Decision Sciences; Organizational Studies; and Finance, International, Technology Management and Entrepreneurial Studies.)

-Center for Support of Economic Development

-Sul Kassicieh

sul@unm.edu

505-277-8881

(Umbrella organization working with the business school's Creative Enterprise program, Small Business Institute, Management of Technology program to establish ways in which faculty expertise can be applied to problem solving for business.)

-Center for Indigenous Economic Development and Entrepreneurship

-Raul Gouvea, Director

degouvea@mgt.unm.edu

(505) 277-6471

-Jaye Francis, Coordinator

francis@mgt.unm.edu

(505) 277-8889

http://ciede.mgt.unm.edu/

(Facilitates and fosters indigenous business opportunities and solutions. Serves as a conduit for networking, problem-solving, and business opportunities.)

-Management of Technology Program

Technology Management Center

Anderson School of Management

MSC05 3090

1 University of New Mexico

Albuquerque, NM 87131-0001

http://mot.mgt.unm.edu/default.asp

-Sul Kassicieh, Director

505-277-8881

sul@unm.edu

(Develops professionals who enable firms to excel in the technology-based economy.)

Permits and Licenses

Bernalillo County Zoning, Building and Planning Department

111 Union Square, Suite 100 Albuquerque, NM 87102 505-314-0350

zoning@bernco.gov

www.bernco.gov

(Reviews building plans, issues permits and inspects building progress in unincorporated Bernalillo County; also reviews zoning change requests and issues permits as needed.)

City of Albuquerque Environmental Health Department

PO Box 1293 Albuquerque, NM 87103 505-768-2738

http://www.cabq.gov/envhealth/

-Mary Lou Leonard, Acting Director

(Involved in emergency preparedness, disease prevention, environmental protection, and consumer services. Oversees restaurant inspections, food ordinance, design and construction of food establishments and noise monitoring.)

Music

Albuquerque Music Teachers Association

2239 Wyoming Blvd NE Albuquerque, NM 87112 jkunitz@qwestoffice.net http://www.amtadir.org/ 505-881-9181

City of Albuquerque, Economic Development Department Music Office

1 Civic Plaza NW, Room 11110 P.O. Box 1293 Albuquerque, NM 87103 505-768-3283

http://www.cabq.gov/music/

(Offers free consultation and advice to the local music industry and reliable assistance to the national and international music industry community interested in recording, performing or manufacturing in Albuquerque.)

New Mexico Hispano Entertainers Association

PO Box 65275
Albuquerque, NM 87193
-Joy Baca-Gutierrez
info@nmhea.com
www.nmhea.com
505-5084443

New Mexico Music Awards Association

PO Box 6552
Albuquerque, NM 87197
-Jose Ponce
joseponce@aol.com
www.newmexicomusicawards.com

Western Music Association

P.O. Box 8442 Albuquerque, NM 87198 -Rick Huff, Board Member <u>bestofthewest@abq.com</u> www.westernmusic.org

UNM ARTS Lab (See Film)

UNM Continuing Education

1634 University NE Albuquerque, NM 87108 www.dce.unm.edu Custom Training

customtraining@dce.unm.edu

505-277-6034

- -Catalog Requests, 505-277-2527
- -Registration, 505-277-0077
- -The Conference Center, 505-277-5984

(Courses in entrepreneurship, marketing, strategic planning, finance and grantsmanship. Customized training for companies. Meeting facilities.)

WESST (Women's Economic Self-Sufficiency Team)

609 Broadway Blvd. NE Albuquerque, NM 87102 505.246.6900 1-800-GO-WESST

www.wesst.org

-Agnes Noonan, President

(Offers affordable classes, workshops and seminars on a wide range of topics, including: business start-up and management, running and marketing a business online, financial literacy, and computers and technology.)

Energy and Environment

Albuquerque Bernalillo County Water Utility Authority

City-County Government Center One Civic Plaza NW 5th and Marquette Albuquerque, NM 87102 505-768-2500

http://www.abcwua.org/

-Mark Sanchez, Executive Director

(Assists companies in developing water conservation programs for their operations and facilities.)

Waste Water Utility Division

4201 Second Street SW Albuquerque, NM 87105 (505) 873-6953

(Helps businesses reduce the amount of waste they produce and provides related services.)

City of Albuquerque

Environmental Health Department

PO Box 1293

Albuquerque, NM 87103

505-768-2738

http://www.cabq.gov/envhealth/

-Mary Lou Leonard, Acting Director

(Information and permits. Focus areas: Emergency preparedness, disease prevention, consumer services, environmental protection, healthy living.)

Air Quality Division

1 Civic Plaza, Room 3047 Albuquerque, NM 87103 505-768-1972

http://www.cabq.gov/airquality/

- -Isreal Tavarez, Environmental Engineering Manager itavarez@cabq.gov
- -Dario Rocha, Air Quality Permitting Supervisor drocha@cabq.gov
- -Damon Reyes, Air Quality Enforcement/Inspection Supervisor dreyes@cabq.gov
- -Matt Stebleton, Air Quality Compliance Supervisor mstebleton@cabq.gov

U.S. Small Business Administration

625 Silver SW, Suite 320 Albuquerque, NM 87102 505-248-8225

http://www.sba.gov/localresources/district/nm/index.html

-John C. Woosley, District Director

(Federal agency that provides free counseling, advice and information (see <u>SCORE</u>); financial assistance for new or existing businesses working with area banks; free consulting services (see Small Business Development Centers); and other assistance.)

Veterans Procurement Assistance Center, Inc.

1314 Madeira SE Albuquerque, NM 87108 505-338-4155

info@vpacinc.org

http://www.vpacinc.org/

-Archie Garcia, Executive Director

(Nonprofit agency helping New Mexico veterans and service-disabled veterans in business. Services include business training, counseling, procurement, and referrals to capital.)

WESST (Women's Economic Self-Sufficiency Team)

609 Broadway Blvd. NE Albuquerque, NM 87102

-Agnes Noonan, Executive Director 505.246.6900 1-800-GO-WESST

www.wesst.org

-Agnes Noonan, Executive Director

(WESST Enterprise Center is a mixed-use business incubation facility that offers high-speed Internet access, phone service, meeting rooms, audio-visual equipment, receptionist service, and flexible office and light industrial space for up to 20 light manufacturing, service, professional and technology businesses on-site training in business development

Sandia National Laboratories Small Business Utilization Advocates

-Ann Riley, Small Business Advocate 1-800-765-1678

supplier@sandia.gov

http://www.sandia.gov/bus-ops/small-business/index.html

(The first step in learning how to do business at Sandia is to contact a Small Business Advocate, who will help prospective suppliers navigate Sandia's corporate, Procurement and Opportunities Web sites.)

South Valley Economic Development Center

318 Isleta Blvd. SW Albuquerque, NM 87105-3822 505-877-0373

admin@svedc.com

http://www.bernco.gov/live/departments.asp?dept=7147

-Tony Gallegos, Executive Director tonyg@svedc.com

(Collaborative effort between Bernalillo County and the Rio Grande Community Development Corporation; supports local growers and business by providing a site for manufacturing and establishing networks and providing technical assistance.)

UNM Anderson Small Business Institute

sbi@unm.edu

http://nmnow.mgt.unm.edu/sbi/

-David Hammitt, SBI Coordinator 505- 277-8869

(Provides free management consulting to Albuquerque-area businesses by graduate and undergraduate students.)

Albuquerque Business Center

1 Civic Plaza NW, Room 11110 Albuquerque, NM 87102 Www.cabq.gov/econdev/ABC.html (505) 76803222 or (505) 768-3285 Cheryl Rein-Borunda, Manager Crein-borunda@cabq.gov

(staff will provide referrals and assistance, as well as offer business training programs, seminars and job fairs).

-John Liberatore, Small Business Assistance

jliberatore@cabq.gov

General questions: aqd@cabq.gov

(Permitting, enforcement, dust, small business assistance, and control strategies.)

City of Albuquerque AlbuquerqueGreen

One Civic Plaza NW Albuquerque, NM 87102

http://www.cabq.gov/albuquerquegreen

-Mary Lou Leonard, Acting Director, Environmental Health 505-768-2615

mleonard@cabq.gov

(Web site with information about sustainability, including tips for business on green building, land use, transportation, and recycling.)

City of Albuquerque, Planning Department Green Building Program

http://www.cabq.gov/albuquerquegreen/green-goals/green-building

-John Bucholz 505-924-3958

jbucholz@cabq.gov

(Encourages and facilitates voluntary design and construction of energy-efficient buildings.)

City of Albuquerque ABQ Ride Department

100 First Street SW Albuquerque, NM 87102 505-724-3100

-Bruce Rizzieri, Director

brizzieri@cabq.gov

http://www.cabq.gov/transit

(Business Partnership Program will develop programs that encourage the use of alternative modes of transportation. Employees of participating businesses receive discounted monthly bus passes; businesses receive free advertising on interior bus panels and more.)

City of Albuquerque Solid Waste Department 4600 Edith NE Albuquerque, NM 87107

-Jill Holbert, Director 505-761-8100

(The Solid Waste department provides Albuquerque citizens and businesses with trash collection and disposal, recycling services, and green waste composting.)

New Mexico Solar Energy Association

1009 Bradbury SE #35 Albuquerque, NM 87106 505-246-0400

www.nmsea.org

(Educational nonprofit organization dedicated to promoting solar energy and related sustainable practices.)

Public Service Company of New Mexico (PNM)

Alvarado Square Albuquerque, NM 87158-2204 www.pnm.com

246-5700

(Six energy-efficiency programs offer discounts and incentives on energy-saving products and services to business electric customers.)

Renewable Energy Industries Association of New Mexico

P.O. Box 27179

Albuquerque, NM 87125

http://www.reia-nm.org/

(Industry group promoting renewable energy and its industries and increasing public awareness.)

Sandia National Laboratories Renewable Energy Technologies Division

http://www.sandia.gov/Renewable_Energy/renewable.htm

(Develops commercially viable energy technologies based on solar, wind, and geothermal resources.)

U.S. Green Building Council, NM Chapter

P.O. Box 25771

Albuquerque, NM 87125-5771

http://www.usgbcnm.org/

-Cricket Appel, Executive Director execdir@usgbcnm.org 505-227-0474

The Loan Fund

423 Iron SW P.O. Box 705 Albuquerque, NM 87103 505-243-3196 866-873-6746

info@loanfund.org

Www.loanfund.org

-F. Leroy Pacheco, Executive Director

Leroy@loanfund.org

(Provides loans, training and business consulting to entrepreneurs, business owners and non-profit organizations throughout the state and Navajo Nation. Formerly the New Mexico Community Development Loan Fund.)

New Mexico Department of Veterans' Services Veterans Business Outreach Center

300 San Mateo NE, Suite 106 Albuquerque, NM 87108 505-841-4783

http://www.dvs.state.nm.us/vetpro.html

-Lloyd Calderon, Director lloyd.calderon@state.nm.us

(Helps veterans start their own small businesses and helps veteranowned businesses expand.)

S.C.O.R.E. (Service Corp of Retired Executives)

625 Silver SW, Suite 320 Albuquerque, NM 87102 505-248-8232

www.albuquerque.score.org

(Nation's largest volunteer business counseling service, nonprofit association, resource partner with the U.S. Small Business Administration. Provides business mentoring and assistance.)

Lending and Business Support

ACCION New Mexico

20 First Plaza NW, Suite 417 Albuquerque, NM 87102 505-243-8844

www.accionnm.org

-Anne Haines Yatskowitz, President (Micro-lending, training, and mentorships.)

eMercadoNM.com

http://emercadonm.com/default.aspx

(Web site founded by Albuquerque Hispano Chamber of Commerce and Sandia National Laboratories in partnership with the City of Albuquerque. Helps small businesses find business opportunities offered by government agencies and large corporations. Helps buyers at large private and public entities easily locate and connect with in-state suppliers.)

Enchantment Land Certified Development Co.

625 Silver SW, Suite 210 Albuquerque, NM 87102

www.elcdc.com

-Ronald D. Brown Executive Director rbrown@elcdc.com 505-843-9232 ext. 2

(Administers Small Business Administration's 504 loan program that provides long-term fixed asset financing for small businesses.)

Finance New Mexico

www.financenewmexico.org

(Resource for funding and knowledge to start or grow a business in New Mexico. Web site offers information and directories of funding sources and business resources.)

Kirtland Air Force Base Small Business Office

2000 Wyoming Blvd SE, Bldg. 20604, Room B4 Kirtland AFB, NM 87117 505-846-8515

-Francisco Tapia, Director francisco.tapia@kirtland.af.mil

Film

City of Albuquerque, Economic Development Department Film Office

1 Civic Plaza NW, Room 11110 P.O. Box 1293 Albuquerque, NM 87103 http://www.cabq.gov/film/

-Ann Lerner, Film Liaison 505-768-3283 alerner@cabq.gov

(Locations, permitting assistance and incentives information, products and services directory for film industry in Albuquerque.)

National Association of Latino Independent Producers Albuquerque-Santa Fe Chapter

http://www.nalip.org/

Georgina Ortega, Chair 3525 Veil Ave SE #B Albuquerque, NM 87106 505-554-3030

cjg505@comcast.net

(Membership organization addressing the needs of Latino/Latina independent producers.)

New Mexico Film Office

1100 Saint Frances Dr Santa Fe, NM 87505 505-476-5600 800-545-9871

http://www.nmfilm.com/

info@nmfilm.com

-Nick Maniatis, Director 505-476-5604

(Incentives, location, production and service network for film industry.)

UNM ARTS Lab (<u>Art, Research, Technology and Science Laboratory</u>)

MSC04 2570 1 University of New Mexico Albuquerque, NM 87131-0001 1601 Central Ave NE Albuquerque, NM 87106 505-277-2253

artslab@unm.edu

http://artslab.unm.edu/

-Andrea Polli, Director

(Supports innovation and growth in film, new media, simulation, telehealth, game technology, image processing, scientific visualization, national security applications, and new markets for content.)

Incubators

South Valley Economic Development Center

318 Isleta Blvd. SW Albuquerque, NM 87105-3822 505-877-0373

admin@svedc.com

http://www.bernco.gov/live/departments.asp?dept=7147

-Tony Gallegos, Executive Director tonyg@svedc.com

(Small business incubator for new and existing small businesses in the South Valley area; provides low-cost office space, a commercial kitchen for rent, and on-site training in business management.)

Verge Building

317 Commercial NE Albuquerque, NM 87102 505-514-0858

info@vergebuilding.com

http://www.vergebuilding.com/

(Incubator for high-tech startups. Short-term leasing of offices or work-stations; fiber-optic Internet; VOIP phone system; conference rooms with flat screen displays; copier, fax, scanner.)

WESST (Women's Economic Self-Sufficiency Team)

609 Broadway Blvd. NE Albuquerque, NM 87102 505.246.6900 1-800-GO-WESST

www.wesst.org

-Agnes Noonan, Executive Director

(WESST Enterprise Center is a mixed-use business incubation facility that offers high-speed Internet access, phone service, meeting rooms, audio-visual equipment, receptionist service, and flexible office and light industrial space for up to 20 light manufacturing, service, professional and technology businesses on-site training in business development)

International Trade

Economic Development Department

International Trade -Randy Trask 505-231-0677 rtrask@cabq.gov

New Mexico Economic Development Department Office of International Trade

1100 St. Francis Dr., Ste. 1060 Santa Fe, NM 87505

 $\underline{http://www.edd.state.nm.us/businessAssistance/internationalBusiness/} \underline{index.html}$

-Edward Herrera, Acting Director 505-827-0315 Edward Herrera@state.nm.us

(Providing programs that encourage, develop and facilitate international business.)

U.S Department of Commerce/ Commercial Service

U.S. Export Assistance Center

Www.export.gov

-Sandra Necessary, Director 505-231-0075

Sandra.Necessary@trade.gov

(Helps small to medium-sized companies develop international markets.)