

GARA COMMERCIAL is a full service commercial real estate firm located in Albuquerque, New Mexico. GARA COMMERCIAL's success is based upon its highly qualified principal, Charles S. Gara. Gara has more than thirty-four (34) years of real estate experience with over twenty-four (24) of those years in the Albuquerque market. Gara has been involved in real estate transactions valued in excess of \$450 Million Dollars. Gara has extensive experience in the sale, leasing, management, financing, and development of real property.

GARA COMMERCIAL focuses on relationships with owners and users of real estate. GARA COMMERCIAL specializes in specific real estate opportunities on behalf of a limited number of clients. Customer service has the highest priority with GARA COMMERCIAL. As evidenced by the repeat business from existing clients, the services provided by GARA COMMERCIAL are unparalleled in the regional marketplace. Understanding the needs of our clients and then focusing time, effort, and experience on those needs ensures success for our client's projects.

In addition to his real estate activities, Gara is actively involved in the community as a past member of the City of Albuquerque Environmental Planning Commission, charged with administering planning and zoning in the City of Albuquerque. Gara served on the City Council Committee for the Planned Growth Strategy and currently is a member of the Planned Growth Strategy Implementation Advisory Task Force. Gara is also an active member, and was the 2007 Chairman, of the National Association of Industrial and Office Properties (NAIOP), New Mexico Chapter. Gara has served NAIOP in various officer capacities and committee chairs. Gara is also a member of the Commercial Association of Realtors. Gara is an active member and past board member of Albuquerque Economic Development, a private organization working to create jobs in the metropolitan area. Gara is a board member of the Workforce Connection of Central New Mexico. Gara is a charter member of the Board of Directors of High Desert State Bank, a community bank specializing in construction lending. Gara was recently elected to the board of Alvarado Realty Co. which owns and operates Sandia Peak Tram, Sandia Ski Area, Santa Fe Ski Area and multiple commercial and apartment properties in the Southwest.