

**ALBUQUERQUE INTERNATIONAL SUNPORT**  
**FOOD CONCESSIONS GROSS REVENUE REPORT**  
**CALENDAR YEAR 2011**

MONTH	Fresquez											Black Mesa Coffee				TOTAL	PERCENT CHANGE
	PANDA EXPRESS	QUIZNO'S	ROUTE 66	SNACK ATTACK	SUNPORT EATERY	WATCH	IL TRATTORIA	COMIDA BUENA	BASKIN ROBBINS	TIA JUANITAS	VENDING MACHINE	MAIN BAKERY	CONCOURSE A	VENDING MACHINES	CATERING		
JANUARY		156,962.30	83,121.51		3,563.61	123,119.71	35,747.11	209,338.36	24,756.90	91,570.87	0.00	56,946.88	107,816.14	274.90	17,386.90	910,605.19	-1.51%
FEBRUARY		219,550.71	97,169.71		3,334.04	178,010.17	0.00	112,486.15	15,254.96	0.00	189.00	49,147.79	165,335.11	291.68	18,535.07	859,304.39	2.11%
MARCH	100,158.87	156,064.46	100,430.19	6,382.80	2,696.27	139,826.98	44,076.40	206,203.01	23,999.54	103,284.59	0.00	57,382.20	140,988.25	421.33	24,444.53	1,106,359.42	3.20%
APRIL	90,180.63	145,881.60	97,897.52	10,735.60	2,431.79	140,110.46	42,183.50	203,344.50	22,815.55	95,943.98	474.00	53,137.03	137,279.96	451.11	27,623.54	1,070,490.77	7.48%
MAY	105,228.14	166,709.71	111,326.89	13,816.65	2,710.87	159,761.25	49,552.04	248,570.42	29,669.95	116,552.86	274.00	67,799.22	161,768.44	472.44	32,884.05	1,267,096.93	16.45%
JUNE	105,541.06	154,454.12	99,054.93	13,659.05	2,681.85	153,315.78	52,016.47	250,610.79	33,169.56	115,989.41	366.22	77,444.22	154,928.41	606.85	36,037.36	1,249,876.08	5.66%
JULY	108,982.57	155,902.41	93,444.69	13,191.85	1,890.24	151,698.09	52,864.21	256,996.59	36,002.94	116,217.97	336.00	96,441.99	164,602.76	549.86	38,108.90	1,287,231.07	3.20%
AUGUST	95,893.97	147,147.49	89,989.20	11,292.71	1,928.10	153,254.23	46,704.72	255,985.74	31,150.31	113,978.78	206.00	91,546.97	152,514.62	674.22	39,365.71	1,231,632.77	5.55%
SEPTEMBER	82,385.24	139,916.16	97,763.99	11,450.42	0.00	149,848.29	39,444.82	246,066.47	24,750.05	112,102.96	195.00	83,796.38	145,008.08	517.13	34,011.57	1,167,256.56	10.78%
OCTOBER	90,723.15	150,357.69	100,566.37	15,404.99	0.00	161,697.53	43,648.97	272,636.85	30,426.33	119,541.16	290.00	86,152.13	163,787.78	334.28	34,176.79	1,269,744.02	3.87%
NOVEMBER																0.00	
DECEMBER																0.00	
<b>T O T A L S.&gt;</b>	<b>779,093.63</b>	<b>1,592,946.65</b>	<b>970,765.00</b>	<b>95,934.07</b>	<b>21,236.77</b>	<b>1,510,642.49</b>	<b>406,238.24</b>	<b>2,262,238.88</b>	<b>271,996.09</b>	<b>985,182.58</b>	<b>2,330.22</b>	<b>719,794.81</b>	<b>1,494,029.55</b>	<b>4,593.80</b>	<b>302,574.42</b>	<b>11,419,597.20</b>	
Y-T-D Market Share.>	6.82%	13.95%	8.50%	0.84%	0.19%	13.23%	3.56%	19.81%	2.38%	8.63%	0.02%	6.30%	13.08%	0.04%	2.65%	100.00%	
		Fresquez	77.92%									Black Mesa Coffee		22.08%		100.00%	
<b>Market Share % Change Over</b>																	
Prev/Yr-Mo.	100.00%	-15.59%	-6.41%	100.00%	-100.00%	-6.79%	-25.35%	-10.37%	-14.79%	-3.97%	60.22%	-16.45%	22.94%	-36.36%	100.00%	3.87%	
YTD-OCTOBER	100.00%	-6.05%	4.78%	100.00%	-37.94%	-42.22%	-30.27%	-16.21%	-21.57%	-15.21%	86.82%	-23.92%	48.93%	30.49%	100.00%	5.78%	

Fresquez Total Revenue for September \$ 985,293.04  
Black Mesa Total Revenue for September \$ 284,450.98