



# **Albuquerque Small Business Resource Directory**

**Mayor Richard J. Berry**

**2010**

**This directory has been created by the City of Albuquerque Economic Development Department to help small to medium-sized businesses by providing a listing of important business resources in the greater Albuquerque area.**

**City Of Albuquerque  
Economic Development Department  
One Civic Plaza, Room 11110  
P.O. Box 1293  
Albuquerque, NM 87102  
(505) 768-3270  
[www.cabq.gov/econdev](http://www.cabq.gov/econdev)**

**This information has been provided to you courtesy of the City of Albuquerque's Economic Development Department. If you think that there is a valuable business resource in Albuquerque that is not included in this directory or notice incorrect information for a resource that is part of this directory, please contact the Economic Development Department at 505-768-3270. Your feedback and questions are much appreciated.**

**City of Albuquerque  
Economic Development Department**

1 Civic Plaza NW  
11th Floor, Room 11110  
PO Box 1293  
Albuquerque, NM 87103

John A. Garcia, Director  
505-768-3270  
[www.cabq.gov/econdev](http://www.cabq.gov/econdev)

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**Albuquerque**  
**Small Business Resource Directory**

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## **Agriculture**

### **Bernalillo County Cooperative Extension Office, NMSU**

1510 Menaul NW  
Albuquerque, NM NM 87107  
505-243-1386

[bernalil@nmsu.edu](mailto:bernalil@nmsu.edu)

<http://bernalilloextension.nmsu.edu>

*(Provides advice and expertise to county farmers and growers.)*

### **Mid Region Council of Governments (MRCOG)**

809 Copper Ave. NW  
Albuquerque, NM 87102

<http://www.mrcog-nm.gov/>

-Ann Simon

505-247-1750

[asimon@mrcog-nm.gov](mailto:asimon@mrcog-nm.gov)

*(Supports the sustainability and profitability of small and medium-scale agriculture in New Mexico's mid-region.)*

### **New Mexico Beef Council**

1209 Mountain Rd. Pl. NE, Ste. C  
Albuquerque, NM 87110  
505-841-9407

<http://www.nmbeef.com/>

-Dina Chacón Reitzel, Executive Director

*(Stimulates demand for beef and beef products in New Mexico through consumer marketing programs.)*

### **New Mexico Cattle Growers' Association**

2231 Rio Grande NW  
Albuquerque, NM 87194  
505-247-0584

[www.nmagriculture.org](http://www.nmagriculture.org)

-Caren Cowan, Executive Director

*(Advance and protect the cattle industry of New Mexico, work toward solutions of cattle industry problems, and provide a voice on issues of importance to the cattle producers and feeders.)*

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### **New Mexico Department of Agriculture**

District Office  
 2604 Aztec Rd NE  
 Albuquerque, NM 87107  
 505-841-9425  
<http://nmdaweb.nmsu.edu/>

-Alfred Reeb, Dairy Division Director  
*(State agency with six divisions: Agricultural and Environmental Services, Agricultural Programs and Resources, Dairy, Marketing and Development, Standards and Consumer Services, and Veterinary Diagnostic Services.)*

### **New Mexico Department of Agriculture**

Veterinary Diagnostic Services Division  
 700 Camino de Salud NE  
 Albuquerque, NM 87106  
 505-841-2576  
<http://nmdaweb.nmsu.edu/>

-R. Flint Taylor, DVM

### **New Mexico Organic Commodity Commission**

4001 Indian School NE, Ste. 310  
 Albuquerque, NM 87110  
 505-841-9067  
<http://www.nmocc.state.nm.us/>

*(Provides certification services and marketing assistance for organic producers, processors and retailers and information, education and marketplace protection for consumers; advocates for organic production in New Mexico; ensures truthfulness of organic claims.)*

### **Rio Grande Valley Farmers Guild**

505-873-8689  
 -John Shipley

*(Cooperative that's encouraging farmers to plant high-value crops in the South Valley area.)*

## **Arts and Artisans**

### **Albuquerque Art Business Association**

PO Box 36588

Albuquerque, NM 87176

505-244-0362

<http://www.artscrawl.org/>

*(Educates the public about art, promotes Albuquerque as an art destination, and organizes gallery tours and events.)*

### **Creative Albuquerque**

1100 San Mateo NE, Ste. 8

Albuquerque, NM 87110

505-268-1920

[info@creativeabq.org](mailto:info@creativeabq.org)

<http://www.creativeabq.org/>

-Regina Chavez, Executive Director

*(Provides information, programs, services, advocacy, recognition and celebration for the metro area's five major arts disciplines: Dance, theater, visual, music, and literary arts.)*

### **Albuquerque Theatre Guild**

P.O. Box 26395

Albuquerque, NM 87125

[info@abqtheatre.org](mailto:info@abqtheatre.org)

<http://www.abqtheatre.org/>

*(Umbrella organization of live theatre companies, theater practitioners, and theater lovers dedicated to making the Albuquerque area's rich live-theatre scene better known to residents and visitors.)*

### **Bernalillo County**

#### **Public Art Program**

111 Union Square SE, 2<sup>nd</sup> Floor

Albuquerque, NM 87102

505-314-0400

[art@bernco.gov](mailto:art@bernco.gov)

<http://www.bernco.gov/live/departments.asp?dept=4195>

*(Program established in 1992 to provide art in public places; provides workshops*

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## **New Mexico Tech Jobs**

<https://www.nmtechjobs.com>

- Ingrid Baker , Director, Recruitment Resources  
505-843-4255

techjobs@techventures.org

*(Links People with technical or leadership skills that are looking for employment/contract work with New Mexico technology companies seeking qualified candidates to helm them be successful.)*

## **New Mexico Workforce Connection**

<https://www.jobs.state.nm.us/>

*(State of New Mexico's official online portal to virtual job-matching services and other workforce resources. Services for business include recruitment, labor market information and employer incentive information.)*

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## **City of Albuquerque Public Art**

One Civic Plaza NW Rm 304

Albuquerque, NM 87102

<http://www.cabq.gov/publicart/>

-Sherry Brueggemann

505-768-3833

Publicart@cabq.gov

*(The Albuquerque Public Art Program is dedicated to inspiring the human spirit throughout our community and provides the public with arts and cultural information and services.)*

## **The Collector's Guide Online**

<http://www.collectorsguide.com/>

*(One of the largest online collections of Southwest art resources, featuring more than 400 galleries and artist studios in Albuquerque, Santa Fe, Taos and elsewhere in New Mexico.)*

## **Indian Arts and Crafts Association**

4010 Carlisle NE, Ste. C

Albuquerque, NM 87107

505-265-9149

[info@iaca.com](mailto:info@iaca.com)

<http://www.iaca.com/>

*(Established in 1974 in response to the growing problem of misrepresentation of American Indian arts and crafts in the marketplace. International organization representing Native artists, consumers, retailers, wholesalers, museums, government agencies, suppliers and supporting members.)*

## **New Mexico Humanities Council**

MSC06 3570

1 University of New Mexico

Albuquerque, NM 87131-0001

505-277-3705

[info@nmhum.org](mailto:info@nmhum.org)

[www.nmhum.org](http://www.nmhum.org)

-Craig Newbill, Director

*(Founded in 1972. Private, non-profit organization; speakers bureau; provides speakers and Chautauqua (historical characters) performers for meetings and events.)*

### **New Mexico Presenters Alliance**

Albuquerque, NM

[www.NMpresenters.org](http://www.NMpresenters.org)

*(Coalition of performing arts presenters who share information on programming opportunities and resources with the goal of organizing tours.)*

### **Business Organizations**

#### **African-American Chamber of Commerce of New Mexico Inc.**

P.O. Box 8920

Albuquerque NM 87198

505-243-3949

[www.aaccnm.com](http://www.aaccnm.com)

-Ronald Hinson, Chairman

*(Promote and empower African-American businesses, communities, and organizations by promoting growth, economic development, and expanding entrepreneurship within the state.)*

#### **Albuquerque Hispano Chamber of Commerce**

1309 Fourth Street NW

Albuquerque, NM 87102

505-842-9003

[www.ahcnm.org](http://www.ahcnm.org)

-Alex Romero, CEO and President

*(Provides small-business assistance programs, tourism services; contracts with City on Convention Center bookings; provides scholarships for small business certification in quality and e-commerce.)*

-Martin Waller

Business, Management, Information Systems, Customer Service

505-224-5229

-Shirley Gallegos

Health, Environment, Hospitality

505-224-5212

#### **Goodwill Industries of New Mexico**

5000 San Mateo Blvd. NE.

Albuquerque, NM 87109

505-881-6401

<http://www.goodwillnm.org/index.htm>

-Maria Bourassa, - [mbourassa@goodwillnm.org](mailto:mbourassa@goodwillnm.org)

Director of Workforce Development

*(Nonprofit serving New Mexicans with barriers to employment. Provides assessment, training, placement and retention services, case management and other vocational services.)*

#### **NM CareerMatch**

[info@nmcareermatch.com](mailto:info@nmcareermatch.com)

<http://www.nmcareermatch.com/>

*(Web site sponsored by the Workforce Innovation in Regional Economic Development, (WIRED), to help businesses connect with top talent who have graduated from UNM and CNM.)*

#### **New Mexico Department of Workforce Solutions**

(formerly, Department of Labor)

Main Office

401 Broadway NE

Albuquerque NM 87102

[infodws@state.nm.us](mailto:infodws@state.nm.us)

[www.dol.state.nm.us](http://www.dol.state.nm.us)

-Unemployment Insurance Initial Claims, 505- 841-4000

-UI Certification and Information, 505-841-2000

Albuquerque Office

501 Mountain Road NE

Albuquerque, NM 87102

505-843-1900

Business Services Division

<http://www.dws.state.nm.us/dws-BusServe.html>

*(Offers a range of tools and resources related to local labor market analysis. The Business Services Division oversees such statewide initiatives as Career Readiness Certificates and WorkKeys assessments.)*

### **New Mexico Route 66 Association**

1415 Central Avenue NE  
Albuquerque, New Mexico 87106  
505-852-2995

[information@rt66nm.org](mailto:information@rt66nm.org)

-Vickie Ashcraft, President

505-831-6317

[vickie@rt66.com](mailto:vickie@rt66.com)

*(Promoting business and activity on historic Route 66.)*

### **New Mexico Tourism Department**

491 Old Santa Fe Trail  
Santa Fe, NM 87501  
1-800-545-2070

[www.newmexico.org](http://www.newmexico.org)

-Mike Cerletti, Secretary

*(Statewide marketing and promotion of recreation, entertainment, culture, history to out-of-state visitors.)*

### **Tourism Association of New Mexico**

6121 Indian School Rd NE, #216  
Albuquerque, NM 87110  
505-345-5553

[info@tanm.org](mailto:info@tanm.org)

<http://www.tanm.org/>

-Sharon Schultz, CEO— [sschultz@tanm.org](mailto:sschultz@tanm.org)

*(Voice of the tourism industry in New Mexico.)*

### **Workforce Development**

#### **CNM Workforce Training Center**

5600 Eagle Rock Ave. NE  
Albuquerque, NM 87113  
505-224-5200

[workforce@cnm.edu](mailto:workforce@cnm.edu)

<http://www.cnm.edu/campus/wtc>

#### **Customized Training:**

-Denise Gardner

Trades, Technology, Digital Media

505-224-5227

*(Timely, flexible, worker training in regularly scheduled classes plus customized training based on worker assessments at company sites or through distance learning.)*

### **Albuquerque Independent Business Alliance**

P.O. Box 25791

Albuquerque, NM 87125

505-400-0816

-Mary Ellen Merrigan, President

[me@myconnectingpoint.com](mailto:me@myconnectingpoint.com)

505-280-9772

[www.keepitquerque.org](http://www.keepitquerque.org)

*(Alliance founded in 2003 to preserve our city's unique character, build a sustainable economy, encourage diversity, and support independent businesses.)*

### **American Indian Chamber of Commerce of New Mexico**

2401 – 12<sup>th</sup> St. NW

Albuquerque, NM 87104

505-766-9545

[www.aiccnm.com](http://www.aiccnm.com)

-Ted Pedro, Executive Director

*(Promoting the development of a healthy, self-sufficient American Indian economy, on and off the reservation.)*

#### **— New Mexico Native American Business Enterprise Center**

- Ted Pedro, Project Director

Funded by the U.S. Department of Commerce

*(Providing free business services to Native American owned and minority owned businesses.)*

[www.nmnabec.org](http://www.nmnabec.org)

### **Albuquerque Lesbian and Gay Chamber of Commerce**

PO Box 27207

Albuquerque, NM 87125

505-891-3647 (Voice Mail)

*(Promoting and supporting lesbian- and gay-owned businesses and providing networking opportunities.)*

**Association of Commerce & Industry of New Mexico**

2201 Buena Vista SE, Suite 410  
Albuquerque, NM 87106  
505-842-0644

[www.aci-nm.org](http://www.aci-nm.org)

-Beverly McClure, President and CEO  
*(Statewide business advocate and NM affiliate of US Chamber of Commerce and National Manufacturers Association.)*

**Better Business Bureau of New Mexico and Southwestern Colorado**

2625 Pennsylvania NE Ste. 2050  
Albuquerque, NM 87110  
505-346-0110

[info@bbbsw.org](mailto:info@bbbsw.org)

<http://www.newmexicoandsouthwestcolorado.bbb.org>

*(Private, nonprofit organization developed to monitor and report on the business practices of companies.)*

**Commercial Real Estate Development Association, NM (NAIOP)**

504 Camino Español  
Albuquerque, NM 87109  
505-345-6976

[www.naiopnm.org](http://www.naiopnm.org)

-Lynne Andersen, President  
[lynne@naiopnm.org](mailto:lynne@naiopnm.org)

*(Membership organization of commercial real estate companies, developers, lenders and affiliated professionals that educates members and the public on real estate issues, is actively involved in civic affairs and encourages quality growth and development in the state.)*

**Economic Forum**

2500 Louisiana NE, #512  
Albuquerque, NM 87110  
505-883-2505

[economic@nm.net](mailto:economic@nm.net)

[http://abec.unm.edu/Economic\\_Forum/EFHome.htm](http://abec.unm.edu/Economic_Forum/EFHome.htm)

-Bob Murphy, Executive Director  
*(Business leaders membership group founded in 1982 working across public and private sectors to address community issues.)*

**City of Albuquerque Aviation Department**

2200 Sunport Blvd. SE  
Albuquerque, NM 87106  
[www.cabq.gov/airport](http://www.cabq.gov/airport)

505-244-7700

-Daniel Jiron, Public Information Officer  
505-244-7700  
-Jim Hinde, Acting Director  
505-244-7805

**City of Albuquerque**

**Albuquerque Convention Center**

401 – 2<sup>nd</sup> Street NW  
Albuquerque, NM 87102  
505-768-4575

<http://www.albuquerquecc.com/>

-Lewis Dawley, General Manager  
505-768-3868

[ldawley@albuquerquecc.com](mailto:ldawley@albuquerquecc.com)

-Carisa Malanum, Director of Sales  
505-768-3870

[carisam@albuquerquecc.com](mailto:carisam@albuquerquecc.com)

*(A 600,000-square-foot multi-purpose event complex located in downtown Albuquerque.)*

**City of Albuquerque DFAS 311 CCC**

311 Citizen Contact Center  
<http://www.cabq.gov/311>

505-768-2000 or 311

-Esther Tenenbaum  
505-924-3741

*(The 311 Citizen Contact Center is a centralized call center for the City of Albuquerque. 311 CCC answers questions and responds to requests for services.)*

**Greater Albuquerque Innkeepers Association**

PO Box 14757  
Albuquerque, NM 87191

-Charlie Gray, Executive Director  
505-550-6118

[cgraygaia@aol.com](mailto:cgraygaia@aol.com)

**New Mexico Women in Film**  
P.O. Box 33351  
Santa Fe, NM 87594  
[nmwifinfo@gmail.com](mailto:nmwifinfo@gmail.com)  
<http://www.nmwif.com/index.html>

-Karen Ochoa, President  
*(Membership organization for women in the film industry.)*

### **Professional Aerospace Contractors Association**

[www.pacanm.org](http://www.pacanm.org)  
-Phil Vitale, President  
[v\\_team07@msn.com](mailto:v_team07@msn.com)  
-Stacy Sacco, Membership Chair  
P.O. Box 9178  
Albuquerque, NM 87119-9178  
505- 254-4329  
[publicrelations@kirtlandfcu.org](mailto:publicrelations@kirtlandfcu.org)

*(Helps promote and maintain professional relations between the aerospace industry and the national security industry providing services to the government.)*

### **Tourism and Conventions**

#### **Albuquerque Convention and Visitors Bureau**

20 First Plaza, Suite 601  
Albuquerque, NM 87102  
-Dale Lockett, President & CEO  
505-842-9918  
[info@itsatrip.org](mailto:info@itsatrip.org)

[www.itsatrip.org](http://www.itsatrip.org)  
*(Contracts with City to provide tourism services and Convention Center bookings.)*

#### **Albuquerque Hispano Chamber of Commerce**

1309 Fourth Street NW  
Albuquerque, NM 87102  
-Alex Romero, CEO and President  
505-842-9003  
[www.ahcnm.org](http://www.ahcnm.org)

*(Contracts with City on Convention Center bookings for Hispanic and Native American markets.)*

#### **Greater Albuquerque Chamber of Commerce**

115 Gold SW, Suite 201  
Albuquerque, NM 87102  
505-764-3700  
[www.abqchamber.com](http://www.abqchamber.com)

-Terri Cole, President & CEO  
*(Business network for the metro area; business advocacy, education, small business assistance, residential/business relocation.)*

#### **Kirtland Partnership Committee**

320 Gold SW, Ste. 300  
Albuquerque, NM 87102  
505- 241-4810  
[kpcabq@aol.com](mailto:kpcabq@aol.com)  
[www.kpc.nm.org](http://www.kpc.nm.org)

-Stuart Purviance, Executive Director  
*(Not-for-profit corporation organized to enhance missions at Kirtland Air Force Base and increase community awareness of Kirtland's importance to the economy.)*

#### **National Association of Women Business Owners**

P.O. Box 30887  
Albuquerque, NM 87190  
505-243-1430  
[nawbo-nnm@earthlink.net](mailto:nawbo-nnm@earthlink.net)  
[www.nawbonm.org](http://www.nawbonm.org)

-Debbie Steg, President  
*(Membership organization of female entrepreneurs.)*

#### **New Mexico Business and Community Development Calendar**

[calendar@nmccap.org](mailto:calendar@nmccap.org)  
<http://www.edcalendar.org/>  
*(Collaborative, Web-based calendar for quick reference to business and community events statewide.)*

#### **New Mexico Restaurant Association Inc.**

9201 Montgomery NE, Ste. 602  
Albuquerque, NM 87111  
505-343-9848  
[www.nmrestaurants.org](http://www.nmrestaurants.org)

-Carol Wright, CEO  
*(An association of 2,000 member restaurants providing benefits and service to the restaurant industry.)*

**Old Town Merchants Association**

PO Box 7483  
Albuquerque, NM 87194  
505-319-4087  
[info@albuquerqueoldtown.com](mailto:info@albuquerqueoldtown.com)  
[www.albuquerqueoldtown.com](http://www.albuquerqueoldtown.com)

*(An association of merchants serving historic Old Town.)*

**Quality New Mexico**

8205 Spain NE, Ste. 111  
Albuquerque, NM 87109  
505-944-2001  
[qnm@quality-newmexico.org](mailto:qnm@quality-newmexico.org)  
[www.qualitynewmexico.org](http://www.qualitynewmexico.org)  
-Julia Gabaldon, Executive Director  
[Julia@quality-newmexico.org](mailto:Julia@quality-newmexico.org)

*(Not-for-profit service organization fostering and promoting performance excellence to all New Mexico businesses and organizations.)*

**West Central Merchants Association**

5231 Central Ave NW  
Albuquerque, NM 87105  
505-836-1544

-Sonny Montoya, President  
*(Serves historic Route 66 from Atrisco Ave. to North Coors Blvd.)*

**West Side Chamber of Commerce**

[www.abqwestsidechamber.com](http://www.abqwestsidechamber.com)

-Dan Serrano, Chairman  
*(Nonprofit membership organization promoting business and economic development on Albuquerque's West Side.)*

**SicommNet**

-Archie Garcia  
505-341-9201  
[agarcia@diversityvendors.com](mailto:agarcia@diversityvendors.com)  
-Suzanne Boehland  
505-768-3397  
[Shoeland@cabq.gov](mailto:Shoeland@cabq.gov)

*(This service is for vendor registration assistance. It uses on-line e-procurement systems to automate the buying and selling process for government agencies and for the millions of vendors who supply these agencies)*

**New Mexico Biotechnology and Biomedical Association (NMBio)**

P.O. Box 80233  
Albuquerque, NM 87198-0233  
505-620-6731  
[admin@nmbio.org](mailto:admin@nmbio.org)  
[www.nmbio.org](http://www.nmbio.org)

-Shannon Sheehan, President  
[sm\\_sheehan@yahoo.com](mailto:sm_sheehan@yahoo.com)  
*(Supports and develops the bioscience industry in New Mexico and El Paso, Texas.)*

**New Mexico Optics Industry Association (NMOptics)**

851 University Blvd SE  
Albuquerque, NM 87106  
[info@nmoia.org](mailto:info@nmoia.org)  
[www.nmoptics.com](http://www.nmoptics.com)

-Ed Spivak, President  
[ed@nmoptics.com](mailto:ed@nmoptics.com)  
*(Promotes the dynamic growth and development of the optics-photonics industry in New Mexico and the Southwest Region.)*

**New Mexico Tech Council** (formerly New Mexico Information & Technology Software Association)

P.O. Box 4125  
Albuquerque, NM 87196  
505-797-3801  
[www.nmtechcouncil.org](http://www.nmtechcouncil.org)

Lisa Adkins, Chair  
[Lisa@nmtechcouncil.org](mailto:Lisa@nmtechcouncil.org)  
-Jeff Lunsford, President  
[Jeff.Lunsford@nmtechcouncil.org](mailto:Jeff.Lunsford@nmtechcouncil.org)  
-Mika Dewa, Member Support  
505-797-3801  
[mika@nmtechcouncil.org](mailto:mika@nmtechcouncil.org)

*(Membership association of individuals and companies/organizations working together to promote the growth and success of New Mexico's technology sector.)*

**Micro and Nanotechnology Commercialization Education Foundation**

117 Bryn Mawr Dr. SE, #27  
Albuquerque, NM 87106  
505-255-1826

[info@mancef.org](mailto:info@mancef.org)

<http://www.mancef.org/node>

-Scott Bryant, Executive Director  
*(Global membership association focused on the commercialization of small technologies.)*

**Nano-Network of New Mexico**

117 Bryn Mawr Dr. SE, #27,  
Albuquerque, NM 87106  
505-255-1826

[info@mancef.org](mailto:info@mancef.org)

<http://mancef.org/>

-Scott Bryant, Executive Director  
*(Supports commercialization of nanotechnologies from New Mexico-based organizations. Associated with the Micro and Nanotechnology Commercialization Education Foundation.)*

**Commercial District Revitalization Organizations**

**Barelas Community Development Corporation**

700 Fourth Street SW  
Albuquerque, NM 87102  
505-242-7888

-George Sanchez, Chairman

-Al Valdez, Executive Director

*(Community development resources and projects within the historic Barelas neighborhood area.)*

**City of Albuquerque, Planning Department**

**Metropolitan Redevelopment Agency**

600 Second St NW, Ste. 550  
Albuquerque, NM 87102  
505-924-3335

<http://www.cabq.gov/planning/amra/>

-Cynthia Borrego, Manager

*(Providing redevelopment and revitalization services, mixed income housing development, neighborhood economic development.)*

**Downtown Action Team (DAT)**

100 Gold Avenue SW, Ste. 204  
Albuquerque, NM 87102  
505-243-2230

[www.downtownabq.com](http://www.downtownabq.com)

-Brian Morris, Executive Director

*(Downtown revitalization, recruitment and retention, marketing in Downtown.)*

**Nob Hill Business Association**

2118 Central SE  
Albuquerque, NM 87106

-Jim Neustel

255-5229

[jim@earthhero.org](mailto:jim@earthhero.org)

*(Promotion of the historic Nob Hill business area.)*

### **Nob Hill-Highland Renaissance Corporation**

P.O. Box 8215  
Albuquerque, NM 87198  
[info@oldworldimports.net](mailto:info@oldworldimports.net)  
[www.route66central.com](http://www.route66central.com)

*(Nonprofit, community-based, membership organization formed in 1998 to organize and energize the revitalization of the Central Ave. commercial zones between Girard and San Mateo Boulevards.)*

### **Rio Grande Community Development Corporation**

318 Isleta Blvd SW  
Albuquerque, NM 87105  
505-452-8525  
[info@rgcdc.org](mailto:info@rgcdc.org)

-Julie Stevens, Interim Director  
*(Providing small business technical assistance and redevelopment programs.)*

### **Southeast Team for Entrepreneurial Success (STEPS)**

P.O. Box 40465  
Albuquerque, NM 87196  
505-306-3942

-Steve Whitman, STEPS Executive Director  
[stwhitman@msn.com](mailto:stwhitman@msn.com)  
*(STEPS provides free and confidential business advice and coaching to existing and startup businesses primarily in the city's Southeast Heights.)*

### **United South Broadway Corporation**

1500 Walter SE, Suite 202  
Albuquerque, NM 87102  
505-764-8867  
<http://www.unitedsouthbroadway.org/>  
[usbc@unm.edu](mailto:usbc@unm.edu)

-Diana Dorn Jones, Executive Director  
*(Nonprofit Community Development Corporation working within older historic neighborhoods to address affordable housing opportunities, commercial revitalization, crime prevention and youth development.)*

### **Technology Ventures Corp.**

1155 University Blvd SE  
Albuquerque, NM 87106  
505-246-2882  
<http://www.techventures.org/>

-Sherman McCorkle, President and CEO  
*(Not-for-profit, private corporation that helps startup companies that are developing technology from the national laboratories.)*

### **Technology Groups**

#### **American Institute of Aeronautics and Astronautics (AIAA)**

[www.aiaa.org](http://www.aiaa.org)  
Albuquerque Section  
<http://www.aiaa.org/portal/index.cfm?GetComm=149>

-Frank Chavez, Chair  
505-846-6066  
[frank.chavez@kirtland.af.mil](mailto:frank.chavez@kirtland.af.mil)  
*(Society for aeronautics professionals, founded in 1963.)*

#### **Directed Energy Professional Society**

7770 Jefferson Street NE, Suite 440  
Albuquerque, New Mexico 87109  
505-998-4910  
[www.deps.org](http://www.deps.org)

-Samuel Blankenship, Executive Director  
[sam@deps.org](mailto:sam@deps.org)  
*(Fosters R&D in directed energy, including high-energy laser and high-power microwave technologies.)*

#### **International Game Developers Association**

**IDGA Albuquerque**  
<http://www.igda.org/albuquerque/>

*(Non-profit membership organization serving individuals who create video games. Connects game developers with their peers, promotes professional development and advocates on issues that affect the game developer community.)*

## **Technology Assistance**

### **Lovelace Respiratory Research Institute**

2425 Ridgecrest Dr. SE  
Albuquerque, NM 87108  
505-348-9400

[www.lrri.org](http://www.lrri.org)

*(Provides contract research for pharmaceutical, biotechnology, and other government and industrial clients.)*

### **New Mexico Manufacturing Extension Partnership**

4501 Indian School Road NE, Suite 202  
Albuquerque, NM 87110

<http://www.newmexicomep.org/>

-Michael Randolph, Regional Director

[michaelr@newmexicomep.org](mailto:michaelr@newmexicomep.org)

505-262-0921

*(Training and expertise in lean manufacturing, ISO-9001/ ISO-14000 implementation programs, assistance in strategic planning and business development.)*

### **Sandia National Laboratories**

#### **New Mexico Small Business Assistance Program**

-Genaro Montoya, Program Director

[gmontoy@sandia.gov](mailto:gmontoy@sandia.gov)

<http://www.nmsbaprogram.org/>

*(Expertise from Sandia National Laboratories to help small businesses resolve specific technical and business problems.)*

### **Science and Technology Corporation @ UNM**

801 University Blvd SE, Ste. 101  
Albuquerque, NM 87106  
505-272-7900

[www.stc.unm.edu](http://www.stc.unm.edu)

-Lisa Kuuttila, President and CEO

*(Nonprofit corporation owned by UNM to transfer faculty inventions to the commercial marketplace; works with companies to commercialize UNM technology.)*

## **Economic Development**

### **Albuquerque Economic Development Inc. (AED)**

851 University Blvd. SE, Suite 203  
Albuquerque, NM 87106  
505-246-6200

[info@abq.org](mailto:info@abq.org)

[www.abq.org](http://www.abq.org)

-Gary Tonjes, President

*(Private, nonprofit organization that recruits business and industry to Albuquerque and helps existing economic-base companies grow.)*

### **Bernalillo County**

#### **Office of Economic Development**

1 Civic Plaza NW, 10th Floor

Albuquerque, NM 87102

[www.bernco.gov](http://www.bernco.gov)

-Daniel Gutierrez, Director of Economic Development

[dgutierrez@bernco.gov](mailto:dgutierrez@bernco.gov)

505-468-7185

*(Supports business expansion, retention, and recruitment within Bernalillo County.)*

### **City Of Albuquerque**

#### **Economic Development Department**

1 Civic Plaza NW, Room 11110

P.O. Box 1293

Albuquerque, NM 87103

505-768-3270

[www.cabq.gov](http://www.cabq.gov)

-John A. Garcia, Director

*(Supports business start-ups, recruitment, retention, and expansion of economic base employers; provides information on financial incentives; operates the Albuquerque Film Office and the Albuquerque Music Office.)*

**Mid Region Council of Governments (MRCOG)**

809 Copper Ave. NW  
Albuquerque, NM 87102  
<http://www.mrcog-nm.gov/>

-Laurence Rael  
-Ann Simon  
505-247-1750

[asimon@mrcog-nm.gov](mailto:asimon@mrcog-nm.gov)

*(Four-county area designated an Economic Development District by the U.S. Department of Commerce, Economic Development Administration; MRCOG prepares a summary of the region's economic conditions and recommended activities for growth and development.)*

**New Mexico Economic Development Department**

1100 St. Francis Dr., Ste. 1060  
Santa Fe, NM 87505  
P.O. Box 20003  
Santa Fe, NM 87504-5003  
505-827-0300  
<http://www.edd.state.nm.us/>

-Fred Mondragon, Secretary

*(Business recruitment and technical assistance, statewide research and statistic development, redevelopment and revitalization assistance, international trade and small business resources.)*

**New Mexico Economic Development Partnership**

117 Gold Ave. SW  
Albuquerque 87102  
505-247-8500  
[www.nmpartnership.com](http://www.nmpartnership.com)

-Clark Krause, President and CEO

*(Public-private, non-profit entity designated by the State of New Mexico to recruit new business to New Mexico.)*

**South Valley Economic Development Center**

318 Isleta Blvd. SW  
Albuquerque, NM 87105-3822  
505-877-0373  
[admin@svedc.com](mailto:admin@svedc.com)  
<http://www.berncog.gov/live/departments.asp?dept=7147>

**Metro New Mexico Development Alliance**

P.O. Box 265  
809 Copper Ave. NW  
Albuquerque, NM 87103-0265  
1-800-226-2935  
[contact@nmsitesearch.com](mailto:contact@nmsitesearch.com)  
[www.nmsitesearch.com](http://www.nmsitesearch.com)

*(Information about Central New Mexico and economic development incentives.)*

**Mid Region Council of Governments (MRCOG)**

809 Copper Ave. NW  
Albuquerque, NM 87102  
-Lawrence Rael  
-Ann Simon  
[asimon@mrcog-nm.gov](mailto:asimon@mrcog-nm.gov)  
<http://www.mrcog-nm.gov/>

*(Provides demographic data, transportation plans, maps, and EDA programs.)*

**New Mexico Department of Workforce Solutions**

*(formerly Department of Labor)*  
401 Broadway NE  
Albuquerque NM 87102  
infodws@state.nm.us  
[www.dol.state.nm.us](http://www.dol.state.nm.us)  
Business Services Division  
<http://www.dws.state.nm.us/dws-BusServe.html>

*(Provides publications and current data on New Mexico's labor market.)*

**UNM Bureau of Business & Economic Research**

1919 Las Lomas NE  
Albuquerque, NM 87106  
505-277-2216  
<http://bber.unm.edu/>

*(Conducts economic and demographic research and analysis on New Mexico, maintains the Data Bank of census and demographic information, and performs contract research.)*

**City of Albuquerque  
Economic Development Department**

1 Civic Plaza NW, Room 11110  
P.O. Box 1293  
Albuquerque, NM 87103  
-John A. Garcia, Director  
505-768-3270

<http://www.cabq.gov/econdev/>

*(Provides information about incentives, financing, small business support, film, music and Albuquerque demographics.)*

**City of Albuquerque  
Planning Department**

Plaza Del Sol  
600 2nd St. NW  
Albuquerque, NM 87103  
-Deborah Stover, Planning Director  
505-924-3860

[dstover@cabq.gov](mailto:dstover@cabq.gov)

<http://www.cabq.gov/planning/>

*(Publishes sector plans and documents and urban growth projections.)*

**City of Albuquerque, Planning Department  
Albuquerque Geographic Information System (AGIS)**

Plaza del Sol  
600 2nd St. NW, Room 420  
-Michelle Gricius  
505-924-3816

<http://www.cabq.gov/planning/agis/>

*(On-line Geographic information in a computerized format, geographic analysis, custom maps and searches, AGIS publishes the City Zone Atlas and provides standard maps at a reasonable cost.)*

**Commercial Real Estate Development Association, NM (NAIOP)**

504 Camino Español  
Albuquerque, NM 87109  
505-345-6976

[www.naiopnm.org](http://www.naiopnm.org)

-Lynne Andersen, President— [lynne@naiopnm.org](mailto:lynne@naiopnm.org)

*(Publishes the New Mexico Commercial Real Estate Directory, available online or in hard copy on request, which contains up-to-date information about the area economy, communities, demographics, incentives, and infrastructure.)*

-Tony Gallegos, Executive Director

[tonyg@svedc.com](mailto:tonyg@svedc.com)

*(Collaborative effort between Bernalillo County and the Rio Grande Community Development Corporation to help new and existing small businesses in the South Valley and beyond.)*

**UNM Anderson School of Management  
Center for Support of Economic Development**

-Sul Kassicieh

[sul@unm.edu](mailto:sul@unm.edu)

505-277-8881

*(Umbrella organization working with the business school's Creative Enterprise program, Small Business Institute, Management of Technology program to establish ways to apply faculty expertise in problem solving for business.)*

**UNM Anderson  
Center for Indigenous Economic Development and Entrepreneurship**

-Raul Gouvea, Director

[degouvea@mgt.unm.edu](mailto:degouvea@mgt.unm.edu)

(505) 277-6471

-Jaye Francis, Coordinator

[francis@mgt.unm.edu](mailto:francis@mgt.unm.edu)

(505) 277-8889

<http://ciede.mgt.unm.edu/>

*(Facilitates and fosters indigenous business opportunities and solutions. Serves as a conduit for networking, problem-solving, and business opportunities.)*

**Education and Training**

**Bernalillo County Public Art Program**

111 Union Square SE, 2<sup>nd</sup> Floor  
Albuquerque, NM 87102  
505-314-0400

[art@bernco.gov](mailto:art@bernco.gov)

<http://www.bernco.gov/live/departments.asp?dept=4195>

*(Provides workshops for artists on the business side of the arts.)*

### **CNM Workforce Training Center**

5600 Eagle Rock Ave. NE  
Albuquerque, NM 87113  
505-224-5200

[workforce@cnm.edu](mailto:workforce@cnm.edu)

<http://www.cnm.edu/campus/wtc>

Customized Training:

-Denise Gardner

Trades, Technology, Digital Media

505-224-5227

-Martin Waller

Business, Management, Information Systems, Customer Service

505-224-5229

-Shirley Gallegos

Health, Environment, Hospitality

505-224-5212

*(Timely, flexible, worker training in regularly scheduled classes plus customized training based on worker assessments at company sites or through distance learning. The center has six computer labs, 18 classrooms and a high bay for large equipment. Room rentals.)*

### **New Mexico Manufacturing Extension Partnership (MEP)**

4501 Indian School Road NE, Suite 202  
Albuquerque, NM 87110

<http://www.newmexicomep.org/>

-Michael Randolph, Regional Director

[michaelr@newmexicomep.org](mailto:michaelr@newmexicomep.org)

505-262-0921

*(Training and expertise in lean manufacturing, ISO-9001/ ISO-14000 implementation programs, assistance in strategic planning and business development.)*

### **Albuquerque Business Center**

1 Civic Plaza NW, Room 1110

Albuquerque, NM 87102

[Www.cabq.gov/econdev/ABC.html](http://www.cabq.gov/econdev/ABC.html)

(505)768-3222 or (505) 768-3285

Cheryl Rein-Borunda, Manager

[Crein-borunda@cabq.gov](mailto:Crein-borunda@cabq.gov)

(staff will provide referrals and assistance, as well as offer business training programs, seminars and job fairs).

### **New Mexico Taxation and Revenue Department**

5301 Central Ave. NE, 3rd Floor

Albuquerque, NM 87108

505-841-6200

<http://www.tax.state.nm.us/>

*(State Business Registration and tax identification Numbers Registration required to do business in New Mexico)*

### **Property**

#### **Commercial Real Estate Development Association, NM (NAIOP)**

504 Camino Español

Albuquerque, NM 87109

505-345-6976

[www.naiopnm.org](http://www.naiopnm.org)

-Lynne Andersen, President

[lynne@naiopnm.org](mailto:lynne@naiopnm.org)

*(Publishes the New Mexico Commercial Real Estate Directory, available online or in hard copy on request.)*

#### **Metro New Mexico Development Alliance**

P.O. Box 265

809 Copper Ave. NW

Albuquerque, NM 87102

1-800-226-2935

[contact@nmsitesearch.com](mailto:contact@nmsitesearch.com)

[www.nmsitesearch.com](http://www.nmsitesearch.com)

*(Web site lists industrial, office, retail, and commercial properties 10,000 square feet or more and land parcels over 5 acres in conjunction with National Association of Industrial and Office Properties.)*

### **Research and Statistics**

#### **Albuquerque Economic Development Inc. (AED)**

851 University Blvd. SE, Suite 203

Albuquerque, NM 87106

505-246-6200

[info@abq.org](mailto:info@abq.org)

[www.abq.org](http://www.abq.org)

-Gary Tonjes, President

*(Provides regional profiles, rankings and other information of interest to companies interested in relocating.)*

**City of Albuquerque  
Planning Department**

Plaza Del Sol  
600 2nd St. NW  
Albuquerque, NM 87103  
<http://www.cabq.gov/planning/>

-Deborah Stover, Director  
505-924-3860

[dstover@cabq.gov](mailto:dstover@cabq.gov)

*(Helps facilitate sustainable growth and development through the following divisions: Building and Safety, Development Review Services, Code Enforcement, Office of Administrative Hearings, Current Planning, Office of Neighborhood Coordination, Metropolitan Redevelopment Agency, Long Range Planning, and Albuquerque Geographic Information System.)*

**-One Stop Shop**

Plaza Del Sol  
600 2nd St. NW  
Albuquerque, NM 87103  
<http://www.cabq.gov/planning/landcoord/>

-[Linda Evans](#), Administrative Assistant  
505-924-3979

[levans@cabq.gov](mailto:levans@cabq.gov)

*(Building and contractor resources in one building – permitting, applications, approvals process, information.)*

**City of Albuquerque  
Treasury Department**

Room 1080B  
1 Civic Plaza NW  
Albuquerque, NM 87102  
P.O. Box 17  
Albuquerque, NM 87103  
505-768-3309  
<http://www.cabq.gov/treasury/>

-Cilia Aglialoro, Treasurer  
[caglialoro@cabq.gov](mailto:caglialoro@cabq.gov)

*(Business Licenses Registration with the City Treasury Department is required to do business within the city limits.)*

**Small Business Development Centers**

**Albuquerque Small Business Development Center**

2501 Yale Blvd. SE, Ste. 302  
Albuquerque, NM 87106  
505-224-5250

[sbdc@cnm.edu](mailto:sbdc@cnm.edu)

<http://www.nmsbdc.org/albuquerque/index.html>

-Ray Garcia, Director

**South Valley Small Business Development Center**

1309 4<sup>th</sup> Street Suite A SW  
Albuquerque, NM  
505-248-0132

[svsbdc@abq.com](mailto:svsbdc@abq.com)

<http://www.nmsbdc.org/southvalley/index.html>

-Steven Becerra, Director

*(Provides business counseling, training and information to small business people or individuals interested in starting a business.)*

**South Valley Economic Development Center**

318 Isleta Blvd. SW  
Albuquerque, NM 87105-3822  
505-877-0373

[admin@svedc.com](mailto:admin@svedc.com)

<http://www.bernco.gov/live/departments.asp?dept=7147>

-Tony Gallegos, Executive Director

[tonyg@svedc.com](mailto:tonyg@svedc.com)

*(Partners with other organizations to offer training on a variety of topics of interest to small business owners, including how to write a business plan, marketing, money management, taxes, and contracting with the government.)*

## **UNM Anderson School of Management**

1924 Las Lomas NE  
Albuquerque, NM 87131  
(505) 277-6471

[www.mgt.unm.edu](http://www.mgt.unm.edu)

Doug Brown, Dean

*(Business school with four departments providing traditional courses in business: Accounting; Marketing, Information and Decision Sciences; Organizational Studies; and Finance, International, Technology Management and Entrepreneurial Studies.)*

### **-Center for Support of Economic Development**

-Sul Kassicieh

[sul@unm.edu](mailto:sul@unm.edu)

505-277-8881

*(Umbrella organization working with the business school's Creative Enterprise program, Small Business Institute, Management of Technology program to establish ways in which faculty expertise can be applied to problem solving for business.)*

### **-Center for Indigenous Economic Development and Entrepreneurship**

-Raul Gouvea, Director

[degouvea@mgt.unm.edu](mailto:degouvea@mgt.unm.edu)

(505) 277-6471

-Jaye Francis, Coordinator

[francis@mgt.unm.edu](mailto:francis@mgt.unm.edu)

(505) 277-8889

<http://ciede.mgt.unm.edu/>

*(Facilitates and fosters indigenous business opportunities and solutions. Serves as a conduit for networking, problem-solving, and business opportunities.)*

### **-Management of Technology Program**

Technology Management Center  
Anderson School of Management  
MSC05 3090

1 University of New Mexico  
Albuquerque, NM 87131-0001

<http://mot.mgt.unm.edu/default.asp>

-Sul Kassicieh, Director

505- 277-8881

[sul@unm.edu](mailto:sul@unm.edu)

*(Develops professionals who enable firms to excel in the technology-based economy.)*

## **Permits and Licenses**

### **Bernalillo County**

#### **Zoning, Building and Planning Department**

111 Union Square, Suite 100

Albuquerque, NM 87102

505-314-0350

[zoning@bernco.gov](mailto:zoning@bernco.gov)

[www.bernco.gov](http://www.bernco.gov)

*(Reviews building plans, issues permits and inspects building progress in unincorporated Bernalillo County; also reviews zoning change requests and issues permits as needed.)*

### **City of Albuquerque**

#### **Environmental Health Department**

PO Box 1293

Albuquerque, NM 87103

505-768-2600

<http://www.cabq.gov/envhealth/>

-Mary Lou Leonard, Acting Director

*(Involved in emergency preparedness, disease prevention, environmental protection, and consumer services. Oversees restaurant inspections, food ordinance, design and construction of food establishments and noise monitoring.)*

## Music

### **Albuquerque Music Teachers Association**

2403 San Mateo NE, # P-1  
Albuquerque, NM 87110  
[jkunitz@mcleodusa.net](mailto:jkunitz@mcleodusa.net)  
<http://www.amtadir.org/>

### **City of Albuquerque, Economic Development Department Music Office**

1 Civic Plaza NW, Room 11110  
P.O. Box 1293  
Albuquerque, NM 87103  
505-768-3283  
<http://www.cabq.gov/music/>  
-Tom Frouge, Music Liaison  
505-771-3166  
[tfrouge@cabq.gov](mailto:tfrouge@cabq.gov)

*(Offers free consultation and advice to the local music industry and reliable assistance to the national and international music industry community interested in recording, performing or manufacturing in Albuquerque.)*

### **New Mexico Hispano Entertainers Association**

4501 4th Street NW, Suite F  
Albuquerque, NM 87107  
-Joy Baca-Gutierrez  
[info@nmhea.com](mailto:info@nmhea.com)  
[www.nmhea.com](http://www.nmhea.com)

### **New Mexico Music Awards Association**

PO Box 6552  
Albuquerque, NM 87197  
-Jose Ponce  
[joseponce@aol.com](mailto:joseponce@aol.com)  
[www.newmexicomusicawards.com](http://www.newmexicomusicawards.com)

### **Western Music Association**

P.O. Box 8442  
Albuquerque, NM 87198  
-Rick Huff, Board Member  
[bestofthewest@abq.com](mailto:bestofthewest@abq.com)  
[www.westernmusic.org](http://www.westernmusic.org)

### **UNM ARTS Lab (See Film)**

### **UNM Continuing Education**

1634 University NE  
Albuquerque, NM 87108  
[www.dce.unm.edu](http://www.dce.unm.edu)  
Custom Training  
[customtraining@dce.unm.edu](mailto:customtraining@dce.unm.edu)  
505-277-6034  
-Catalog Requests, 505-277-2527  
-Registration, 505-277-0077  
-The Conference Center, 505-277-5984  
*(Courses in entrepreneurship, marketing, strategic planning, finance and grantsmanship. Customized training for companies. Meeting facilities.)*

### **WESST (Women's Economic Self-Sufficiency Team)**

609 Broadway Blvd. NE  
Albuquerque, NM 87102  
505.246.6900  
1-800-GO-WESST  
[www.wesst.org](http://www.wesst.org)  
-Agnes Noonan, Executive Director  
*(Offers affordable classes, workshops and seminars on a wide range of topics, including: business start-up and management, running and marketing a business online, financial literacy, and computers and technology.)*

## **Energy and Environment**

### **Albuquerque Bernalillo County Water Utility Authority**

City-County Government Center

One Civic Plaza NW

5th and Marquette

Albuquerque, NM 87102

505-768-2500

<http://www.abcwua.org/>

-Mark Sanchez, Executive Director

*(Assists companies in developing water conservation programs for their operations and facilities.)*

#### **Waste Water Utility Division**

4201 Second Street SW

Albuquerque, NM 87105

(505) 873-6953

*(Helps businesses reduce the amount of waste they produce and provides related services.)*

### **City of Albuquerque**

#### **Environmental Health Department**

PO Box 1293

Albuquerque, NM 87103

505-768-2600

<http://www.cabq.gov/envhealth/>

-Mary Lou Leonard, Acting Director

*(Information and permits. Focus areas: Emergency preparedness, disease prevention, consumer services, environmental protection, healthy living.)*

#### **Air Quality Division**

1 Civic Plaza, Room 3047

Albuquerque, NM 87103

505-768-1972

<http://www.cabq.gov/airquality/>

-Isreal Tavarez, Environmental Engineering Manager

[itavarez@cabq.gov](mailto:itavarez@cabq.gov)

-Dario Rocha, Air Quality Permitting Supervisor

[drocha@cabq.gov](mailto:drocha@cabq.gov)

-Damon Reyes, Air Quality Enforcement/Inspection Supervisor

[dreyes@cabq.gov](mailto:dreyes@cabq.gov)

-Matt Stebleton, Air Quality Compliance Supervisor

[mstebleton@cabq.gov](mailto:mstebleton@cabq.gov)

### **U.S. Small Business Administration**

625 Silver SW, Suite 320

Albuquerque, NM 87102

505-248-8225

<http://www.sba.gov/localresources/district/nm/index.html>

-John C. Woosley, District Director

*(Federal agency that provides free counseling, advice and information (see [SCORE](#)); financial assistance for new or existing businesses working with area banks; free consulting services (see Small Business Development Centers); and other assistance.)*

### **Veterans Procurement Assistance Center, Inc.**

1314 Madeira SE

Albuquerque, NM 87108

505-338-4155

[info@vpacinc.org](mailto:info@vpacinc.org)

<http://www.vpacinc.org/>

-Archie Garcia, Executive Director

*(Nonprofit agency helping New Mexico veterans and service-disabled veterans in business. Services include business training, counseling, procurement, and referrals to capital.)*

### **WESST (Women's Economic Self-Sufficiency Team)**

609 Broadway Blvd. NE

Albuquerque, NM 87102

-Agnes Noonan, Executive Director

505.246.6900

1-800-GO-WESST

[www.wesst.org](http://www.wesst.org)

-Agnes Noonan, Executive Director

*(WESST Enterprise Center is a mixed-use business incubation facility that offers high-speed Internet access, phone service, meeting rooms, audio-visual equipment, receptionist service, and flexible office and light industrial space for up to 20 light manufacturing, service, professional and technology businesses on-site training in business development)*

**Sandia National Laboratories  
Small Business Utilization Advocates**

-Ann Riley, Small Business Advocate  
1-800-765-1678

[supplier@sandia.gov](mailto:supplier@sandia.gov)

<http://www.sandia.gov/bus-ops/small-business/index.html>

*(The first step in learning how to do business at Sandia is to contact a Small Business Advocate, who will help prospective suppliers navigate Sandia's corporate, Procurement and Opportunities Web sites.)*

**South Valley Economic Development Center**

318 Isleta Blvd. SW  
Albuquerque, NM 87105-3822  
505-877-0373

[admin@svedc.com](mailto:admin@svedc.com)

<http://www.bernco.gov/live/departments.asp?dept=7147>

-Tony Gallegos, Executive Director

[tonyg@svedc.com](mailto:tonyg@svedc.com)

*(Collaborative effort between Bernalillo County and the Rio Grande Community Development Corporation; supports local growers and business by providing a site for manufacturing and establishing networks and providing technical assistance.)*

**UNM Anderson**

**Small Business Institute**

[sbi@unm.edu](mailto:sbi@unm.edu)

<http://nmnow.mgt.unm.edu/sbi/>

-Matthew Schottmiller, SBI Coordinator  
505- 277-8869

*(Provides free management consulting to Albuquerque-area businesses by graduate and undergraduate students.)*

**Albuquerque Business Center**

1 Civic Plaza NW, Room 11110  
Albuquerque, NM 87102  
[Www.cabq.gov/econdev/ABC.html](http://www.cabq.gov/econdev/ABC.html)  
(505) 76803222 or (505) 768-3285  
Cheryl Rein-Borunda, Manager  
[Crein-borunda@cabq.gov](mailto:Crein-borunda@cabq.gov)

*(staff will provide referrals and assistance, as well as offer business training programs, seminars and job fairs).*

-John Liberatore, Small Business Assistance

[jliberatore@cabq.gov](mailto:jliberatore@cabq.gov)

General questions: [aqd@cabq.gov](mailto:aqd@cabq.gov)

*(Permitting, enforcement, dust, small business assistance, and control strategies.)*

**City of Albuquerque**

**AlbuquerqueGreen**

One Civic Plaza NW  
Albuquerque, NM 87102

<http://www.cabq.gov/albuquerquegreen>

-Mary Lou Leonard, Acting Director, Environmental Health  
505-768-2615

[mleonard@cabq.gov](mailto:mleonard@cabq.gov)

*(Web site with information about sustainability, including tips for business on green building, land use, transportation, and recycling.)*

**City of Albuquerque, Planning Department**

**Green Building Program**

<http://www.cabq.gov/albuquerquegreen/green-goals/green-building>

-John Bucholz  
505-924-3958

[jbucholz@cabq.gov](mailto:jbucholz@cabq.gov)

*(Encourages and facilitates voluntary design and construction of energy-efficient buildings.)*

**City of Albuquerque**

**ABQ Ride Department**

100 First Street SW  
Albuquerque, NM 87102  
505-724-3100

-Bruce Rizzieri, Director  
[brizzieri@cabq.gov](mailto:brizzieri@cabq.gov)

<http://www.cabq.gov/transit>

*(Business Partnership Program will develop programs that encourage the use of alternative modes of transportation. Employees of participating businesses receive discounted monthly bus passes; businesses receive free advertising on interior bus panels and more.)*

**City of Albuquerque Solid Waste Department**

**4600 Edith NE**

**Albuquerque, NM 87107**

-John Soladay, Director

jsoladay@cabq.gov

505-761-8100

*( The Solid Waste department provides Albuquerque citizens and businesses with trash collection and disposal, recycling services, and green waste composting.)*

**New Mexico Solar Energy Association**

1009 Bradbury SE #35

Albuquerque, NM 87106

505-246-0400

[www.nmsea.org](http://www.nmsea.org)

*(Educational nonprofit organization dedicated to promoting solar energy and related sustainable practices.)*

**Public Service Company of New Mexico (PNM)**

Alvarado Square

Albuquerque, NM 87158-2204

[www.pnm.com](http://www.pnm.com)

*(Six energy-efficiency programs offer discounts and incentives on energy-saving products and services to business electric customers.)*

**Renewable Energy Industries Association of New Mexico**

P.O. Box 27179

Albuquerque, NM 87125

<http://www.reia-nm.org/>

*(Industry group promoting renewable energy and its industries and increasing public awareness.)*

**Sandia National Laboratories**

**Renewable Energy Technologies Division**

[http://www.sandia.gov/Renewable\\_Energy/renewable.htm](http://www.sandia.gov/Renewable_Energy/renewable.htm)

*(Develops commercially viable energy technologies based on solar, wind, and geothermal resources.)*

**U.S. Green Building Council, NM Chapter**

P.O. Box 25771

Albuquerque, NM 87125-5771

<http://www.usgbcnm.org/>

-Chris Kerlin, Executive Director— [chriskerlin@usgbcnm.org](mailto:chriskerlin@usgbcnm.org)

505-227-0474

**The Loan Fund**

423 Iron SW

P.O. Box 705

Albuquerque, NM 87103

505-243-3196

866-873-6746

[info@loanfund.org](mailto:info@loanfund.org)

[www.nmcdlf.org](http://www.nmcdlf.org)

-F. Leroy Pacheco, Executive Director

[Leroy@loanfund.org](mailto:Leroy@loanfund.org)

*(Provides loans, training and business consulting to entrepreneurs, business owners and non-profit organizations throughout the state and Navajo Nation. Formerly the New Mexico Community Development Loan Fund.)*

**New Mexico Department of Veterans' Services**

**Veterans Business Resource Center**

300 San Mateo NE, Suite 106

Albuquerque, NM 87108

505-841-2956

<http://www.dvs.state.nm.us/vetpro.html>

-Lloyd Calderon, Director

[lloyd.calderon@state.nm.us](mailto:lloyd.calderon@state.nm.us)

*(Helps veterans start their own small businesses and helps veteran-owned businesses expand.)*

**S.C.O.R.E. (Service Corp of Retired Executives)**

625 Silver SW, Suite 320

Albuquerque, NM 87102

505-248-8232

[www.abqscore.org](http://www.abqscore.org)

*(Nation's largest volunteer business counseling service, nonprofit association, resource partner with the U.S. Small Business Administration. Provides business mentoring and assistance.)*

## **Lending and Business Support**

### **ACCION New Mexico**

20 First Plaza NW, Suite 417  
Albuquerque, NM 87102  
505-243-8844

[www.accionnm.org](http://www.accionnm.org)

-Anne Haines Yatskowitz, President  
*(Micro-lending, training, and mentorships.)*

### **eMercadoNM.com**

<http://emercadonm.com/default.aspx>

*(Web site founded by Albuquerque Hispano Chamber of Commerce and Sandia National Laboratories in partnership with the City of Albuquerque. Helps small businesses find business opportunities offered by government agencies and large corporations. Helps buyers at large private and public entities easily locate and connect with in-state suppliers.)*

### **Enchantment Land Certified Development Co.**

625 Silver SW, Suite 210  
Albuquerque, NM 87102

[www.elcdc.com](http://www.elcdc.com)

-Karen Howard, Executive Director  
[khoward@elcdc.com](mailto:khoward@elcdc.com)  
505-843-9232 ext. 101

*(Administers Small Business Administration's 504 loan program that provides long-term fixed asset financing for small businesses.)*

### **Finance New Mexico**

[www.financenewmexico.org](http://www.financenewmexico.org)

*(Resource for funding and knowledge to start or grow a business in New Mexico. Web site offers information and directories of funding sources and business resources.)*

### **Kirtland Air Force Base**

#### **Small Business Office**

2000 Wyoming Blvd SE, Bldg. 20604, Room B4  
Kirtland AFB, NM 87117  
505-846-8515

-Francisco Tapia, Director  
[francisco.tapia@kirtland.af.mil](mailto:francisco.tapia@kirtland.af.mil)

## **Film**

### **City of Albuquerque, Economic Development Department Film Office**

1 Civic Plaza NW, Room 11110  
P.O. Box 1293

Albuquerque, NM 87103  
<http://www.cabq.gov/film/>

-Ann Lerner, Film Liaison  
505-768-3283  
[alerner@cabq.gov](mailto:alerner@cabq.gov)

*(Locations, permitting assistance and incentives information, products and services directory for film industry in Albuquerque.)*

### **Media Industries Strategy Project (MISP)**

[altmedia@unm.edu](mailto:altmedia@unm.edu)

<http://altmedianm.org/>

*(State program helping establish New Mexico as a center of excellence and innovation in media arts and sciences; information source and professional network.)*

### **National Association of Latino Independent Producers Albuquerque-Santa Fe Chapter**

<http://www.nalip.org/>

Ivonne Escajeda  
PO Box 9348

Albuquerque, NM 87119  
505-400-1044

[ivofilm@yahoo.com](mailto:ivofilm@yahoo.com)

*(Membership organization addressing the needs of Latino/Latina independent producers.)*

### **New Mexico Film Office**

418 Montezuma Ave.  
Santa Fe, NM 87501

505-476-5600  
800-545-9871

<http://www.nmfilm.com/>

-Lisa Strout, Director

*(Incentives, location, production and service network for film industry.)*

**UNM ARTS Lab ([Art, Research, Technology and Science Laboratory](#))**

MSC04 2570

1 University of New Mexico  
Albuquerque, NM 87131-0001

131 Pine Street NE

Albuquerque, NM 87106

505-277-2253

[artslab@unm.edu](mailto:artslab@unm.edu)

<http://artslab.unm.edu/>

-Andrea Polli, Director

*(Supports innovation and growth in film, new media, simulation, telehealth, game technology, image processing, scientific visualization, national security applications, and new markets for content.)*

**Incubators**

**South Valley Economic Development Center**

318 Isleta Blvd. SW

Albuquerque, NM 87105-3822

505-877-0373

[admin@svedc.com](mailto:admin@svedc.com)

<http://www.bernco.gov/live/departments.asp?dept=7147>

-Tony Gallegos, Executive Director

[tonyg@svedc.com](mailto:tonyg@svedc.com)

*(Small business incubator for new and existing small businesses in the South Valley area; provides low-cost office space, a commercial kitchen for rent, and on-site training in business management.)*

**Verge Building**

317 Commercial NE

Albuquerque, NM 87102

505-514-0858

[info@vergebuilding.com](mailto:info@vergebuilding.com)

<http://www.vergebuilding.com/>

*(Incubator for high-tech startups. Short-term leasing of offices or workstations; fiber-optic Internet; VOIP phone system; conference rooms with flat screen displays; copier, fax, scanner.)*

**WESST (Women's Economic Self-Sufficiency Team)**

609 Broadway Blvd. NE

Albuquerque, NM 87102

505.246.6900

1-800-GO-WESST

[www.wesst.org](http://www.wesst.org)

-Agnes Noonan, Executive Director

*(WESST Enterprise Center is a mixed-use business incubation facility that offers high-speed Internet access, phone service, meeting rooms, audio-visual equipment, receptionist service, and flexible office and light industrial space for up to 20 light manufacturing, service, professional and technology businesses on-site training in business development)*

**International Trade**

**New Mexico Economic Development Department**

**Office of International Trade**

1100 St. Francis Dr., Ste. 1060

Santa Fe, NM 87505

<http://www.edd.state.nm.us/businessAssistance/internationalBusiness/index.html>

-Mathew Woodlee, Director

505-827-0278

[Mathew.Woodlee@state.nm.us](mailto:Mathew.Woodlee@state.nm.us)

-Danielle Duran, International Trade Coordinator

505-827-0115

[Danielle.Duran@state.nm.us](mailto:Danielle.Duran@state.nm.us)

-Edward Herrera, International Trade Specialist

505-827-0315

[Edward.Herrera@state.nm.us](mailto:Edward.Herrera@state.nm.us)

*(Providing programs that encourage, develop and facilitate international business.)*

**U.S Department of Commerce/ Commercial Service**

U.S. Export Assistance Center

<http://www.buyusa.gov/newmexico/>

-Sandra Necessary, Director

505-231-0075

[Sandra.Necessary@N0SPAM.mail.doc.gov](mailto:Sandra.Necessary@N0SPAM.mail.doc.gov)

*(Helps small to medium-sized companies develop international markets.)*