

**ALBUQUERQUE INTERNATIONAL SUNPORT**  
**FOOD CONCESSIONS GROSS REVENUE REPORT**  
**CALENDAR YEAR 2012**

MONTH	Fresquez												RIO GRANDE BREW	Black Mesa Coffee				TOTAL	PERCENT CHANGE
	PANDA EXPRESS	QUIZNO'S	ROUTE 66	SNACK ATTACK	WATCH	IL TRATTORIA	COMIDA BUENA	BASKIN ROBBINS	TIA JUANITAS	VENDING MACHINE	LOS CUATES	KEVA JUICE	PUB & GRILL	MAIN BAKERY	CONCOURSE A	VENDING MACHINES	CATERING		
JANUARY	63,546.87	109,646.07	70,246.02	9,214.26	85,064.20	27,354.40	170,934.49	16,832.30	76,519.51	79.00	133,345.45	32,559.98		49,189.39	110,407.56	358.67	19,470.75	974,768.92	7.05%
FEBRUARY	64,681.69	105,009.81	72,216.32	9,438.40	86,272.00	29,099.62	168,789.59	17,588.51	79,751.74	161.15	134,952.98	33,463.35		44,559.72	109,699.68	360.61	16,583.35	972,628.52	13.19%
MARCH	83,314.73	138,989.53	96,005.78	10,564.96	107,235.10	41,175.99	211,127.90	25,531.49	93,024.85	39.00	161,601.11	48,382.99		57,536.39	148,092.58	498.03	24,923.61	1,248,044.04	12.81%
APRIL	73,534.61	133,502.90	88,290.35	10,843.77	92,106.42	39,959.05	187,167.96	21,958.54	84,032.48	307.35	143,704.49	43,339.87		50,984.14	134,950.49	431.06	23,828.77	1,128,942.25	5.46%
MAY	81,806.61	147,079.23	101,148.19	12,237.94	102,735.19	46,693.56	213,683.45	25,208.13	100,371.50	79.50	158,914.06	47,868.32		59,261.59	166,666.42	539.55	23,035.25	1,287,328.49	1.60%
JUNE	80,885.40	141,421.65	68,658.34	12,698.10	67,221.29	45,837.87	216,654.88	28,103.39	99,819.32	113.90	156,188.67	53,352.61	133,828.47	67,257.14	154,697.68	517.59	34,983.36	1,362,239.66	8.99%
JULY	86,032.74	148,092.83	54,003.42	12,968.82	44,066.85	50,098.90	216,640.99	30,156.42	103,131.44	162.62	160,062.80	58,241.83	214,402.24	65,930.85	158,351.97	521.72	38,284.84	1,441,151.28	11.96%
AUGUST	76,310.83	134,933.04	57,220.08	12,526.22	47,989.07	44,329.16	206,289.87	25,816.41	99,075.34	225.65	159,136.87	47,828.44	216,000.42	65,445.84	145,612.27	655.37	37,312.25	1,376,707.13	11.78%
SEPTEMBER	58,353.69	113,206.28	52,432.75	9,130.04	43,183.10	34,595.01	193,724.30	20,217.98	91,266.54	147.80	136,457.25	35,333.26	197,207.80	54,277.71	124,291.49	583.66	34,469.02	1,198,877.68	2.71%
OCTOBER																			0.00
NOVEMBER																			0.00
DECEMBER																			0.00
T O T A L S..>	668,467.17	1,171,881.34	660,221.25	99,622.51	675,873.22	359,143.56	1,785,013.43	211,413.17	826,992.72	1,315.97	1,344,363.68	400,370.65	761,438.93	514,442.77	1,252,770.14	4,466.26	252,891.20	10,990,687.97	
Y-T-D Market Share..>	6.08%	10.66%	6.01%	0.91%	6.15%	3.27%	16.24%	1.92%	7.52%	0.01%	12.23%	3.64%	6.93%	4.68%	11.40%	0.04%	2.30%	100.00%	
		Fresquez	81.58%											Black Mesa Coffee		18.42%		100.00%	
<b>Market Share % Change Over</b>																			
Prev/Yr-Mo.	-29.17%	-19.09%	-46.37%	-20.26%	-71.18%	-12.30%	-21.27%	-18.31%	-18.59%	-24.21%	100.00%	100.00%	100.00%	-35.23%	-14.29%	12.87%	1.34%	2.71%	
YTD-SEPTEMBER	-2.89%	-18.77%	-24.13%	23.71%	-49.90%	-0.95%	-10.28%	-12.48%	-4.46%	-35.50%	100.00%	100.00%	100.00%	-18.81%	-5.82%	4.85%	-5.78%	8.28%	

Fresquez Total Revenue for September \$ 985,255.80  
Black Mesa Total Revenue for September \$ 213,621.88  
\$ 1,198,877.68