

CLAYTON KING

COMMERCIAL REAL ESTATE

CONTACT

[REDACTED]
[REDACTED]
Albuquerque, NM 87109
[REDACTED]
[REDACTED]
[REDACTED]

EDUCATION

BA • MAY 2011

University of Texas

San Antonio, TX

Business Admin/Entrepreneurship

KEY SKILLS

Commercial leasing and sales

Negotiation

Site Selection

Financial Analysis

Development

Connector

Land Acquisition

INTERESTS

Family

Travel

Fishing

Hunting

Connecting People

Giving back to my community

Sporting Clay

PROFILE

Clayton King is a seasoned commercial real estate professional based in Albuquerque, New Mexico, with a career spanning over a decade in the industry. As the founder and Qualifying Broker of King Capital Commercial Real Estate, Clayton has been instrumental in shaping the retail landscape across New Mexico.

Growing up in a family deeply rooted in commercial real estate, Clayton developed an early passion for the field. He earned a Bachelor of Business Administration in Small Business Management and Entrepreneurship from the University of Texas at San Antonio in 2010. His career commenced at NAI Maestas & Ward, where he achieved the distinction of becoming the youngest individual to attain Senior Director status, a testament to his dedication and expertise.

Clayton specializes in tenant representation, having successfully worked with national brands such as Raising Cane's, Freddy's Frozen Custard, Blaze Pizza, Hibbett Sports, Wingstop, Del Taco, and Denny's. His proficiency extends to landlord representation, focusing on pad sites and ground-up developments throughout the state. His comprehensive understanding of deal-making, ownership, and property management has led to numerous successful redevelopment projects in Albuquerque.

Beyond his brokerage endeavors, Clayton co-founded the CRE Project Podcast, a platform that disseminates insights and knowledge within the commercial real estate industry. He also served as the New Mexico State Chair for the International Council of Shopping Centers (ICSC) Next Generation program, reflecting his commitment to industry advancement.

Outside of his professional life, Clayton is a devoted husband and father. He enjoys mountain biking and fly fishing in the San Juan River, embracing the outdoor lifestyle that New Mexico offers.

ICSC Next Gen Chair NM – 2015 to 2017

EXPERIENCE

OWNER/ QUALIFYING BROKER • JUNE 2020 - PRESENT

King Capital Commercial Real Estate

One of the leading boutique commercial real estate firms in the state of New Mexico. Represents Landlords, Tenants, Buyer's and Sellers of commercial real estate. Duties/Skills include negotiating purchase agreements and leases, site selection, development, and changing the landscape of retail commercial real estate in NM.

Working with clients to manage the entitlement process, acquisition/selling of property, with a vast experience in redevelopment.

PRIOR EXPERIENCE

Base 5 Retail

April 2018 – June 2020 – Partner

Multiple top broker awards

- NAI Maestas and Ward (now SunVista) – Senior Director
August 2011 – April 2018
Multiple top broker awards