

LONG TERM PERSPECTIVE

The growth of the Albuquerque metropolitan area is constrained by:

- The Sandia Mountains to the east
- The Petroglyph National Monument to the west
- Tribal lands to the north, south and far west

Paseo del Volcan would provide access to thousands of acres of developable land that can support the growth of industry clusters

New large parcel lands available to grow industry clusters

- Industry Clusters: Aerospace and aviation; Solar technologies; Microsystems and nanotechnologies; Semiconductors and electronics; Directed energy and optics; Bioscience; IT and software; Film and digital media; Media industries; Technology programs
- Types of Facilities: Manufacturing, Distribution, Corporate HQ, Data Center, Call Center, Customer Service Center, Back Office, Film Studio, Warehousing and Storage

Adding major employment centers to the west side will help achieve a better jobs / housing balance for the metropolitan area and prevent more congestion on river crossings

INDUSTRIES IN A DIVERSE ECONOMY

Agriculture, Forestry & Fishing

Construction

Finance, Insurance & Real Estate

Mining

Manufacturing

Public Administration

Retail Trade

Services (back office, call centers, customer service, data centers)

Transportation, Communications and Utilities

Wholesale Trade

TARGET ALBUQUERQUE INDUSTRY CLUSTERS

Aerospace and aviation

Bioscience

Directed energy & optics

Film & digital media

IT & software

Media industries

Microsystems & nanotechnologies

Other technology programs

Semiconductors & electronics

Solar technologies

RECOMMENDED TYPES OF FACILITIES / LAND USE FOR PASEO DEL VOLCAN

Distribution / logistics

Manufacturing / production

Shared services / back office

Warehousing / storage



Project COST = Approximately \$96.2 million\*

- Phase 1 Costs: \$26.0 million
  - Right-of-Way: \$8.0 million
  - Construction: \$18.0 million
- Phase 2 Costs: \$30.2 million
  - Right-of-Way: \$5.5 million
  - Construction: \$24.7 million
- Phase 3 Costs: \$40.0 million
  - Right-of-Way: \$20.5 million
  - Construction: \$19.5 million

\*Preliminary estimates based on cost data from July 2014.

Employment GROWTH

- PDV construction employment
- Facility / real estate construction employment
- Permanent jobs at new businesses (expansions / relocations)

Fiscal IMPACTS / New Tax Revenue

- Property Taxes
- Sales Taxes
- Gross Receipt Taxes
- State Personal and Corporate Income Taxes



In its ultimate configuration, PDV is planned as a multi-modal four-lane freeway facility with access to 13 cross streets plus termini with I-40 and US-550 (proximate to I-25 in Bernalillo County). The route will have an overall length of approximately 30 miles.



# WHY ALBUQUERQUE / NEW MEXICO?

## QUALITY OF LIFE

- “9th most tax-friendly state” – *2013 Kiplinger Report*
- “New Mexico communities have some of the cleanest air in the nation” – *American Lung Association*
- 25% more hours of sunshine in New Mexico than the US average
- “Albuquerque housing prices 28% lower than US average” – *Council for Community and Economic Research*

## REGIONAL LABOR POOL

- More science and engineering graduate degrees than US average
- Higher percentage of ABQ workforce with a high school degree or above compared to the US
- 90% of population earned a high school degree or above, including 34% with a bachelor degree or above – more than the US average

## PREDICTABLE OPERATING COSTS + LOW LABOR COSTS

- Over 310 sunny days per year and low likelihood of natural disasters ensure business operations are rarely – if ever – interrupted
- “6th best state for cost of labor” – *Business Facilities magazine*
- Local power companies now have excess capacity to support expansion of power-intensive facilities, such as data centers

## EDUCATIONAL AND TRAINING RESOURCES

- 4 two-year, technical and community colleges
- 3 four-year or graduate universities
- 10 business and technical certificate programs
- 21 apprenticeship programs

## RECENT EDUCATIONAL SUCCESS SUPPORTS WORKFORCE IMPROVEMENT

- The Southwest Aeronautics, Mathematics and Science (SAMS) Academy's proximity to Double Eagle II Airport and its two flight simulators have made it a major destination for teenagers and young adults pursuing careers in aeronautics, with admissions waiting lists topping 1,000 students
- Central New Mexico Community College (CNM) is an accredited two-year college with a student population of 35,000
- Innovate ABQ is a planned downtown high-tech research and business district that catalyzes collaboration between the University of New Mexico's science and technology commercialization center (STC.UNM), local government and the business and entrepreneurial communities



## STATE AND LOCAL ECONOMIC INCENTIVES

- Most competitive effective tax rate among 8 southwest states for manufacturers and other service providers
- “4th best state in workforce training” – *Business Facilities magazine*
- Job Training Incentive Program described as “one of the most effective in the country” by Area Development Online
- Additional resources for high wage jobs and start-up companies



# WHY Paseo del Volcan?

Adjacent to Double Eagle II Airport and a short distance to ABQ Sunport

Convenient east-west and north-south interstate access via I-40 and I-25

Central location for distribution – 27 states within 1,000 miles

Opportunities to build large-scale distribution and industrial facilities

Shovel-ready land with utilities within one-half mile of the PDV centerline

- Today: 1,575 acres
- By 2016: 4,525 acres
- Other buildable areas: 5,275 acres

Major open space for recreational activities, including the Petroglyph National Monument

- Grade A- for industrial development w/ readily accessible utilities
- Grade A- for industrial development w/ planned utilities
- Grade A- for industrial development
- Grade B- for industrial development
- Planned development
- City of ABQ boundaries

