

Gift & News Program
Trend Analysis, Market Share and Change over
Calendar Year 2013

Tenant	Type	Data	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Grand Total	YTD Mkt Share	Change Prior Yr
Avila Retail Development	Earth Spirit - S(2)-3,4	Revenues	\$ 131,099.19	\$ 148,391.38	\$ 162,750.77	\$ 188,168.80	\$ 202,974.94	\$ 191,066.74	\$ 183,253.45	\$ 221,926.49	\$ 208,173.61	\$ 264,946.12	\$ 178,102.60	\$ 182,073.23	\$ 2,262,927.32		
		Amount Due	19,506.81	22,392.48	24,452.90	28,302.87	30,574.64	28,699.93	27,391.13	33,382.65	31,203.58	39,552.08	26,625.11	26,998.62	339,082.80		
	Greetings From NM S(1)-3	Revenues	\$ 53,660.01	\$ 51,103.20	\$ 65,806.60	\$ 65,256.93	\$ 68,210.52	\$ 76,816.15	\$ 76,553.76	\$ 75,602.49	\$ 64,468.48	\$ 110,511.47	\$ 69,208.90	\$ 74,401.80	\$ 851,600.31		
		Amount Due	7,694.30	7,364.95	9,399.23	9,332.68	9,766.48	10,966.36	10,977.48	10,877.27	9,246.42	15,757.54	9,869.15	10,628.06	121,879.92		
	Fiesta Gifts - Concourse A	Revenues	\$ 20,472.20	\$ 20,315.02	\$ 27,221.31	\$ 29,799.86	\$ 33,169.28	\$ 30,010.08	\$ 32,590.86	\$ 32,033.78	\$ 30,036.01	\$ 39,957.80	\$ 24,661.70	\$ 29,961.31	\$ 350,229.21		
		Amount Due	3,275.55	3,250.40	4,355.41	4,767.98	5,307.08	4,801.61	5,214.54	5,125.40	4,805.76	6,393.25	3,945.87	4,793.81	56,036.66		
Avila Retail - Gross Revenue Sum			\$ 205,231.40	\$ 219,809.60	\$ 255,778.68	\$ 283,225.59	\$ 304,354.74	\$ 297,892.97	\$ 292,398.07	\$ 329,562.76	\$ 302,678.10	\$ 415,415.39	\$ 271,973.20	\$ 286,436.34	\$ 3,464,756.84	33.25%	0.19%
Avila Retail - Amount Due Sum			30,476.65	33,007.83	38,207.54	42,403.53	45,648.20	44,467.90	43,583.15	49,385.32	45,255.76	61,702.87	40,440.14	42,420.50	516,999.39		
El Mercado	Sundancer Trading Co. - S(2)-2	Revenues	\$ 52,984.75	\$ 50,386.77	\$ 70,352.86	\$ 75,882.94	\$ 82,009.62	\$ 86,185.44	\$ 85,689.01	\$ 96,927.36	\$ 99,992.83	\$ 128,082.72	\$ 66,489.31	\$ 57,430.32	\$ 952,413.93		
		Amount Due	8,231.24	8,178.34	11,008.50	11,915.80	12,876.75	13,549.60	13,393.19	15,028.15	15,543.52	20,106.99	10,524.39	9,044.88	149,401.35		
	Thunderbird Curio S(2)-2	Revenues	\$ 47,639.00	\$ 44,868.59	\$ 69,308.06	\$ 76,398.40	\$ 86,976.98	\$ 89,828.25	\$ 89,672.25	\$ 90,396.64	\$ 86,551.08	\$ 102,414.50	\$ 64,803.34	\$ 54,439.35	\$ 903,296.44		
		Amount Due	7,146.71	7,020.90	10,457.61	11,523.35	13,114.56	13,540.84	13,497.55	13,631.41	13,021.19	15,406.38	9,742.95	8,190.60	149,925.46		
El Mercado - Gross Revenue Sum			\$ 100,623.75	\$ 95,255.36	\$ 139,660.92	\$ 152,281.34	\$ 168,986.60	\$ 176,013.69	\$ 175,361.26	\$ 187,324.00	\$ 186,543.91	\$ 230,497.22	\$ 131,292.65	\$ 111,869.67	\$ 1,855,710.38	17.81%	13.29%
El Mercado - Amount Due Sum			15,377.94	15,199.24	21,466.11	23,439.15	25,991.31	27,090.44	26,890.74	28,659.56	28,564.71	35,513.37	20,267.35	17,235.47	285,695.40		
Hudson-Garza ABQ	Gate A-5	Revenues	\$ 81,154.54	\$ 82,571.00	\$ 108,151.08	\$ 109,148.93	\$ 120,730.98	\$ 119,930.13	\$ 126,561.35	\$ 114,562.07	\$ 100,241.64	\$ 111,784.32	\$ 93,175.37	\$ 108,750.17	\$ 1,276,761.58		
		Amount Due	12,984.73	13,211.36	17,304.17	17,463.83	19,316.96	19,188.82	20,249.82	18,329.93	16,038.66	17,885.49	14,908.06	17,400.03	204,281.86		
	Landside	Revenues	\$ 47,699.68	\$ 45,779.38	\$ 56,491.74	\$ 55,091.63	\$ 65,063.99	\$ 66,990.61	\$ 72,233.11	\$ 72,592.50	\$ 61,119.69	\$ 69,775.40	\$ 53,503.98	\$ 62,242.80	\$ 728,584.51		
		Amount Due	7,631.95	7,324.70	9,038.68	8,814.66	10,410.24	10,718.50	11,557.30	11,614.80	9,779.15	11,164.06	8,560.64	9,958.85	125,612.21		
	T-Connector	Revenues	\$ 136,357.09	\$ 133,732.51	\$ 169,725.98	\$ 173,579.09	\$ 191,238.53	\$ 198,340.54	\$ 204,747.74	\$ 200,799.00	\$ 176,503.45	\$ 195,618.68	\$ 161,739.21	\$ 180,355.26	\$ 2,122,737.08		
		Amount Due	21,817.13	21,397.20	27,156.16	27,772.65	30,598.16	31,734.49	32,759.64	32,127.84	28,240.55	31,298.99	25,878.27	28,856.84	339,637.92		
	Newswall B5	Revenues	\$ 14,776.53	\$ 11,941.96	\$ 18,269.78	\$ 21,328.18	\$ 29,620.38	\$ 28,936.32	\$ 29,344.33	\$ 28,655.14	\$ 23,136.12	\$ 25,566.21	\$ 19,730.97	\$ 24,270.77	\$ 275,576.69		
		Amount Due	2,364.24	1,910.71	2,923.16	3,412.51	4,739.26	4,629.81	4,695.09	4,584.82	3,701.78	4,090.59	3,156.96	3,883.32	44,092.25		
Hudson-Garza - Gross Revenue Sum			\$ 279,987.84	\$ 274,024.85	\$ 352,638.58	\$ 359,147.83	\$ 406,653.88	\$ 414,197.60	\$ 432,886.53	\$ 416,608.71	\$ 361,000.90	\$ 402,744.61	\$ 328,149.53	\$ 375,619.00	\$ 4,403,659.79	42.26%	3.10%
Hudson-Garza - Amount Due Sum			44,798.05	43,843.98	56,422.17	57,463.65	65,064.62	66,271.62	69,261.85	66,657.39	57,760.14	64,439.13	52,503.92	60,099.04	704,585.56		
Page Industries	Handbags & More - Great Hall	Revenues	\$ 8,354.19	\$ 7,426.49	\$ 10,909.23	\$ 11,882.97	\$ 12,513.58	\$ 12,681.61	\$ 9,263.59	\$ 11,558.04	\$ 13,904.93	\$ 14,054.57	\$ 7,993.83	\$ 8,643.97	\$ 129,187.00		
		Amount Due	1,336.67	1,188.24	1,745.48	1,901.28	2,002.17	2,029.06	1,482.17	1,849.29	2,224.79	2,248.73	1,279.01	1,383.04	20,669.93		
	Sunport Boutique - Concourse B	Revenues	\$ 7,448.36	\$ 7,462.78	\$ 9,490.66	\$ 10,907.83	\$ 11,704.04	\$ 12,237.23	\$ 10,164.96	\$ 11,204.12	\$ 10,090.25	\$ 13,221.63	\$ 9,686.89	\$ 7,641.42	\$ 121,260.17		
		Amount Due	1,191.74	1,194.04	1,518.51	1,745.25	1,872.65	1,957.96	1,626.39	1,792.66	1,614.44	2,115.46	1,549.90	1,222.63	19,401.63		
	Senor Murphy -	Revenues	\$ 9,869.77	\$ 10,962.53	\$ 12,694.54	\$ 12,898.85	\$ 16,308.09	\$ 16,335.33	\$ 15,857.28	\$ 15,529.80	\$ 15,995.35	\$ 17,699.20	\$ 13,689.40	\$ 15,189.89	\$ 173,030.03		
		Amount Due	1,579.16	1,754.00	2,031.13	2,063.82	2,609.29	2,613.65	2,537.16	2,484.77	2,559.25	2,831.87	2,190.30	2,430.38	27,684.78		
	ABQ Style -	Revenues	\$ 15,638.36	\$ 16,277.65	\$ 21,827.37	\$ 24,948.13	\$ 29,283.69	\$ 23,656.25	\$ 26,124.78	\$ 25,641.18	\$ 26,090.87	\$ 27,127.19	\$ 17,411.82	\$ 17,626.23	\$ 271,653.52		
		Amount Due	2,502.14	2,604.42	3,492.38	3,991.70	4,685.39	3,785.00	4,179.96	4,102.59	4,174.54	4,340.35	2,785.89	2,820.20	43,464.56		
Page Industries - Gross Revenue Sum			\$ 41,310.68	\$ 42,129.45	\$ 54,921.80	\$ 60,637.78	\$ 69,809.40	\$ 64,910.42	\$ 61,410.61	\$ 63,933.14	\$ 66,081.40	\$ 72,102.59	\$ 48,781.94	\$ 49,101.51	\$ 695,130.74	6.67%	1.13%
Page Industries - Amount Due Sum			6,609.71	6,740.70	8,787.50	9,702.05	11,169.50	10,385.67	9,825.68	10,229.31	10,573.02	11,536.41	7,805.11	7,856.24	111,220.89		
TOTAL SUM OF GROSS REVENUES			\$ 627,153.67	\$ 631,219.26	\$ 802,999.98	\$ 855,292.54	\$ 949,804.62	\$ 953,014.68	\$ 962,056.47	\$ 997,428.61	\$ 916,304.31	\$ 1,120,759.81	\$ 780,197.32	\$ 823,026.52	\$ 10,419,257.75	100.00%	3.12%
TOTAL SUM OF AMOUNT DUE			97,262.35	98,791.75	124,883.32	133,008.38	147,873.63	148,215.63	149,561.42	154,931.58	142,153.63	173,191.78	121,016.52	127,611.25	1,618,501.24		
CHANGE FROM PRIOR YEAR - MONTH			1.7%	-3.4%	-1.1%	6.5%	2.2%	18.1%	8.4%	8.0%	-1.6%	-0.7%	-2.1%	1.1%			
CHANGE FROM PRIOR YEAR YTD			1.7%	-0.9%	-1.0%	1.1%	1.4%	4.3%	5.0%	5.4%	4.5%	3.8%	3.3%	3.1%			

January 2013 - Revised Report date 06/19/13

Balances with ABM 1/15/14