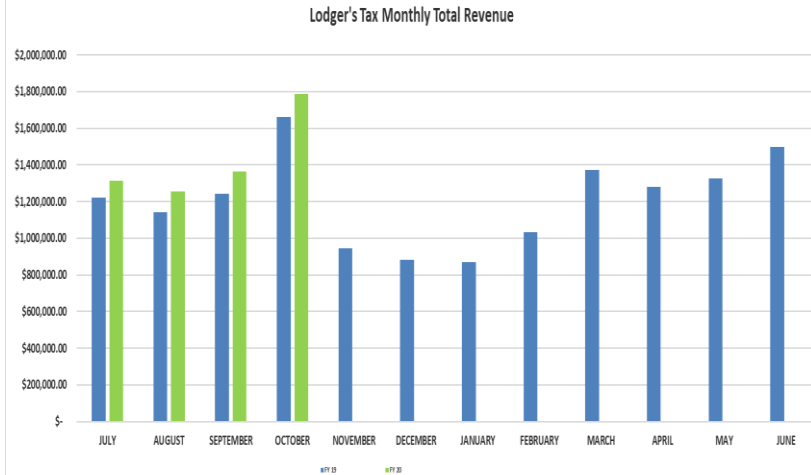


Lodger's Tax/Hospitality Fee Revenue Summary

Lodger's Tax Revenue Summary				
<u>Revenue</u>	Fiscal Year 2019	Fiscal Year 2020	<u>\$ Difference (+)/(-)</u>	<u>% Difference (+)/(-)</u>
	<u>October, 2018</u>	<u>October, 2019</u>		
Current Monthly Revenue	\$ 1,619,363.84	\$ 1,735,824.97	\$ 116,461.13	7.19%
Delinquent Monthly Revenue	4,802.88	416.67	(4,386.21)	-91.32%
AIRBNB / VRBO	37,068.96	49,203.28	12,134.32	32.73%
Total Monthly Revenue	1,661,235.68	1,785,444.92	124,209.24	7.48%
			-	
	<u>July, 2018 - Oct, 2018</u>	<u>July, 2019 - Oct, 2019</u>		
Cumulative Total Revenue	\$ 5,263,531.91	\$ 5,720,547.19	\$ 457,015.28	8.68%
Cumulative Total Revenue (No Airbnb / VRBO/Homeway)	\$ 5,113,319.02	\$ 5,520,838.65	\$ 407,519.63	7.97%
Hospitality Fee Revenue Summary				
<u>Revenue</u>	Fiscal Year 2019	Fiscal Year 2020	<u>\$ Difference (+)/(-)</u>	<u>% Difference (+)/(-)</u>
	<u>October, 2018</u>	<u>October, 2019</u>		
Current Monthly Revenue	\$ 323,960.09	\$ 347,165.02	\$ 23,204.93	7.16%
Delinquent Monthly Revenue	873.25	83.33	(789.92)	-90.46%
AIRBNB / VRBO	7,413.79	9,840.66	2,426.87	32.73%
Total Monthly Revenue	332,247.13	357,089.01	24,841.88	7.48%
			-	
	<u>July, 2018 - Oct, 2018</u>	<u>July, 2019 - Oct, 2019</u>		
Cumulative Total Revenue	\$ 1,052,706.38	\$ 1,144,109.35	\$ 91,402.97	8.68%
Cumulative Total Revenue (No Airbnb / VRBO/Homeway)	\$ 1,022,663.81	\$ 1,104,167.64	\$ 81,503.83	7.97%
Total Fiscal Year Revenue	\$ 6,316,238.29	\$ 6,864,656.54	\$ 548,418.25	8.68%

Lodger's Tax Revenue Summary

Lodger's Tax Revenue Summary				
Revenue	Fiscal Year 2019	Fiscal Year 2020	\$ Difference (+)/(-)	% Difference (+)/(-)
	October, 2018	October, 2019		
Current Monthly Revenue	\$ 1,619,363.84	\$ 1,735,824.97	\$ 116,461.13	7.19%
Delinquent Monthly Revenue	4,802.88	416.67	(4,386.21)	-91.32%
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Total Monthly Revenue	1,661,235.68	1,785,444.92	124,209.24	7.48%
	July, 2018 - Oct, 2018	July, 2019 - Oct, 2019		
Cumulative Total Revenue	\$ 5,263,531.91	\$ 5,720,547.19	\$ 457,015.28	8.68%
Cumulative Total Revenue (No Airbnb / VRBO/Homeaway)	\$ 5,113,319.02	\$ 5,520,838.65	\$ 407,519.63	7.97%



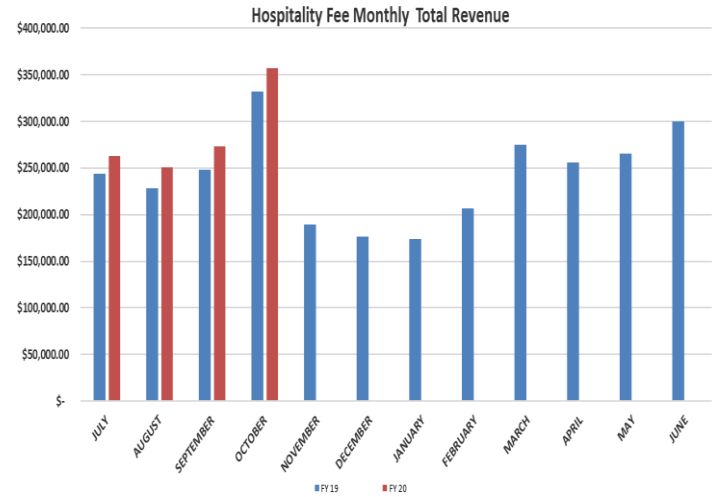
SCHEDULE OF LODGERS' TAX REVENUES (ACCRUAL BASIS) FY 2019 vs FY 2020

Months	FY 19	FY 19	FY19	FY19	FY 20	FY 20	FY 20	FY 20	FY 20	Monthly	Monthly Current	Cum. Current	YTD Cum. Current	Monthly Total	YTD Cum %	Without Airbnb/ VRBO/Homeaway YTD Cum % Change Total FY 2019 vs FY 2020
	Total Revenue	Current Revenue	Airbnb Revenue	Delinquent Revenue	Total Revenue	Current Revenue	Airbnb Revenue	VRBO/Homeaway Revenue	Delinquent Revenue	Comparison Current Revenue	Comparison % FY 2019 vs 2020	YTD Surplus/(Deficit) FY 2019 vs 2020	% Change FY 2019 vs 2020	Comparison % FY 2019 vs 2020	Change Total FY 2019 vs 2020	
JULY	\$ 1,220,378.69	\$ 1,182,696.07	\$ 37,265.95	\$ 416.67	\$ 1,314,386.54	\$ 1,266,091.09	\$ 47,878.78	\$ -	\$ 416.67	\$ 83,395.02	7.05%	\$ 83,395.02	7.05%	7.70%	7.70%	7.05%
AUGUST	1,141,284.91	1,100,980.10	40,304.81	-	1,255,848.26	1,171,534.01	52,634.76	-	31,679.49	70,553.91	6.41%	153,948.93	6.74%	10.04%	8.83%	8.13%
SEPTEMBER	1,240,632.63	1,195,057.48	35,573.17	10,001.98	1,364,867.47	1,269,025.69	49,991.72	-	45,850.06	73,968.21	6.19%	227,917.14	6.55%	10.01%	9.24%	8.47%
OCTOBER	1,661,235.68	1,619,363.84	37,068.96	4,802.88	1,785,444.92	1,735,824.97	47,371.73	1,831.55	416.67	116,461.13	7.19%	344,378.27	6.76%	7.48%	8.68%	7.97%
NOVEMBER	944,973.43	911,660.16	32,664.15	649.12												
DECEMBER	881,067.62	829,076.10	31,962.88	20,028.64												
JANUARY	870,542.44	798,039.61	48,816.63	23,686.20												
FEBRUARY	1,032,742.37	901,890.12	44,608.96	86,243.29												
MARCH	1,373,750.82	1,311,042.66	52,979.82	9,728.34												
APRIL	1,279,368.22	1,232,612.99	46,076.86	678.37												
MAY	1,328,019.95	1,278,720.90	47,836.59	1,462.46												
JUNE	1,500,158.38	1,440,142.87	46,443.11	13,572.40												
TOTAL	\$ 14,474,155.14	\$ 13,801,282.90	\$ 501,601.89	\$ 171,270.35	\$ 5,720,547.19	\$ 5,442,475.76	\$ 197,876.99	\$ 1,831.55	\$ 78,362.89	\$ 344,378.27						
Adjustments																
FINAL CAFR TOTAL																
BUDGET	\$ 13,540,000.00				\$ 13,681,000.00											

Hospitality Fee Revenue Summary

Hospitality Fee Revenue Summary

Revenue	Fiscal Year 2019	Fiscal Year 2020	\$ Difference (+)/(-)	% Difference (+)/(-)
	October, 2018	October, 2019		
Current Monthly Revenue	\$ 323,960.09	\$ 347,165.02	\$ 23,204.93	7.16%
Delinquent Monthly Revenue	873.25	83.33	(789.92)	-90.46%
AIRBNB / VRBO	7,413.79	9,840.66	2,426.87	32.73%
Total Monthly Revenue	332,247.13	357,089.01	24,841.88	7.48%
			-	
	July, 2018 - Oct, 2018	July, 2019 - Oct, 2019		
Cumulative Total Revenue	\$ 1,052,706.38	\$ 1,144,109.35	\$ 91,402.97	8.68%
Cumulative Total Revenue (No Airbnb / VRBO/Homeaway)	\$ 1,022,663.81	\$ 1,104,167.64	\$ 81,503.83	7.97%
Total Fiscal Year Revenue	\$ 6,316,238.29	\$ 6,864,656.54	\$ 548,418.25	8.68%



FY 2019 thru FY 2020

Months	FY19	FY19	FY19	FY19	FY20	FY20	FY20	FY20	FY20	Monthly Comparison Current Revenue	Monthly Current Comparison % FY 2019 vs 2020	Cum. Current YTD Surplus/(Deficit) FY 2019 vs 2020	YTD Cum. Current % Change FY 2019 vs 2020	Monthly Total Comparison % FY 2019 vs 2020	YTD Cum % Change Total FY 2019 vs 2020	Without Airbnb/RBO/Homeaway YTD Cum % Change Total FY 2019 vs FY 2020
	Total Revenue	Current Revenue	Airbnb Revenue	Delinquent Revenue	Total Revenue	Current Revenue	Airbnb Revenue	VRBO/HomeAway Revenue	Delinquent Revenue							
JULY	\$ 244,075.74	\$ 236,539.22	\$ 7,453.19	\$ 83.33	\$ 262,877.29	\$ 253,218.20	\$ 9,575.76	\$ -	\$ 83.33	16,678.98	7.05%	16,678.98	7.05%	7.70%	7.70%	7.05%
AUGUST	228,256.98	220,196.02	8,060.96	-	251,169.62	234,306.77	10,526.95	-	6,335.90	14,110.75	6.41%	30,789.73	6.74%	10.04%	8.83%	8.13%
SEPTEMBER	248,126.53	239,011.50	7,114.63	2,000.40	272,973.43	253,805.07	9,998.34	-	9,170.02	14,793.57	6.19%	45,583.30	6.55%	10.01%	9.24%	8.47%
OCTOBER	332,247.13	323,960.09	7,413.79	873.25	357,089.01	347,165.02	9,474.35	366.31	83.33	23,204.93	7.16%	68,788.23	6.75%	7.48%	8.68%	7.97%
NOVEMBER	188,994.66	182,332.01	6,532.83	129.82												
DECEMBER	176,213.50	165,815.20	6,392.58	4,005.72												
JANUARY	174,108.55	159,607.98	9,763.33	4,737.24												
FEBRUARY	206,548.46	180,378.02	8,921.79	17,248.65												
MARCH	274,750.17	262,208.55	10,595.96	1,945.66												
APRIL	255,873.71	246,522.66	9,215.37	135.68												
MAY	265,604.00	255,744.19	9,567.32	292.49												
JUNE	300,031.69	288,028.59	9,288.62	2,714.48												
TOTAL	\$ 2,894,831.12	\$ 2,760,344.03	\$ 100,320.37	\$ 34,166.72	\$ 1,144,109.35	\$ 1,088,495.06	\$ 39,575.40	\$ 366.31	\$ 15,672.58	\$ 68,788.23						
Adjustments																
FINAL CAFR TOTAL																
BUDGET	\$ 2,720,000.00				\$ 2,736,000.00											