

Food Concessions
Trend Analysis, Market Share and Change over
Calendar Year 2013

Tenant	Type	Data	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Grand Total	YTD Mkt Share	Change Prior Yr
Fresquez (2011 contract)	Los Cuates	Revenues	\$ 116,355.34	\$ 103,796.39	\$ 138,219.27	\$ 138,101.33	\$ 151,785.49	\$ 158,765.94	\$ 156,003.26	\$ 150,530.82	\$ 134,215.44	\$ 151,204.37	\$ 121,516.54		\$ 1,520,494.19		
		Amount Due	14,443.17	13,015.04	17,369.27	17,392.77	18,972.23	19,786.14	19,458.90	18,783.70	16,791.63	18,943.98	15,317.01		190,273.84		
	Keva Juice	Revenues	\$ 33,220.30	\$ 32,043.36	\$ 46,052.74	\$ 43,462.31	\$ 49,740.47	\$ 51,594.41	\$ 51,178.31	\$ 44,673.36	\$ 35,478.66	\$ 40,319.99	\$ 35,493.61		\$ 463,257.52		
		Amount Due	3,654.23	3,524.77	5,065.80	4,780.85	5,471.45	5,675.39	5,629.61	4,914.07	3,902.65	4,435.20	3,904.30		50,958.32		
	Rio Grande Brew Pub & Grill	Revenues	\$ 134,222.01	\$ 146,539.06	\$ 193,285.45	\$ 198,819.86	\$ 214,371.54	\$ 214,741.97	\$ 207,160.88	\$ 216,331.80	\$ 215,404.58	\$ 231,614.42	\$ 197,021.56		\$ 2,169,513.13		
		Amount Due	18,612.22	20,482.63	26,772.27	27,634.40	29,813.64	29,583.73	28,523.12	29,841.39	29,787.10	31,871.90	27,320.83		300,243.23		
Fresquez '11 - Gross Revenue Sum			\$ 283,797.65	\$ 282,378.81	\$ 377,557.46	\$ 380,383.50	\$ 415,897.50	\$ 425,102.32	\$ 414,342.45	\$ 411,535.98	\$ 385,098.68	\$ 423,138.78	\$ 354,031.71	\$ -	\$ 4,153,264.84	32.28%	26.33%
Fresquez '11 - Amount Due Sum			36,709.62	37,022.44	49,207.34	49,808.02	54,257.32	55,045.26	53,611.63	53,539.16	50,481.38	55,251.08	46,542.14	-	541,475.39		
Fresquez (2008 contract)	Panda Express	Revenues	\$ 53,829.35	\$ 48,869.51	\$ 64,542.87	\$ 60,919.27	\$ 66,531.13	\$ 72,891.37	\$ 75,739.83	\$ 69,523.65	\$ 55,768.89	\$ 62,932.94	\$ 53,125.31		\$ 684,674.12		
		Amount Due	5,921.23	5,375.65	7,099.72	6,701.12	7,318.42	8,018.05	8,331.38	7,647.60	6,134.58	6,922.62	5,843.78		75,314.15		
	Quizno's	Revenues	\$ 81,710.50	\$ 82,311.45	\$ 110,843.86	\$ 112,965.48	\$ 124,816.57	\$ 122,797.69	\$ 129,488.09	\$ 116,092.88	\$ 100,526.16	\$ 115,364.38	\$ 96,624.94		\$ 1,193,542.00		
		Amount Due	8,988.16	9,054.26	12,192.82	12,426.20	13,729.82	13,507.75	14,243.69	12,770.22	11,057.88	12,690.08	10,628.74		131,289.62		
	Route 66	Revenues	\$ 41,700.16	\$ 41,315.21	\$ 54,004.85	\$ 52,171.57	\$ 59,667.25	\$ 51,886.33	\$ 48,257.65	\$ 51,853.35	\$ 56,075.13	\$ 59,104.06	\$ 51,078.53		\$ 567,114.09		
		Amount Due	7,027.41	6,970.96	9,092.27	8,782.65	10,043.23	8,731.12	8,143.01	8,733.09	9,448.89	9,952.60	8,611.30		95,536.53		
	Snack Attack	Revenues	\$ 7,068.58	\$ 7,117.59	\$ 11,158.75	\$ 8,468.95	\$ 10,606.58	\$ 11,901.78	\$ 13,799.55	\$ 13,437.35	\$ 12,030.25	\$ 15,008.82	\$ 10,552.02		\$ 121,150.22		
		Amount Due	777.54	782.93	1,227.46	931.58	1,166.72	1,309.20	1,517.95	1,478.11	1,323.33	1,650.97	1,160.72		13,326.51		
	Watch	Revenues	\$ 29,347.09	\$ 25,634.28	\$ 33,451.11	\$ 33,465.26	\$ 33,880.87	\$ 32,269.23	\$ 31,591.76	\$ 33,526.50	\$ 32,741.62	\$ 35,496.44	\$ 30,089.89		\$ 351,494.05		
		Amount Due	3,943.45	3,470.26	4,561.93	4,516.25	4,668.70	4,369.08	4,253.97	4,567.26	4,472.05	4,807.63	4,134.65		47,765.23		
	Il Trattoria	Revenues	\$ 28,420.86	\$ 27,023.40	\$ 35,748.72	\$ 33,280.92	\$ 37,970.88	\$ 40,788.88	\$ 45,161.09	\$ 40,437.20	\$ 35,112.03	\$ 39,195.12	\$ 29,719.89		\$ 392,858.99		
		Amount Due	3,126.29	2,972.57	3,932.36	3,660.90	4,176.80	4,486.78	4,967.72	4,448.09	3,862.32	4,311.46	3,269.19		43,214.48		
	Comida Buena	Revenues	\$ 144,468.21	\$ 141,242.78	\$ 173,981.85	\$ 176,222.33	\$ 197,579.54	\$ 202,005.21	\$ 204,789.69	\$ 196,298.48	\$ 180,692.78	\$ 209,546.14	\$ 156,577.77		\$ 1,983,404.78		
		Amount Due	15,891.50	15,536.71	19,138.11	19,384.46	21,733.75	22,220.57	22,526.87	21,592.83	19,876.21	23,050.08	17,223.55		218,174.64		
	Baskin Robins	Revenues	\$ 14,648.65	\$ 14,574.35	\$ 25,595.86	\$ 22,673.12	\$ 26,068.89	\$ 27,817.57	\$ 27,566.65	\$ 25,574.45	\$ 19,718.19	\$ 21,348.23	\$ 15,849.53		\$ 241,435.49		
		Amount Due	1,611.35	1,603.18	2,815.54	2,494.06	2,867.58	3,059.93	3,032.33	2,813.19	2,169.00	2,348.31	1,743.45		26,557.92		
	Tia Juanitas	Revenues	\$ 71,786.50	\$ 67,865.87	\$ 81,654.88	\$ 85,261.38	\$ 93,000.87	\$ 95,576.43	\$ 98,626.81	\$ 95,056.54	\$ 85,964.42	\$ 100,581.84	\$ 87,322.98		\$ 962,698.52		
		Amount Due	7,896.52	7,465.25	8,982.04	9,378.75	10,230.10	10,513.41	10,848.95	10,456.22	9,456.09	11,064.00	9,605.53		105,896.86		
Vending machine	Revenues	\$ 30.00	\$ 119.20	\$ 295.80	\$ 248.10	\$ 487.60	\$ 643.91	\$ 668.95	\$ 512.00	\$ 790.00	\$ 407.00	\$ 398.00		\$ 4,600.56			
	Amount Due	3.00	11.92	29.58	24.81	48.76	64.39	66.90	51.20	79.00	40.70	39.80		460.06			
Fresquez '08 - Gross Revenue Sum			\$ 473,009.90	\$ 456,073.64	\$ 591,278.55	\$ 585,676.38	\$ 650,610.18	\$ 658,578.40	\$ 675,690.07	\$ 642,312.40	\$ 579,419.47	\$ 658,984.97	\$ 531,338.86	\$ -	\$ 6,502,972.82	50.54%	-15.73%
Fresquez '08 - Amount Due Sum			55,186.45	53,243.68	69,071.82	68,300.78	75,983.88	76,280.28	77,932.77	74,557.81	67,879.35	76,838.45	62,260.72	-	757,535.99		
Black Mesa	Main Bakery	Revenues	\$ 45,309.75	\$ 35,672.32	\$ 45,366.94	\$ 47,654.45	\$ 47,561.45	\$ 53,353.65	\$ 55,443.72	\$ 53,419.04	\$ 44,265.58	\$ 49,007.05	\$ 39,618.62		\$ 516,672.57		
		Amount Due	4,984.07	3,923.96	4,990.36	5,241.99	5,231.76	5,868.90	6,098.81	5,876.09	4,869.21	5,390.78	4,358.05		56,833.98		
	Concourse A	Revenues	\$ 95,273.49	\$ 97,178.13	\$ 122,051.70	\$ 129,721.15	\$ 141,018.63	\$ 141,894.25	\$ 148,131.67	\$ 135,702.60	\$ 121,999.66	\$ 141,144.74	\$ 116,403.73		\$ 1,390,519.75		
		Amount Due	10,480.08	10,689.59	13,425.69	14,269.33	15,512.05	15,608.37	16,294.48	14,927.29	13,419.96	15,525.92	12,804.41		152,957.17		
	Vending machines	Revenues	\$ 414.57	\$ 305.92	\$ 538.51	\$ 495.23	\$ 648.44	\$ 640.12	\$ 645.26	\$ 600.90	\$ 456.85	\$ 626.85	\$ 404.22		\$ 5,776.87		
		Amount Due	41.46	30.59	53.85	49.52	64.84	64.01	64.53	60.09	45.69	62.69	40.42		577.69		
	Catering	Revenues	\$ 9,534.95	\$ 11,481.48	\$ 24,095.17	\$ 22,524.21	\$ 22,511.60	\$ 31,321.00	\$ 36,716.40	\$ 36,010.33	\$ 35,065.45	\$ 36,814.84	\$ 30,957.27		\$ 297,032.70		
		Amount Due	943.96	1,136.67	2,385.42	2,229.90	2,228.65	3,100.78	3,634.92	3,565.02	3,471.48	3,644.67	3,064.77		29,406.24		
Black Mesa - Gross Revenue Sum			\$ 150,532.76	\$ 144,637.85	\$ 192,052.32	\$ 200,395.04	\$ 211,740.12	\$ 227,209.02	\$ 240,937.05	\$ 225,732.87	\$ 201,787.54	\$ 227,593.48	\$ 187,383.84	\$ -	\$ 2,210,001.89	17.18%	-9.84%
Black Mesa - Amount Due Sum			16,449.57	15,780.81	20,855.32	21,790.74	23,037.30	24,642.06	26,092.74	24,428.49	21,806.34	24,624.06	20,267.65	-	239,775.08		
TOTAL SUM OF GROSS REVENUES			\$ 907,340.31	\$ 883,090.30	\$ 1,160,888.33	\$ 1,166,454.92	\$ 1,278,247.80	\$ 1,310,889.74	\$ 1,330,969.57	\$ 1,279,581.25	\$ 1,166,305.69	\$ 1,309,717.23	\$ 1,072,754.41	\$ -	\$ 12,866,239.55	100.00%	-4.38%
TOTAL SUM OF AMOUNT DUE			108,345.64	106,046.93	139,134.48	139,899.55	153,278.50	155,967.60	157,637.14	152,525.46	140,167.07	156,713.59	129,070.51	-	1,538,786.45		
CHANGE FROM PRIOR YEAR - MONTH			-6.9%	-9.2%	-7.0%	3.3%	-0.7%	-3.8%	-7.6%	-7.1%	-2.7%	-1.7%	-5.2%	-			
CHANGE FROM PRIOR YEAR YTD			-6.9%	-8.1%	-7.6%	-4.8%	-3.8%	-3.8%	-4.5%	-4.8%	-4.6%	-4.3%	-4.4%	-			